

difference between these diverse notions, it follows that the problem can be stated successively in several ways. Whether we try to define the unit, reality, concrete entity, or value, we always come back to the central question that dominates all of static linguistics.

It would be interesting from a practical viewpoint to begin with units, to determine what they are and to account for their diversity by classifying them. It would be necessary to search for the reason for dividing language into words—for in spite of the difficulty of defining it, the word is a unit that strikes the mind, something central in the mechanism of language—but that is a subject which by itself would fill a volume. Next we would have to classify the subunits, then the larger units, etc. By determining in this way the elements that it manipulates, synchronic linguistics would completely fulfill its task, for it would relate all synchronic phenomena to their fundamental principle. It cannot be said that this basic problem has ever been faced squarely or that its scope and difficulty have been understood; in the matter of language, people have always been satisfied with ill-defined units.

Still, in spite of their capital importance, it is better to approach the problem of units through the study of value, for in my opinion value is of prime importance.

Chapter IV

LINGUISTIC VALUE

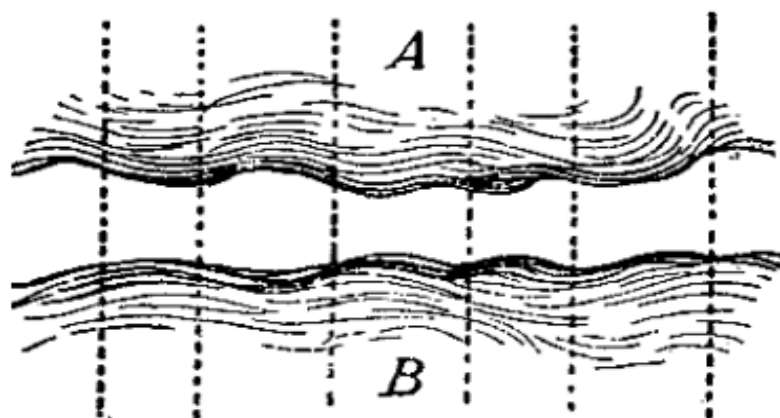
1. Language as Organized Thought Coupled with Sound

To prove that language is only a system of pure values, it is enough to consider the two elements involved in its functioning: ideas and sounds.

Psychologically our thought—apart from its expression in words—is only a shapeless and indistinct mass. Philosophers and linguists have always agreed in recognizing that without the help of signs we would be unable to make a clear-cut, consistent distinction

between two ideas. Without language, thought is a vague, uncharted nebula. There are no pre-existing ideas, and nothing is distinct before the appearance of language.

Against the floating realm of thought, would sounds by themselves yield predelimited entities? No more so than ideas. Phonic substance is neither more fixed nor more rigid than thought; it is not a mold into which thought must of necessity fit but a plastic substance divided in turn into distinct parts to furnish the signifiers needed by thought. The linguistic fact can therefore be pictured in its totality—i.e. language—as a series of contiguous subdivisions marked off on both the indefinite plane of jumbled ideas (*A*) and the equally vague plane of sounds (*B*). The following diagram gives a rough idea of it:



The characteristic role of language with respect to thought is not to create a material phonic means for expressing ideas but to serve as a link between thought and sound, under conditions that of necessity bring about the reciprocal delimitations of units. Thought, chaotic by nature, has to become ordered in the process of its decomposition. Neither are thoughts given material form nor are sounds transformed into mental entities; the somewhat mysterious fact is rather that “thought-sound” implies division, and that language works out its units while taking shape between two shapeless masses. Visualize the air in contact with a sheet of water; if the atmospheric pressure changes, the surface of the water will be broken up into a series of divisions, waves; the waves resemble the union or coupling of thought with phonic substance.

Language might be called the domain of articulations, using the

word as it was defined earlier (see p. 10). Each linguistic term is a member, an *articulus* in which an idea is fixed in a sound and a sound becomes the sign of an idea.

Language can also be compared with a sheet of paper: thought is the front and the sound the back; one cannot cut the front without cutting the back at the same time; likewise in language, one can neither divide sound from thought nor thought from sound; the division could be accomplished only abstractedly, and the result would be either pure psychology or pure phonology.

