

# Christian Soegaard, BA, MSc, Cand.polit, PhD

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## Personal

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Born on 28th November 1980

Danish citizen

## Education

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PhD International Economics, University of Nottingham, GEP, 2007-2011

- Supervisors: Professor Daniel Bernhofen (University of Nottingham, GEP), Professor Rod Falvey (Bond University, GEP) and Dr. Bouwe Dijkstra (University of Nottingham, GEP)
- Title of thesis: “Essays on the Political Economy of Trade Liberalisation”

MSc Economics and International Economics, University of Nottingham, 2006-2007

- Supervisor: Professor Daniel Bernhofen (University of Nottingham, GEP)
- Title of thesis: “Currency Unions and Trade: Is There a Rose Effect?”

Cand.polit Economics (part-time), University of Copenhagen, 2004-2009

- Supervisor: Professor Jakob Roland Munch (University of Copenhagen)
- Title of thesis: “Factor Mobility and Trade Liberalisation”

BA Economics with French Language, University of East Anglia, 2000-2004

## Research

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### Working papers

“The Effects of Entry in Oligopoly with Bargained Wages”, 2014, The Warwick Economic Research Paper Series (TWERPS) 1044, joint with Robin Naylor, submitted

“Optimal Resource Allocation in General Cournot-competitive Equilibrium”, 2013, The Warwick Economic Research Paper Series (TWERPS) 1010, joint with Inger Sommerfelt Ervik

- Other version: “Optimal Resource Allocation in General Cournot-competitive Equilibrium”, 2013, Working Papers in Economics 05/13, University of Bergen, Department of Economics, joint with Inger Sommerfelt Ervik

“An Oligopolistic Theory of Regional Trade Agreements”, 2013, The Warwick Economic Research Paper Series (TWERPS) 1007

“The Self-enforceability of Trade Agreements in the Presence of Trade Costs”, 2011, GEP working paper series 11/26

## Work in progress

“Linking Micro and Macro: Welfare Effects of Trade Policy in General Oligopolistic Equilibrium”, joint with Inger Sommerfelt Ervik (University of Bergen)

“Political Pressure, Bargaining Power and the Political Economy of Trade Liberalisation”

“Inter-industry Capital Mobility and the Political Economy of Trade Liberalisation”

“Does Anti-dumping Harm Exports? A product level analysis”, joint with Sebastian Benz (University of Munich, CESifo) and Laura Becheru (The Bucharest University of Economic Studies), dormant

## Teaching

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2012-2013 and 2013-2014 (At Warwick)

- EC961 Introductory Mathematics and Statistics, seminar tutor (MSc)
- EC220 Mathematical Economics 1A, lecturer (2nd year UG)
- EC307 Macroeconomic Policy in the EU, lecturer (3rd year UG)
- PH336-15 Principles of Political Economy: Economics and Politics, seminar tutor (3rd year UG)

2011-2012 (At Nottingham Trent)

- ECON22175 Global Financial Markets, seminar tutor (2nd year UG)
- BUSI12082 Economics for Business and Management, seminar tutor (1st year UG)

2011-2012 (At Nottingham)

- L11216 Current Economic Issues II, seminar tutor (1st year UG)
- L12302 Microeconomic Theory, seminar tutor (2nd year UG)
- L11115 Economic Integration I, seminar tutor (1st year UG)

2010-2011 (At Nottingham)

- L11231 Britain in the World Economy, lecturer and seminar tutor (1st year UG)
- L11215 Economic Integration II, seminar tutor (1st year UG)
- L11117 Economic Perspectives, seminar tutor (1st year UG)

2009-2010 (At Nottingham)

- L11231 Britain in the World Economy, lecturer and seminar tutor (1st year UG)
- L11131 How Do Markets Work?, seminar tutor (1st year UG)
- L11115 Economic Integration I, seminar tutor (1st year UG)
- L11215 Economic Integration II, seminar tutor (1st year UG)

2008-2009 (At Nottingham)

- L11115 European Economic Integration I, seminar tutor (1st year UG)
- L11215 European Economic Integration II, seminar tutor (1st year UG)

2007-2008 (At Nottingham)

- L11215 European Economic Integration II, seminar tutor (1st year UG)

