# Structural Transformation and Intrahousehold Bargaining: Evidence from Sub-Saharan Africa \*

Jiaqi Li University of Warwick <sup>†</sup>

Qianxue Zhang University of Warwick <sup>‡</sup>

October 28, 2023

#### Abstract

A standard structural change model with intra-household bargaining, connecting Ngai and Petrongolo (2017) and Blundell et al. (2005), predicts that moving out of agriculture increases the female bargaining position by an increase in female-to-male wage ratio due to the rising service sector. However, we reject this prediction using rich microlevel data from Sub-Saharan Africa with both two-way fixed effects estimation and instrumental variable approach. Structural transformation has significantly widened the gender employment gap in SSA. To reconcile this fact, we build a two-sector general equilibrium model with social stigma against women working in the service sector to show that structural transformation can reduce female bargaining power if social stigma is larger than a threshold jointly determined by female comparative advantage and substitutability of labor input between genders. We stress that economic transformation alone may not suffice in achieving gender equality and call for active labor market policies ensuring gender-equal access to service sector jobs.

**Keywords**: Structural transformation, social stigma, intrahousehold bargaining, Sub-Saharan Africa

JEL: J16, D91, J22, O12, D13, D58

<sup>\*</sup>Acknowledgement: We are grateful for the funding support from the STEG PhD research grant and feedback from the STEG Review Committee. We thank Robert Akerlof, Sonia Bholotra, Stefano Caria, Douglas Gollin, and Rachel Ngai for the helpful comments and the participants at the Warwick Macro/International seminar. We thank extraordinary research assistants Marco Disidoro, Mahdi Hosseini Gohar, Malick Dione and Jennifer Wu.

<sup>&</sup>lt;sup>†</sup>Department of Economics, University of Warwick . Email: j.li.51@warwick.ac.uk

<sup>&</sup>lt;sup>\*</sup>Department of Economics, University of Warwick. Email: <a href="mailto:qianxue.zhang@warwick.ac.uk">qianxue.zhang@warwick.ac.uk</a>

# 1 Introduction

With little influence over resources and norms, women's voice and agency remain limited in Sub-Saharan Africa (SSA), although it has one of the highest female labor force participation rates at the world level (World Bank, 2014). Gender norms are often persistent in developing countries (Boudet et al., 2013) and cultural changes are relatively rare and slow (Guiso et al., 2015). As directly changing gender norms is challenging, this paper investigates whether economic transformation may influence female empowerment without explicitly targeting them.

Recent developments in SSA countries may bolster female bargaining power, where the service sector has steadily grown from 26 percent in 1991 to over 36 percent of total employment in 2020 (World Bank estimates). Ngai and Petrongolo (2017) show that structural transformation and marketization of home production lead to the rise of the service sector and raise women's relative wages and market hours. The relative wage is precisely a determinant of intrahousehold bargaining under a collective labor supply model, as demonstrated by Blundell et al. (2005). Therefore, we test the prediction that moving out of agriculture increases female bargaining position by increasing the female-to-male wage ratio due to the rising service sector using rich microdata from SSA countries.

We collect the structural transformation data from the Economic Transformation Database and female empowerment measures from the Demographic and Health Surveys (DHS) for 16 SSA countries, including Burkina Faso, Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, South Africa, Tanzania, Uganda, and Zambia. The bargaining measure is based on questions about female decision-making participation variables in the DHS surveys. As we have multiple questions to measure the underlying female decision-making in household choices, we reduce the dimensionality of measures by exploratory factor analysis.

Using a two-way fixed effect estimation with country-fixed effects and year-fixed effects, we find that data from SSA rejects this prediction. Changes in the share of service employment (percent of total employment) are significantly negatively correlated with changes in female bargaining power (a latent factor measured from 5 questions on women's decisionmaking over household choices).

To further establish the causality, we follow the instrumental variable methods from Imbert et al. (2022). We instrument the outflow of agricultural employment using shocks in international crop prices interacted with local cropping patterns. We find that our instrumental variable estimates are similar to the two-way fixed effect estimates.

For robustness check, we collect regional sectoral employment measure in SSA countries. In the end, we are able to merge regional sectoral employmetn measures for Lesotho and Mozambique. Regions in Mozambique meausred include Cabo Delgado, Gaza, Inhambane, Manica, Nampula, Niassa, Sofala, Tete, and Zambezia. Regions in Lesotho measured here are Berea, Botha-Bothe, Leribe, Mafeteng, Maseru, MohalesHoek, Mokhotlong, QachasNek, Quthing, and Thaba-Tseka. The regional estimates are similar to national estimates.

To reconcile the empirical results, we build a two-sector general equilibrium model with social stigma against women working in the service sector. Similar to Field et al. (2021), we assume that the husband incurs utility losses when the wife works. Furthermore, we assume that utility losses only occur if the wife works in the service sector but not the non-service sector.

As thoroughly examined in the comprehensive discussion by Jayachandran (2021) and Bursztyn et al. (2023), the influence of social norms in developing countries is one of the primary obstacles to female labor force participation, particularly employment in private sector (Field et al., 2021), including SSA countries (Dinkelman and Ngai, 2022).

In the model, each household has one male and one female. Females have comparative advantages in the service sector while males in the non-service sector. However, if the female works in the service sector, the household incurs a utility loss due to the social stigma. Therefore, the wage for females in the service sector must be higher than in the non-service sector to compensate for the reduced utility. Structural transformation has two effects in the model, moving labor out of the non-service sector as it grows faster and increasing sectoral wages for both genders due to higher productivity. As wages increase, firms need fewer workers. More males than females should stay in the non-service since the former have higher comparative advantages. Therefore, the female-to-male wage ratio in the service sector should increase since female labour is relatively more productive.

Nevertheless, if friction is large enough, the female wage in the service sector must increase much more to compensate for the utility loss. Thus, with the assumption that the bargaining power is determined by the ratio of the total income of each gender, friction could potentially reverse the effect of structural transformation, resulting in a lower femaleto-male wage ratio. With more females staying in the service sector with lower wages, males would have rising intra-household bargaining power. This leads to a vicious cycle, where females' wages have to be even higher to compensate for the utility loss. In other words, more females will return to the non-service sector due to the rising bargaining power of males.

