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THE  
MARX-ENGELS  
READER

SECOND EDITION

Edited by

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PRINCETON UNIVERSITY



W · W · NORTON & COMPANY

New York · London

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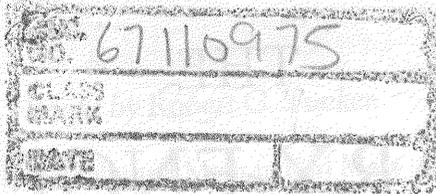
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W. W. Norton & Company, Inc., 500 Fifth Avenue, New York, N.Y. 10110  
W. W. Norton & Company Ltd., 10 Coptic Street, London, WC1A 1PU

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Company.  
Marx's 1837 letter to his father, and selections from Marx's doctoral dissertation,  
from the "Contribution to the Critique of Hegel's *Philosophy of Right*, and  
from "Critical Marginal Notes on the Article 'The King of Prussia and Social  
Reform,'" are from Karl Marx and Frederick Engels, *Collected Works*, Volumes  
1 and 3. Copyright © 1975 by International Publishers, Inc.

Library of Congress Cataloging in Publication Data

Main entry under title:  
The Marx-Engels reader.

Includes bibliographical references and index.

1. Communism—Collected works. 2. Socialism—Collected works.  
I. Marx, Karl, 1818–1883. Selections. English. 1978. II. Engels, Fried-  
rich, 1820–1895. Selections. English. 1978. III. Tucker, Robert C.  
HX39.5.M374 1978 335.4 77–16635

PRINTED IN THE UNITED STATES OF AMERICA

4 5 6 7 8 9 0

ISBN 0-393-09040-X

philosophy's spot of infection, the further role of portraying in itself the negative dissolution of philosophy—i.e., the process of its decay—this historical nemesis I shall demonstrate on another occasion.

[How far, on the other hand, Feuerbach's discoveries about the nature of philosophy required still, for their *proof* at least, a critical settling of accounts with philosophical dialectic will be seen from my exposition itself.]

### Estranged Labour<sup>3</sup>

We have proceeded from the premises of political economy. We have accepted its language and its laws. We presupposed private property, the separation of labour, capital and land, and of wages, profit of capital and rent of land—likewise division of labour, competition, the concept of exchange-value, etc. On the basis of political economy itself, in its own words, we have shown that the worker sinks to the level of a commodity and becomes indeed the most wretched of commodities; that the wretchedness of the worker is in inverse proportion to the power and magnitude of his production; that the necessary result of competition is the accumulation of capital in a few hands, and thus the restoration of monopoly in a more terrible form; that finally the distinction between capitalist and land-rentier, like that between the tiller of the soil and the factory-worker, disappears and that the whole of society must fall apart into the two classes—the property-owners and the propertyless workers.

Political economy proceeds from the fact of private property, but it does not explain it to us. It expresses in general, abstract formulae the *material* process through which private property actually passes, and these formulae it then takes for *laws*. It does not *comprehend* these laws—i.e., it does not demonstrate how they arise from the very nature of private property. Political economy does not disclose the source of the division between labour and capital, and between capital and land. When, for example, it defines the relationship of wages to profit, it takes the interest of the capitalists to be the ultimate cause; i.e., it takes for granted what it is supposed to evolve. Similarly, competition comes in everywhere. It is explained from external circumstances. As to how far these external and apparently fortuitous circumstances are but the expression of a necessary course of development, political economy teaches us nothing. We have seen how, to it, exchange itself appears to be a

3. *Die Entfremdete Arbeit*. See the xli, above, for a discussion of this Note on Texts and Terminology, p. term. [R. T.]

The passages we'll read in German are indicated by the blue arrows, pp. 70-77, 78-80, 81-83, 85-87, 88-89.

fortuitous fact. The only wheels which political economy sets in motion are *avarice* and the *war amongst the avaricious—competition*.

Precisely because political economy does not grasp the connections within the movement, it was possible to counterpose, for instance, the doctrine of competition to the doctrine of monopoly, the doctrine of craft-liberty to the doctrine of the corporation, the doctrine of the division of landed property to the doctrine of the big estate—for competition, craft-liberty and the division of landed property were explained and comprehended only as fortuitous, pre-meditated and violent consequences of monopoly, the corporation, and feudal property, not as their necessary, inevitable and natural consequences.

Now, therefore, we have to grasp the essential connection between private property, avarice, and the separation of labour, capital and landed property; between exchange and competition, value and the devaluation of men, monopoly and competition, etc.; the connection between this whole estrangement and the *money-system*.

Do not let us go back to a fictitious primordial condition as the political economist does, when he tries to explain. Such a primordial condition explains nothing. He merely pushes the question away into a grey nebulous distance. He assumes in the form of fact, of an event, what he is supposed to deduce—namely, the necessary relationship between two things—between, for example, division of labour and exchange. Theology in the same way explains the origin of evil by the fall of man: that is, it assumes as a fact, in historical form, what has to be explained.

We proceed from an *actual* economic fact.

The worker becomes all the poorer the more wealth he produces, the more his production increases in power and range. The worker becomes an ever cheaper commodity the more commodities he creates. With the *increasing value* of the world of things proceeds in direct proportion the *devaluation* of the world of men. Labour produces not only commodities; it produces itself and the worker as a *commodity*—and does so in the proportion in which it produces commodities generally.

This fact expresses merely that the object which labour produces—labour's product—confronts it as *something alien*, as a *power independent* of the producer. The product of labour is labour which has been congealed in an object, which has become material: it is the *objectification* of labour. Labour's realization is its objectification. In the conditions dealt with by political economy this realization of labour appears as *loss of reality* for the work-

ers; objectification as *loss of the object* and *object-bondage*; appropriation as *estrangement*, as *alienation*.<sup>4</sup>

So much does labour's realization appear as loss of reality that the worker loses reality to the point of starving to death. So much does objectification appear as loss of the object that the worker is robbed of the objects most necessary not only for his life but for his work. Indeed, labour itself becomes an object which he can get hold of only with the greatest effort and with the most irregular interruptions. So much does the appropriation of the object appear as estrangement that the more objects the worker produces the fewer can he possess and the more he falls under the dominion of his product, capital.

All these consequences are contained in the definition that the worker is related to the *product of his labour* as to an *alien* object. For on this premise it is clear that the more the worker spends himself, the more powerful the alien objective world becomes which he creates over-against himself, the poorer he himself—his inner world—becomes, the less belongs to him as his own. It is the same in religion. The more man puts into God, the less he retains in himself. The worker puts his life into the object; but now his life no longer belongs to him but to the object. Hence, the greater this activity, the greater is the worker's lack of objects. Whatever the product of his labour is, he is not. Therefore the greater this product, the less is he himself. The *alienation* of the worker in his product means not only that his labour becomes an object, an *external* existence, but that it exists *outside him*, independently, as something alien to him, and that it becomes a power of its own confronting him; it means that the life which he has conferred on the object confronts him as something hostile and alien.

Let us now look more closely at the *objectification*, at the production of the worker; and therein at the *estrangement*, the *loss* of the object, his product.

The worker can create nothing without *nature*, without the *sensuous external world*. It is the material on which his labor is manifested, in which it is active, from which and by means of which it produces.

But just as nature provides labor with the *means of life* in the sense that labour cannot *live* without objects on which to operate, on the other hand, it also provides the *means of life* in the more restricted sense—i.e., the means for the physical subsistence of the worker himself.

Thus the more the worker by his labour *appropriates* the external world, sensuous nature, the more he deprives himself of *means of life* in the double respect: first, that the sensuous external world

4. "Alienation"—*Entäusserung*.

more and more ceases to be an object belonging to his labour—to be his labour's *means of life*; and secondly, that it more and more ceases to be *means of life* in the immediate sense, means for the physical subsistence of the worker.

Thus in this double respect the worker becomes a slave of his object, first, in that he receives an *object of labour*, i.e., in that he receives *work*; and secondly, in that he receives *means of subsistence*. Therefore, it enables him to exist, first, as a *worker*; and, second, as a *physical subject*. The extremity of this bondage is that it is only as a *worker* that he continues to maintain himself as a *physical subject*, and that it is only as a *physical subject* that he is a *worker*.

(The laws of political economy express the estrangement of the worker in his object thus: the more the worker produces, the less he has to consume; the more values he creates, the more valueless, the more unworthy he becomes; the better formed his product, the more deformed becomes the worker; the more civilized his object, the more barbarous becomes the worker; the mightier labour becomes, the more powerless becomes the worker; the more ingenious labour becomes, the duller becomes the worker and the more he becomes nature's bondsman.)

*Political economy conceals the estrangement inherent in the nature of labour by not considering the direct relationship between the worker (labour) and production.* It is true that labour produces for the rich wonderful things—but for the worker it produces privation. It produces palaces—but for the worker, hovels. It produces beauty—but for the worker, deformity. It replaces labour by machines—but some of the workers it throws back to a barbarous type of labour, and the other workers it turns into machines. It produces intelligence—but for the worker idiocy, cretinism.

*The direct relationship of labour to its produce is the relationship of the worker to the objects of his production.* The relationship of the man of means to the objects of production and to production itself is only a *consequence* of this first relationship—and confirms it. We shall consider this other aspect later.

When we ask, then, what is the essential relationship of labour we are asking about the relationship of the *worker* to production.

Till now we have been considering the estrangement, the alienation of the worker only in one of its aspects, i.e., the worker's *relationship to the products of his labour*. But the estrangement is manifested not only in the result but in the *act of production*—within the *producing activity* itself. How would the worker come to face the product of his activity as a stranger, were it not that in the very act of production he was estranging himself from himself? The product is after all but the summary of the activity of production.