## Research supervision

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Undergraduate supervision (at Warwick)

- 12 undergraduates in 2013-2014
- 17 undergraduates in 2012-2013

Supervision of MSc students (at Warwick)

- 2013-2014: Yuanyuan Cui, Anjana Sreekumar, Binyu Xu
- 2012-2013: Laura Sochat, Knut Kavli, Sachin Kerpal, Sinta Tatiana Sutantio, Tianyi Wang

## Employment

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Teaching Fellow, University of Warwick, September 2012-present

Lecturer (part-time), Nottingham Trent University, January 2012-July 2012

Graduate Teaching Fellow, University of Nottingham, September 2010-September 2011

- Lecturing, tutoring, developing course material, setting and marking exam papers

Graduate Teaching Assistant, University of Nottingham, February 2008 - June 2012

- Tutoring, marking course work

Hall Tutor, Hugh Stewart Hall, University of Nottingham, September 2006 - June 2008

- Pastoral care, helping students organise events, chairing student committees

Research assistant, University of Copenhagen, January 2005 - March 2007

- Data collection from non-standard sources, data presentation, simulations of models, writing and translation of scientific documents

Research assistant, University of East Anglia, June 2004 - September 2004

- Area: 19th and early 20th century cooperative creameries. Major responsibilities: data collection. The data is used in Henriksen, I. and Hviid, M., 2005. Diffusion of New Technology and Complementary Best Practice: a case study, in *European Review of Economic History*

## Professional and academic experience

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### Invited speaker

Research seminar (University of Copenhagen, December 2013)

- Paper presented: “The Effects of Entry in Bilateral Oligopoly”

Research seminar (University of Loughborough, November 2013)

- Paper presented: “The Effects of Entry in Bilateral Oligopoly”

Research seminar (University of Exeter, October 2013)

- Paper presented: “The Effects of Entry in Bilateral Oligopoly”

Research seminar (Lund University, December 2012)

- Paper presented: “Welfare Effects of Trade Policy in General Oligopolistic Equilibrium”

Research seminar (University of Southern Denmark, November 2012)

- Paper presented: “Welfare Effects of Trade Policy in General Oligopolistic Equilibrium”

Research seminar (University of Bergen, June 2012)

- Paper presented: “An Oligopolistic Theory of Regional Trade Agreements”

Guest lecture (University of Birmingham, February 2012)

- Lecture on “Regionalism versus Multilateralism” for 2011/2012 Master class in economics.

Research seminar (Aarhus University, January 2012)

- Paper presented: “An Oligopolistic Theory of Regional Trade Agreements”

Trade group seminar (University College Dublin, December 2011)

- Paper presented: “Welfare Effects of Trade Policy in General Oligopolistic Equilibrium”

GEP research seminar (University of Nottingham, January 2010)

- Paper presented: “Inter-industry Capital Mobility and the Political Economy of Trade Agreements”

## **Conferences and workshops (most recent)**

INFER Workshop on Trade Agreements (Leuven, March 2014)

- Paper presented (by Inger Sommerfelt Ervik): “Linking Micro and Macro: Welfare Effects of Trade Policy in General Oligopolistic Equilibrium”

INFER Workshop on Firm and Product Heterogeneity in International Trade (Leuven, November 2013)

- Paper presented: “Optimal Resource Allocation in General Cournot-competitive Equilibrium”

INFER Workshop on Networks and Trade (Leuven, October 2013)

- Paper presented: “An Oligopolistic Theory of Regional Trade Agreements”

The European Trade Study Group (ETSG) 14th annual conference (Birmingham, September 2013)

- Paper presented: “An Oligopolistic Theory of Regional Trade Agreements”

Aarhus-Kiel Workshop (Kiel, December 2012)

- Paper presented: “Welfare Effects of Trade Policy in General Oligopolistic Equilibrium”

The European Trade Study Group (ETSG) 13th annual conference (Leuven, September 2012)

- Paper presented: “An Oligopolistic Theory of Regional Trade Agreements”

The Eleventh Annual GEP Postgraduate Conference (Nottingham, April 2012)

- Paper presented: “An Oligopolistic Theory of Regional Trade Agreements”