Linguistics then works in the borderland where the elements of sound and thought combine; *their combination produces a form, not a substance.*

These views give a better understanding of what was said before (see pp. 67 ff.) about the arbitrariness of signs. Not only are the two domains that are linked by the linguistic fact shapeless and confused, but the choice of a given slice of sound to name a given idea is completely arbitrary. If this were not true, the notion of value would be compromised, for it would include an externally imposed element. But actually values remain entirely relative, and that is why the bond between the sound and the idea is radically arbitrary.

The arbitrary nature of the sign explains in turn why the social fact alone can create a linguistic system. The community is necessary if values that owe their existence solely to usage and general acceptance are to be set up; by himself the individual is incapable of fixing a single value.

In addition, the idea of value, as defined, shows that to consider a term as simply the union of a certain sound with a certain concept is grossly misleading. To define it in this way would isolate the term from its system; it would mean assuming that one can start from the terms and construct the system by adding them together when, on the contrary, it is from the interdependent whole that one must start and through analysis obtain its elements.

To develop this thesis, we shall study value successively from the viewpoint of the signified or concept (Section 2), the signifier (Section 3), and the complete sign (Section 4).

Being unable to seize the concrete entities or units of language directly, we shall work with words. While the word does not con-

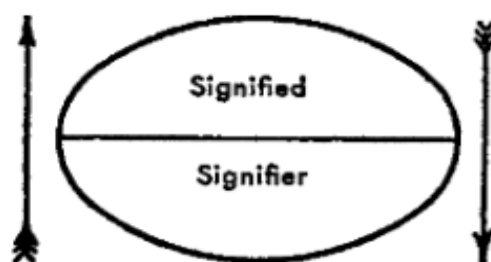
form exactly to the definition of the linguistic unit (see p. 105), it at least bears a rough resemblance to the unit and has the advantage of being concrete; consequently, we shall use words as specimens equivalent to real terms in a synchronic system, and the principles that we evolve with respect to words will be valid for entities in general.

2. *Linguistic Value from a Conceptual Viewpoint*

When we speak of the value of a word, we generally think first of its property of standing for an idea, and this is in fact one side of linguistic value. But if this is true, how does *value* differ from *signification*? Might the two words be synonyms? I think not, although it is easy to confuse them, since the confusion results not so much from their similarity as from the subtlety of the distinction that they mark.

From a conceptual viewpoint, value is doubtless one element in signification, and it is difficult to see how signification can be dependent upon value and still be distinct from it. But we must clear up the issue or risk reducing language to a simple naming-process (see p. 65).

Let us first take signification as it is generally understood and as it was pictured on page 67. As the arrows in the drawing show, it is only the counterpart of the sound-image. Everything that occurs concerns only the sound-image and the concept when we look upon the word as independent and self-contained.



But here is the paradox: on the one hand the concept seems to be the counterpart of the sound-image, and on the other hand the sign itself is in turn the counterpart of the other signs of language.

Language is a system of interdependent terms in which the value of each term results solely from the simultaneous presence of the others, as in the diagram:



How, then, can value be confused with signification, i.e. the counterpart of the sound-image? It seems impossible to liken the relations represented here by horizontal arrows to those represented above (p. 114) by vertical arrows. Putting it another way—and again taking up the example of the sheet of paper that is cut in two (see p. 113)—it is clear that the observable relation between the different pieces A, B, C, D, etc. is distinct from the relation between the front and back of the same piece as in A/A', B/B', etc.

To resolve the issue, let us observe from the outset that even outside language all values are apparently governed by the same paradoxical principle. They are always composed:

(1) of a *dissimilar* thing that can be *exchanged* for the thing of which the value is to be determined; and

(2) of *similar* things that can be *compared* with the thing of which the value is to be determined.