If then the product of labour is alienation, production itself must be active alienation, the alienation of activity, the activity of alienation. In the estrangement of the object of labour is merely summarized the estrangement, the alienation, in the activity of labour itself.

What, then, constitutes the alienation of labour?

First, the fact that labour is *external* to the worker, i.e., it does not belong to his essential being; that in his work, therefore, he does not affirm himself but denies himself, does not feel content but unhappy, does not develop freely his physical and mental energy but mortifies his body and ruins his mind. The worker therefore only feels himself outside his work, and in his work feels outside himself. He is at home when he is not working, and when he is working he is not at home. His labour is therefore not voluntary, but coerced; it is *forced labour*. It is therefore not the satisfaction of a need; it is merely a *means* to satisfy needs external to it. Its alien character emerges clearly in the fact that as soon as no physical or other compulsion exists, labour is shunned like the plague. External labour, labour in which man alienates himself, is a labour of self-sacrifice, of mortification. Lastly, the external character of labour for the worker appears in the fact that it is not his own, but someone else's, that it does not belong to him, that in it he belongs, not to himself, but to another. Just as in religion the spontaneous activity of the human imagination, of the human brain and the human heart, operates independently of the individual—that is, operates on him as an alien, divine or diabolical activity—in the same way the worker's activity is not his spontaneous activity. It belongs to another; it is the loss of his self.

As a result, therefore, man (the worker) no longer feels himself to be freely active in any but his animal functions—eating, drinking, procreating, or at most in his dwelling and in dressing-up, etc.; and in his human functions he no longer feels himself to be anything but an animal. What is animal becomes human and what is human becomes animal.

Certainly eating, drinking, procreating, etc., are also genuinely human functions. But in the abstraction which separates them from the sphere of all other human activity and turns them into sole and ultimate ends, they are animal.

We have considered the act of estranging practical human activity, labour, in two of its aspects. (1) The relation of the worker to the *product of labour* as an alien object exercising power over him. This relation is at the same time the relation to the sensuous external world, to the objects of nature as an alien world antagonistically opposed to him. (2) The relation of labour to the *act of production* within the *labour* process. This relation is the relation of the

worker to his own activity as an alien activity not belonging to him; it is activity as suffering, strength as weakness, begetting as emasculating, the worker's *own* physical and mental energy, his personal life or what is life other than activity—as an activity which is turned against him, neither depends on nor belongs to him. Here we have *self-estrangement*, as we had previously the estrangement of the *thing*.

We have yet a third aspect of *estranged labour* to deduce from the two already considered.

Man is a species being, not only because in practice and in theory he adopts the species as his object (his own as well as those of other things), but—and this is only another way of expressing it—but also because he treats himself as the actual, living species; because he treats himself as a *universal* and therefore a free being.

The life of the species, both in man and in animals, consists physically in the fact that man (like the animal) lives on inorganic nature; and the more universal man is compared with an animal, the more universal is the sphere of inorganic nature on which he lives. Just as plants, animals, stones, the air, light, etc., constitute a part of human consciousness in the realm of theory, partly as objects of natural science, partly as objects of art—his spiritual inorganic nature, spiritual nourishment which he must first prepare to make it palatable and digestible—so too in the realm of practice they constitute a part of human life and human activity. Physically man lives only on these products of nature, whether they appear in the form of food, heating, clothes, a dwelling, or whatever it may be. The universality of man is in practice manifested precisely in the universality which makes all nature his *inorganic* body—both inasmuch as nature is (1) his direct means of life, and (2) the material, the object, and the instrument of his life-activity. Nature is man's *inorganic body*—nature, that is, in so far as it is not itself the human body. Man *lives* on nature—means that nature is his *body*, with which he must remain in continuous intercourse if he is not to die. That man's physical and spiritual life is linked to nature means simply that nature is linked to itself, for man is a part of nature.

In estranging from man (1) nature, and (2) himself, his own active functions, his life-activity, estranged labour estranges the *species* from man. It turns for him the *life of the species* into a means of individual life. First it estranges the life of the species and individual life, and secondly it makes individual life in its abstract form the purpose of the life of the species, likewise in its abstract and estranged form.

For in the first place labour, *life-activity*, *productive life* itself, appears to man merely as a *means* of satisfying a need—the need

to maintain the physical existence. Yet the productive life is the life of the species. It is life-engendering life. The whole character of a species—its species character—is contained in the character of its life-activity; and free, conscious activity is man's species character. Life itself appears only as a *means to life*.

The animal is immediately identical with its life-activity. It does not distinguish itself from it. It is *its life-activity*. Man makes his life-activity itself the object of his will and of his consciousness. He has conscious life-activity. It is not a determination with which he directly merges. Conscious life-activity directly distinguishes man from animal life-activity. It is just because of this that he is a species being. Or it is only because he is a species being that he is a Conscious Being, i.e., that his own life is an object for him. Only because of that is his activity free activity. Estranged labour reverses this relationship, so that it is just because man is a conscious being that he makes his life-activity, his *essential* being, a mere means to his *existence*.

In creating an *objective world* by his practical activity, in *working-up* inorganic nature, man proves himself a conscious species being, i.e., as a being that treats the species as its own essential being, or that treats itself as a species being. Admittedly animals also produce. They build themselves nests, dwellings, like the bees, beavers, ants, etc. But an animal only produces what it immediately needs for itself or its young. It produces one-sidedly, whilst man produces universally. It produces only under the dominion of immediate physical need, whilst man produces even when he is free from physical need and only truly produces in freedom therefrom. An animal produces only itself, whilst man reproduces the whole of nature. An animal's product belongs immediately to its physical body, whilst man freely confronts his product. An animal forms things in accordance with the standard and the need of the species to which it belongs, whilst man knows how to produce in accordance with the standard of every species, and knows how to apply everywhere the inherent standard to the object. Man therefore also forms things in accordance with the laws of beauty.

It is just in the working-up of the objective world, therefore, that man first really proves himself to be a *species being*. This production is his active species life. Through and because of this production, nature appears as *his* work and his reality. The object of labour is, therefore, the *objectification of man's species life*: for he duplicates himself not only, as in consciousness, intellectually, but also actively, in reality, and therefore he contemplates himself in a world that he has created. In tearing away from man the object of his production, therefore, estranged labour tears from him his *species life*, his real species objectivity, and transforms his advantage

over animals into the disadvantage that his inorganic body, nature, is taken from him.

Similarly, in degrading spontaneous activity, free activity, to a means, estranged labour makes man's species life a means to his physical existence.

The consciousness which man has of his species is thus transformed by estrangement in such a way that the species life becomes for him a means.

Estranged labour turns thus:

(3) *Man's species being*, both nature and his spiritual species property, into a being *alien* to him, into a *means* to his *individual existence*. It estranges man's own body from him, as it does external nature and his spiritual essence, his *human* being.

(4) An immediate consequence of the fact that man is estranged from the product of his labour, from his life-activity, from his species being is the *estrangement of man* from *man*. If a man is confronted by himself, he is confronted by the *other* man. What applies to a man's relation to his work, to the product of his labour and to himself, also holds of a man's relation to the other man, and to the other man's labour and object of labour.

In fact, the proposition that man's species nature is estranged from him means that one man is estranged from the other, as each of them is from man's essential nature.<sup>5</sup>

The estrangement of man, and in fact every relationship in which man stands to himself, is first realized and expressed in the relationship in which a man stands to other men.

Hence within the relationship of estranged labour each man views the other in accordance with the standard and the position in which he finds himself as a worker.

We took our departure from a fact of political economy—the estrangement of the worker and his production. We have formulated the concept of this fact—*estranged, alienated* labour. We have analysed this concept—hence analysing merely a fact of political economy.

Let us now see, further, how in real life the concept of estranged, alienated labour must express and present itself.

If the product of labour is alien to me, if it confronts me as an alien power, to whom, then, does it belong?

If my own activity does not belong to me, if it is an alien, a coerced activity, to whom, then, does it belong?

To a being *other* than me.

Who is this being?

The *gods*? To be sure, in the earliest times the principal produc-

5. "Species nature" (and, earlier, "species being")—*Gattungswesen*; "man's essential nature"—*menschlichen Wesen*.

tion (for example, the building of temples, etc., in Egypt, India and Mexico) appears to be in the service of the gods, and the product belongs to the gods. However, the gods on their own were never the lords of labour. No more was *nature*. And what a contradiction it would be if, the more man subjugated nature by his labour and the more the miracles of the gods were rendered superfluous by the miracles of industry, the more man were to renounce the joy of production and the enjoyment of the produce in favour of these powers.

The *alien* being, to whom labour and the produce of labour belongs, in whose service labour is done and for whose benefit the produce of labour is provided, can only be *man* himself.

If the product of labour does not belong to the worker, if it confronts him as an alien power, this can only be because it belongs to some *other man than the worker*. If the worker's activity is a torment to him, to another it must be *delight* and his life's joy. Not the gods, not nature, but only man himself can be this alien power over man.

We must bear in mind the above-stated proposition that man's relation to himself only becomes *objective* and *real* for him through his relation to the other man. Thus, if the product of his labour, his labour *objectified*, is for him an *alien*, hostile, powerful object independent of him, then his position towards it is such that someone else is master of this object, someone who is alien, hostile, powerful, and independent of him. If his own activity is to him an unfree activity, then he is treating it as activity performed in the service, under the dominion, the coercion and the yoke of another man.

Every self-estrangement of man from himself and from nature appears in the relation in which he places himself and nature to men other than and differentiated from himself. For this reason religious self-estrangement necessarily appears in the relationship of the layman to the priest, or again to a mediator, etc., since we are here dealing with the intellectual world. In the real practical world self-estrangement can only become manifest through the real practical relationship to other men. The medium through which estrangement takes place is itself *practical*. Thus through estranged labour man not only engenders his relationship to the object and to the act of production as to powers that are alien and hostile to him; he also engenders the relationship in which other men stand to his production and to his product, and the relationship in which he stands to these other men. Just as he begets his own production as the loss of his reality, as his punishment; just as he begets his own product as a loss, as a product not belonging to him; so he begets the dominion of the one who does not produce over produc-

tion and over the product. Just as he estranges from himself his own activity, so he confers to the stranger activity which is not his own.