Our model solution yields important insights. We show that structural transformation can reduce female bargaining power if social stigma is larger than a threshold jointly determined by female comparative advantage and substitutability of labor input between genders. We validate the model by estimating the magnitude of social stigma against women working in the service sector using empirical data in SSA. We find the estimates are aligned with the model assumption, indicating substantial labor market friction.

The findings of this paper have important policy implications for promoting gender equality and women's empowerment in SSA. Firstly, the study underscores the persistent challenges posed by deeply ingrained gender norms and social stigmas in the region. As economic transformation alone may not be sufficient to empower women, policymakers should prioritize targeted interventions to challenge and change these cultural norms. Gender stigma can significantly impede women from leveraging their comparative advantage in this sector. The research highlights the importance of creating opportunities for women in the evolving service sector in SSA countries. To harness the potential benefits of this economic shift, policymakers should invest in women's skills development and facilitate their access to the growing service industry. Labor market policies should be designed to reduce gender-based wage disparities and provide equal opportunities for women to participate in non-traditional sectors.

The contribution of this paper is threefolds. Firstly, it adds to the body of knowledge in the field of structural transformation and gender dynamics, building upon previous studies by (Ngai and Petrongolo, 2017; Dinkelman and Ngai, 2022; Gottlieb et al., 2023; Ngai et al., 2022). Ngai and Petrongolo (2017). Notably, it provides valuable causal evidence on the intricate relationship between structural transformation and female empowerment in Sub-Saharan Africa. Importantly, this study breaks new ground with an investigation of intrahousehold bargaining within the framework of a general equilibrium model.

Second, this paper contributes to female labor supply and gender norm literature Jayachandran (2021); Field et al. (2021); Ashraf et al. (2022); Bursztyn et al. (2023) by showing how social stigma can exert a notable influence on the direction of the impact of structural transformation on female empowerment.

The structure of the paper is as follows. Section 2 documents related literature and institutional background. Section 3 explains data and methods. Section 4 presents the main results. Section 5 presents the robustness check with regional employment measure by sector. 7 presents the general equilibrium model. Finally, Section 8 concludes.

# 2 Related Literature and Institutional Backgrounds

#### Structural Transformation and Gender

Firstly, this project contributes to the structural transformation literature by bridging the gap between the changes in sectoral composition from the macro perspective and the intrahousehold bargaining from the micro angle. Until recently, literature started to emphasize the impact of structural change on gender gaps (Ngai and Petrongolo, 2017; Dinkelman and Ngai, 2022; Gottlieb et al., 2023; Ngai et al., 2022).

Ngai and Petrongolo (2017) document the rise in the service sector in the United States since the late 1960s and show it increased demand for female workers. Alongside the

marketisation of home production, structural transformation reduced the gender wage gap and increased the working hours of women. Although this phenomenon is common in developed countries, it is less relevant in low-income countries. Dinkelman and Ngai (2022) show that in SSA countries, high female labour force participation coexists with low average market hours and there is a persistent norms-based limitation on women's work.

#### Intra-household Bargaining

Much of the pioneer theoretical work on intrahousehold bargaining with collective household labor supply models have been based on setups and data from developed countries such as (Chiappori, 1992, 1997; Chiappori et al., 2002; Blundell et al., 2007). Chiappori (1992) presents a model that departs from the traditional individual labor supply models and considers household decision-making as a collective process. In this model, he recognizes that household members make joint decisions regarding labor force participation and the allocation of their time to work and leisure. He highlights that household members negotiate to reach an optimal allocation of their labor supply, taking into account their preferences and relative bargaining power. Chiappori (1997) extends the collective labor supply model by explicitly incorporating the concept of household production. Chiappori et al. (2002) demonstrates that the sex ratio in the marriage market affects the household members' bargaining position. Furthermore, Blundell et al. (2007, 2005) shows that gender wage differences have a strong influence on bargaining power within couples.

#### Gender norms and female labor supply

As thoroughly examined in the comprehensive discussion by Jayachandran (2021) and Bursztyn et al. (2023), the influence of social norms in developing countries is one of the primary obstacles to female labor force participation, particularly employment in private sector (Field et al., 2021). This leads to a substantial misallocation of labor resources within these countries. As Ashraf et al. (2022) document these gender-related social norms can profoundly impact women's access to and engagement in the labor market, perpetuating a cycle of underutilized talent and contributing to economic inefficiencies.

### Institutional Background: Intra-household Bargaining in Sub-Saharan Africa

Intra-household bargaining as a determinant of household decision-making has attracted significant research interest since the elevation of gender equality as a global agenda in the Millennial Development Goals (MDGs) in 2000 and the Sustainable Development Goals (SDGs) in 2015. Doss (2013) and Ringdal and Sjursen (2021) show that household members bargain from a wide range of things, ranging from consumption and expenditure to production, and this occurs both implicitly and explicitly. Women's bargaining power has been shown to be essential for a household's consumption of food, education, utilities and children's health (Doss, 1996; Afoakwah et al., 2020; Novignon et al., 2019). Historically, most SSA societies have been patriarchal and run by men (Shoola, 2014). This patriarchal nature of many societies in SSA limits the roles of women in household decisionmaking. In a study of intrahousehold bargaining and distributional outcomes regarding new agricultural technology deployed among agricultural households in rural Uganda, it was found that though the deployment of the technology improved the economic fortune of the households, the proceeds do not necessarily get into the women's pockets. Women are benefactors and men are beneficiaries of the new technology (Lodin, 2012). This is partially consistent with our findings that structural change or technological progress weakens females' bargaining power at home. While most of the literature conducts case studies of certain countries or regions, we use cross-country panel data to show that structural change can impact women's intra-household bargaining power without directly targeting it.