The Eighth Danish International Economics Workshop (Aarhus, April 2012)

- Paper presented: “Political Pressure, Bargaining Power and the Political Economy of Trade Liberalisation”

## Conferences and workshops (earlier)

2011: The European Trade Study Group (ETSG) 13th annual conference (Copenhagen), The Irish Society for New Economists (Dublin), The Seventh Danish International Economics Workshop (Aarhus), GEP workshop (Nottingham)

2010: The European Trade Study Group (ETSG) 12th annual conference (Lausanne), The Sixth Danish International Economics Workshop (Aarhus), The Ninth Annual GEP Postgraduate Conference (Nottingham)

## Refereeing

Open Economies Review

Scottish Journal of Political Economy

Papers in Regional Science

International Journal of Business and Economics

Bulletin of Economic Research

## Research visits

University of Nottingham, UK (July-August 2012)

Aarhus University, Denmark (January 2012)

University of Queensland, Australia (February-April 2009)

## Administrative experience

Second year undergraduate tutor (at Warwick), September 2013-present

Founder of Network of Young Researchers of International Economics – an online discussion forum on Facebook

Post-graduate representative of the Undergraduate Teaching Committee at the University of Nottingham

## Grants and awards

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Undergraduate Research Scholarship Scheme (URSS) – UG research scholarship at Warwick, 2012-2013

Universitas 21 research scholarship

Leverhulme Centre for Research on Globalisation and Economic Policy – PhD research grant for three years

Nottingham School of Economics, University of Nottingham – PhD research grant for three years

Oticon Foundation – two research grants in 2006 and 2007

2009 Zeuthen Prize nominee (prize for best master's thesis at University of Copenhagen, Department of Economics)

The Nottingham School of Economics Graduate Teaching Assistant Teaching Excellence Award 2009-2010, 2010-2011 and 2011-2012

## Languages

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Danish (mother tongue)

English (native level)

French (upper intermediate)

German (conversational)

## Programming and software skills

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Maple (proficient)

Stata (substantial programming experience)

SPSS (good working knowledge)

L<sup>A</sup>T<sub>E</sub>X (proficient)

Microsoft Office (proficient)

## References

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Professor Robin Naylor  
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`robin.naylor@warwick.ac.uk`

Professor Daniel Bernhofen  
School of International Service  
American University  
4400 Massachusetts Avenue  
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Dr. Bouwe Dijkstra  
Nottingham School of Economics  
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University Park  
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## Paper abstracts

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### **The Effects of Entry in Oligopoly with Bargained Wages, joint with Robin Naylor (University of Warwick), submitted**

We show that a firm's profits under Cournot oligopoly can be increasing in the number of firms in the industry if wages are determined by decentralised bargaining in unionised bilateral oligopoly. The intuition for the result is that increased product market competition following an increase in the number of firms is mirrored by increased labour market rivalry which induces (profit-enhancing) wage moderation. Whether the product or labour market effect dominates depends both on the extent of union bargaining power and on the nature of union preferences. An incumbent monopolist will have an incentive to accommodate entry if the labour market effect dominates. We also show that this incentive is stronger if the incumbent anticipates that, post entry, it will be able to act as a Stackelberg leader.

### **Optimal Resource Allocation in General Cournot-competitive Equilibrium, joint with Inger Sommerfelt Ervik (University of Bergen)**

Conventional economic theory stipulates that output in Cournot competition is too low relative to that which is attained in perfect competition. We revisit this result in a General Cournot-competitive Equilibrium model with two industries that differ only in terms of productivity. We show that in general equilibrium, the more efficient industry produces too little and the less efficient industry produces too much compared to an optimal scenario with perfect competition.

### **An Oligopolistic Theory of Regional Trade Agreements**

Why are trade agreements regional? I address this question in a model of oligopoly featuring product variety. Tariffs have the effect of manipulating a country's terms of trade and shifting profits towards the domestic market at the expense of foreign trade partners. Countries endogenously form into regional trade agreements or global free trade in a framework where any agreement must be sustained by repeated interaction. A crucial parameter determining the degree of regionalism is product variety. I demonstrate that for a given trade cost and discount factor, increases in product variety leads to greater scope for global free trade relative to regional trade agreements.