PR and Outreach

Chris Davis, September 2012











Try to be a little more discerning...



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You need Market Reseach!

Don't worry, it's all been done for you



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Name of Group	More likely to agree that	Less likely to agree that	Demographic features
Confident Believers	"The benefits of science outweigh any harmful effects." "Even if it brings no immediate benefits, scientific research which advances the frontiers of knowledge is necessary and should be supported by the Government."	"What people like me think will make no difference to the Government." "Science is getting out of control and there is nothing we can do to stop it." "The speed of development in science and technology means that it cannob the properly controlled by Government."	Relatively well off, well-educated, middle aged, equally balanced between men and women.
Concerned	"It is important that young people have a grasp of science and technology" "Science is getting out of control and there is nothing we can do to stop it" "Scientists seem to be trying new things without stopping to think about the risks."	"The benefits of science are greater than the harmful effects." "Because of science engineering and technology there will be more opportunities for the next generation."	This is the most female of all the clusters, 60% are female. Their social grade, household income and education levels tend to mirror the population as a whole.
Not Sure ⁶	"I am not interested in science and don't see why I should be." "I don't understand the point of all the science being done today".	"Science and technology are making our lives healthier, easier and more comfortable." "Science is such a big part of our lives that we should take an interest."	Tend to have the lowest household incomes, the lowest level of education and to fall into social grades D and E (unskilled manual workers and those wholly dependent on state benefits). Most likely to have young children.
Technophiles	"Because of science, engineering and technology there will be more opportunities for the next generation." "It is important to know about science in my daily life."	"The achievements of science are overrated." "I am not interested in science and don't see why I should be." "Politicians support science for the good of the country."	Best educated in science, this largely ABC1 group is 55% male and tends to be in their thirties, likely to have children aged between five and ten.
Supporters	"Science and technology are making our lives healthier, easier and more comfortable." "Politicians support science for the good of the country."	"I am not interested in science and don't see why I should be." "The achievements of science are overrated."	This relatively young group's social grade, household income and education levels tend to mirror the population as a whole.
Not for Me	"Because of science, engineering and technology there will be more opportunities for the next generation." "I don't understand the point of all the science being done today".	"It is important to know about science in my daily life."	Over three-quarters have no science qualifications. Half are 65 or over. Just over a quarter are social class E otherwise they are more likely to be social grade C2 (skilled manual workers) than the average.

⁶The response "Don't know" or "neither agree nor disagree" tends to dominate this groups responses reflecting their unformed views on science and scientists.

10

Name of Group	7Places/events more likely to visit	Places/events less likely to visit	Media used
Confident Believers	Cinema, historic house or garden, visitor centre, museum or science centre.	Art gallery, zoo, theme park.	Most likely to read a broadsheet, but still only 19% read a daily broadsheet regularly, compared to 45% who read a tabloid. Almost a third do not regularly read a daily paper. Watch "moderate" amounts of TV and are more likely to watch "heavyweight programming" than most of the other groups. Least likely group not to listen to the radio, but listening hours quite short. Above average access to the Internet.
Concerned	Cinema, visitor centre, historic house or garden, theatre.	Concert/opera, art gallery, zoo.	Moderate TV watchers, but most likely to watch BBC2. Broady average levels of newspaper readership 4/1 ratio of tabiloid to broadsheet readership. Average levels of Internet access and usage. A fifth of this group reads the Daily Mail, compared to 15% of the population.
Not Sure	Cinema, theme park, sporting event, zoo.	Meeting/debate, lecture/talk, art gallery, museum or science centre.	Relatively high levels of TV watched, dominated by ITV (most watched channel by 50% of the group). Below average radio usage, which is dominated by music stations. One of the least likely groups to regularly read a broadsheet (6%) but 57% regularly read a tabloid paper. Very low levels of Internet access (20%) and usage (15%).
Technophiles	Cinema, visitor centre, museum or science centre, visitor centre, historic house or garden.	Meeting/debate, art gallery, zoo.	Low levels of TV watching, with much lower than average levels of ITV watchied. Least likely to read a daily newspaper (40% do not regularly read a daily paper) 3:1 ratio of tabloid to broadsheet readership. Highest levels of Internet access (47%) and usage (38%).
Supporters	Cinema, visitor centre, theme park, historic house or garden.	Art gallery, meeting/debate, zoo.	Most likely to read a daily paper (only 27% do not regularly read a paper). Tabbids dominate by 6:1. Average levels of TV watched with viewing habis mirroring national average. Average levels of Internet access and usage.
Not for Me	Cinema, historic house or garden.	Lecture/talk, meeting/debate, art gallery, concert/opera.	Highest levels of TV watched 25% watch more than 36 hours per week. Most likely group to not listen to the radio (23% do not listen to the radio at all). Slightly higher than average readership of a daily paper, tabloids dominate by 14:1. Lowest levels of Internet access (12%) and usage (8%).



Don't assume your audience think like you do!

What did sociologists ever do for us?