#### Structural transformation in Sub-Saharan Africa

We begin our analysis with Figure 1, which illustrates the dynamics in the distribution of labor across economic sectors. Notably, between 1990 and 2020, we observe a noteworthy decline in the agricultural sector's share of employment, which has dipped from over 60% to slightly below 50%. In tandem with this decline, the service sector has exhibited a marked increase, growing from approximately 26% to nearly 36%. Remarkably, the industrial sector has shown relative stability, indicating a comparatively modest transformation during this period. Detailed description see Appendix B

6

Figure 1: Percent of Employment in Each Sector in Sub-Saharan African Countries.



**Notes:** Data for this Figure represents the changes in economic sector employment in Sub-Saharan African (SSA) countries, calculated as a weighted average based on the working population aged 15 and above. The percentages have been derived from the International Labour Organization (ILO) database. The countries included are: Namibia, Niger, Nigeria, Rwanda, Sao Tome and Principe, Senegal, Sierra Leone, South Africa, South Sudan, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe. Please note that the figures have been aggregated to provide a regional perspective and may not reflect individual country-level variations.

## **3** Data, Measurements, and Methods

### 3.1 Demographic and Health Surveys

Our main data source is the Demographic and Health Surveys (DHS). DHS are nationally representative household-level surveys carried out in developing countries around the world. For Sub-Saharan Africa, we assembled all the publicly available DHS between 1986 and 2021, resulting in a total of 73 surveys across 40 countries. However, merging both the economic transformation database and available bargaining variables leads to a panel dataset of 16 countries consisting of Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda, Zambia.

Table 1 documents the summary statistics of the DHS sample we use. The table presents a comprehensive overview of key characteristics and dynamics among women in Sub-

Saharan Africa (SSA) collected by DHS. On average, women in this region are approximately 31.4 years old, with a relatively high marriage rate (73.1%) and a significant proportion currently engaged in work (92.7%). The average age at first cohabitation is 18.3 years, while the age at first sexual experience is slightly earlier at 15.9 years. Women express an ideal number of children around 5.1, reflecting their family size preferences. In terms of household characteristics, the average number of children in households is 3.6, and husbands/partners tend to be older (40.3 years) with about 6.8 years of education. Notably, only a small percentage (4.2%) of women report earning more than their husbands or partners. Furthermore, women's involvement in decision-making within their households varies but is relatively high for decisions related to the money they earn (83.9%) and healthcare (56.5%). However, fewer women are involved in decisions about large household purchases (48.3%). The table also highlights concerning aspects, with a notable proportion of women reporting experiences of physical harm, particularly from husbands/partners (11.5%), underscoring the need for attention to gender-based violence in SSA. These insights are drawn from a substantial dataset comprising 90,131 observations, providing a comprehensive snapshot of the multifaceted dynamics of women's lives in the region.

### 3.2 Outcome variable

The bargaining measure is based on questions about female decision-making participation variables.<sup>1</sup> Five questions ask the female correspondent who usually decides what to do with the money the respondent earns; the person who usually decides on the respondent's health care; the person who usually decides on large household purchases; the person who usually decides on household purchases for daily needs; the person who usually decides on visits to family or relatives. We consider the answer either the wife decides or the wife and husband jointly decide as participating in decision-making.

As we have multiple questions to measure the underlying female decision-making in

<sup>&</sup>lt;sup>1</sup>Note the bargaining question is not available across all countries in DHS.

Figure 2: Horn's (1965) parallel analysis for the number of factors for female decisionmaking in household choices.



**Notes:** Five questions ask the female correspondent who usually decides what to do with the money the respondent earns; the person who usually decides on the respondent's health care; the person who usually decides on large household purchases; the person who usually decides on household purchases for daily needs; the person who usually decides on visits to family or relatives. We consider the answer either the wife decides or the wife and husband jointly decide as participating in decision-making. Source: Demographic and Health Surveys.

household choices, we reduce the dimensionality of measures by exploratory factor analysis (EFA) using oblique quartimin rotation (Gorsuch, 1983). EFA is used to summarize the relevant household choice measures into aggregate indexes of female intrahousehold bargaining power. The number of factors to be retained is determined using both Horn (1965)'s parallel analysis, as shown in figure 2 and the Kaiser's criterion (Cattell, 1966) as shown in Appendix figure A4. Both results suggest that there is only one underlying factor across different female decision-making in household choices.

### 3.3 Economic Transformation Database

Employment share by sector is from the Economic Transformation Database. Merging both the economic transformation database and bargaining measures leads to a panel dataset of

	Mean	S.D.
Individual characteristics		
Age	31.435	8.741
Married	0.731	0.444
Currently working	0.927	0.261
Age at first cohabitation	18.348	4.279
Age at first sex	15.936	5.074
Ideal number of children	5.076	2.548
Household characteristics		
Number of children	3.643	2.795
Husband/partner's age	40.279	11.352
Husband/partner's number of years of education	6.760	5.023
Respondent earns more than husband/partner	0.042	0.202
Women say they are involved in decision on		
The money they earn	0.839	0.367
Their health care	0.565	0.496
Large household purchases	0.483	0.500
Household purchases for daily needs	0.623	0.485
Visits to family or relatives	0.628	0.483
Women who have ever been physically hurt by		
Husband/partner	0.115	0.402
Mother/step mother	0.062	0.332
Father/step father	0.048	0.313
Daughter/son	0.006	0.238
Sister/brother	0.033	0.286
Observations	90131	

Table 1: Summary Statistics of Females in Sub-Saharan Africa

**Notes:** Number of children refers to the total number of children that female respondents ever born. Women are counted as having ever been physically hurt by a husband/partner if a "Yes" response is recorded for any one of several variables pertaining to specific results of a husband or partner's violent actions. Source: Demographic and Health Surveys.

	Ma	ale	Fen	Difference	
	Mean	S.D.	Mean	S.D.	
Unemployment rate	6.826	7.095	8.276	9.487	-1.450*
Employment rate in agriculture	59.719	15.362	62.643	20.732	-2.924*
Employment rate in industry	12.003	5.195	7.266	5.553	4.737***
Employment rate in service	28.280	10.854	30.092	17.261	-1.812
Total employed in agriculture	3696.129	4262.174	3239.281	3014.869	456.848
Total employed in industry	631.389	704.425	427.534	690.026	203.855***
Total employed in service	1681.324	2358.085	1728.814	2825.604	-47.490
Labour force participation rate	78.857	8.442	68.909	13.521	9.948***
Observations	435	435	435	435	870

Table 2: Gender differences in summary Statistics of employment in Sub-Saharan Africa

**Notes:** The last column shows the result from a two-sample t-test unpaired data with unequal variance. Total employment in each sector is measured in thousands. Data is from the Economic Transformation Database with the coverage of Burkina Faso, Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda and Zambia.