Till now we have only considered this relationship from the standpoint of the worker and later we shall be considering it also from the standpoint of the non-worker.

Through *estranged, alienated labour*, then, the worker produces the relationship to this labour of a man alien to labour and standing outside it. The relationship of the worker to labour engenders the relation to it of the capitalist, or whatever one chooses to call the master of labour. *Private property* is thus the product, the result, the necessary consequence, of *alienated labour*, of the external relation of the worker to nature and to himself.

*Private property* thus results by analysis from the concept of *alienated labour*—i.e., of *alienated man*, of estranged labour, of estranged life, of *estranged* man.

True, it is as a result of the *movement of private property* that we have obtained the concept of *alienated labour* (of *alienated life*) from political economy. But on analysis of this concept it becomes clear that though private property appears to be the source, the cause of alienated labour, it is really its consequence, just as the gods *in the beginning* are not the cause but the effect of man's intellectual confusion. Later this relationship becomes reciprocal.

Only at the very culmination of the development of private property does this, its secret, re-emerge, namely, that on the one hand it is the *product* of alienated labour, and that secondly it is the *means* by which labour alienates itself, the *realization of this alienation*.

This exposition immediately sheds light on various hitherto unsolved conflicts.

(1) Political economy starts from labour as the real soul of production; yet to labour it gives nothing, and to private property everything. From this contradiction Proudhon has concluded in favour of labour and against private property. We understand, however, that this apparent contradiction is the contradiction of *estranged labour* with itself, and that political economy has merely formulated the laws of estranged labour.

We also understand, therefore, that *wages* and *private property* are identical: where the product, the object of labour pays for labour itself, the wage is but a necessary consequence of labour's estrangement, for after all in the wage of labour, labour does not appear as an end in itself but as the servant of the wage. We shall develop this point later, and meanwhile will only deduce some conclusions.

A forcing-up of wages (disregarding all other difficulties, including the fact that it would only be by force, too, that the higher wages, being an anomaly, could be maintained) would therefore be nothing but *better payment for the slave*, and would not conquer either for the worker or for labour their human status and dignity.

Indeed, even the *equality of wages* demanded by Proudhon only transforms the relationship of the present-day worker to his labour into the relationship of all men to labour. Society is then conceived as an abstract capitalist.

Wages are a direct consequence of estranged labour, and estranged labour is the direct cause of private property. The downfall of the one aspect must therefore mean the downfall of the other.

(2) From the relationship of estranged labour to private property it further follows that the emancipation of society from private property, etc., from servitude, is expressed in the *political* form of the *emancipation of the workers*; not that *their* emancipation alone was at stake but because the emancipation of the workers contains universal human emancipation—and it contains this, because the whole of human servitude is involved in the relation of the worker to production, and every relation of servitude is but a modification and consequence of this relation.

Just as we have found the concept of *private property* from the concept of *estranged, alienated labour* by *analysis*, in the same way every *category* of political economy can be evolved with the help of these two factors; and we shall find again in each category, e.g., trade, competition, capital, money, only a *definite and developed expression* of the first foundations.

Before considering this configuration, however, let us try to solve two problems.

(1) To define the *general nature of private property*, as it has arisen as a result of estranged labour, in its relation to *truly human, social property*.

(2) We have accepted the *estrangement of labour*, its *alienation*, as a fact, and we have analysed this fact. How, we now ask, does *man* come to *alienate*, to estrange, *his labour*? How is this estrangement rooted in the nature of human development? We have already gone a long way to the solution of this problem by *transforming* the question as to the *origin of private property* into the question as to the relation of *alienated labour* to the course of humanity's development. For when one speaks of *private property*, one thinks of being concerned with something external to man. When one speaks of labour, one is directly concerned with man himself. This new formulation of the question already contains its solution.

As to (1): *The general nature of private property and its relation to truly human property.*

Alienated labour has resolved itself for us into two elements which mutually condition one another, or which are but different expressions of one and the same relationship. *Appropriation* appears as *estrangement*, as *alienation*; and *alienation* appears as *appropriation*, *estrangement* as true *enfranchisement*.

We have considered the one side—*alienated labour* in relation to the worker himself, i.e., the *relation of alienated labour to itself*. The *property-relation of the non-worker to the worker and to labour* we have found as the product, the necessary outcome of this relation of alienated labour. *Private property*, as the material, summary expression of alienated labour, embraces both relations—the *relation of the worker to work, to the product of his labour and to the non-worker*, and the *relation of the non-worker to the worker and to the product of his labour*.

Having seen that in relation to the worker who *appropriates* nature by means of his labour, this appropriation *appears* as estrangement, his own spontaneous activity as activity for another and as activity of another, vitality as a sacrifice of life, production of the object as loss of the object to an alien power, to an *alien* person—we shall now consider the relation to the worker, to labour and its object of this person who is *alien* to labour and the worker.

First it has to be noticed, that everything which appears in the worker as an *activity of alienation, of estrangement*, appears in the non-worker as a *state of alienation, of estrangement*.

Secondly, that the worker's *real, practical attitude* in production and to the product (as a state of mind) appears in the non-worker confronting him as a *theoretical attitude*.

*Thirdly*, the non-worker does everything against the worker which the worker does against himself; but he does not do against himself what he does against the worker.

Let us look more closely at these three relations.<sup>6</sup>

### Private Property and Communism

*Re. p. XXXIX.* The antithesis of *propertylessness* and *property* so long as it is not comprehended as the antithesis of *labour* and *capital*, still remains an antithesis of indifference, not grasped in its *active connection*, its *internal* relation—an antithesis not yet grasped as a *contradiction*. It can find expression in this *first* form even without the advanced development of private property (as in ancient Rome, Turkey, etc.). It does not yet *appear* as having been established by private property itself. But labour, the subjective

6. At this point the first manuscript breaks off unfinished.

essence of private property as exclusion of property, and capital, objective labour as exclusion of labour, constitute *private property* as its developed state of contradiction—hence a dynamic relationship moving inexorably to its resolution.

*Re. the same page.* The transcendence of self-estrangement follows the same course as self-estrangement. *Private property* is first considered only in its objective aspect—but nevertheless with labour as its essence. Its form of existence is therefore *capital*, which is to be annulled “as such” (Proudhon). Or a *particular form* of labour—labour levelled down, parcelled, and therefore unfree—is conceived as the source of private property’s *perniciousness* and of its existence in estrangement from men; for instance, *Fourier*, who, like the physiocrats, also conceived *agricultural labour* to be at least the *exemplary* type, whilst *Saint-Simon* declares in contrast that *industrial labour* as such is the essence, and now also aspires to the *exclusive* rule of the industrialists and the improvement of the workers’ condition. Finally, *communism* is the *positive* expression of annulled private property—at first as *universal* private property. By embracing this relation as a *whole*, communism is:

(1) In its first form only a *generalization* and *consummation* of this relationship. It shows itself as such in a twofold form: on the one hand, the dominion of *material* property bulks so large that it wants to destroy *everything* which is not capable of being possessed by all as *private property*. It wants to abstract *by force* from talent, etc. For it the sole purpose of life and existence is direct, physical *possession*. The category of *labourer* is not done away with, but extended to all men. The relationship of private property persists as the relationship of the community to the world of things. Finally, this movement of counterposing universal private property to private property finds expression in the bestial form of counterposing to *marriage* (certainly a *form of exclusive private property*) the *community of women*, in which a woman becomes a piece of *communal* and *common* property. It may be said that this idea of the *community of women* gives away the *secret* of this as yet completely crude and thoughtless communism. Just as the woman passes from marriage to general prostitution,<sup>7</sup> so the entire world of wealth (that is, of man’s objective substance) passes from the relationship of exclusive marriage with the owner of private property to a state of universal prostitution with the community. In negating the *personality* of man in every sphere, this type of communism is really nothing but the logical expression of private property, which

7. Prostitution is only a *specific* expression of the *general* prostitution of the *labourer*, and since it is a relationship in which falls not the prostitute alone,

but also the one who prostitutes—and the latter’s abomination is still greater—the capitalist, etc., also comes under this head. [*Marx*]

is this negation. General *envy* constituting itself as a power is the disguise in which *avarice* re-establishes itself and satisfies itself, only in *another* way. The thoughts of every piece of private property—inherent in each piece as such—are *at least* turned against all *wealthier* private property in the form of envy and the urge to reduce to a common level, so that this envy and urge even constitute the essence of competition. The crude communism is only the consummation of this envy and of this levelling-down proceeding from the *preconceived* minimum. It has a *definite, limited* standard. How little this annulment of private property is really an appropriation is in fact proved by the abstract negation of the entire world of culture and civilization, the regression to the *unnatural* simplicity of the *poor and undemanding* man who has not only failed to go beyond private property, but has not yet even attained to it.

The community is only a community of *labour*, and an equality of *wages* paid out by the communal capital—the *community* as the universal capitalist. Both sides of the relationship are raised to an *imagined* universality—*labour* as a state in which every person is put, and *capital* as the acknowledged universality and power of the community.

