

CURRICULUM VITAE

Prof. Francesco Squintani

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Personal

UK and Italy citizen

Education

1996 -- 2000, Ph.D., Economics Northwestern University, Evanston, IL
1995 -- 1996, M.A., Economics, Northwestern University, Evanston, IL
1990 -- 1995, Laurea cum Laude, Discipline Economiche e Sociali, Università Bocconi, Milano, Italy

Academic Positions

2011 – present, Professor of Economics, University of Warwick, UK
2007 – 2011, Professor of Economics, University of Essex, UK
2003 – 2011, Professor of Economics, Università degli Studi Brescia, Italy.
2003 – 2007, Lecturer of Economics (with tenure), University College London, UK
2000 – 2004, Assistant Professor of Economics, University of Rochester, USA

Main Research Publications

1. “Third Party Intervention and Strategic Militarization” (2022), with Adam Meirowitz, Massimo Morelli and Kris Ramsay, *Quarterly Journal of Political Science*, 17(1): 31–59.
2. “On the Direction of Innovation” (2021), with Hugo Hopenhayn, *Journal of Political Economy*, 129(7): 1991–2022.
3. “Dispute Resolution Institutions and Strategic Militarization” (2019), with Adam Meirowitz, Massimo Morelli and Kris Ramsay, *Journal of Political Economy*, 127(1): 378–418.
4. “Leadership with Trustworthy Associates” (2018), with Torun Dewan, *American Political Science Review*, 112(4): 844–859.
5. “In Defence of Factions” (2016), with Torun Dewan, *American Journal of Political Science*, 60(4): 860–881.
6. “Strategic Information Acquisition and Transmission” (2016), with Rossella Argenziano and Sergei Severinov, *American Economic Journal: Microeconomics*, 8(3): 119–155.
7. “Patent Rights and Innovation Disclosure” (2016), with Hugo Hopenhayn, *Review of Economic Studies*, 83(1): 199–230.
8. “Mediation and Peace” (2015), with Johannes Horner and Massimo Morelli, *Review of Economic Studies*, 82(4): 1483–1501.
9. “Information Aggregation and Optimal Structure of the Executive” (2015), with Torun Dewan, Andrea Galeotti and Christian Ghiglino, *American Journal of Political Science*, 59(2): 475–494.
10. “Strategic Information Transmission Networks” (2013), with Andrea Galeotti and Christian Ghiglino, *Journal of Economic Theory*, 148(5): 1751–1769.
11. “Preemption Games with Private Information” (2011), with Hugo Hopenhayn, *Review of Economic Studies*, 78(2): 667–692.
12. “Competence and Ideology” (2011), with Dan Bernhardt and Odilon Camara, *Review of Economic Studies*, 78(2): 487–522.

13. "Competitive Experimentation with Private Information" (2010), with Giuseppe Moscarini, *Journal of Economic Theory*, 145(1): 339-360.
14. "The Case for Responsible Parties" (2009), with Dan Bernhardt and John Duggan, *American Political Science Review*, 103(4): 570-587.
15. "Private Polling in Elections and Voters' Welfare" (2009), with Dan Bernhardt and John Duggan, *Journal of Economic Theory*, 144(5): 2021-2056.
16. "Arbitration, Mediation and Cheap Talk" (2009), with Maria Goltsman, Johannes Horner, and Gregory Pavlov, *Journal of Economic Theory*, 144(4): 1397-1420.
17. "Overconfidence, Insurance and Paternalism" (2007), with Alvaro Sandroni, *American Economic Review*, 97(5): 1994-2004.
18. "Credulity, Lies, and Costly Talk" (2007), with Navin Kartik and Marco Ottaviani, *Journal of Economic Theory*, 134(1): 93-116.
19. "Voting and Communication with Double-Sided Information" (2003), with Ulrich Doraszelski and Dino Gerardi, *Contributions to Theoretical Economics*, 3(1): Art. 6.
20. "Imitation and Experimentation in Changing Contests" (2002), with Juuso Valimaki, *Journal of Economic Theory*, 104(2): 376-404.