16 countries consisting of Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda, Zambia.

As shown in Table 3, wage levels vary significantly across sectors, with the service sector having the highest mean wage, followed by the industry, and agriculture. The service sector also demonstrates the smallest gender wage gap, with a gender wage ratio of 0.88, indicating that women in this sector earn 88 percent of what men earn. Agriculture follows closely with a gender wage ratio of 0.86. In contrast, the industry sector exhibits the largest gender wage gap, with a ratio of 0.67, highlighting a notable disparity in earnings between male and female workers. In addition, Table 2 that the industry sector has the largest gender employment gap in SSA. For a detailed description of SSA economies, see the Appendix B.

#### 3.4 Two-way fixed effect estimation

We use a two-way fixed effect estimation and instrumental variable estimation. First, the two-way fixed effect estimation is as follows,

$$Y_{idt} = \alpha + \beta C_{dt} + \gamma_d + \tau_t + \epsilon_{idt} \tag{1}$$

	mean	sd
Panel A: Wage		
Agriculture	123.82	92.55
Industry	288.25	278.94
Service	354.39	265.63
Total	251.28	191.68
Ν	54	
Panel B: Purcha	sing power pari	ty
Agriculture	269.53	183.43
Industry	604.06	485.56
Service	754.47	440.19
Total	532.95	330.66
Ν	56	
Panel C: Gender	<sup>.</sup> wage ratio	
Agriculture	0.86	0.43
Industry	0.67	0.22
Service	0.88	0.23
Total	0.75	0.16
Ν	56	
Panel D: Gender	<sup>.</sup> employment ra	tio
Agriculture	0.95	0.30
Industry	0.53	0.36
Service	0.90	0.30
Total	0.90	0.14
N	435	
Panel E: GDP sh	are	
Agriculture	16.33	9.63
Industry	26.44	6.14
Service	49.56	6.05
Total	100.00	0.00
Ν	48	

Table 3: Summary Statistics of earnings and employment in Sub-Saharan Africa

**Notes:** Data is from the Economic Transformation Database and covers Burkina Faso, Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda and Zambia. Malawi and Mozambique are not included (for the gender employment ratio) due to data availability. Wage is measured in US dollars. The wage ratio refers to the ratio of female to male wages. The employment ratio refers to the ratio of female to male employment.

where  $C_{dt}$  is the sectoral employment share of country d at year t, and  $Y_{it}$  is the outcome of interest. This specification includes year-fixed effects and country-fixed effects.

However, there might be time-varying omitted variables as confounding if they influence both sectoral employment share and outcome variables. This would cause bias as the effect of the omitted variable would be attributed to the impact of sectoral share. Therefore, we employ an instrumental variable strategy explained in the following section.

### 3.5 Instrumental variable (IV) approach

We follow the IV methods from Imbert et al. (2022). To further investigate the causal effect of structural transformation on female empowerment, we employ international price shocks as an instrument for local structural transformation. Agricultural income shocks have been shown to significantly influence the labor outflow from the agricultural sector. Following a similar empirical strategy, we instrument the outflow of agricultural employment using variations in international crop prices.

We construct an index, denoted as the agricultural income shock  $(s_{ot})$ , based on two key variables: (1) Cropping patterns: This variable represents information about the potential agricultural output  $(q_{co})$  for a specific crop (c) in a given country (o); (2) Innovation in commodity prices: We gauge this variable using Agricultural Producer Prices.

The instrumental variable equation  $(s_{ot})$  is represented as follows

$$s_{ot} = \frac{\sum_c \bar{p}_c q_{co} \hat{\varepsilon}_{ct}}{\sum_c \bar{p}_c q_{co}},$$

where  $\bar{p}_c$  is the nominal international price for the crop (*c*) in the initial year, averaged across countries and weighted by export share;  $q_{co}$  is the potential agricultural output for the crop (*c*) in the country (*o*) in the initial year;  $\hat{\varepsilon}_{ct}$ : Innovation in the logarithm of nominal prices for the crop (*c*) and the year (*t*), estimated using an AR(1) model.

The agricultural income shock  $(s_{ot})$  for a particular country (o) and year (t) is computed as the average percentage deviation in crop prices, where the deviation is weighted by the expected share of each crop in the country's agricultural revenue. As evident from the instrumental variable equation, an essential prerequisite for IV computation is the global price of the crop in an initial year, denoted as  $\bar{p}_c$ . We calculated the global price ( $\bar{p}_c$ ) of each crop by dividing the "Value" by the "Quantity." Specifically, we derived each crop's global price by computing a weighted average across countries, with the weights based on their respective export shares. We employ a specific exclusion method as Imbert et al. (2022). First, for each country-product combination, we calculate the average price of that particular crop across all countries except for the country in question (denoted as  $P_{oct}$ , where 'o' represents the country identifier). We then aggregate this variable across all countries, using export share weights, to obtain the global price.

### 3.6 Instrumental variable (IV) Data

Our dataset contains information on both the value and quantity of exported products. It covers exports at the Harmonized System HS4 level using data from the TRADE MAP from 2001 to 2022. <sup>2</sup> For the agricultural products, we focused on products within HS2 groups 06-24, specifically 06-15 (Vegetable Products) and 16-24 (Foodstuffs).

To calculate the price, we excluded rows with units other than "Tons" and with zero or missing values. We focused on the "Tons" unit due to its dominance across multiple years, countries, and products. In contrast, other units displayed less consistency with the data, and retaining them would hinder cross-country price comparisons. As a result, 3,847 observations have been removed, leaving 44,903 remaining.

To calculate the international price of each crop, we divide the "Value" by the "Quantity." This approach is adopted due to the absence of global price data specific to agricultural products based on the HS code. Consequently, we compute the international price for each individual product by taking an average price across countries, weighted by their global export share.