In the approach to *woman* as the spoil and handmaid of communal lust is expressed the infinite degradation in which man exists for himself, for the secret of this approach has its *unambiguous, decisive, plain* and undisguised expression in the relation of *man* to *woman* and in the manner in which the *direct* and *natural* procreative relationship is conceived. The direct, natural, and necessary relation of person to person is the *relation of man to woman*. In this *natural* relationship of the sexes man’s relation to nature is immediately his relation to man, just as his relation to man is immediately his relation to nature—his own *natural* function. In this relationship, therefore, is *sensuously manifested*, reduced to an observable *fact*, the extent to which the human essence has become nature to man, or to which nature has to him become the human essence of man. From this relationship one can therefore judge man’s whole level of development. It follows from the character of this relationship how much *man* as a *species being*, as *man*, has come to be himself and to comprehend himself; the relation of man to woman is *the most natural* relation of human being to human being. It therefore reveals the extent to which man’s *natural* behaviour has become *human*, or the extent to which the *human* essence in him has become a *natural* essence—the extent to which his *human nature* has come to be *nature to him*. In this relationship is revealed, too, the extent to which man’s *need* has become a *human* need; the extent to which, therefore, the *other* person as a

person has become for him a need—the extent to which he in his individual existence is at the same time a social being. The first positive annulment of private property—*crude* communism—is thus merely one *form* in which the vileness of private property, which wants to set itself up as the *positive community*, comes to the surface.

(2) Communism (a) of a political nature still—democratic or despotic; (b) with the annulment of the state, yet still incomplete, and being still affected by private property (i.e., by the estrangement of man). In both forms communism already knows itself to be re-integration or return of man to himself, the transcendence of human self-estrangement; but since it has not yet grasped the positive essence of private property, and just as little the *human* nature of need, it remains captive to it and infected by it. It has, indeed, grasped its concept, but not its essence.

(3) Communism as the *positive* transcendence of *private property*, or *human self-estrangement*, and therefore as the real *appropriation of the human* essence by and for man; communism therefore as the complete return of man to himself as a *social* (i.e., human) being—a return become conscious, and accomplished within the entire wealth of previous development. This communism, as fully-developed naturalism, equals humanism, and as fully-developed humanism equals naturalism; it is the *genuine* resolution of the conflict between man and nature and between man and man—the true resolution of the strife between existence and essence, between objectification and self-confirmation, between freedom and necessity, between the individual and the species. Communism is the riddle of history solved, and it knows itself to be this solution.

The entire movement of history is, therefore, both its *actual* act of genesis (the birth act of its empirical existence) and also for its thinking consciousness the *comprehended* and *known* process of its *coming-to-be*. That other, still immature communism, meanwhile, seeks an *historical* proof for itself—a proof in the realm of the existent—amongst disconnected historical phenomena opposed to private property, tearing single phases from the historical process and focussing attention on them as proofs of its historical pedigree (a horse ridden hard especially by Cabet, Villegardelle, etc.). By so doing it simply makes clear that by far the greater part of this process contradicts its claims, and that, if it has once been, precisely its being in the *past* refutes its pretension to being *essential*.

That the entire revolutionary movement necessarily finds both its empirical and its theoretical basis in the movement of *private property*—in that of the economy, to be precise—is easy to see.

This *material*, immediately *sensuous* private property is the mate-

rial sensuous expression of *estranged* human life. Its movement—production and consumption—is the *sensuous* revelation of the movement of all production hitherto—i.e., the realization or the reality of man. Religion, family, state, law, morality, science, art, etc., are only *particular* modes of production, and fall under its general law. The positive transcendence of *private property* as the appropriation of *human* life is, therefore, the positive transcendence of all estrangement—that is to say, the return of man from religion, family, state, etc., to his *human*, i.e., *social* mode of existence. Religious estrangement as such occurs only in the realm of *consciousness*, of man's inner life, but economic estrangement is that of *real life*; its transcendence therefore embraces both aspects. It is evident that the *initial* stage of the movement amongst the various peoples depends on whether the true and for them *authentic* life of the people manifests itself more in consciousness or in the external world—is more ideal or real. Communism begins from the outset (*Owen*) with atheism; but atheism is at first far from being *communism*; indeed, it is still mostly an abstraction.

The philanthropy of atheism is therefore at first only *philosophical*, abstract, philanthropy, and that of communism is at once *real* and directly bent on *action*.

We have seen how on the premise of positively annulled private property man produces man—himself and the other man; how the object, being the direct embodiment of his individuality, is simultaneously his own existence for the other man, the existence of the other man, and that existence for him. Likewise, however, both the material of labour and man as the subject, are the point of departure as well as the result of the movement (and precisely in this fact, that they must constitute the *point of departure*, lies the historical *necessity* of private property). Thus the *social* character is the general character of the whole movement: *just as* society itself produces *man as man*, so is society *produced* by him. Activity and consumption, both in their content and in their *mode of existence*, are *social*: *social* activity and *social* consumption; the *human* essence of nature first exists only for *social* man; for only here does nature exist for him as a *bond* with *man*—as his existence for the other and the other's existence for him—as the life-element of the human world; only here does nature exist as the *foundation* of his own *human* existence. Only here has what is to him his *natural* existence become his *human* existence, and nature become man for him. Thus *society* is the consummated oneness in substance of man and nature—the true resurrection of nature—the naturalism of man and the humanism of nature both brought to fulfilment.

Social activity and social consumption exist by no means *only* in the form of some *directly* communal activity and directly *commu-*

nal consumption, although *communal* activity and *communal* consumption—i.e., activity and consumption which are manifested and directly confirmed in *real association* with other men—will occur wherever such a *direct* expression of sociality stems from the true character of the activity's content and is adequate to the nature of consumption.

But again when I am active *scientifically*, etc.,—when I am engaged in activity which I can seldom perform in direct community with others—then I am *social*, because I am active as a *man*. Not only is the material of my activity given to me as a social product (as is even the language in which the thinker is active): my *own* existence is social activity, and therefore that which I make of myself, I make of myself for society and with the consciousness of myself as a social being.

My *general* consciousness is only the *theoretical* shape of that of which the *living* shape is the *real* community, the social fabric, although at the present day *general* consciousness is an abstraction from real life and as such antagonistically confronts it. Consequently, too, the *activity* of my general consciousness, as an activity, is my *theoretical* existence as a social being.

What is to be avoided above all is the re-establishing of "Society" as an abstraction *vis-à-vis* the individual. The individual is the *social being*. His life, even if it may not appear in the direct form of a *communal* life carried out together with others—is therefore an expression and confirmation of *social life*. Man's individual and species life are not *different*, however much—and this is inevitable—the mode of existence of the individual is a more *particular*, or more *general* mode of the life of the species, or the life of the species is a more *particular* or more *general* individual life.

In his *consciousness of species* man confirms his real *social life* and simply repeats his real existence in thought, just as conversely the being of the species confirms itself in species-consciousness and is for *itself* in its generality as a thinking being.

Man, much as he may therefore be a *particular* individual (and it is precisely his particularity which makes him an individual, and a real *individual* social being), is just as much the *totality*—the ideal totality—the subjective existence of thought and experienced society present for itself; just as he exists also in the real world as the awareness and the real enjoyment of social existence, and as a totality of human life-activity.

Thinking and being are thus no doubt *distinct*, but at the same time they are in *unity* with each other.

*Death* seems to be a harsh victory of the species over the *definite* individual and to contradict their unity. But the determinate individual is only a *determinate species being*, and as such mortal.

(4) Just as *private property* is only the sensuous expression of the fact that man becomes *objective* for himself and at the same time becomes to himself a strange and inhuman object; just as it expresses the fact that the assertion of his life is the alienation of his life, that his realization is his loss of reality, is an *alien* reality: conversely, the positive transcendence of private property—i.e., the *sensuous* appropriation for and by man of the human essence and of human life, of objective man, of human *achievements*—is not to be conceived merely in the sense of *direct*, one-sided *gratification*—merely in the sense of *possessing*, of *having*. Man appropriates his total essence in a total manner, that is to say, as a whole man. Each of his *human* relations to the world—seeing, hearing, smelling, tasting, feeling, thinking, being aware, sensing, wanting, acting, loving—in short, all the organs of his individual being, like those organs which are directly social in their form, are in their *objective* orientation or in their *orientation to the object*, the appropriation of that object, the appropriation of the *human* world; their orientation to the object is the *manifestation of the human world*;<sup>8</sup> it is human *efficaciousness* and human *suffering*, for suffering, apprehended humanly, is an enjoyment of self in man.

Private property has made us so stupid and one-sided that an object is only *ours* when we have it—when it exists for us as capital, or when it is directly possessed, eaten, drunk, worn, inhabited, etc.,—in short, when it is *used* by us. Although private property itself again conceives all these direct realizations of possession as *means of life*, and the life which they serve as means is the *life of private property*—labour and conversion into capital.

In place of *all* these physical and mental senses there has therefore come the sheer estrangement of *all* these senses—the sense of *having*. The human being had to be reduced to this absolute poverty in order that he might yield his inner wealth to the outer world. (On the category of "*having*," see Hess in the *Twenty-One Sheets*.)

The transcendence of private property is therefore the complete *emancipation* of all human senses and attributes; but it is this emancipation precisely because these senses and attributes have become, subjectively and objectively, *human*. The eye has become a *human* eye, just as its *object* has become a social, *human* object—an object emanating from man for man. The *senses* have therefore become directly in their practice *theoreticians*. They relate themselves to the *thing* for the sake of the thing, but the thing itself is an *objective human* relation to itself and to man,<sup>9</sup>

8. For this reason it is just as highly priced as the *determinations* of human essence and *activities*. [Marx]

9. In practice I can relate myself to a

thing humanly only if the thing relates itself to the human being humanly. [Marx]



and vice versa. Need or enjoyment have consequently lost their *egotistical* nature, and nature has lost its mere *utility* by use becoming *human* use.

In the same way, the senses and enjoyments of other men have become my *own* appropriation. Besides these direct organs, therefore, *social* organs develop in the *form* of society; thus, for instance, activity in direct association with others, etc., has become an organ for *expressing* my own *life*, and a mode of appropriating *human* life.