Other Research Publications

- "Overconfidence and Adverse Selection: The Case of Insurance" (2012), with Alvaro Sandroni, *Journal of Economics, Behavior and Organization*, 93(C): 149-165.
- "On the Benefits of Party Competition" (2009), with Dan Bernhardt, Larissa Campuzano and Odilon Camara, *Games and Economic Behavior*, 66(2): 685-70.
- "Individual Accountability in Teams" (2009), with Leslie Marx, *Journal of Economic Behavior and Organization*, 72(1): 260-273.
- "Electoral Competition with Privately Informed Candidates" (2007), with Dan Bernhardt and John Duggan, *Games and Economic Behavior*, 58(1): 1-29.
- "Equilibrium and Mistaken Self-Perception", (2006), *Economic Theory*, Vol. 27, Number 3, Pages 615-641.
- "Naïve Audience and Communication Bias" (2006), with Marco Ottaviani, *International Journal of Game Theory*, 35(1), 129-150.
- "Backward Induction and Model Deterioration" (2004), *Advances in Theoretical Economics*, 4(1): Art. 2.
- "Moral Hazard, Renegotiation, and Forgetfulness" (2003), *Games and Economic Behavior*, 44(1): 98-113.

Surveys and Non-Academic Publications

- "Information Aggregation in Political Decision-Making" (2019), in *Oxford Research Encyclopedia of Politics*, Redlawsk, D., Ed., Oxford University Press.
- "Effetto Brexit sul Regno Unito" (2016), *Lavoce.info*, 26/07/2016.
- "Introduction to the Symposium in Political Economy" (2012), *Economic Theory*, 49(3): 513-529.
- "A Survey on Polling in Elections" (2008), with Dan Bernhardt and John Duggan, in Aragonés, E., Bevia, C., Llavador, H., Schofield, N., Eds., *The Political Economy of Democracy*, Fundacion BBVA, 2008.
- "A Survey on Overconfidence" (2004), with Alvaro Sandroni.
- "Notes for Non-Cooperative Game Theory" (2000), 2nd year PhD course notes, *University of Rochester*.

Completed Research Papers

1. "Information Revelation and Pandering in Elections," with Navin Kartik and Katrin Tinn, *Review of Economic Studies*, revision requested.
2. "Information Acquisition and Transmission in Teams", with Dimitri Migrow, *Economic Journal*, revision requested.
3. "Information Transmission in Networks of Political Decision Makers."
4. "Optimal Overspecified Contracts."

Work in Progress

1. "Choosing Policy Advisers," with Torun Dewan.

2. “Multi-Dimensional Bargaining,” with Massimo Morelli.
3. “Conspiracy Networks,” with Antonio Cabrales.

Teaching Experience

- Intermediate Microeconomics (Undergraduate level), University of Rochester, 2001/02 and 2002/03.
- Game Theory (Undergraduate level), University of Rochester, 2000/01, 2001/02, 2002/03 and University College London, 2003/04, 2004/05, 2005/06, 2006/07.
- Microeconomics (Master level), University of Essex, 2007/08, 2008/09, 2009/10; London School of Economics, 2014/15.
- Game Theory (Master level), University College London, 2003/04, 2004/05, 2005/06, 2006/07; University of Warwick, 2011/12, 2012/13, 2013/14, 2016/17.
- Industrial Organization (Master Level), University of Essex, 2009/10.
- Game Theory (PhD level), University of Rochester, 2000-01, 2001/02, 2002/03.
- Political Economy (PhD level), University College London, 2006/07; University of Warwick, 2011/12; 2015/16; 2016/17, 2017/18, 2018/19, 2019/20.
- Microeconomic Theory (PhD level), University of Warwick, 2016/17, 2017/18, 2018/19.

PhD Supervision

- Dr. Daniel Habermacher (PhD 2020, University of Warwick), Assistant Professor, Universidad de los Andes.
- Dr. Raghul S. Venkatesh (PhD 2017, University of Warwick), Post Doc, Université Aix-Marseille.
- Dr. Dimitri Migrow (PhD 2016, University of Warwick), Assistant Professor, University of Calgary; first placement: Assistant Professor, University of Manchester.
- Dr. Monica Giovanniello (PhD 2015, University of Warwick), Assistant Professor, Universitat de Les Iles Balears; first placement: Post Doc at Università degli Studi di Verona.
- Dr. Kostas Matakos (PhD 2013, University of Warwick), Associate Professor at King’s College, London; first placement: Post Doc at London School of Economics.
- Dr. David Deller (PhD 2013, Essex University, main advisor Prof. Melvyn Coles), Research Associate at University of East Anglia, Centre for Competition Policy.
- Prof. Odilon Camara, (PhD 2008, University of Illinois at Urbana-Champaign, main advisor Prof. Dan Bernhardt), Assistant Professor at Marshall Business School, University of Southern California.
- Prof. Alessandro Riboni (PhD 2004, University of Rochester), Professor at Ecole Polytechnique, Paris; first placement: Assistant Professor at Université de Montreal.

