

# Problem Set 9 – Solutions

## Exercise 1

### Dividing a cake fairly

- a. If player 1 divides the cake unequally then player 2 chooses the larger piece. Thus in any subgame perfect equilibrium player 1 divides the cake into two pieces of equal size.
- b. In a subgame perfect equilibrium player 2 chooses  $P_2$  over  $P_1$ , so she likes  $P_2$  at least as much as  $P_1$ . To show that in fact she is indifferent between  $P_1$  and  $P_2$ , suppose to the contrary that she prefers  $P_2$  to  $P_1$ . I argue that in this case player 1 can slightly increase the size of  $P_1$  in such a way that player 2 still prefers the now-slightly-smaller  $P_2$ . Precisely, by the continuity of player 2's preferences, there is a subset  $P$  of  $P_2$ , not equal to  $P_2$ , that player 2 prefers to its complement  $C \setminus P$  (the remainder of the cake). Thus if player 1 makes the division  $(C \setminus P, P)$ , player 2 chooses  $P$ . The piece  $P_1$  is a subset of  $C \setminus P$  not equal to  $C \setminus P$ , so player 1 prefers  $C \setminus P$  to  $P_1$ . Thus player 1 is better off making the division  $(C \setminus P, P)$  than she is making the division  $(P_1, P_2)$ , contradicting the fact that  $(P_1, P_2)$  is a subgame perfect equilibrium division. We conclude that in any subgame perfect equilibrium player 2 is indifferent between the two pieces into which player 1 divides the cake.

I now argue that player 1 likes  $P_1$  as least as much as  $P_2$ . Suppose that, to the contrary, she prefers  $P_2$  to  $P_1$ . If she deviates and makes a division  $(P, C \setminus P)$  in which  $P$  is slightly bigger than  $P_1$  but still such that she prefers  $C \setminus P$  to  $P$ , then player 2, who is indifferent between  $P_1$  and  $P_2$ , chooses  $P$ , leaving  $C \setminus P$  for player 1, who prefers it to  $P$  and hence to  $P_1$ . Thus in any subgame perfect equilibrium player 1 likes  $P_1$  at least as much as  $P_2$ .

To show that player 1 may strictly prefer  $P_1$  to  $P_2$ , consider a cake that is perfectly homogeneous except for the presence of a single cherry. Assume that player 2 values a piece of the cherry in exactly the same way that she

## Exercise 2

### T-period version of Rubinstein alternating offer bargaining game

a) Let  $x^t$  be the equilibrium offer after  $t-1$  offers have been rejected, where each  $x^t$  is a division of the pie:  $x^t = (x_1^t, x_2^t)$ , where  $x_1^t + x_2^t = 1$ .

**Solve by backward induction:**

#### Period T

- Even period: Player 2 makes offer  $x^T$
- Player 1 will accept if payoff greater than payoff from rejection (here zero since game ends)  $\Rightarrow$  will accept if  $x_1^T \geq 0$
- Player 2 will maximise own share, subject to acceptance:  $x^T = (0, 1)$

#### Period T-1

- Odd period: Player 1 makes offer  $x^{T-1}$
- Player 1 will accept if  $x_2^{T-1} \geq \delta$  (discounted payoff from continuing to next period)
- Player 2 will maximise own share, subject to acceptance:  $x^{T-1} = (1 - \delta, \delta)$

#### Continue argument:

Equilibrium offers will be such that receiver is indifferent between accepting and rejecting. Proposer will offer other player a share equal to discounted payoff she could get in following period:

- $x^{T-2} = (\delta(1 - \delta), 1 - \delta(1 - \delta)) = (\delta - \delta^2, 1 - \delta + \delta^2)$
- $x^{T-3} = (1 - \delta(1 - \delta + \delta^2), \delta(1 - \delta + \delta^2)) = (1 - \delta + \delta^2 - \delta^3, \delta - \delta^2 + \delta^3)$
- ...
- $x^1 = (1 - \delta + \dots + \delta^{T-2} - \delta^{T-1}, \delta - \delta^2 + \dots - \delta^{T-2} + \delta^{T-1})$   
 $= ([1 - \delta][1 + \delta^2 \dots + \delta^{T-2}], 1 - [1 - \delta][1 + \delta^2 \dots + \delta^{T-2}])$

Hence in the subgame perfect equilibrium player 1 will offer  $x^1$  and player 2 will accept in the first period.

b) For  $T \rightarrow \infty$  the first period offer becomes:

$$x^1 = \left( \frac{1 - \delta}{1 - \delta^2}, 1 - \frac{1 - \delta}{1 - \delta^2} \right) = \left( \frac{1}{1 + \delta}, \frac{\delta}{1 + \delta} \right)$$

# Exercise 3

## a) Nash Bargaining Problem

- X (outcomes): Any offer  $X = (x_1, x_2)$ , where  $x_1 + x_2 \leq 1$ .
- D (failure to agree)
- Utility:  $u_i(D) = d_i = 0$ ,  $u_i(x_i) = x_i$
- U (payoff set):  $U = \{(v_1, v_2) : v_i = Eu_i(L), \text{ for some lottery } L \text{ over } X \cup \{D\}\}$ .

## Solution

$$\begin{aligned} \max (v_1 - d_1)(v_2 - d_2) \quad & \text{s.t.} \quad v_1 + v_2 \leq 1 \quad (\text{binding}) \\ \text{and} \quad & (v_1, v_2) \geq (0,0). \end{aligned}$$

$$\mathcal{L} \equiv v_1 v_2 + \lambda(1 - v_1 - v_2)$$

F.O.C.:

$$\begin{aligned} \frac{\partial \mathcal{L}}{\partial v_1} = v_2 - \lambda = 0, \quad \frac{\partial \mathcal{L}}{\partial v_2} = v_1 - \lambda = 0, \quad \frac{\partial \mathcal{L}}{\partial \lambda} = 1 - v_1 - v_2 = 0 \\ \Rightarrow v_1 = v_2 = \frac{1}{2} \end{aligned}$$

## Comparison to SPNE (from exercise 2):

$$\begin{aligned} x^1 &= \left( \frac{1}{1+\delta}, \frac{\delta}{1+\delta} \right) \\ \lim_{\delta \rightarrow 1} \left( \frac{1}{1+\delta}, \frac{\delta}{1+\delta} \right) &= \left( \frac{1}{2}, \frac{1}{2} \right) \end{aligned}$$

For agents who are not impatient the subgame perfect Nash equilibrium is the same as the Nash bargaining solution.

## b) A unique bargaining solution satisfies all the axioms:

1. Invariance to equivalent utility representations
2. Symmetry
3. Pareto efficiency
4. Independence of irrelevant alternatives.