It is obvious that the *human* eye gratifies itself in a way different from the crude, non-human eye; the human *ear* different from the crude ear, etc.

To recapitulate; man is not lost in his object only when the object becomes for him a *human* object or objective man. This is possible only when the object becomes for him a *social* object, he himself for himself a social being, just as society becomes a being for him in this object.

On the one hand, therefore, it is only when the objective world becomes everywhere for man in society the world of man's essential powers<sup>1</sup>—human reality, and for that reason the reality of his *own* essential powers—that all *objects* become for him the *objectification of himself*, become objects which confirm and realize his individuality, become *his* objects: that is, *man himself* becomes the object. The manner in which they become *his* depends on the *nature of the objects* and on the nature of the *essential power* corresponding to it; for it is precisely the *determinateness* of this relationship which shapes the particular, *real* mode of affirmation. To the *eye* an object comes to be other than it is to the *ear*, and the object of the eye is another object than the object of the *ear*. The peculiarity of each essential power is precisely its *peculiar essence*, and therefore also the peculiar mode of its objectification, of its *objectively actual living being*. Thus man is affirmed in the objective world not only in the act of thinking, but with *all* his senses.

On the other hand, looking at this in its subjective aspect: just as music alone awakens in man the sense of music, and just as the most beautiful music has *no* sense for the unmusical ear—is no object for it, because my object can only be the confirmation of one of my essential powers and can therefore only be so for me as my essential power is present for itself as a subjective capacity, because the sense of an object for me goes only so far as *my* senses go (has only sense for a sense corresponding to that object)—for this reason the *senses* of the social man are *other* senses than those of the non-social man. Only through the objectively unfolded rich-

1. "Essential powers"—*Wesenskräfte*: my essential nature, my very being. i.e., powers belonging to me as part of

ness of man's essential being is the richness of subjective *human* sensibility (a musical ear, an eye for beauty of form—in short, *senses* capable of human gratifications, senses confirming themselves as essential powers of *man*) either cultivated or brought into being. For not only the five senses but also the so-called mental senses—the practical senses (will, love, etc.)—in a word, *human* sense—the humanness of the senses—comes to be by virtue of its object, by virtue of *humanized* nature. The *forming* of the five senses is a labour of the entire history of the world down to the present.

The *sense* caught up in crude practical need has only a *restricted* sense. For the starving man, it is not the human form of food that exists, but only its abstract being as food; it could just as well be there in its crudest form, and it would be impossible to say wherein this feeding-activity differs from that of *animals*. The care-burdened man in need has no sense for the finest play; the dealer in minerals sees only the mercantile value but not the beauty and the unique nature of the mineral: he has no mineralogical sense. Thus, the objectification of the human essence both in its theoretical and practical aspects is required to make man's *sense human*, as well as to create the *human sense* corresponding to the entire wealth of human and natural substance.

Just as resulting from the movement of *private property*, of its wealth as well as its poverty—or of its material and spiritual wealth and poverty—the budding society finds to hand all the material for this *development*: so *established* society produces man in this entire richness of his being—produces the *rich* man *profoundly endowed with all the senses*—as its enduring reality.

It will be seen how subjectivism and objectivism, spiritualism and materialism, activity and suffering, only lose their antithetical character, and thus their existence, as such antitheses in the social condition; it will be seen how the resolution of the *theoretical* antitheses is *only possible in a practical* way, by virtue of the practical energy of men. Their resolution is therefore by no means merely a problem of knowledge, but a *real* problem of life, which *philosophy* could not solve precisely because it conceived this problem as *merely* a theoretical one.

It will be seen how the history of *industry* and the established *objective* existence of industry are the *open* book of *man's essential powers*, the exposure to the senses of human *psychology*. Hitherto this was not conceived in its inseparable connection with man's *essential being*, but only in an external relation of utility, because, moving in the realm of estrangement, people could only think man's general mode of being—religion or history in its abstract-general character as politics, art, literature, etc.—to be the reality

This is where the German extract ends - I just added the rest of the section in English in case you're interested to read it in your own time.

of man's essential powers and *man's species-activity*. We have before us the *objectified essential powers* of man in the form of *sensuous, alien, useful objects*, in the form of estrangement, displayed in *ordinary material industry* (which can be conceived as a part of that general movement, just as that movement can be conceived as a particular part of industry, since all human activity hitherto has been labour—that is, industry—activity estranged from itself).

A *psychology* for which this, the part of history most contemporary and accessible to sense, remains a closed book, cannot become a genuine, comprehensive and *real science*. What indeed are we to think of a science which *airily* abstracts from this large part of human labour and which fails to feel its own incompleteness, while such a wealth of human endeavour unfolded before it means nothing more to it than, perhaps, what can be expressed in one word—"need," "vulgar need"?

The *natural sciences* have developed an enormous activity and have accumulated a constantly growing mass of material. Philosophy, however, has remained just as alien to them as they remain to philosophy. Their momentary unity was only a *chimerical illusion*. The will was there, but the means were lacking. Even historiography pays regard to natural science only occasionally, as a factor of enlightenment and utility arising from individual great discoveries. But natural science has invaded and transformed human life all the more *practically* through the medium of industry; and has prepared human emancipation, however directly and much it had to consummate dehumanization. *Industry* is the *actual*, historical relation of nature, and therefore of natural science, to man. If, therefore, industry is conceived as the *exoteric* revelation of man's *essential powers*, we also gain an understanding of the *human* essence of nature or the *natural* essence of man. In consequence, natural science will lose its abstractly material—or rather, its idealistic—tendency, and will become the basis of *human science*, as it has already become the basis of actual human life, albeit in an estranged form. *One* basis for life and another basis for *science* is *a priori* a lie. The nature which comes to be in human history—the genesis of human society—is man's *real* nature; hence nature as it comes to be through industry, even though in an *estranged* form, is true *anthropological* nature.

*Sense-perception* (see Feuerbach) must be the basis of all science. Only when it proceeds from sense-perception in the twofold form both of *sensuous* consciousness and of *sensuous* need—that is, only when science proceeds from nature—is it *true science*. All history is the preparation for "man" to become the object of *sensuous* consciousness, and for the needs of "man as man" to become [natural, sensuous] needs. History itself is a *real* part of *natural his-*

*tory*—of nature's coming to be man. Natural science will in time subsume under itself the science of man, just as the science of man will subsume under itself natural science: there will be *one science*.

*Man* is the immediate object of natural science: for immediate, *sensuous nature* for man is, immediately, human sensuousness (the expressions are identical)—presented immediately in the form of the *other* man sensuously present for him. For his own sensuousness first exists as human sensuousness for himself through the *other* man. But *nature* is the immediate object of the *science of man*: the first object of man—man—is nature, sensuousness; and the particular human sensuous essential powers can only find their self-knowledge in the science of the natural world in general, since they can find their objective realization in *natural* objects only. The element of thought itself—the element of thought's living expression—*language*—is of a sensuous nature. The *social* reality of nature, and *human* natural science, or the *natural science about man*, are identical terms.

It will be seen how in place of the *wealth* and *poverty* of political economy come the *rich human being* and *rich human need*. The *rich human being* is simultaneously the *human being in need* of a totality of human life-activities—the man in whom his own realization exists as an inner necessity, as *need*. Not only *wealth*, but likewise the *poverty* of man—given socialism—receives in equal measure a *human* and therefore social significance. Poverty is the passive bond which causes the human being to experience the need of the greatest wealth—the *other* human being. The dominion of the objective being in me, the sensuous outburst of my essential activity, is *emotion*, which thus becomes here the *activity* of my being.

(5) A *being* only considers himself independent when he stands on his own feet; and he only stands on his own feet when he owes his *existence* to himself. A man who lives by the grace of another regards himself as a dependent being. But I live completely by the grace of another if I owe him not only the sustenance of my life, but if he has, moreover, *created* my life—if he is the *source* of my life; and if it is not of my own creation, my life has necessarily a source of this kind outside it. The *Creation* is therefore an idea very difficult to dislodge from popular consciousness. The self-mediated being of nature and of man is *incomprehensible* to it, because it contradicts everything *palpable* in practical life.

The creation of the *earth* has received a mighty blow from *geogeny*—i.e., from the science which presents the formation of the earth, the coming-to-be of the earth, as a process, as self-generation. *Generatio aequivoca*<sup>2</sup> is the only practical refutation of the theory of creation.

2. Spontaneous generation.

Now it is certainly easy to say to the single individual what Aristotle has already said. You have been begotten by your father and your mother; therefore in you the mating of two human beings—a species-act of human beings—has produced the human being. You see, therefore, that even physically, man owes his existence to man. Therefore you must not only keep sight of the *one* aspect—the *infinite* progression which leads you further to enquire: “Who begot my father? Who his grandfather?”, etc. You must also hold on to the *circular movement* sensuously perceptible in that progression, by which *man* repeats himself in procreation, thus always remaining the subject. You will reply, however: I grant you this circular movement; now grant me the progression which drives me even further until I ask: Who begot the first man, and nature as a whole? I can only answer you: Your question is itself a product of abstraction. Ask yourself how you arrived at that question. Ask yourself whether your question is not posed from a standpoint to which I cannot reply, because it is a perverse one. Ask yourself whether that progression as such exists for a reasonable mind. When you ask about the creation of nature and man, you are abstracting, in so doing, from man and nature. You postulate them as *non-existent*, and yet you want me to prove them to you as *existing*. Now I say to you: Give up your abstraction and you will also give up your question. Or if you want to hold on to your abstraction, then be consistent, and if you think of man and nature as *non-existent*, then think of yourself as non-existent, for you too are surely nature and man. Don't think, don't ask me, for as soon as you think and ask, your *abstraction* from the existence of nature and man has no meaning. Or are you such an egoist that you postulate everything as nothing, and yet want yourself to be?