Mentoring

- Prof. Andrea Galeotti (University of Essex, 2007-2011), Professor, London Business School.
- Prof. Rossella Argenziano (University of Essex, 2007-2011), Professor, University of Essex.
- Prof. Peter Buisseret (University of Warwick, 2013-15), Assistant Professor, Harvard Kennedy School.
- Dr. Kirill Pogorelskiy (University of Warwick, 2015-20), Associate Professor, University of Warwick.

Administrative Experience

- Executive Board, European Political Economy Consortium, September 2015 – present.
- Director of Research, University of Warwick, Department of Economics, June 2012 – September 2013.
- PhD Director, Essex University, Department of Economics, September 2008 – June 2011.
- Coordinator of the Political Economy Group, University of Warwick, Department of Economics, September 2013–present.
- Conference organization: Wallis Institute of Political Science Annual Conference, University of Rochester, 2001 and 2002; “Acquisition, Use and Transmission of Private Information in Financial Markets: Theory and Applications”, European University Institute, 2010; “Workshop in Political Economy”, University of Warwick, 2012, 2013, “Warwick-Princeton Conference in Political Economy”, Venice, Italy, 2014.

- Conference session organization: SAET Conference, Kos, Greece 2007, Ischia, Italy 2009, 2019, Faro, Portugal, 2011, 2017, Paris, France, 2013, Cambridge, UK, 2015; EEA-ESE Summer Meeting, Barcelona, 2009, Gothenburg, 2013.
- Seminar organization: University of Rochester, 2000/01, 2001/02; University College London, 2002/03, 2004/05; Essex University, 2007/08, 2008/09; Warwick University, 2011/12, 2012/2013.

Grants and Awards

- Northwestern PhD Fellowship 1995-2000.
- PRIN 2007 – Principal Investigator -- 94,000 €.

Editorial Activity

- *Economic Theory*, Associate Editor, 2009-2011.
- *Economic Theory*, Co-Editor, 2011-2018.
- *International Economic Review*, Associate Editor, 2012-2013.
- *Journal of Theoretical Politics*, Editorial Board member, 2014-present.
- *PSRM, Journal of the European Political Science Association*, Associate Editor, 2012-2015.
- *Social Choice and Welfare*, Associate Editor, 2009-2018.

Refereeing

ANVUR, American Economic Journal: Microeconomics, American Economic Review, American Journal of Political Science, American Political Science Review, B.E. Journals in Theoretical Economics, Canadian Journal of Economics, Czech Science Foundation. Econometrica, Economic Journal, Economic Enquiry, Economic Theory, Economic and Social Research Council, European Economic Review, European Journal of Political Economy. European Research Council, Games and Economic Behavior, Group Decision and Negotiation, International Economic Review, International Journal of Game Theory, Israeli Science Foundation, Journal of Conflict Resolution, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of the European Economic Association, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of Law Economics and Organization, Journal of Legislative Studies, Journal of Mathematical Economics, Journal of Political Economy, Journal of Politics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Theoretical Politics, MIT University Press, MIUR-PRIN, National Science Foundation, Proceedings of the National Academy of Science, Quarterly Journal of Economics, Quarterly Journal of Political Science, RAND Journal of Economics, Research in Economics, Review of Economic Studies, Scandinavian Journal of Economics; Social Choice and Welfare, Social Sciences and Humanities Research Council of Canada, SpringerPlus, Theoretical Economics, Theory and Decision.

Visiting Positions

University of California at Los Angeles (September 2004, February 2016); Universidad Torcuato di Tella, Buenos Aires (September 2005); European University Institute, Florence (April 2010, April 2014); London School of Economics (Autumn, 2012, Winter 2016); EIEF, Bank of Italy (April 2013); Institut d'Anàlisi Econòmica, UAB (March 2016, Winter 2019); Università Bocconi (Winter 2018); London Business School (Winter 2022).