We calculate the presence of agricultural products by year and country and select the

<sup>&</sup>lt;sup>2</sup>The HS4 code, a subset of the Harmonized System (HS) code, represents a more specific four-digit product classification within the international trade classification system, facilitating the identification of product categories for customs and trade purposes.

year 2018 as the initial year due to the highest number of countries exporting crops. <sup>3</sup> Specifying the initial year for the  $\bar{p}_c$  and  $q_{co}$  variables is necessary.

In Appendix C, we present summary statistics for our instrumental variable (IV) and a table outlining the crops subjected to IV. Additionally, we provide rankings of export quantity and value among Sub-Saharan African (SSA) countries.

### 3.7 Obtaining the Instrumental Variable

To obtain the instrumental variable  $(s_{ot})$ , we follow these steps:

1. The international price for each product in the initial year 2018: Computing by dividing the "value" by the "quantity" and then averaging across countries, weighted by their global export share.

2. Estimating AR(1) model parameters using OLS regression:

 $\log(p_{ct}) = \theta \log(p_{ct-1}) + \eta_t + \nu_c + \varepsilon_{ct}$ 

3. Calculating  $\hat{\varepsilon}_{ct}$  by finding the residual between actual and predicted logarithm of nominal prices.

 $\hat{\varepsilon}_{ct} = \log(p_{ct}) - (\theta \log(p_{ct-1}) + \eta_t + \nu_c)$ 

These residuals represent innovations in logarithm of nominal prices after considering the autoregressive relationship and other factors specified in the model.

4. Utilizing the variables: Potential agricultural output in the initial year ( $q_{co}$ ), and nominal international price in the initial year ( $\bar{p}_c$ ) and innovations in commodity prices ( $\hat{\varepsilon}_{ct}$ ).

5. Applying the instrumental variable equation to calculate  $s_{ot}$ 

These steps collectively yield the instrumental variable  $(s_{ot})$ , which serves as a crucial component in our causal analysis of the relationship between structural transformation and female empowerment.

<sup>&</sup>lt;sup>3</sup>2018 to 2022 have the highest presence of countries in exporting crops; We choose 2018.

# 4 Main results: two-way fixed effects estimation and instrumental variable estimation

Table 4 reports the coefficients from two-way fixed effects estimation with country-fixed effects and year-fixed effects. Changes in the service share of employment (percentage of total employment) are significantly negatively associated with changes in female bargaining power. Table 5 suggests that around 20 percent of the association is driven by changes in the gender composition in the service sector. In contrast, accounting for shifts in female labor force participation yields negligible effects, implying that the crucial factor lies in the gender disparity within the structural transformation of employment opportunities.

	(1)	(2)	(3)
Agriculture employment share	0.048***		
	(0.004)		
Manufacturing employment share		0.086	
		(0.060)	
Service employment share			-0.040***
			(0.006)
year fixed effect	Yes	Yes	Yes
country fixed effect	Yes	Yes	Yes
N	90131	90131	90131

Table 4: Female bargaining power and sector employment share

**Notes:** Standard errors are in parentheses, clustered at the country level. \* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01. Database with the coverage of Burkina Faso, Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda and Zambia. Malawi and Mozambique is not included due to data availability. Source: The Demographic and Health Survey (DHS) and Economic Translation Database.

However, there might be time-varying omitted variables as confounding if they influence both sectoral employment share and outcome variables. This would cause bias as the effect of the omitted variable would be attributed to the impact of sectoral share. Therefore, We employ an instrumental variable strategy explained in the following section, where we use variation in sector employment induced by crop-specific shocks in the international market. We report the first-stage results in Table 6 and Table 7 presents the IV estimates which are similar to previous estimates.

	(1)	(2)	(3)
Service employment share	-0.042***	-0.043***	-0.034***
	(0.007)	(0.007)	(0.002)
Female Labor Force Participation		-0.016	
		(0.021)	
Gender employment ratio (Service)			-0.954***
			(0.153)
year fixed effect	Yes	Yes	Yes
country fixed effect	Yes	Yes	Yes
N	90131	90131	90131

Table 5: Female bargaing power and sector employment share

**Notes:** Standard errors are in parentheses, clustered at the country level. \* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01. Database with the coverage of Burkina Faso, Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda and Zambia. Malawi and Mozambique is not included due to data availability. Source: The Demographic and Health Survey (DHS) and Economic Translation Database.

Table 6: First Stage Results: Regressing Employment Share on IV

	(1)	(2)	(3)
	Agruculture	Manufacturing	Service
Crop Innovation	-3.025**	-1.153***	4.178***
	(1.231)	(0.212)	(1.421)
year fixed effect	Yes	Yes	Yes
country fixed effect	Yes	Yes	Yes
N	78764	78764	78764

**Notes:** Standard errors are in parentheses, clustered at the country level. \* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01. Database with the coverage of Burkina Faso, Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda and Zambia. Malawi and Mozambique is not included due to data availability. Source: The Demographic and Health Survey (DHS) and Economic Translation Database.

# 5 Robustness check: regional measures of sector employ-

### ment composition

So far, we leverage within-country variation across time in sector employment composition obtained from the Economic Transformation Database. As there isn't available regional economic measure in SSA, we collect sub-national measures across various data sources aiming to construct consistent regional measures of sectoral employment share to investigate if such a negative relationship between structural transformation and female bargaining power also exists while using within-country geographic variation.

	(1)	(2)	(3)
Agruculture employment share	0.030**		
	(0.012)		
Manufacturing employment share		0.079	
		(0.049)	
Service employment share			-0.022**
			(0.010)
year fixed effect	Yes	Yes	Yes
country fixed effect	Yes	Yes	Yes
N	78764	78764	78764

Table 7: Female bargaing power and sector employment share using IV of Price Shock.

**Notes:** Standard errors are in parentheses, clustered at the country and year level. \* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01. Database with the coverage of Burkina Faso, Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda and Zambia. Malawi and Mozambique is not included due to data availability. Source: The Demographic and Health Survey (DHS) and Economic Translation Database.

