

## CURRICULUM VITAE

**Claudio Mezzetti**

### Address:

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### Status:

Married, 3 children, Italian Citizen.

### Present and Past Positions:

Leverhulme Professor of Industry and Organisation, University of Warwick,  
September 1, 2007 –

Professor of Economics, University of Leicester, 2005 – 31-08-2007.

Professor of Economics, University of North Carolina, Chapel Hill, 1999 - 2005.

Associate Professor, University of North Carolina, Chapel Hill, 1994 - 1999.

Assistant Professor, University of North Carolina, Chapel Hill, 1990-1994.

Lecturer (or Visiting Assistant Professor), University of California, Davis, 1988-  
1990.

### Visiting Appointments

Visiting Professor, University of Queensland, August-December 2009 (on  
sabbatical leave from Warwick)

Jean Monnet Fellow, European University Institute, September 2003-June 2004  
(on sabbatical leave from UNC)

Visiting Associate Professor, MEDS, Northwestern University, January-June  
1998 (on sabbatical leave from UNC)

Research Fellow, Université Catholique de Louvain, Louvain la Neuve, Belgium,  
1992-1993 (on sabbatical leave from UNC)

### Shorter Visiting Appointments

European University Institute; Fernand Braudel Senior Fellow, May-June 2009  
Padua University, April 2009  
Bocconi University, Milan, March-April 2008.  
Center for the Study of Rationality, Hebrew University of Jerusalem, May 2003  
University of Venice, Italy, May-July 2002.  
CERAS, Ecole Nationale des Ponts et Chaussées, Paris, June 2001  
Université Paris 2, June 2001.

### Education:

D.Phil. in Economics, University of Oxford, U.K., 1984-88. Thesis title:  
"Bargaining, Contracts and Bilateral Markets," ms. pages 173.

Doctorate in Political Economy, University of Siena, Italy, 1983-87. Thesis title:  
"Individual Decisions, Economic Efficiency and Distributive Justice:  
Collective Choice Rules and Incentive Schemes." ms. pages 204.

Bachelor's degree ("laurea") in Political Science, University of Pisa, Italy, 1976-  
81. Highest Honors.

### Teaching Experience:

2007- (Warwick): Industrial Economics; Incentives in Markets and  
Organizations (postgraduate)

2005-2007 (Leicester): Bargaining, Contracts and Cooperation; Game Theory  
(postgraduate).

1990-2005 (UNC-CH): Introduction to Economics (honors); Intermediate Theory:  
Price and Distribution; Topics in Microeconomic Theory; Game Theory  
(graduate and undergraduate); Basic Quantitative Techniques (graduate);  
Micro Theory (graduate); Information Economics (graduate).

1988-1990 (UC Davis): Intermediate Micro Theory; Intermediate Macro Theory;  
Topics in Economics: Incentives, Contracts and Competition; Economics  
of Uncertainty.

1986-1988 (Oxford): Tutor in Industrial Organization, Macroeconomics, and  
Mathematical Economics.

External Examiner:

2006-07 – present St Andrews

2008-09 – present LSE - MSC

Awards/Fellowships:

Member of a small research team based at the University of Padova to study procurement auctions. Two-year grant from CARIPARO (Cassa di Risparmio di Padova e Rovigo) of approximately 60,000 euro.

Co/PI (with Scott Baker, UNC school of Law) on a 15,000 euro grant on "Innovation, intellectual property and competition policy" awarded by TILEC (Tilburg Law and Economics Center), University of Tilburg.

Jean Monnet Fellow, European University Institute, September 2003-June 2004.

UNC-CH: 1992 Award for Junior Faculty Development.

Université Catholique de Louvain: Research Fellowship in Economics for the academic year 1992-3.

UNC-CH: 1998-99 Grant for \$45,000 from the Latané Fund for Interdisciplinary Research in the Behavioral Sciences.

