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EC9D3 Advanced Microeconomics  
Review Session - 2024/25

## Question 1

Alice chooses consumption levels of two goods  $X$  and  $Y$  and faces prices  $P_X$  and  $P_Y$  with a fixed income  $M$ .

Suppose Alice's utility function is given by:

$$U(X, Y) = X^\alpha Y^{1-\alpha}, \quad 0 < \alpha < 1.$$

(a) Using the Lagrangean method derive the Marshallian demands for the two goods. Interpret the parameter  $\alpha$ . Are the goods Marshallian complements or substitutes? **(7 marks)**

(b) Derive the indirect utility function, and show that it is homogeneous of degree zero in prices and income. **(5 marks)**

(c) Derive the expenditure function. **(3 marks)**

(d) Assume that the initial prices of goods  $X$  and  $Y$  are  $P_X = 4$  and  $P_Y = 2$ ,  $\alpha = 0.5$  and also that Alice is endowed with an income  $M = 40$ . What is the optimal bundle of  $X$  and  $Y$  purchased by Alice and its associated level of utility? **(3 marks)**

(e) Suppose the price of good  $X$  decreases to  $P'_X = 2$ , while the price of  $Y$  and Alice's income remain constant. Using Slutsky decomposition and keeping the consumer on the same indifference curve, calculate the substitution and income effects on the consumer's demand for good  $X$  due to the price change? **(7 marks)**

## Answers to Question 1

(a) To derive the Marshallian demand functions, we set up the Lagrangian function as follows:

$$\mathcal{L}(X, Y, \lambda) = X^\alpha Y^{1-\alpha} + \lambda(M - P_X X - P_Y Y)$$

**First Order Conditions (FOCs):**

$$\frac{\partial \mathcal{L}}{\partial X} = \alpha X^{\alpha-1} Y^{1-\alpha} - \lambda P_X = 0,$$

$$\frac{\partial \mathcal{L}}{\partial Y} = (1 - \alpha) X^\alpha Y^{-\alpha} - \lambda P_Y = 0,$$

$$\frac{\partial \mathcal{L}}{\partial \lambda} = M - P_X X - P_Y Y = 0.$$

**Solve for  $\lambda$ :** From the first two FOCs, we can express  $\lambda$  as:

$$\lambda = \frac{\alpha X^{\alpha-1} Y^{1-\alpha}}{P_X} = \frac{(1-\alpha) X^\alpha Y^{-\alpha}}{P_Y}$$

Equating these expressions and solving for  $Y$  in terms of  $X$ :

$$\frac{\alpha Y}{P_X X} = \frac{(1-\alpha) X}{P_Y Y} \Rightarrow Y = X \cdot \frac{(1-\alpha) P_X}{\alpha P_Y}$$

**Substitute  $Y$  back into the Budget Constraint:** Using  $P_X X + P_Y Y = M$ :

$$P_X X + P_Y \left( X \cdot \frac{(1-\alpha) P_X}{\alpha P_Y} \right) = M$$

Solving for  $X$ , we get:

$$X^* = \frac{\alpha M}{P_X}$$

Similarly, for  $Y$ :

$$Y^* = \frac{(1 - \alpha)M}{P_Y}$$

**Interpretation of  $\alpha$ :** The parameter  $\alpha$  represents the proportion of income Alice allocates to good  $X$ ; a higher  $\alpha$  indicates a stronger preference for  $X$ .

**Are the Goods Complements or Substitutes?** Since each demand depends only on its own price, the goods are *neither* Marshallian complements nor substitutes.

(b) The indirect utility function is obtained by substituting  $X^*$  and  $Y^*$  into the utility function:

$$U^* = (X^*)^\alpha (Y^*)^{1-\alpha} = \left(\frac{\alpha M}{P_X}\right)^\alpha \left(\frac{(1-\alpha)M}{P_Y}\right)^{1-\alpha}$$

Simplifying:

$$U^* = M \left(\frac{\alpha}{P_X}\right)^\alpha \left(\frac{1-\alpha}{P_Y}\right)^{1-\alpha}$$

**Homogeneity of Degree Zero:** The indirect utility function

$U^* = M \left(\frac{\alpha}{P_X}\right)^\alpha \left(\frac{1-\alpha}{P_Y}\right)^{1-\alpha}$  is homogeneous of degree zero in prices and income, as scaling  $M$ ,  $P_X$ , and  $P_Y$  by a common factor does not change  $U^*$ .

(c) The expenditure function represents the minimum income needed to reach a utility level  $U_0$ :

$$U_0 = M \left( \frac{\alpha}{P_X} \right)^\alpha \left( \frac{1-\alpha}{P_Y} \right)^{1-\alpha}$$

Solving for  $M$ :

$$M = U_0 \cdot \left( \frac{P_X}{\alpha} \right)^\alpha \left( \frac{P_Y}{1-\alpha} \right)^{1-\alpha}$$

(d) Given  $P_X = 4$ ,  $P_Y = 2$ ,  $M = 40$ , and  $\alpha = 0.5$ :

$$X^* = \frac{0.5 \cdot 40}{4} = 5,$$
$$Y^* = \frac{(1 - 0.5) \cdot 40}{2} = 10.$$

The optimal bundle is  $(X^*, Y^*) = (5, 10)$ .