Invited Talks

Seminars: Northwestern University, 1998; Northwestern University, 1999; Rice University, 1999; University of Rochester, 1999; Università degli Studi di Torino 1999; University Carlos III at Madrid, 2000; Università degli Studi di Bologna 2000; University of Bonn, 2000; Cornell University, 2000; Essex University, 2000; University of North Carolina at Chapel Hill, 2000; Universitat Pompeu Fabra at Barcelona, 2000; University of Rochester, 2000; Università degli Studi di Roma I, 2000; Università degli Studi di Salerno 2000; University of Texas at Austin, 2000; Università degli Studi di Torino 2000; University of Toronto, 2000; Università degli Studi di

Venezia, 2000; Columbia University, 2001; Penn State University, 2001; Queen's University at Kingston, 2001; Southampton University, 2001; University of Toronto, 2001; University College of London, 2001; Columbia Business School, 2002; New York University, 2002; Université de Montreal, 2002; University of Pennsylvania, 2002; University of Western Ontario, 2002; Universitat Autònoma de Barcelona, 2003; University of Bonn, 2003; University of California at Los Angeles, 2003; University of California at San Diego, 2003; Duke University, 2003; University of Illinois at Urbana-Champaign, 2003; London School of Economics, 2003; Nuffield College at Oxford University, 2003; Universitat Pompeu Fabra at Barcelona, 2003; Université de Toulouse, 2003; Olin Business School at Washington University, 2003; Università Bocconi, 2004; Northwestern University, 2004; University of Michigan, 2004; University of Minnesota, 2004; Boston University, 2005; Caltech, 2005; Cambridge University, 2005; Edinburgh University, 2005; Helsinki Business School, 2005; Leicester University, 2005; Manchester University, 2005; Université de Montreal, 2005; University of Munich, 2005; Princeton University, 2005; University of Rochester, 2005; Royal Holloway University, 2005; Southampton University, 2005; Universidad Torcuato di Tella, Buenos Aires, 2005; Yale University, 2005; CORE, Université Catholique de Louvain la Neuve, 2006; INSEAD, Paris, 2006; Ohio State University, 2006; Università Bocconi, 2007; University of California at Los Angeles, 2007; Essex University, 2007; University of Illinois at Urbana-Champaign, 2007; Heidelberg University 2007; ITAM Mexico City 2007; University of Iowa 2007; Koç University, 2007; University of British Columbia, 2007; Università degli Studi di Venezia, 2007; University of Bonn, 2008; Paris School of Economics, 2008; European University Institute, 2009; London School of Economics, 2009; IMT Lucca, 2009; Bristol University, 2010; Princeton University, 2010; Georgetown University, 2010; Cambridge University, 2010; Erasmus University at Rotterdam, 2010; London Business School, 2010; London School of Economics, 2010; Universidad de Malaga, 2010; Oxford University, 2010; Toulouse School of Economics, 2010; Warwick University, 2010; University of California at Berkeley, 2011; Caltech, 2011; Universidad Carlos III, Madrid, 2011; Columbia University, 2011; Cornell University, 2011; ECARES, Université Libre de Bruxelles, 2011; European University Institute, 2011; Harvard University/MIT, 2011; University of California at Los Angeles, 2011; CSEF, Università di Napoli II, 2011; New School Economics Moscow, 2011; New York University, 2011; University of Pennsylvania, 2011; University of Rochester, 2011; Stanford University, 2011; University of Birmingham, 2012; Boston University, 2012; University of Chicago, 2012; University of Illinois at Urbana-Champaign, 2012; Northwestern University, 2012; Oxford University, 2012; Princeton University, 2012; Brunel University, 2012; Washington University at St. Louis, 2012; University of Wisconsin 2012; CORE, Université Catholique de Louvain la Neuve, 2013; EIEF, Bank of Italy, 2013; HEC Paris, 2013; University of Oslo, 2013; University of Southampton, 2013; University of Chicago, 2014; European University Institute, Firenze, 2014; ETH Zurich - University of Zurich, 2014; Real Collegio Carlo Alberto, Torino, Italy, 2015; HEC Lausanne, 2015; Institut de Analisi Econòmica, UAB, 2016; Berkeley University, 2016; University of California at Los Angeles, 2016; University of Nottingham, 2016; Rotterdam University, 2016; University of California at Los Angeles, 2017; University of California at San Diego, 2017; Columbia University, 2017; Cornell University, 2017; Duke University, 2017; Harvard University, 2017; Stanford University, 2016; Surrey University, 2017; University of Toronto, 2017; University of Utah, 2017; Yale University, 2017; Brown University, 2017; Bocconi University, 2018; Oxford University, 2018; Edinburgh University, 2019; European University Institute, 2019; Paris School of Economics, 2019; Universitat Illes Balears, 2019; Universidad Carlos III, Madrid, 2019; CERGE-EI, Prague, 2019; Institut de Analisi Econòmica, UAB, 2019; Toulouse School of Economics, 2019; Copenhagen University, 2020; École Polytechnique, 2020; Hong Kong Baptist University - China Europe International Business School - National University of Singapore - National Taiwan University, 2021; Hong Kong Baptist University - Kyoto University - Osaka University - Academia Sinica - National Taiwan University, 2021; Copenhagen University, 2022; École Polytechnique, 2022.