UNC-CH: 2000-2001 – Best Graduate Teacher in the Economics Department

Referee for over 40 journals including:

*American Economic Review, Econometrica, Economic Journal, Economic Theory, European Economic Review, Games and Economic Behavior, International Economic Review, International Journal of Industrial Organization, Journal of Economics and Management Strategy, Journal of Economic Theory, Journal of the European Economic Association, Journal of Industrial Economics, Journal of International Economics, Journal of Law, Economics, and Organization, Journal of Public Economics, Journal of Public Economic Theory, Management Science, National Science Foundation, Oxford Economic Papers, RAND Journal of Economics, Review of Economic Studies, U.S.-Israel Bi-National Science Foundation.*

## Papers:

1. "Intellectual Property Disclosure as 'Threat'," (with Scott Baker and P.Y. Lee), *International Journal of Economic Theory*, forthcoming.
2. "Auctions in which Losers Set the Price " (with Ilia Tsetlin), *Games and Economic Behavior*, Vol. 66, 2009, pp. 855–864.
3. "Trust-Based Mechanisms for Robust and Efficient Task Allocation in the Presence of Execution Uncertainty" (with S.D. Ramchurn, A. Giovannucci, J.A. Rodriguez, R.K. Dash and N.R. Jennings) *Journal of Artificial Intelligence Research*, 35, 2009, pp. 119-159.
4. "On the Lowest-Winning-Bid and the Highest-Losing-Bid Auctions " (with Ilia Tsetlin), *Journal of Mathematical Economics*, Vol. 44, 2008, pp. 1040-48.
5. "Sequential vs. Single-Round Uniform-Price Auctions" (with Aleksandar Pekeč and Ilia Tsetlin), *Games and Economic Behavior*, Vol. 62, Issue 2, March 2008, pp. 591-609.
6. "Mechanism Design with Interdependent Valuations: Surplus Extraction, " *Economic Theory*, Volume 31, No. 3, June 2007, pp. 473-488.
7. "Better-reply dynamics and global convergence to Nash equilibrium in aggregative games, " with Martin Dindos, *Games and Economic Behavior* Volume 54, Issue 2, February 2006, pp. 261-292.
8. "Random Belief Equilibrium in Normal Form Games, " with James W. Friedman, *Games and Economic Behavior*, Vol. 51., 2005, pp. 296-323.
9. "Disclosure as a Strategy in the Patent Race," (with Scott Baker), *Journal of Law and Economics*, April 2005, Vol. 48, No.1, pp. 173-194.
10. "Mechanism Design with Interdependent Valuations: Efficiency, " *Econometrica*, Vol. 72, No. 5, September 2004, pp.1617-1626.
11. "Equilibrium Reserve Prices in Sequential Ascending Auctions, " with Bernard Caillaud, *Journal of Economic Theory*, Vol 117, No.1, July 2004, pp.78-95 .
12. "Bounded Rationality, Dynamic Oligopoly, and Conjectural Variations," (with James Friedman), *Journal of Economic Behavior and Organization*, Vol. 49, No. 3, November 2002, pp. 287-306.
13. "Learning in Games by Random Sampling," (with James Friedman), *Journal of Economic Theory*, Vol. 98, No. 1, May 2001, pp. 55-84.

