

Properties of binary relations

$(B, \succ)$      $B$  set     $\succ$  relation    (or  $\prec, \sim, \preceq, \succeq$ )

$\wedge$  means AND

$\vee$  means OR

$\neg$  means NOT (for entire expression)

(C) Completeness:

$$\forall x, y \in B \quad x \succ y \vee y \succ x \vee x \sim y$$

(A) Asymmetry:

$$\forall x, y \in B \quad x \succ y \Rightarrow \neg y \succ x$$

(T) Transitivity:

$$\forall x, y, z \in B \quad x \succ y \wedge y \succ z \Rightarrow x \succ z$$

(NT) Negative transitivity:

$$\forall x, y, z \in B \quad \neg x \succ y \wedge \neg y \succ z \Rightarrow \neg x \succ z$$

Lemma: (A) & (NT)  $\Rightarrow$  (T)

Proof (indirect): Let  $x \succ y \wedge y \succ z$ . Show  $x \succ z$ .

Assume the latter is wrong:  $\neg x \succ z$ .

Because of (A), we also have  $\neg z \succ y$ .

Hence by (NT) it is  $\neg x \succ y$ . Contradiction,  $\square$

W5-L1

# Properties of preferences as binary relations and discussion

(c) Completeness:

- Forces people to "make up their minds".  
Often appropriate, but sometimes not realistic.

e.g. choose between

$x$  = "be stupid and satisfied"

$y$  = "be smart and dissatisfied"

(Original example by Savage is more dramatic: Choose whether you are hung until your health suffers or your reputation is damaged.)

The choices in these examples are  
incommensurable.

An assumption necessary to achieve completeness is that the actions in it are sufficiently commensurable.

See [www.merriam-webster.com/dictionary/commensurable](http://www.merriam-webster.com/dictionary/commensurable).

(Can also demonstrate how to pronounce it!)

Check also Wiki pages for this term under economics, philosophy of science and mathematics.

(C) (ct)

- Another assumption on  $\mathcal{A}$  is that the choices are available at the same time in the same place.

E.g.  $x = \text{"eat foie gras"}$   $y = \text{"eat hotdog"}$

Surely, there will be a restaurant in NYC that offers both French haute cuisine and streetfood, but that is unusual!

(T) Transitivity:

- What do you want in your coffee?

People tend to be indifferent between small differences, e.g.

no sugar  $\sim$  1 grain sugar  $\sim$  2 grains sugar  $\sim$   
 $\dots \sim$  1 spoon sugar

But this does not imply

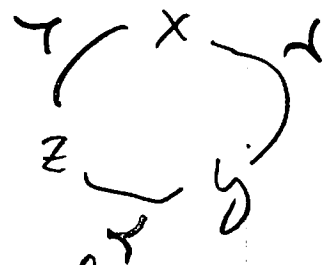
no sugar  $\sim$  1 spoon sugar

(Similar issue to the fact that the world is locally flat, but still not globally flat.)

(T) (ct)

- Transitivity means "no cycles".

A cycle would be this:



How realistic is the no-cycles-assumption?

Dutch book type argument says that a rational person should not have cycles in their preferences, because otherwise one could exploit this by constructing a money pump as follows:

Assume Julia's preferences are

$$x \succ y \quad \wedge \quad y \succ z \quad \wedge \quad z \succ x$$

Then she would be happy to pay some amount  $\alpha_1 > 0$  to swap  $z$  for  $x$ . She would also be willing to pay then  $\alpha_2 > 0$  to swap  $z$  for  $y$ , and then  $\alpha_3 > 0$  to swap  $y$  for  $x$ . So she is back to  $x$  and has lost  $\alpha_1 + \alpha_2 + \alpha_3$ ! Continue this and she will end up losing any arbitrary amount of money.

(T) (ct)

An example for how this can be exploited by sellers of whatever goods is this:

Purchase of a smart phone

Evaluate preferences using ranks (1 best)

	Design	Function	Price
i phone	1	2	3
j phone	2	3	1
k phone	3	1	2

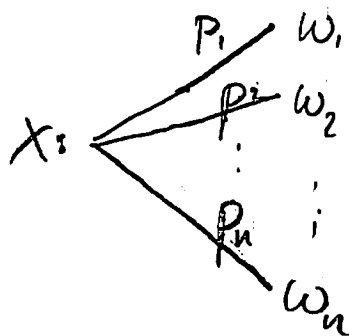
and say  $x \succ y$  iff majority of criteria in  $x$  is better than in  $y$ . This yields

$$i \succ j \wedge j \succ k \wedge k \succ i$$

which is cyclic!

Hence, smart phone preferences may not be transitive.

This explains why (most) people buying smart phones can be exploited using money pump techniques explained above.

Review/extension of definitions: $\Omega$  outcome space $\mathcal{A}$  action space (e.g. bets, lotteries)For  $\Omega$  finite:  $x \in \mathcal{A}$  has form  $b(w_1, p_1; \dots; w_n, p_n)$  $(p_i)_{i=1, \dots, n}$  PMFFor  $\Omega$  countable: similar $(p_i)_{i \in \mathbb{N}}$  PMF,  $b(w_i, p_i; i \in \mathbb{N})$ 

Essentially, action  $x$  is a prob. measure on  $\Omega$ , so  $\mathcal{A}$  can be identified with a set of probability measures on  $\Omega$  (with some algebra  $\mathcal{F}$ ).

For  $\Omega$  continuous:  $(\Omega, \mathcal{F})$  measurable space, (not examinable) i.e.  $\Omega$  outcome space with  $\sigma$ -algebra  $\mathcal{F}$ .

 $\mathcal{A}$  is a set of probability measures on  $(\Omega, \mathcal{F})$ .