Conferences: NASM of the Econometric Society at Madison, WI, 1999; Summer in Tel Aviv, Israel, 1999; International Conference on Game Theory, Stony Brook NY, 1999; NASM Econometric Society at Maryland, 2001; ESM of the Econometric Society at Lausanne, Switzerland, 2001; EEA Meeting at Lausanne, Switzerland, 2001; CET at Toronto, Canada, 2002; Society of Economic Design at New York NY, 2002; ESM of the Econometric Society at Venice, Italy, 2002; EEA Meeting at Venice, Italy, 2002; AEA Winter meetings at Boston, 2003; NASM of the Econometric Society at Evanston, IL, 2003; Political Economy Conference at Washington University at St. Louis, MO, 2004; Political Economy Workshop, Stony Brook NY, 2004; NASM of the Econometric Society at Evanston, IL, 2003; CEPR ESSET, Gerzensee, Switzerland, 2004; NBER/NSF Decentralization Conference, Duke University, Durham, NC, 2004; NBER/NSF Decentralization Conference, University of Illinois at Urbana Champaign, IL, 2005; Society for Economic Dynamics, Budapest, Hungary, 2005; Econometric Society World Congress, London, UK, 2005; SAET Conference, Vigo, Spain, 2005; CEPR ESSET, Gerzensee, Switzerland, 2006; SAET Conference, Kos, Greece, 2007; PSPE LSE Conference, London, UK, 2008; BBVA Conference, Barcelona, Spain, 2008; ELSE UCL Conference, London, UK, 2008; IZA Conference, Munich, Germany, 2008; APET Conference, Galway, Eire, 2009; SAET Conference, Ischia, Italy,

2009; CEPR ESSET, Gerzensee, Switzerland, 2009; Game Theory and the Resolution of Conflict, Princeton NJ, 2010; NBER/NSF Decentralization Conference, Dublin, Eire, 2010; ManSAET Conference, Manchester, UK, 2010; International Conference on Political Economy and Institutions, Vigo, Spain, 2010; Workshop in Political Economy, Stony Brook, NY, 2010; Wallis Institute of Political Science Annual Conference, University of Rochester, Rochester NY, 2010; MOVE workshop on Selection of Politicians, Barcelona Spain, 2010; MOVE workshop on Information, Dynamics, and Political Decision Making, Barcelona Spain, 2010; MPSA Winter Meetings, Chicago, 2011; Principal-Agent Models in Politics, Princeton, 2011; SAET Conference, Faro, Portugal, 2011; Concentration on Conflict, Barcelona, Spain, 2011; Centre for Advanced Studies Conference, Moscow, 2011; ESSET, Gerzensee, Switzerland, 2012; LSE-NYU Political Economy Conference, 2012; Priorat Workshop in Theoretical Political Science, Spain, 2012; Wallis Political Economy Conference, Rochester, 2012; Franqui, Academia Belgica, Rome, 2012; Barcelona GSE Summer Forum, 2013; NYU-LSE Political Economy Conference, 2013; "Institutions, Individual Behavior and Economic Outcomes", Alghero, Italy, 2013; SAET Conference, Paris, France, 2013; EPSA Conference, Edinburgh, 2014; SAET conference, Cambridge, 2015; Mannheim European Political Economy Consortium 1st Conference, 2015; Barcelona GSE Summer Forum, 2016; University of Bath Political Economy Conference, Bath, 2016; 1st Summer School of the European Political Economy Consortium, Alghero, Italy, 2016; 2nd Political Economy conference, EIEF-Ecole Polytechnique, Rome, Italy, 2016; 2nd Workshop on Conflict; Barcelona GSE Summer Forum, 2018; Bonn Political Economy conference, 2017; Bristol-Southampton Economic Theory conference, 2018; CE2 Warsaw Microeconomics conference, 2018; CEPR Workshop on Contracts, Incentives and Information, Turin, Italy, 2021.