

Midlands Economics Theory and Applications (META) Workshop
Abstracts of papers

Daniel Seidman (Nottingham):

***Campaign Tactics* (joint work with Vincent Anesi)**

Abstract: Negative campaigns typically do not benefit the attacker, and are more common in close elections. We show how both of these stylized facts can be explained by a model in which candidates decide whether to disclose their spatially differentiated ideal policies or to bluster, and some citizens are credulous.