Lateral Thoughts: Averil Macdonald

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Baby-boomers (born 1940s-1960s) recognise the value of education and accept that those who achieve deserve to be rewarded

Generation-X (born 1960s-1980s) value personal freedom and look for job satisfaction and work-life balance

Generation-Y (born 1980s -) have enjoyed prosperous times (until recently!) need continuous stimulation, expect choice and to negotiate terms. They also want to be famous.

So, things that motivate Baby-boomers and Gen-Xers (who think science is worthy and gives job-satisfaction) do not interest Gen-Yers who want highstatus communal and well paid jobs

Averil MacDonald, Physics World, Feb 2009



Assessing outreach

In order to determine how successful your outreach was, you need to assess your outcomes

Were the attitudes of your audience changed by your efforts?

How many people did you reach?

Did you reach your target audience?

Were people positive about the experience*

*Not necessarily a bad thing if they weren't!

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Ways of evaluating your outreach activity
Questionnaire (can be annoying!)
Hits on a website (can be meaningless!)
Membership of a website
Facebook 'Likes'
Tweets and retweets, new followers
Advertising Value Equivalent
Google media search

Advertising Value Equivalent

How much would it have cost to get the same exposure for your science through paid advertising?

- Column inches in printed media such as newspapers
- •Air time on TV or radio
- Tweets
- •Hits on website

WARNING: The use of this technique can perpetuate the fallacy that 'cost' is the same as 'value'.

For example: What is the value of a negative story?

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What is 'Impact'?



It is for you to define! However, it is more impressive if you openly set out to achieve specific goals.

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Number of people reached? Increase in science uptake in local schools? Testimonials (did you make people happy)? Hits on website? Change in Government policy? Greater income for your University/ UK?





"The Council continues to encourage research grant-holders to spend up to 1% of grant funds on 'public understanding' work, which has to be found from savings. University Departments can combine funds from different grants."

"Typical usage is for research scientists' personal 'public understanding' work (e.g. talks to the public or schools, Website describing research), encouraging them to promote current front-line research to wider audiences."







• Please ensure that you justify all costs in your application and if the bid is more than £10,000 you must make it clear what the STFC funds are being used for.

• Remember, a detailed and well thought out evaluation plan will strengthen your application.





What we won't fund

 We will not accept applications which are aimed solely at the low end of primary school children aged 5-8. We will however consider applications which include them along with one of our 'Key Audiences'.

· Applications for a piece of equipment for your school alone are not viewed positively, unless the equipment is part of a novel project that could be copied by other schools.

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STFC 'Small Awards' scheme

Selection criteria:

1. Relevance to STFC areas of science and technology

Proposals which can demonstrate a clear and timely link to current STFC-supported research projects (e.g. the Large Hadron Collider, space missions such as Herschel and Planck and new results from neutron or light sources) are more likely to be funded.

2. Kev Audience Included

The audience must include at least one of the STFC's key audiences. These are: young people aged 10-18 (particularly those age 10-16); teachers; the general public; opinion formers; and, audiences not previously engaged with science.

3. Quality of Project Team, Planning and Delivery

Proposals should demonstrate that the project team has the appropriate range of skills to carry out the project successfully. Plans should be realistic and clearly linked to the desired objectives.

Impact and Cost Effectiveness 4.

Proposals which are likely to have a large impact (either reaching a large audience or having a significant impact on a smaller one) in relation to their cost are more likely to be funded.

Projects where there is evidence of a 'multiplier effect' (for example projects which inform or train science advisers and providers of in-service training) will be viewed positively.

5. Timeliness

Projects relating to topical themes (Crystallography Centenary, LHC, Cosmic Rays, Exoplanet discoveries, Herschel and Planck space missions etc.), or current initiatives in education and other relevant fields are desirable.

6. Innovation/Proven Success

Innovative projects and pilot schemes are encouraged, particularly if there is likely to be a sustainable outcome. When a STFCfunded activity proves successful, we are willing to consider continued funding, provided that a clear forward plan is provided.

We are happy to accept project submissions that are necessarily one off (e.g. because they relate to a specific event such as a Solar Eclipse) particularly if there can also be a sustainable outcome.

Projects where it is clear that there will be no possibility of sharing the idea with others are not desirable.

7. Quality of Evaluation

The inclusion of a strong, realistic evaluation plan, commensurate with the size of the project is viewed positively.

STFC 'Lar	ge Awards' so	cheme		RAL Space
About STFC Business & I How we operate Collaborate	Innovation Funding & Grants with STEC Calls rules & statistics	Sites & Facilities Our Rese	arch Public & Schools	
Public and Schools	Home > Public and Schools > Fund Society Programme Large Awards Sch	ing for Public Engagement > Large eme - Previous Winners	Awards Scheme > Science in	£10,000 - £100,000
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Teaching Resources	Click on the links below to view previou	is Large Awards Scheme winners.		
Science Facts		l arge awards projects		
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Dr Teresa Anderson - Jodrell Bank Discovery Centre Big Science – Big Telescopes

£76,500

The aim of this project is to excite and inspire 11-16 year olds, their families and the general public by engaging them with the 'Big Science' carried out with the 'Big Telescopes' funded by STFC such as the VLT, ALMA, e-MERLIN, and proposals such as the European Extremely Large Telescope and the Square Kilometre Array SKA.