Among the countries with overlapping yearly measures in economic transformation data and five measures of female decision-making, we look for any data sources that can compute regional measures of sectoral employment for the same year where household bargaining power is measured and aggregate sector employment is available.

In the end, we are able to merge regional sectoral employmetn measures for Lesotho and Mozambique. Regions in Mozambique meausred include Cabo Delgado, Gaza, Inhambane, Manica, Nampula, Niassa, Sofala, Tete, and Zambezia. Regions in Lesotho measured here are Berea, Botha-Bothe, Leribe, Mafeteng, Maseru, MohalesHoek, Mokhotlong, QachasNek, Quthing, and Thaba-Tseka.

Country	Year	Data Source	Comments
Lesotho	2005	IPUMS international	
Lesotho	2010	Bureau of Statistics	Household Budget Survey
Lesotho	2014	Bureau of Statistics	Continuous Multi-Purpose Sur-
			vey
Mozambiqu	e1997	IPUMS international	
Mozambique 2003		National Statistics Institute	Household budget survey

Table 8: Data Sources for regional measure

Country	Year	Data Source	Comments
Mozambiqu	e 2004	National Statistics Institute	Integrated Labor Force Survey
Mozambiqu	e2011	National Statistics Institute	Companies' economic and finan-
			cial indicators

Table 8: Data Sources for regional measure

Here, we outline the comprehensive methodology employed to gather data on employment in the selected countries. The primary objective was to collect data from employment surveys as well as secondary data sources focusing on the agriculture, manufacturing, and service sectors. The research process involved accessing the official websites of national and international organizations and contacting national statistical institutions directly for data requests

The strata adapted in our study are those used in DHS survey data. For most countries, this involves aggregating administrative regions into blocks constituting strata. In this way, data obtained in several regions can be aggregated using the average to obtain the indicator of employment in the stratum making up these regions.

Let us denote the percentages of Agriculture, Services, and Manufacturing in the region j of strata i as  $A_{ij}$ ,  $S_{ij}$ , and  $M_{ij}$ , respectively. The aggregate indicators at the strata level  $(AI_i, SI_i, MI_i)$  can be calculated as:

$$AI_{i} = \frac{1}{n} \sum_{j=1}^{n} A_{ij}, \quad SI_{i} = \frac{1}{n} \sum_{j=1}^{n} S_{ij}, \quad MI_{i} = \frac{1}{n} \sum_{j=1}^{n} M_{ij}$$

#### Data aggregation at main sector level (Agriculture, Service, Manufacturing)

For most data sources, indicators are given by sub-sector of activity, so the summation method for aggregating percentages by activity sector has been used. The three main sectors of activity are agriculture, manufacturing and service and we have three sub-sectors for each of them.  $P_{ij}$  represents the percentage of people employed in sub-sector *i* of sector

j, so the equation for aggregating indicators in sector j would be:

$$P_j = \sum_{i=1}^n P_{ij}$$

This means that for each activity sector j, we take the sum of all the percentages of people employed  $P_{ij}$  for all the sub-sectors i that belong to this sector j. For example, if  $A_{11}$ ,  $A_{12}$  and  $A_{13}$  represent the percentages of people employed in the specific sub-sectors of agriculture, the equation for aggregating the percentages in the agricultural sector would be:  $Agri = A_{11} + A_{12} + A_{13}$ . As presented in Table ??, regional estimates are similar to national estimates.

Table 9: female bargaining power and regional employment measure

	(1)	(2)	(3)
Agriculture employment share	0.017***		
	(0.000)		
Manufacturing employment share		0.006***	
		(0.000)	
Service employment share			-0.010***
			(0.000)
year FE	Yes	Yes	Yes
region FE	Yes	Yes	Yes
N	1992	1992	1992

**Notes:** Standard errors are in parentheses, clustered at the country level. \* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01. Database with the coverage of Lesotho and Mozambique. Regions in Mozambique meausred include Cabo Delgado, Gaza, Inhambane, Manica, Nampula, Niassa, Sofala, Tete, and Zambezia. Regions in Lesotho measured here are Berea, Botha-Bothe, Leribe, Mafeteng, Maseru, MohalesHoek, Mokhotlong, QachasNek, Quthing, and Thaba-Tseka. Source: The Demographic and Health Survey (DHS) and Economic Translation Database.

### 6 Mechanism : Gender Ratio in Total Employment

As shown in both figure 3 and 4, service sector employment is negatively correlated with gender ratio employment (the number of women employed divided by the number of men employed). This shows the consistent pattern that structural transformation is associated with increasing gender inequality in SSA, the opposite of previous findings in the US.







(b) Manufacturing employment share



(c) Service employment share

Figure 3: Gender ratio in total employment



(c)  $\Delta$  Service employment share

Figure 4:  $\Delta$  Gender ratio in total employment

# 7 Model

In this section, we build a two-sector model featuring structural change and intrahousehold bargaining. Sectoral reallocation is standard in the structural change literature, while the inclusion of bargaining bridges the macro perspective with the micro one. Endogenizing the impact of income on bargaining, the model predicts that with the increase in female employment share in the service sector, females lose bargaining power due to the higher sectoral wage.

### 7.1 Assumptions

Two crucial assumptions are made according to the following stylized facts. First, the service sector has the lowest productivity growth rate, followed by agriculture and industry. We use GDP (constant 2015 USD, from the World Bank) per labour as a proxy for productivity. The annual growth rates for the three sectors of 46 SSA countries from 1991 to 2019, weighted by employment, is 1.19% for service, 2.24% for agriculture and 3.17% for the industry. A similar trend is observed when considering only a balanced panel of 37 countries out of 46, with average growth rates of 1.25% for the service sector, 2.61% for agriculture, and 3.20% for the industry.

Second, we assume that women have the highest comparative advantage in the service sector. Table 10 presents the average monthly wages (PPP adjusted) for each gender across SSA countries during the sample period. Overall, women have much lower wages than men, especially in manufacturing. The gap shrinks dramatically when we focus on the service sectors. In specific sectors, such as transportation and storage and professional activities, females have higher salaries than males. The following subsections set up the model under these assumptions.