You can reply: I do not want to postulate the nothingness of nature. I ask you about *its genesis*, just as I ask the anatomist about the formation of bones, etc.

But since for the socialist man the *entire so-called history of the world* is nothing but the begetting of man through human labour, nothing but the coming-to-be of nature for man, he has the visible, irrefutable proof of his *birth* through himself, of his *process of coming-to-be*. Since the *real existence* of man and nature has become practical, sensuous and perceptible—since man has become for man as the being of nature, and nature for man as the being of man—the question about an *alien* being, about a being above nature and man—a question which implies the admission of the inessentiality of nature and of man—has become impossible in practice. *Atheism*, as the denial of this inessentiality, has no longer any meaning, for atheism is a *negation of God*, and postulates the *existence of man* through this negation; but socialism as socialism

no longer stands in any need of such a mediation. It proceeds from the *practically and theoretically sensuous consciousness* of man and of nature as the *essence*. Socialism is man's *positive self-consciousness* no longer mediated through the annulment of religion, just as *real life* is man's positive reality, no longer mediated through the annulment of private property, through *communism*. Communism is the position as the negation of the negation, and is hence the *actual* phase necessary for the next stage of historical development in the process of human emancipation and recovery. *Communism* is the necessary pattern and the dynamic principle of the immediate future, but communism as such is not the goal of human development—the structure of human society.

### The Meaning of Human Requirements

We have seen what significance, given socialism, the *wealth* of human needs has, and what significance, therefore, both a *new mode of production* and a new *object* of production have: a new manifestation of the forces of *human* nature and a new enrichment of *human* nature.<sup>3</sup> Under private property their significance is reversed: every person speculates on creating a *new* need in another, so as to drive him to a fresh sacrifice, to place him in a new dependence and to seduce him into a new mode of *gratification* and therefore economic ruin. Each tries to establish over the other an *alien* power, so as thereby to find satisfaction of his own selfish need. The increase in the quantity of objects is accompanied by an extension of the realm of the alien powers to which man is subjected, and every new product represents a new *potency* of mutual swindling and mutual plundering. Man becomes ever poorer as man; his need for *money* becomes ever greater if he wants to overpower hostile being; and the power of his *money* declines exactly in inverse proportion to the increase in the volume of production: that is, his neediness grows as the *power* of money increases.

The need for money is therefore the true need produced by the modern economic system, and it is the only need which the latter produces. The *quantity* of money becomes to an ever greater degree its sole *effective* attribute: just as it reduces everything to its abstract form, so it reduces itself in the course of its own movement to something merely *quantitative*. *Excess* and *intemperance* come to be its true norm. Subjectively, this is even partly manifested in that the extension of products and needs falls into *contriving* and *ever-calculating* subservience to inhuman, refined, unnatural and *imaginary* appetites. Private property does not know how to change crude

3. Forces of human nature: *menschlichen Wesenkraft*; human nature: *menschlichen Wesens*.

need into human need. Its idealism is *fantasy, caprice* and *whim*; and no eunuch flatters his despot more basely or uses more despicable means to stimulate his dulled capacity for pleasure in order to sneak a favour for himself than does the industrial eunuch—the producer—in order to sneak for himself a few pennies—in order to charm the golden birds out of the pockets of his Christianly beloved neighbours. He puts himself at the service of the other's most depraved fancies, plays the pimp between him and his need, excites in him morbid appetites, lies in wait for each of his weaknesses—all so that he can then demand the cash for this service of love. (Every product is a bait with which to seduce away the other's very being, his money; every real and possible need is a weakness which will lead the fly to the gluepot. General exploitation of communal human nature, just as every imperfection in man, is a bond with heaven—an avenue giving the priest access to his heart; every need is an opportunity to approach one's neighbour under the guise of the utmost amiability and to say to him: Dear friend, I give you what you need, but you know the *conditio sine qua non*; you know the ink in which you have to sign yourself over to me; in providing for your pleasure, I fleece you.)

And partly, this estrangement manifests itself in that it produces refinement of needs and of their means on the one hand, and a bestial barbarization, a complete, unrefined, abstract simplicity of need, on the other; or rather in that it merely resurrects itself in its opposite. Even the need for fresh air ceases for the worker. Man returns to living in a cave, which is now, however, contaminated with the mephitic breath of plague given off by civilization, and which he continues to occupy only *precariously*, it being for him an alien habitation which can be withdrawn from him any day—a place from which, if he does not pay, he can be thrown out any day. For this mortuary he has to *pay*. A dwelling in the *light*, which Prometheus in Aeschylus designated as one of the greatest boons, by means of which he made the savage into a human being, ceases to exist for the worker. Light, air, etc.—the simplest *animal* cleanliness—ceases to be a need for man. *Dirt*—this stagnation and putrefaction of man—the *sewage* of civilization (speaking quite literally)—comes to be the *element of life* for him. Utter, *unnatural* neglect, putrefied nature, comes to be his *life-element*. None of his senses exist any longer, and not only in his human fashion, but in an *inhuman* fashion, and therefore not even in an animal fashion. The crudest *modes* (and *instruments*) of human labour are coming back: the *tread mill* of the Roman slaves, for instance, is the means of production, the means of existence, of many English workers. It is not only that man has no human needs—even his *animal* needs are ceasing to exist. The Irishman no longer knows any need now but

the need to *eat*, and indeed only the need to eat *potatoes*—and *scabby potatoes* at that, the worst kind of potatoes. But in each of their industrial towns England and France have already a *little* Ireland. The savage and the animal have at least the need to hunt, to roam, etc.—the need of companionship. Machine labour is simplified in order to make a worker out of the human being still in the making, the completely immature human being, the *child*—whilst the worker has become a neglected child. The machine accommodates itself to the *weakness* of the human being in order to make the *weak* human being into a machine.

How the multiplication of needs and of the means of their satisfaction breeds the absence of needs and of means is demonstrated by the political economist (and the capitalist: it should be noted that it is always *empirical* business men we are talking about when we refer to political economists—their *scientific* confession and mode of being). This he shows:

(1) By reducing the worker's need to the barest and most miserable level of physical subsistence, and by reducing his activity to the most abstract mechanical movement. Hence, he says: Man has no other need either of activity or of enjoyment. For he calls *even* this *human* life and existence.

(2) By *counting* the *lowest* possible level of life (existence) as the standard, indeed as the general standard—general because it is applicable to the mass of men. He changes the worker into an insensible being lacking all needs, just as he changes his activity into a pure abstraction from all activity. To him, therefore, every *luxury* of the worker seems to be reprehensible, and everything that goes beyond the most abstract need—be it in the realm of passive enjoyment, or a manifestation of activity—seems to him a luxury. Political economy, this science of *wealth*, is therefore simultaneously the science of denial, of want, of *thrift*, of *saving*—and it actually reaches the point where it *saves* man the *need* of either fresh *air* or physical *exercise*. This science of marvellous industry is simultaneously the science of *asceticism*, and its true ideal is the *ascetic* but *extortionate* miser and the *ascetic* but *productive* slave. Its moral ideal is the *worker* who takes part of his wages to the savings-bank, and it has even found ready-made an abject *art* in which to clothe this its pet idea: they have presented it, bathed in sentimentality, on the stage. Thus political economy—despite its worldly and wanton appearance—is a true moral science, the most moral of all the sciences. Self-denial, the denial of life and of all human needs, is its cardinal doctrine. The less you eat, drink and read books; the less you go to the theatre, the dance hall, the public-house; the less you think, love, theorize, sing, paint, fence, etc., the more you *save*—the *greater* becomes your treasure which neither

moths nor dust will devour—your *capital*. The less you *are*, the more you *have*; the less you express your own life, the greater is your *alienated* life—the greater is the store of your estranged being. Everything which the political economist takes from you in life and in humanity, he replaces for you in *money* and in *wealth*; and all the things which you cannot do, your money can do. It can eat and drink, go to the dance hall and the theatre; it can travel, it can appropriate art, learning, the treasures of the past, political power—all this it *can* appropriate for you—it can buy all this for you: it is the true *endowment*. Yet being all this, it is inclined to do nothing but create itself, buy itself; for everything else is after all its servant. And when I have the master I have the servant and do not need his servant. All passions and all activity must therefore be submerged in *avarice*. The worker may only have enough for him to want to live, and may only want to live in order to have [enough].

Of course a controversy now arises in the field of political economy. The one side (Lauderdale, Malthus, etc.) recommends *luxury* and execrates thrift. The other (Say, Ricardo, etc.) recommends thrift and execrates luxury. But the former admits that it wants luxury in order to produce *labour* (i.e., absolute thrift); and the latter admits that it recommends thrift in order to produce *wealth* (i.e., luxury). The Lauderdale-Malthus school has the *romantic* notion that avarice alone ought not to determine the consumption of the rich, and it contradicts its own laws in advancing *extravagance* as a direct means of enrichment. Against it, therefore, the other side very earnestly and circumstantially proves that I do not increase but reduce my *possessions* by being extravagant. The Say-Ricardo school, however, is hypocritical in not admitting that it is precisely whim and caprice which determine production. It forgets the “refined needs”; it forgets that there would be no production without consumption; it forgets that as a result of competition production can only become more extensive and luxurious. It forgets that it is use that determines a thing’s value, and that fashion determines use. It wishes to see only “useful things” produced, but it forgets that production of too many useful things produces too large a *useless* population. Both sides forget that extravagance and thrift, luxury and privation, wealth and poverty are equal.

And you must not only stint the immediate gratification of your senses, as by stinting yourself of food, etc.: you must also spare yourself all sharing of general interest, all sympathy, all trust, etc.; if you want to be economical, if you do not want to be ruined by illusions.