14. "Prosecutorial Resources, Plea Bargaining, and the Decision to Go to Trial," (with Scott Baker), *The Journal of Law, Economics & Organization*, Vol. 17, No. 1, April 2001, pp. 149-167.
15. "Gathering Information Before Signing a Contract with a Privately Informed Principal," (with Theofanis Tsoulouhas), *International Journal of Industrial Organization*, Vol. 18, No. 4, May 2000, pp.667-689.
16. "Incentive Auctions and Information Revelation," (with Gary Biglaiser), *Rand Journal of Economics*, Vol. 31, No.1, Spring 2000, pp.145-164.
17. "Games with Partially Enforceable Agreements," (with James Friedman), *Games and Economic Behavior*, Vol. 23, 1998, pp. 176-200.
18. "Politicians' Decision Making with Reelection Concerns," (with Gary Biglaiser), *Journal of Public Economics*, Vol. 66. No. 3, December 1997, pp. 425-447.
19. "Common Agency with Horizontally Differentiated Principals," *Rand Journal of Economics*, Vol. 28, No. 2, Summer 1997, pp. 323-345.
20. "Bayesian and Weakly Robust First Best Mechanisms: Characterizations," (with Louis Makowski), *Journal of Economic Theory*, Vol. 64, No. 2, December 1994, pp. 500-519.
21. "Principals Competing for an Agent in the Presence of Adverse Selection and Moral Hazard," (with Gary Biglaiser), *Journal of Economic Theory*, Vol.61, No. 2, December 1993, pp. 302-330.
22. "The Possibility of Efficient Mechanisms for Trading an Indivisible Object," (with Louis Makowski), *Journal of Economic Theory*, Vol. 59, No. 2, April 1993, pp. 451-465.
23. "Investment, Employment and Wages: A Bargaining Approach," *Metroeconomica*, Vol. 44, No. 1, February 1993, pp. 79-92.
24. "Domestic Unionization and Import Competition," (with Elias Dinopoulos), *Journal of International Economics*, Vol. 31, 1991, pp. 79-100.
25. "On Walrasian-Nash Equilibria of Bertrandian Market Games," *Economic Notes*, Vol. 19, 1990, pp. 24-39.
26. "Paretian Efficiency, Rawlsian Justice and the Nozick Theory of Rights," *Social Choice and Welfare*, Vol. 4, 1987, pp. 25-37.
27. "Rawlsian Distributive Justice and Rights," *Economics Letters*, Vol. 24, 1987, pp. 317-20.

28. "L'intervento del Governo nella Contrattazione tra le Parti Sociali," *Note Economiche*, No. 1., 1987, pp. 33-55.
29. "Libertà Personale e Principio Paretiano Sono Compatibili? Un Dilemma di Teoria delle Scelte Sociali," *Economia Politica*, Vol. 3, No. 1, April 1986, pp. 61-91.

#### Papers Under Review at Journals:

"Sequential Auctions with Informational Externalities and Aversion to Price Risk: Decreasing and Increasing Price Sequences."

"Implementation in Mixed Nash Equilibrium" (with Ludovic Renou).

"Procurement under Default Risk: Auctions or Lotteries?" (with Ottorino Chillemi).

#### Papers in Progress (for some a draft exists):

"Manipulative Disclosure".

"A Theory of Rational Jurisprudence," (with Scott Baker).

"Smooth Ex-post Implementation with Multidimensional Information" (with Sergio Parreiras).

"Information Acquisition and Bargaining " (with Piero Gottardi).

#### Book Chapters

"The Role of Beliefs, Knowledge, and Rationality in Non-Cooperative Games," (with James Friedman), in `Essays in Economic Theory, Growth and Labor Markets: A Festschrift in Honor of E. Drandakis,' G. Bitros and Y. Katsoulacos ed., Edward Elgar, 2002, pp. 243-257.

#### Book Reviews:

Peyton Young, "Individual Strategy and Social Structure," Princeton, New Jersey, Princeton University Press, *Southern Economic Journal*, Vol. 66, No. 2, October 1999, pp. 500-502.

- Larry Samuelson, "Evolutionary Games and Equilibrium Selection," Cambridge, Massachusetts, MIT Press, 1997; *Southern Economic Journal*, Vol. 64, No. 4, April 1998, pp. 1019-1021.
- K.J. Arrow, "Collected Papers," Oxford, Blackwell, Vol 1: "Social Choice and Justice," 1982; Vol. 2: "General Equilibrium," 1983; Vol. 3: "Individual Choice under Certainty and Uncertainty," 1984; Vol 4: "The Economics of Information," 1984; (with Gianni De Fraja,) *Economia Politica*, Vol. 3, No. 2, August 1986, pp. 309-317.
- P.K. Pattanaik and M. Salles, editors, "Social Choice and Welfare," Amsterdam, North Holland, 1983; *Economia Politica*, Vol. 2, No. 3, December 1985, pp. 480-483.
- P. Martelli, "La Logica della Scelta Collettiva," Milano, Il Saggiatore, 1983; *Rivista Internazionale di Scienze Sociali*, Vol. 94, No. 3, January 1986, pp. 159-161.
- V. Moramarco, "Sistema di Mercato e Scelte Collettive," Milano, Giuffrè, 1983; *Rivista Internazionale di Scienze Sociali*, Vol. 92, No. 2-3, September 1984, pp. 458-462.