Economic activity	Male	Female	Wage Ratio
A. Agriculture; forestry and fishing	356.0	249.1	0.76
B. Mining and quarrying	921.3	783.7	0.79
C. Manufacturing	558.0	406.9	0.74
D. Electricity; gas, steam and air conditioning supply	1166.9	1323.5	1.38
E. Water supply; sewerage, waste management and remediation activities	723.5	633.8	1.18
F. Construction	517.4	556.4	1.02
G. Wholesale and retail trade; repair of motor vehicles and motorcycles	547.4	392.9	0.74
H. Transportation and storage	643.1	856.0	1.40
I. Accommodation and food service activities	497.6	346.4	0.72
J. Information and communication	1224.7	974.4	0.81
K. Financial and insurance activities	1518.0	1083.6	0.84
L. Real estate activities	731.0	772.5	0.94
M. Professional, scientific and technical activities	1260.1	1261.3	1.28
N. Administrative and support service activities	530.3	531.5	1.04
O. Public administration and defence; compulsory social security	958.1	888.4	0.91
P. Education	1068.8	819.6	0.81
Q. Human health and social work activities	1041.2	792.6	0.78
R. Arts, entertainment and recreation	569.8	558.3	1.04
S. Other service activities	585.6	353.3	0.75
T. Activities of households as employers	260.9	192.4	0.82
U. Activities of extraterritorial organizations and bodies	1440.9	970.2	1.09
X. Not elsewhere classified	607.5	501.3	1.36

### Table 10: Average monthly wages for men and women

Note: The wages are calculated using an unbalanced panel of 33 Sub-Saharan African countries, covering the period from 2010 to 2021. The monthly wages are obtained from the World Bank and are Purchasing Power Parity (PPP) adjusted. The average wages are weighted by employment data from the International Labour Organization (ILO).

### 7.2 The firm's problem

There are two sectors, service (s) and non-service(ns). Firms in each sector produce output using a simple constant-return-to-scale function:

$$Y_i = A_i L_i, i \in \{s, ns\},\tag{2}$$

and the labour input in each sector is an aggregate of female and male hours,

$$L_i = \left[\eta_i L_{fi}^{\frac{\sigma-1}{\sigma}} + (1-\eta_i) L_{mi}^{\frac{\sigma-1}{\sigma}}\right]^{\frac{\sigma}{\sigma-1}}, \quad i \in \{s, ns\}.$$
(3)

Technology  $A_i$  grows at an exogenous and constant rate  $T_i$  and  $T_s < T_{ns}$ . Females have comparative advantages in the service sector,  $\eta_s > \eta_{ns}$ . Since there is perfect competition in each sector, profit maximization implies the wage ratio equals the marginal rate of substitution. Therefore, the gender wage ratio in each sector equals,

$$\frac{w_{fi}}{w_{mi}} = \frac{\eta_i}{(1-\eta_i)} \left(\frac{L_{fi}}{L_{mi}}\right)^{-1/\sigma}.$$
(4)

Gender labour supply H is determined by households' utility maximization problem in section 4.2. Supply must be equal to the demand,

$$L_{f,ns} + L_{fs} = H_f \tag{5}$$

$$L_{m,ns} + L_{ms} = H_m. ag{6}$$

The rise in the relative demand for females comes from the fact that the technology in the non-service sector grows faster than in the service sector. Females have a higher comparative advantage in the service sector. As aggregate consumption is a combination of both sectoral goods and the elasticity of substitution is low, the growth leads to a higher relative demand for females.

### 7.3 The household's problem

There are N households in the society. Every household consists of one man and one woman. Their joint utility comes from consumption. The total time endowment for each gender is normalised to one, and labour supply is inelastic. If the woman works in the service sector, there would be a disutility for the male and, thus, the household. The disutility level  $\alpha_s$  is taken as given for households. The sharing rule  $\lambda$  is a function of the gender income share of the society but is exogenous to the household's decision.

Specifically, the maximization problem is the following

$$\max_{c_{ns}, c_s, l_j} U = \lambda U_m + (1 - \lambda) U_f$$

where the male's utility is given by

$$U_m = \ln\left(\rho c_{ns,m}^{\frac{\nu-1}{\nu}} + (1-\rho) c_{sm}^{\frac{\nu-1}{\nu}}\right)^{\frac{\nu}{\nu-1}} - \beta_s \mathbf{1}_{f,s} > 0$$

and the female's given by

$$U_f = \ln\left(\rho c_{ns,f}^{\frac{\nu-1}{\nu}} + (1-\rho) c_{sf}^{\frac{\nu-1}{\nu}}\right)^{\frac{\nu}{\nu-1}}$$

subject to the overall budget constraint and time constraint

$$w_m + w_f = \sum_{j = \{m, f\}} p_{ns} c_{ns,j} + p_s c_{sj}$$
(7)

As the sectoral consumption ratio is the same for both genders and the non-service goods and services are poor substitution ( $0 < \nu < 1$ ), the consumption ratio is a function of sectoral prices,

$$\frac{p_{ns}}{p_s} = \frac{\rho}{1-\rho} \left(\frac{c_{s,j}}{c_{ns,j}}\right)^{1/\nu} \tag{8}$$

Moreover, the consumption ratio in the same sector between the male and the female is

$$\frac{c_{m,ns}}{c_{f,ns}} = \frac{c_{m,s}}{c_{f,s}} \tag{9}$$

Therefore, the ratio of the aggregate consumption depends on the bargaining weight  $\lambda$ ,

$$\frac{C_m}{C_f} = \frac{\lambda}{1-\lambda} \tag{10}$$

We can solve for the consumption for the male as a function of total income,  $C_m = \lambda(w_{f,j} + w_m)$ ,  $j \in \{s, ns\}$ . If the female works in the service sector, the maximized household utility would be

$$U_s = \ln(w_{f,s} + w_m) - \lambda\beta_s - (1 - \lambda)\ln\frac{1 - \lambda}{\lambda}$$
(11)

Suppose the female works in the non-service sector, the maximized utility would be

$$U_{ns} = \ln(w_{f,ns} + w_m) - (1 - \lambda) \ln \frac{1 - \lambda}{\lambda}$$
(12)

Thus, the female will be indifferent to work in any sector if and only if

$$\beta_s = \frac{\ln w_{fs} - \ln w_{fns}}{\lambda} \tag{13}$$

and the wage gap between the service and the non-service sector is  $\frac{w_{fs}}{w_{f,ns}} = \exp(\beta_s \lambda)$ .