You must make everything that is yours *saleable*, i.e., useful. If I ask the political economist: Do I obey economic laws if I extract money by offering my body for sale, by surrendering it to another’s

lust? (The factory workers in France call the prostitution of their wives and daughters the xth working hour, which is literally correct.)—Or am I not acting in keeping with political economy if I sell my friend to the Moroccans? (And the direct sale of men in the form of a trade in conscripts, etc., takes place in all civilized countries.)—Then the political economist replies to me: You do not transgress my laws; but see what Cousin Ethics and Cousin Religion have to say about it. My *political economic* ethics and religion have nothing to reproach you with, but— But whom am I now to believe, political economy or ethics? The ethics of political economy is *acquisition*, work, thrift, sobriety—but political economy promises to satisfy my needs. The political economy of ethics is the opulence of a good conscience, of virtue, etc.; but how can I live virtuously if I do not live? And how can I have a good conscience if I am not conscious of anything? It stems from the very nature of estrangement that each sphere applies to me a different and opposite yardstick—ethics one and political economy another; for each is a specific estrangement of man and focuses attention on a particular round of estranged essential activity, and each stands in an estranged relation to the other. Thus M. *Michel Chevalier* reproaches Ricardo with having abstracted from ethics. But Ricardo is allowing political economy to speak its own language, and if it does not speak ethically, this is not Ricardo’s fault. M. Chevalier abstracts from political economy in so far as he moralizes, but he really and necessarily abstracts from ethics in so far as he practises political economy. The reference of political economy to ethics, if it is other than an arbitrary, contingent and therefore unfounded and unscientific reference, if it is not being put up as a *sham* but is meant to be *essential*, can only be the reference of the laws of political economy to ethics. If there is no such connection, or if the contrary is rather the case, can Ricardo help it? Besides, the opposition between political economy and ethics is only a *sham* opposition and just as much no opposition as it is an opposition. All that happens is that political economy expresses moral laws *in its own way*.

Needlessness as the principle of political economy is *most brilliantly* shown in its *theory of population*. There are *too many* people. Even the existence of men is a pure luxury; and if the worker is “*ethical*,” he will be *sparing* in procreation. (Mill suggests public acclaim for those who prove themselves continent in their sexual relations, and public rebuke for those who sin against such barrenness of marriage. . . . Is not this the ethics, the teaching of asceticism?) The production of people appears in the form of public misery.

The meaning which production has in relation to the rich is seen *revealed* in the meaning which it has for the poor. At the top the

manifestation is always refined, veiled, ambiguous—a sham; lower, it is rough, straightforward, frank—the real thing. The worker's *crude* need is a far greater source of gain than the *refined* need of the rich. The cellar-dwellings in London bring more to those who let them than do the palaces; that is to say, with reference to the landlord they constitute *greater wealth*, and thus (to speak the language of political economy) *greater social wealth*.

Industry speculates on the refinement of needs, but it speculates just as much on their *crudeness*, but on their artificially produced crudeness, whose true enjoyment, therefore, is *self-stupefaction*—this *seeming* satisfaction of need—this civilization contained *within* the crude barbarism of need; the English gin-shops are therefore the *symbolical embodiments* of private property. Their *luxury* reveals the true relation of industrial luxury and wealth to man. They are therefore rightly the only Sunday pleasures of the people, dealt with at least mildly by the English police.

We have already seen how the political economist establishes the unity of labour and capital in a variety of ways:—(1) Capital is *accumulated labour*. (2) The purpose of capital within production—partly, reproduction of capital with profit, partly, capital as raw material (material of labour), and partly, as itself a *working instrument* (the machine is capital directly equated with labour)—is *productive labour*. (3) The worker is a capital. (4) Wages belong to costs of capital. (5) In relation to the worker, labour is the reproduction of his life-capital. (6) In relation to the capitalist, labour is an aspect of his capital's activity.

Finally, (7) the political economist postulates the original unity of capital and labour in the form of the unity of the capitalist and the worker; this is the original state of paradise. The way in which these two aspects in the form of two persons leap at each other's throats is for the political economist a *contingent* event, and hence only to be explained by reference to external factors. (See Mill.)<sup>4</sup>

The nations which are still dazzled by the sensuous splendour of precious metals, and are therefore still fetish-worshippers of metal money, are not yet fully developed money-nations.—Contrast of France and England. The extent to which the solution of theoretical riddles is the task of practice and effected through practice, just as true practice is the condition of a real and positive theory, is shown, for example, in *fetishism*. The sensuous consciousness of the fetish-worshipper is different from that of the Greek, because his sensuous existence is still different. The abstract enmity between sense and spirit is necessary so long as the human feeling for nature,

4. James Mill, *Elements of Political Economy*.

the human sense of nature, and therefore also the *natural* sense of man, are not yet produced by man's own labour.

*Equality* is nothing but a translation of the German "*Ich=Ich*" into the French, i.e., political form. Equality as the *groundwork* of communism is its *political* justification, and it is the same as when the German justifies it by conceiving man as *universal self-consciousness*. Naturally, the transcendence of the estrangement always proceeds from that form of the estrangement which is the *dominant* power: in Germany, *self-consciousness*; in France, *equality*, because politics; in England, real, material, *practical* need taking only itself as its standard. It is from this standpoint that Proudhon is to be criticized and appreciated.

If we characterize *communism* itself because of its character as negation of the negation, as the appropriation of the human essence which mediates itself with itself through the negation of private property—as being not yet the *true*, self-originating position but rather a position originating from private property, [. . .]<sup>5</sup>

Since in that case<sup>6</sup> the real estrangement of the life of man remains, and remains all the more, the more one is conscious of it as such, it may be accomplished solely by putting communism into operation.

In order to abolish the *idea* of private property, the *idea* of communism is completely sufficient. It takes *actual* communist action to abolish actual private property. History will come to it; and this movement, which in *theory* we already know to be a self-transcending movement, will constitute *in actual fact* a very severe and protracted process. But we must regard it as a real advance to have gained beforehand a consciousness of the limited character as well as of the goal of this historical movement—and a consciousness which reaches out beyond it.

When communist *workmen* associate with one another, theory, propaganda, etc., is their first end. But at the same time, as a result of this association, they acquire a new need—the need for society—and what appears as a means becomes an end. You can observe this practical process in its most splendid results whenever you see French socialist workers together. Such things as smoking, drinking, eating, etc., are no longer means of contact or means that bring together. Company, association, and conversation, which again has society as its end, are enough for them; the brotherhood of man is

5. In the manuscript the lower left corner of the page is torn off. Just the right-hand endings of the last six lines remain, making restorations of the text impossible. It is possible to surmise, however, that Marx here criticizes Hegel's idealistic "transcending" of es-

trangement (the words that have survived are cited in the next footnote).  
6. In "transcending" estrangement "in the old German manner—the manner of the Hegelian phenomenology," i.e., in transcending it exclusively in the "consciousness" of the subject.

no mere phrase with them, but a fact of life, and the nobility of man shines upon us from their work-hardened bodies.

When political economy claims that demand and supply always balance each other, it immediately forgets that according to its own claim (theory of population) the supply of *people* always exceeds the demand, and that, therefore, in the essential result of the whole production process—the existence of man—the disparity between demand and supply gets its most striking expression.

The extent to which money, which appears as a means, constitutes true *power* and the sole *end*—the extent to which in general that means which gives me substance, which gives me possession of the objective substance of others, is an *end in itself*—can be clearly seen from the facts that landed property wherever land is the source of life, and *horse* and *sword* wherever these are the *true means of life*, are also acknowledged as the true political powers in life. In the middle ages a social class is emancipated as soon as it is allowed to carry the *sword*. Amongst nomadic peoples it is the *horse* which makes me a free man and a participant in the life of the community.

We have said above that man is regressing to the *cave dwelling* etc.—but that he is regressing to it in an estranged, malignant form. The savage in his cave—a natural element which freely offers itself for his use and protection—feels himself no more a stranger, or rather feels himself to be just as much at home as a *fish* in water. But the cellar-dwelling of the poor man is a hostile dwelling, “an alien, restraining power which only gives itself up to him in so far as he gives up to it his blood and sweat”—a dwelling which he cannot look upon as his own home where he might at last exclaim, “Here I am at home,” but where instead he finds himself in *someone else’s* house, in the house of a *stranger* who daily lies in wait for him and throws him out if he does not pay his rent. Similarly, he is also aware of the contrast in quality between his dwelling and a human dwelling—a residence in that *other* world, the heaven of wealth.

Estrangement is manifested not only in the fact that *my* means of life belong to *someone else*, that *my* desire is the inaccessible possession of *another*, but also in the fact that everything is in itself something *different* from itself—that my activity is *something else* and that, finally (and this applies also to the capitalist), all is under the sway of *inhuman* power. There is a form of inactive, extravagant wealth given over wholly to pleasure, the enjoyer of which on the one hand *behaves* as a mere *ephemeral* individual frantically spending himself to no purpose knows the slave-labour of others (human *sweat and blood*) as the prey of his cupidity, and therefore knows man himself, and hence also his own self, as a sacrificed and empty being. With such wealth the contempt of man makes its appearance, partly as arrogance and as the throwing-away of what

can give sustenance to a hundred human lives, and partly as the infamous illusion that his own unbridled extravagance and ceaseless, unproductive consumption is the condition of the other’s *labour* and therefore of his *subsistence*. He knows the realization of the *essential powers* of man only as the realization of his own excesses, his whims and capricious, bizarre notions. This wealth which, on the other hand, again knows wealth as a mere means, as something that is good for nothing but to be annihilated and which is therefore at once slave and master, at once generous and mean, capricious, presumptuous, conceited, refined, cultured and witty—this wealth has not yet experienced *wealth* as an utterly *alien power* over itself: it sees in it, rather, only its own power, and not wealth but *gratification* [is its]<sup>7</sup> final aim and end.

