

L1

Ex 1. Job offers

Choose between two jobs, 10h per week,

A: £8/h for 10 weeks

B: £7/h for 2 weeks and for the next 8 weeks £10/h if employer is very satisfied, otherwise stay at £7/h.

\* What is better?

A: No uncertainty.  $£8/h \cdot 10h \cdot 10 = £800$ .

B: Bestcase:  $£7/h \cdot 10h \cdot 2 + £10/h \cdot 10h \cdot 8$   
 $= £140 + £800 = \underline{£940}$

Worstcase:  $£7/h \cdot 10 \cdot 10 = \underline{£700}$

More refined?

p = proba employer is very satisfied

B: expect  $£7/h \cdot 10h \cdot 10 + p \cdot \overset{\text{extra}}{£3/h} \cdot 10h \cdot 8$   
get this either way

$$= £700 + p£240 = \textcircled{X}$$

Risk B worth it  $\Leftrightarrow \textcircled{X} \geq £800$  (from A)

$$\Leftrightarrow p \geq \frac{£100}{£240}$$

$$\Leftrightarrow p \geq 5/12 \quad (\approx 0.42)$$

L1

## Ex: Sport Betting

Game with teams A and B one of which will win.

- Kim believes A will win  
How strongly?

Elicitation with a bet:  $P_{\text{Kim}}(A \text{ wins})$

- Cam believes B will win

$$P_{\text{Cam}}(A \text{ wins}) \neq P_{\text{Kim}}(A \text{ wins})$$

Probab is subjective

- Tom likes them both.

He tells Kim  $P_{\text{Tom}}(A \text{ wins}) = 0.7$

He tells Cam  $P_{\text{Tom}}(B \text{ wins}) = 0.6$

- Kim and Cam talk ...

Kim offers Tom bet  $b(\pounds 1, A) = \begin{cases} \pounds 1 & A \text{ wins} \\ \pounds 0 & A \text{ doesn't win} \end{cases}$   
for the price of  $\pounds 0.7$

Cam offers Tom  $b(\pounds 1, B)$  for  $\pounds 0.6$

\* What happens to Tom?

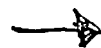
A wins: Tom has  $\pounds 1 - \pounds 0.7 - \pounds 0.6 = \underline{\underline{-\pounds 0.3}}$

B wins: same result

\* What happens to Kim & Cam?

A wins:  $-\pounds 1 + \pounds 0.7 + \pounds 0.6 = \underline{\underline{\pounds 0.3}}$

B wins: same result



Kim & Cam : Sure wins

Tom : Sure loss

"Dutch book"

Ex: Medical treatment (non-emergency)

Choices : do nothing, treatment, more invasive treatment etc

Outcomes : full recovery, complications, death etc ○

Nothing is certain, outcomes have probabilities

Ex for this in clinical practice :

- vaccination
- surgery to stop chronic pain
- cosmetic surgery
- adjuvant chemotherapy ○

L1.

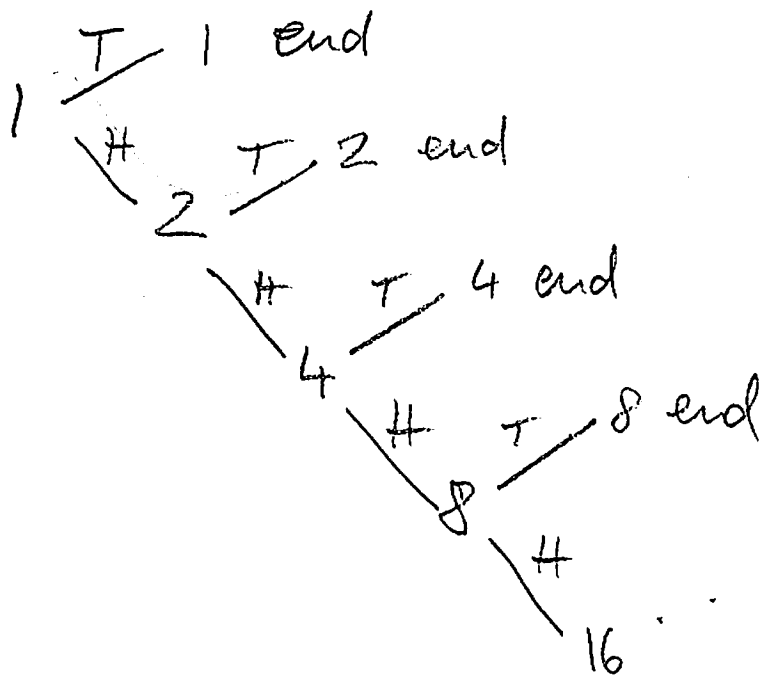
Ex St Petersburg game

in pot: 1

toss coin if heads double pot, continue game  
if tails cash out, end game

How much would you willing to pay to play?  
Expected gain?

assume:  
fair coin



$$\frac{1}{2} \cdot 1 + \left(\frac{1}{2}\right)^2 \cdot 2 + \left(\frac{1}{2}\right)^3 \cdot 4 + \left(\frac{1}{2}\right)^4 \cdot 8 + \dots$$
$$= \sum_{i=1}^{\infty} \left(\frac{1}{2}\right)^i 2^{i-1} = \frac{1}{2} \sum_{i=0}^{\infty} \left(\frac{1}{2}\right)^i 2^i = \frac{1}{2} \cdot \sum_{i=0}^{\infty} 1 = \infty$$

Would you pay any amount of money to play?  
Why not?

→ utility

L1

Ex: Rock - Paper - Scissors (Part II of ST222)

Show game with hands

- Mathem. representation?

Matrices!

$$\begin{array}{c}
 \text{Player 1} \\
 \begin{array}{c}
 \text{R} \\
 \text{P} \\
 \text{S}
 \end{array}
 \end{array}
 \begin{array}{c}
 \text{Player 2} \\
 \begin{array}{c}
 \text{R} \quad \text{P} \quad \text{S} \\
 \begin{pmatrix}
 0 & -1 & 1 \\
 1 & 0 & -1 \\
 -1 & 1 & 0
 \end{pmatrix}
 \end{array}
 \end{array}
 = M_1 \neq \begin{array}{c} \text{Player 1's pay-off} \\ \text{" 2's " ?} \\ = -M_1 \end{array}$$

- Advantages? → zero-sum game
- Are there superior moves?
- In which sense?

→ dominant moves, repeatability ...

Ex: Monte Carlo 18.8.1913 (Part III of ST222)

- Roulette game produced 26 times black in a row
- Probab for this is very small  $(18/37)^{26}$
- Gambler's lost scores betting against black

"Gambler's fallacy": Belief that after a streak of one kind of outcome the other outcome becomes more likely."

More about this and other fallacies in Week 8; 9.