Both factors are necessary for the existence of a value. To determine what a five-franc piece is worth one must therefore know: (1) that it can be exchanged for a fixed quantity of a different thing, e.g. bread; and (2) that it can be compared with a similar value of the same system, e.g. a one-franc piece, or with coins of another system (a dollar, etc.). In the same way a word can be exchanged for something dissimilar, an idea; besides, it can be compared with something of the same nature, another word. Its value is therefore not fixed so long as one simply states that it can be "exchanged" for a given concept, i.e. that it has this or that signification: one must also compare it with similar values, with other words that stand in opposition to it. Its content is really fixed only by the concurrence of everything that exists outside it. Being part of a system, it is endowed not only with a signification but also and especially with a value, and this is something quite different.

A few examples will show clearly that this is true. Modern French *mouton* can have the same signification as English *sheep* but not the same value, and this for several reasons, particularly because in speaking of a piece of meat ready to be served on the

table, English uses *mutton* and not *sheep*. The difference in value between *sheep* and *mouton* is due to the fact that *sheep* has beside it a second term while the French word does not.

Within the same language, all words used to express related ideas limit each other reciprocally; synonyms like French *redouter* 'dread,' *craindre* 'fear,' and *avoir peur* 'be afraid' have value only through their opposition: if *redouter* did not exist, all its content would go to its competitors. Conversely, some words are enriched through contact with others: e.g. the new element introduced in *décrapité* (un vieillard *décrapité*, see p. 83) results from the co-existence of *décrapé* (un mur *décrapé*). The value of just any term is accordingly determined by its environment; it is impossible to fix even the value of the word signifying "sun" without first considering its surroundings: in some languages it is not possible to say "sit in the *sun*."

Everything said about words applies to any term of language, e.g. to grammatical entities. The value of a French plural does not coincide with that of a Sanskrit plural even though their signification is usually identical; Sanskrit has three numbers instead of two (*my eyes, my ears, my arms, my legs*, etc. are dual);⁴ it would be wrong to attribute the same value to the plural in Sanskrit and in French; its value clearly depends on what is outside and around it.

If words stood for pre-existing concepts, they would all have exact equivalents in meaning from one language to the next; but this is not true. French uses *louer* (*une maison*) 'let (a house)' indifferently to mean both "pay for" and "receive payment for," whereas German uses two words, *mieten* and *vermieten*; there is obviously no exact correspondence of values. The German verbs *schätzen* and *urteilen* share a number of significations, but that correspondence does not hold at several points.

Inflection offers some particularly striking examples. Distinctions of time, which are so familiar to us, are unknown in certain languages. Hebrew does not recognize even the fundamental

⁴ The use of the comparative form for two and the superlative for more than two in English (e.g. *may the better boxer win: the best boxer in the world*) is probably a remnant of the old distinction between the dual and the plural number. [Tr.]

distinctions between the past, present, and future. Proto-Germanic has no special form for the future; to say that the future is expressed by the present is wrong, for the value of the present is not the same in Germanic as in languages that have a future along with the present. The Slavic languages regularly single out two aspects of the verb: the perfective represents action as a point, complete in its totality; the imperfective represents it as taking place, and on the line of time. The categories are difficult for a Frenchman to understand, for they are unknown in French; if they were pre-determined, this would not be true. Instead of pre-existing ideas then, we find in all the foregoing examples *values* emanating from the system. When they are said to correspond to concepts, it is understood that the concepts are purely differential and defined not by their positive content but negatively by their relations with the other terms of the system. Their most precise characteristic is in being what the others are not.

Now the real interpretation of the diagram of the signal becomes apparent. Thus



means that in French the concept "to judge" is linked to the sound-image *juger*; in short, it symbolizes signification. But it is quite clear that initially the concept is nothing, that is only a value determined by its relations with other similar values, and that without them the signification would not exist. If I state simply that a word signifies something when I have in mind the associating of a sound-image with a concept, I am making a statement that may suggest what actually happens, but by no means am I expressing the linguistic fact in its essence and fullness.

3. *Linguistic Value from a Material Viewpoint*

The conceptual side of value is made up solely of relations and differences with respect to the other terms of language, and the

same can be said of its material side. The important thing in the word is not the sound alone but the phonic differences that make it possible to distinguish this word from all others, for differences carry signification.