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*Society*, as it appears to the political economist, is *civil society*, in which every individual is a totality of needs and only exists for the other person, as the other exists for him, in so far as each becomes a means for the other. The political economist reduces everything (just as does politics in its *Rights of Man*) to man, i.e., to the individual whom he strips of all determinateness so as to class him as capitalist or worker.

The *division of labour* is the expression in political economy of the *social character of labour* within the estrangement. Or, since *labour* is only an expression of human activity within alienation, of the living of life as the alienating of life, the *division of labour*, too, is therefore nothing else but the *estranged, alienated* positing of human activity as a *real activity of the species* or as *activity of man as a species being*.

As for the *essence of the division of labour*—and of course the division of labour had to be conceived as a major driving force in the production of wealth as soon as *labour* was recognized as the *essence of private property*—i.e., about the *estranged and alienated form of human activity as an activity of the species*—the political economists are very unclear and self-contradictory about it.

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## The Power of Money in Bourgeois Society

If man’s *feelings*, passions, etc., are not merely anthropological phenomena in the [narrower]<sup>8</sup> sense, but truly *ontological* affirmations of essential being (of nature), and if they are only really affirmed because their *object* exists for them as an object of *sense*, then it is clear:

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(1) That they have by no means merely one mode of affirmation, but rather that the distinctive character of their existence, of their life, is constituted by the distinctive mode of their affirmation. In what manner the object exists for them, is the characteristic mode of their *gratification*.

(2) Whenever the sensuous affirmation is the direct annulment of the object in its independent form (as in eating, drinking, working up of the object, etc.), this is the affirmation of the object.

(3) In so far as man, and hence also his feeling, etc., are *human*, the affirmation of the object by another is likewise his own enjoyment.

(4) Only through developed industry—i.e., through the medium of private property—does the ontological essence of human passion come to be both in its totality and in its humanity; the science of man is therefore itself a product of man's establishment of himself by practical activity.

(5) The meaning of private property—liberated from its estrangement—is the *existence of essential objects* for man, both as objects of enjoyment and as objects of activity.

By possessing the *property* of buying everything, by possessing the property of appropriating all objects, *money* is thus the *object* of eminent possession. The universality of its *property* is the omnipotence of its being. It therefore functions as the almighty being. Money is the *pimp* between man's need and the object, between his life and his means of life. But that which mediates *my* life for me, also *mediates* the existence of other people *for me*. For me it is the *other* person.

“What, man! confound it, hands and feet  
And head and backside, all are yours!  
And what we take while life is sweet,  
Is that to be declared not ours?

Six stallions, say, I can afford,  
Is not their strength my property?  
I tear along, a sporting lord,  
As if their legs belonged to me.”

(Mephistopheles, in *Faust*)<sup>9</sup>

Shakespeare in *Timon of Athens*:

“Gold? Yellow, glittering, precious gold? No, Gods,  
I am no idle votarist! . . . Thus much of this will  
make black white, foul fair,  
Wrong right, base noble, old young, coward valiant.  
. . . Why, this  
Will lug your priests and servants from your sides,  
Pluck stout men's pillows from below their heads:

This yellow *slave*  
Will knit and break religions, bless the accursed;  
Make the hoar leprosy adored, place thieves  
And give them title, knee and approbation  
With senators on the bench: This is it  
That makes the wappen'd widow wed again;  
She, whom the spital-house and ulcerous sores  
Would cast the gorge at, this embalms and spices  
To the April day again. . . . Damned earth,  
Thou common whore of mankind, that putt'st odds  
Among the rout of nations.”<sup>1</sup>

And also later:

“O thou sweet king-killer, and dear divorce  
Twixt natural son and sire! thou bright defiler  
Of Hymen's purest bed! thou valiant Mars!  
Thou ever young, fresh, loved and delicate wooer,  
Whose blush doth thaw the consecrated snow  
That lies on Dian's lap! Thou *visible* God!  
That solder'st *close impossibilities*,  
And mak'st them kiss! That speak'st with every tongue,  
To every purpose! O thou touch of hearts!  
Think thy slave man rebels, and by thy virtue  
Set them into confounding odds, that beasts  
May have the world in empire!”<sup>2</sup>

Shakespeare excellently depicts the real nature of *money*. To understand him, let us begin, first of all, by expounding the passage from Goethe.

That which is for me through the medium of *money*—that for which I can pay (i.e., which money can buy)—that am I, the possessor of the money. The extent of the power of money is the extent of my power. Money's properties are my properties and essential powers—the properties and powers of its possessor. Thus, what I *am* and *am capable* of is by no means determined by my individuality. I am ugly, but I can buy for myself the most *beautiful* of women. Therefore I am not *ugly*, for the effect of *ugliness*—its deterrent power—is nullified by money. I, in my character as an individual, am *lame*, but money furnishes me with twenty-four feet. Therefore I am not lame. I am bad, dishonest, unscrupulous, stupid; but money is honoured, and therefore so is its possessor. Money is the supreme good, therefore its possessor is good. Money, besides, saves me the trouble of being dishonest: I am therefore presumed honest. I am *stupid*, but money is the *real mind* of all things and how then should its possessor be stupid? Besides, he can buy talented people for himself, and is he who has

1. Shakespeare, *Timon of Athens*, Act 4, Scene 3. Marx quotes the Schlegel-Tieck German translation. (Marx's emphasis.)

2. *Ibid.*

9. Goethe, *Faust*, (Part I—Faust's Study, III), translated by Philip Wayne (Penguin, 1949), p. 91.

power over the talented not more talented than the talented? Do not I, who thanks to money am capable of *all* that the human heart longs for, possess all human capacities? Does not my money therefore transform all my incapacities into their contrary?

If *money* is the bond binding me to *human* life, binding society to me, binding me and nature and man, is not money the bond of all *bonds*? Can it not dissolve and bind all ties? Is it not, therefore, the universal *agent of divorce*? It is the true *agent of divorce* as well as the true *binding agent*—the [universal]<sup>3</sup> *galvano-chemical* power of Society.

Shakespeare stresses especially two properties of money:

- (1) It is the visible divinity—the transformation of all human and natural properties into their contraries, the universal confounding and overturning of things: it makes brothers of impossibilities.
- (2) It is the common whore, the common pimp of people and nations.

The overturning and confounding of all human and natural qualities, the fraternization of impossibilities—the *divine* power of money—lies in its *character* as men's estranged, alienating and self-disposing *species-nature*. Money is the alienated *ability of man-kind*.

That which I am unable to do as a *man*, and of which therefore all my individual essential powers are incapable, I am able to do by means of *money*. Money thus turns each of these powers into something which in itself it is not—turns it, that is, into its *contrary*.

If I long for a particular dish or want to take the mail-coach because I am not strong enough to go by foot, money fetches me the dish and the mail-coach: that is, it converts my wishes from something in the realm of imagination, translates them from their meditated, imagined or willed existence into their *sensuous, actual* existence—from imagination to life, from imagined being into real being. In effecting this mediation, money is the *truly creative* power.

No doubt *demand* also exists for him who has no money, but his demand is a mere thing of the imagination without effect or existence for me, for a third party, for the others, and which therefore remains for me *unreal* and *objectless*. The difference between effective demand based on money and ineffective demand based on my need, my passion, my wish, etc., is the difference between *being* and *thinking*, between the imagined which *exists* merely within me and the imagined as it is for me outside me as a *real object*.

If I have no money for travel, I have no *need*—that is, no real and self-realizing need—to travel. If I have the *vocation* for study

but no money for it, I have *no* vocation for study—that is, *no effective*, *no true* vocation. On the other hand, if I have really *no* vocation for study but have the will *and* the money for it, I have an *effective* vocation for it. Being the external, common *medium* and *faculty* for turning an *image* into *reality* and *reality* into a mere *image* (a faculty not springing from man as man or from human society as society), *money* transforms the *real essential powers of man and nature* into what are merely abstract conceits and therefore *imperfections*—into tormenting chimeras—just as it transforms *real imperfections and chimeras*—essential powers which are really impotent, which exist only in the imagination of the individual—into *real powers and faculties*.

In the light of this characteristic alone, money is thus the general overturning of *individualities* which turns them into their contrary and adds contradictory attributes to their attributes.

Money, then, appears as this *overturning* power both against the individual and against the bonds of society, etc., which claim to be *essences* in themselves. It transforms fidelity into infidelity, love into hate, hate into love, virtue into vice, vice into virtue, servant into master, master into servant, idiocy into intelligence and intelligence into idiocy.

Since money, as the existing and active concept of value, confounds and exchanges all things, it is the general *confounding and compounding* of all things—the world upside-down—the confounding and compounding of all natural and human qualities.

He who can buy bravery is brave, though a coward. As money is not exchanged for any one specific quality, for any one specific thing, or for any particular human essential power, but for the entire objective world of man and nature, from the standpoint of its possessor it therefore serves to exchange every property for every other, even contradictory, property and object: it is the fraternization of impossibilities. It makes contradictions embrace.

Assume *man* to be *man* and his relationship to the world to be a human one: then you can exchange love only for love, trust for trust, etc. If you want to enjoy art, you must be an artistically-cultivated person; if you want to exercise influence over other people, you must be a person with a stimulating and encouraging effect on other people. Every one of your relations to man and to nature must be a *specific expression*, corresponding to the object of your will, of your *real individual* life. If you love without evoking love in return—that is, if your loving as loving does not produce reciprocal love; if through a *living expression* of yourself as a loving person you do not make yourself a *loved person*, then your love is impotent—a misfortune.

3. An end of the page is torn out of the manuscript.