**Associated Utility Level:**

$$U(X^*, Y^*) = (X^*)^\alpha (Y^*)^{1-\alpha} = (5)^{0.5} (10)^{0.5} = \sqrt{50} \approx 7.07.$$

(e) With the price of  $X$  decreasing to  $P'_X = 2$ :

**New Optimal Bundle:**

$$X' = \frac{0.5 \times 40}{2} = 10, \quad Y' = \frac{(1 - 0.5) \cdot 40}{2} = 10$$

The new bundle is  $(X', Y') = (10, 10)$ .

**Compensated Income  $M^c$  to Maintain Original Utility:**

$$M^c = U(X^*, Y^*) \cdot \left(\frac{P'_X}{\alpha}\right)^\alpha \cdot \left(\frac{P_Y}{1 - \alpha}\right)^{1 - \alpha}$$

Substituting  $U(X^*, Y^*) = \sqrt{50}$ :

$$M^c = \sqrt{50} \cdot \left(\frac{2}{0.5}\right)^{0.5} \cdot \left(\frac{2}{0.5}\right)^{0.5} = 4\sqrt{50} \approx 28.28.$$

**Compensated Demand for  $X$  (Substitution Effect):**

$$X^c = \frac{\alpha M^c}{P'_X} = \frac{0.5 \cdot 28.28}{2} = 7.07.$$

**Substitution Effect on  $X$ :**

$$X^c - X^* = 7.07 - 5 = 2.07.$$

**Income Effect on  $X$ :**

$$X' - X^c = 10 - 7.07 = 2.93.$$

**Summary of Effects:**

Substitution Effect on  $X$  : 2.07,

Income Effect on  $X$  : 2.93.

## Question 2

Consider the following two scenarios that illustrate the Allais Paradox. Assume you are an individual making decisions based on potential monetary gains.

### Scenario 1

You are given two options:

**Option A:** A guaranteed payoff of £1,000,000.

**Option B:** A 10% chance of winning £5,000,000, an 89% chance of winning £1,000,000, and a 1% chance of winning nothing.

## Scenario 2

You are given a different set of options:

**Option C:** A 10% chance of winning £5,000,000, with a 90% chance of winning nothing.

**Option D:** An 11% chance of winning £1,000,000, with an 89% chance of winning nothing.

(a) Calculate the expected value (EV) of each option in **Scenario 1** and **Scenario 2**. Show all calculations. (8 marks)

(b) Based on the expected values (EV) calculated in part (a), indicate which option would be chosen in each scenario if the individual were an expected utility maximiser. Explain your answer. **(5 marks)**

(c) Describe the likely choices for an individual exhibiting behavior consistent with the **Allais Paradox** in both scenarios. Explain how these choices demonstrate the **certainty effect** and violate the **independence axiom** of expected utility theory. **(7 marks)**

(d) Explain how the choices in each scenario can be understood through **Prospect Theory**. Specifically, discuss the role of **reference points**, **loss aversion**, and **probability weighting**. **(10 marks)**

## Answers to Question 1

(a) Let's calculate the expected monetary value (EV) for each option in both scenarios.

### Scenario 1

**Option A:** Since this option guarantees £1,000,000, the EMV is simply:

$$EV_A = 1,000,000 \times 1 = 1,000,000$$

**Option B:** This option has three possible outcomes, with probabilities 10%, 89%, and 1%. Calculating the EV:

$$\begin{aligned} EV_B &= (5,000,000 \times 0.10) + (1,000,000 \times 0.89) + (0 \times 0.01) \\ &= 500,000 + 890,000 + 0 = 1,390,000 \end{aligned}$$

## Scenario 2

**Option C:** This option has a 10% chance of winning £5,000,000 and a 90% chance of winning nothing:

$$EV_C = 5,000,000 \times 0.10 = 500,000$$

**Option D:** This option has an 11% chance of winning \$1,000,000 and an 89% chance of winning nothing:

$$EV_D = 1,000,000 \times 0.11 = 110,000$$

(b): An expected utility maximiser would choose the option with the highest EV in each scenario.

From the calculations in part (a):

In **Scenario 1**, an expected utility maximiser would choose **Option B**, with an EV of £1,390,000, which is greater than the £1,000,000 EMV of **Option A**.

In **Scenario 2**, an expected utility maximiser would choose **Option C**, with an EV of £500,000, which is higher than the £110,000 EV of **Option D**.

(c) An individual showing the **Allais Paradox** would likely choose:

**Option A** in Scenario 1, preferring the certain \$1,000,000 over the higher EV of Option B — illustrating the **certainty effect**.

**Option C** in Scenario 2, as it has the higher EV and no certain alternative.

This violates the **independence axiom**, which states that preferences should remain consistent when identical outcomes are added or removed. The inconsistent choices reflect an overvaluation of certainty.

**(d)** Prospect Theory explains this behavior through:

**Reference Points:** In Scenario 1, the guaranteed £1,000,000 in Option A acts as a reference point, making the riskier Option B less attractive.

**Loss Aversion:** The chance of getting nothing in Option B is seen as a loss relative to the certain £1,000,000, leading people to prefer Option A.

**Probability Weighting:** People tend to overweight small probabilities. In Scenario 2, the low chance of winning £5,000,000 in Option C seems more appealing than the safer Option D, despite its lower expected value.