This may seem surprising, but how indeed could the reverse be possible? Since one vocal image is no better suited than the next for what it is commissioned to express, it is evident, even *a priori*, that a segment of language can never in the final analysis be based on anything except its noncoincidence with the rest. *Arbitrary* and *differential* are two correlative qualities.

The alteration of linguistic signs clearly illustrates this. It is precisely because the terms *a* and *b* as such are radically incapable of reaching the level of consciousness—one is always conscious of only the *a/b* difference—that each term is free to change according to laws that are unrelated to its signifying function. No positive sign characterizes the genitive plural in Czech *žen* (see p. 86); still the two forms *žena: žen* function as well as the earlier forms *žena: ženb; žen* has value only because it is different.

Here is another example that shows even more clearly the systematic role of phonic differences: in Greek, *éphēn* is an imperfect and *éstēn* an aorist although both words are formed in the same way; the first belongs to the system of the present indicative of *phēmī* 'I say,' whereas there is no present **stēmi*; now it is precisely the relation *phēmī: éphēn* that corresponds to the relation between the present and the imperfect (cf. *déiknūmi: edéiknūn*, etc.). Signs function, then, not through their intrinsic value but through their relative position.

In addition, it is impossible for sound alone, a material element, to belong to language. It is only a secondary thing, substance to be put to use. All our conventional values have the characteristic of not being confused with the tangible element which supports them. For instance, it is not the metal in a piece of money that fixes its value. A coin nominally worth five francs may contain less than half its worth of silver. Its value will vary according to the amount stamped upon it and according to its use inside or outside a political boundary. This is even more true of the linguistic signifier, which is not phonic but incorporeal—constituted not by its ma-

terial substance but by the differences that separate its sound-image from all others.

The foregoing principle is so basic that it applies to all the material elements of language, including phonemes. Every language forms its words on the basis of a system of sonorous elements, each element being a clearly delimited unit and one of a fixed number of units. Phonemes are characterized not, as one might think, by their own positive quality but simply by the fact that they are distinct. Phonemes are above all else opposing, relative, and negative entities.

Proof of this is the latitude that speakers have between points of convergence in the pronunciation of distinct sounds. In French, for instance, general use of a dorsal *r* does not prevent many speakers from using a tongue-tip trill; language is not in the least disturbed by it; language requires only that the sound be different and not, as one might imagine, that it have an invariable quality. I can even pronounce the French *r* like German *ch* in *Bach*, *doch*, etc., but in German I could not use *r* instead of *ch*, for German gives recognition to both elements and must keep them apart. Similarly, in Russian there is no latitude for *t* in the direction of *t'* (palatalized *t*), for the result would be the confusing of two sounds differentiated by the language (cf. *govorit'* 'speak' and *goverit* 'he speaks'), but more freedom may be taken with respect to *th* (aspirated *t*) since this sound does not figure in the Russian system of phonemes.

Since an identical state of affairs is observable in writing, another system of signs, we shall use writing to draw some comparisons that will clarify the whole issue. In fact:

- 1) The signs used in writing are arbitrary; there is no connection, for example, between the letter *t* and the sound that it designates.

- 2) The value of letters is purely negative and differential. The same person can write *t*, for instance, in different ways:

The only requirement is that the sign for *t* not be confused in his script with the signs used for *l*, *d*, etc.

3) Values in writing function only through reciprocal opposition within a fixed system that consists of a set number of letters. This third characteristic, though not identical to the second, is closely related to it, for both depend on the first. Since the graphic sign is arbitrary, its form matters little or rather matters only within the limitations imposed by the system.

4) The means by which the sign is produced is completely unimportant, for it does not affect the system (this also follows from characteristic 1). Whether I make the letters in white or black, raised or engraved, with pen or chisel—all this is of no importance with respect to their signification.

4. *The Sign Considered in Its Totality*

Everything that has been said up to this point boils down to this: in language there are only differences. Even more important: a difference generally implies positive terms between which the difference is set up; but in language there are only differences *without positive terms*. Whether we take the signified or the signifier, language has neither ideas nor sounds that existed before the linguistic system, but only conceptual and phonic differences that have issued from the system. The idea or phonic substance that a sign contains is of less importance than the other signs that surround it. Proof of this is that the value of a term may be modified without either its meaning or its sound being affected, solely because a neighboring term has been modified (see p. 115).