Funds good communicators with research credibility up to £125k (£100k FEC)

Typically funds 20% of a Fellow's time and lasts for a period of between three months and three years.

Buys time for extended communication activities with significant national or regional impact

Open to STFC funded researchers and users of STFC facilities

STFC Science in Society Fellows are eligible to apply for STFC Small or Large Awards

Explicitly not for writing books

Current STFC Science in Society Fellows

Dr Jim Wild

Department of Communications Systems Lancaster University

"A place in the Sun: Taking solar system science to the public"

Demonstrating the relevance of solar system science and solar physics, especially the effects of "space weather", on modern technologies for the general public, policymakers, teachers and secondary school pupils.

Dr Helen Mason

Applied Maths and Theoretical Physics University of Cambridge

"Our dynamic Sun"

Dr Mason will provide a leadership role in public engagement with solar physics. As part of this, she will update the Sun|trek website, which is an educational website aimed at 11-16 year olds and their teachers. It describes the astronomy and science of the Sun and its effect on the Earth's environment.



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www.sunearthplan.net



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www.suntrek.org.uk







STEMNET creates opportunities to inspire young people in Science, Technology, Engineering and Mathematics (STEM).	Register as an ambassador / Log into E & E Database Search Advanced Search	
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		Provide training and outreach opportunities
Extending the STEM Ambassadors Programme into Higher Education Institutions	STEM Ambassadors Local Contacts Enhancement and Enrichment	Process CRB Checking
Extension into Higher Education: Plick 2012-2013 - STELINET is now offering seven selected UK universities access to the established STEM Ambassadors Programma. - The projed amb is increase undergraduates' understanding of STEM career options post-university. - Ongoing enduation, using online surveys, will ensure continuous improvement. The Benefits of Taking Part - Undergraduates will be able to: - Conin forth and ensurves to experiment, driven STEM professionals in order to have their questions - Conin forth and ensurves to experiment, driven STEM professionals in order to have their questions - Conin forth and ensurves to experiment, driven STEM professionals in order to have their questions - Conin forth and ensurves to experiment, and microll professionals in order to have their questions - Stephore the modulos rudues to different careers - Maia more informed dications and reach thair ulli potential. - Boost their increduation and experime to careful professionals. - Benefit from other papeles' hindisight	Teacher Case Studies STEM Clubs Network STEM Challenges	
Careers Department benefits from having this additional unique resource to offer, which can consist of various activities:		



STFC and Outreach

Education, Communications and Outreach Advisory Board

The Education, Communications and Outreach Advisory Board (ECO-AB) is an advisory body of the Council of the Science and Technology Facilities Council.

Purpose

The purpose of ECO-AB is to provide Council with strategic overview and assessment of, and advice on, the STFC's Royal Charter obligations in respect to education, outreach and communications, the societal impact of STFC programmes, and STFC's external reputation and stakeholder relations.

Terms of Reference

The Board will fulfil its role by providing overview and assessment of, and advice on:

· raising the level of public engagement with STFC's science and technology in the UK;

• provision of appropriate training and development to enable a wide range of subsequent career paths for STFC postgraduates, postdocs and other scientific and technological staff

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Citizen Science



Actively involves the public

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Enables science that would otherwise be prohibitively expensive to complete

Top motivation for volunteers is 'that I'm contributing to real science'

Demographic of participants includes equal numbers of men and women of a wide range of ages

Removes the subjectivity of a single 'expert' from the data analysis



Zooniverse projects have several things in common;

•Very large datasets

•Information not easily analysed by computer

•Real science objectives

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INCOMING!		ints & tips
Can you spot a solar storm starting?	This is the very latest data — updated every using the spacecrafts' beacon mode' transr Watch this pair of videos and see if you can solar storm starting on the outside edges. It tell us if it's in just one camera or both.	What does a solar storm look like in this near real-time data? Here's a typical shot. spot a you do, See more examples on Flickr. (opens in a new window)
STEREO BEHIND	STEREO AHEAD	PLAY PLAY



SOLAR STORMWAT		ENTISTS NEED YOU BRIEFING RACK STORMS DUT IT
INCOMING!		😮 Hints & tips 📃 🗧
QUESTION Can you spot a solar storm starting?	INSTRUCTIONS This is the very latest data — updated every hour using the spacecrafts' beacon mode' transmission. Watch this pair of videos and see if you can spot a solar storm starting on the outside edges. If you do, tell us if it's in just one camera or both.	What does a solar storm look like in this near real-time data? Here's a typical shot. See more examples on Flickr. (opens in a new window)
STEREO BEHIND	STEREO AHEAD	Think you can spot the tail-end of a solar storm but not the start? Just ignore it — we're on the hunt for new solar storms here.
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ADD CLIP TO FAVOURITES	O Time - 25.70	Instrument: Heliospheric Imager 1 (H1) Internet Protected Mode: On 🔍 100% 👻

www.solarstormwatch.com



The End