But the statement that everything in language is negative is true only if the signified and the signifier are considered separately; when we consider the sign in its totality, we have something that is positive in its own class. A linguistic system is a series of differences of sound combined with a series of differences of ideas; but the pairing of a certain number of acoustical signs with as many cuts made from the mass of thought engenders a system of values; and this system serves as the effective link between the phonic and psychological elements within each sign. Although both the signified and the signifier are purely differential and negative when considered separately, their combination is a positive fact; it is

even the sole type of facts that language has, for maintaining the parallelism between the two classes of differences is the distinctive function of the linguistic institution.

Certain diachronic facts are typical in this respect. Take the countless instances where alteration of the signifier occasions a conceptual change and where it is obvious that the sum of the ideas distinguished corresponds in principle to the sum of the distinctive signs. When two words are confused through phonetic alteration (e.g. French *décrépit* from *dēcrepītus* and *décrépi* from *crispus*), the ideas that they express will also tend to become confused if only they have something in common. Or a word may have different forms (cf. *chaise* 'chair' and *chaire* 'desk'). Any nascent difference will tend invariably to become significant but without always succeeding or being successful on the first trial. Conversely, any conceptual difference perceived by the mind seeks to find expression through a distinct signifier, and two ideas that are no longer distinct in the mind tend to merge into the same signifier.

When we compare signs—positive terms—with each other, we can no longer speak of difference; the expression would not be fitting, for it applies only to the comparing of two sound-images, e.g. *father* and *mother*, or two ideas, e.g. the idea "father" and the idea "mother"; two signs, each having a signified and signifier, are not different but only distinct. Between them there is only *opposition*. The entire mechanism of language, with which we shall be concerned later, is based on oppositions of this kind and on the phonic and conceptual differences that they imply.

What is true of value is true also of the unit (see pp. 110 ff.). A unit is a segment of the spoken chain that corresponds to a certain concept; both are by nature purely differential.

Applied to units, the principle of differentiation can be stated in this way: *the characteristics of the unit blend with the unit itself*. In language, as in any semiological system, whatever distinguishes one sign from the others constitutes it. Difference makes character just as it makes value and the unit.

Another rather paradoxical consequence of the same principle is this: in the last analysis what is commonly referred to as a "grammatical fact" fits the definition of the unit, for it always expresses an opposition of terms; it differs only in that the opposition is

particularly significant (e.g. the formation of German plurals of the type *Nacht: Nächte*). Each term present in the grammatical fact (the singular without umlaut or final *e* in opposition to the plural with umlaut and *-e*) consists of the interplay of a number of oppositions within the system. When isolated, neither *Nacht* nor *Nächte* is anything: thus everything is opposition. Putting it another way, the *Nacht: Nächte* relation can be expressed by an algebraic formula a/b in which a and b are not simple terms but result from a set of relations. Language, in a manner of speaking, is a type of algebra consisting solely of complex terms. Some of its oppositions are more significant than others; but units and grammatical facts are only different names for designating diverse aspects of the same general fact: the functioning of linguistic oppositions. This statement is so true that we might very well approach the problem of units by starting from grammatical facts. Taking an opposition like *Nacht: Nächte*, we might ask what are the units involved in it. Are they only the two words, the whole series of similar words, a and \bar{a} , or all singulars and plurals, etc.?

Units and grammatical facts would not be confused if linguistic signs were made up of something besides differences. But language being what it is, we shall find nothing simple in it regardless of our approach; everywhere and always there is the same complex equilibrium of terms that mutually condition each other. Putting it another way, *language is a form and not a substance* (see p. 113). This truth could not be overstressed, for all the mistakes in our terminology, all our incorrect ways of naming things that pertain to language, stem from the involuntary supposition that the linguistic phenomenon must have substance.

Chapter V

SYNTAGMATIC AND ASSOCIATIVE RELATIONS

1. *Definitions*

In a language-state everything is based on relations. How do they function?