### 7.4 Competitive equilibrium

A competitive equilibrium is defined by sequences of market wages  $\{w_{fst}, w_{f,ns,t}, w_{mt}\}_{t=0}^{\infty}$ , prices  $\{p_{nst}, p_{st}\}_{t=0}^{\infty}$ , consumption  $\{c_{ns,mt}, c_{s,mt}\}_{t=0}^{\infty}$ ,  $\{c_{ns,ft}, c_{sft}\}_{t=0}^{\infty}$  such that:

- 1. Households maximize utility subject to the budget constraint and the time constraint.
- 2. Firms in each sector maximize profits.
- 3. Market clear in each sector for each gender,  $\sum_i c_{ait} = Y_{at}, \sum_i c_{git} = Y_{gt}, \sum_i c_{sit} =$

$$Y_{st}, L_{f,ns} + L_{fs} = H_f$$
 and  $L_{m,ns} + L_{ms} = H_s$ .

### 7.5 Structural change and gender wage gap

The marginal product of labour for the female is given by

$$w_{fs} = p_s A_s \eta_s \left(\frac{L_s}{L_{fs}}\right)^{1/\sigma},\tag{14}$$

or

$$w_{f,ns} = p_{ns} A_{ns} \eta_{ns} \left(\frac{L_{ns}}{L_{fns}}\right)^{1/\sigma}.$$
(15)

The wage is the same in both sectors for the male,

$$w_m = p_j A_j (1 - \eta_j) \left(\frac{L_j}{L_{mi}}\right)^{1/\sigma}, j \in \{s, ns\}.$$
 (16)

Define total female wage share in the service sector and in the non-service sector as  $S_{fs} = \frac{w_{fs}L_{fs}}{w_{fs}L_{fs}+w_{ms}L_{ms}}$ , and  $S_{f,ns} = \frac{w_{f,ns}L_{f,ns}}{w_{f,ns}L_{f,ns}+w_{m}L_{m,ns}}$ , the female labour share in each sector j can be written as

$$\frac{L_j}{L_{fj}} = \left(\frac{\eta_j}{S_{f,j}}\right)^{\frac{\sigma}{\sigma-1}}, j \in \{s, ns\}$$
(17)

Combine equations (14) and (16) to write the gender labour ratio as a function of the gender wage gap,

$$\frac{L_{ms}}{L_{fs}} = \left[\frac{w_{fs}}{w_m} \left(\frac{1-\eta_s}{\eta_s}\right)\right]^{\sigma} \tag{18}$$

Similarly, combine (15) and (16) to get

$$\frac{L_{m,ns}}{L_{f,ns}} = \left[\frac{w_{f,ns}}{w_m} \left(\frac{1-\eta_{ns}}{\eta_{ns}}\right)\right]^{\sigma}$$
(19)

Since we know  $L_{i,s} + L_{i,ns} = 1$  for both gender *i*, we can solve for male workers in the service sector as a function of female workers,

$$L_{m,s} = \frac{L_{f,s}\kappa}{1 - L_{f,s} + L_{f,s}\kappa},\tag{20}$$

where  $\kappa = \left(\frac{1-\eta_s}{\eta_s}\frac{\eta_{ns}}{1-\eta_{ns}}\right)^{\sigma} \exp(\beta_s \lambda)$  is a constant. Using (18) again, we get that female labour in the service sector is negatively correlated with female to male wage ratio in that sector if  $\kappa > 1$ .

$$L_{fs} = \frac{\left(\frac{1-\eta_s}{\eta_s}\frac{w_{fs}}{w_m}\right)^{\sigma} - \kappa}{(1-\kappa)\left(\frac{1-\eta_s}{\eta_s}\frac{w_{fs}}{w_m}\right)^{\sigma}}$$
(21)

To solve for the wage ratio in equilibrium, we first calculate the price ratio using (16) to equalise males' wages in both sectors,

$$\frac{p_s}{p_{ns}} = \frac{A_{ns}}{A_s} \frac{1 - \eta_{ns}}{1 - \eta_s} \left(\frac{\eta_{ns}}{\eta_s}\right)^{\frac{1}{\sigma-1}} \left(\frac{S_{m,s}}{S_{m,ns}}\right)^{\frac{1}{\sigma-1}}$$
(22)

Combine the optimal consumption condition (8) with (22), we get

$$\frac{1-\rho}{\rho} \left(\frac{A_{ns}}{A_s}\right)^{\frac{1-\nu}{\nu}} = \theta \left(\frac{L_{m,s}}{L_{m,ns}}\right)^{\frac{\nu-1}{\nu(\sigma-1)}} \left(\frac{w_m L_{m,s} + w_{fs} L_{fs}}{w_m (1-L_{m,s}) + w_{f,ns} (1-L_{fs})}\right)^{\frac{\sigma-\nu}{\nu(\sigma-1)}}$$
(23)

where  $\theta = \left(\frac{1-\eta_{ns}}{1-\eta_s}\right)^{1-\frac{\sigma}{\nu(\sigma-1)}} \left(\frac{\eta_{ns}}{\eta_s}\right)^{\frac{1}{(\sigma-1)}} > 0$ . Based on the assumption that  $0 < \sigma < \nu < 1$  and  $T_{ns} > T_s$ , the left-hand side is increasing over time. The ratio between male service to non-service labour share increases with the female labour share in the service sector,

$$\left(\frac{L_{m,s}}{L_{m,ns}}\right)^{\frac{\nu-1}{\nu(\sigma-1)}} = \left(\frac{1-L_{f,s}}{\kappa L_{fs}}\right)^{\frac{1-\nu}{\nu(\sigma-1)}}$$

Equation (18) and (19) tell us that an increase in female service labour is also negatively correlated with the female-to-male wage ratio, and thus the following expression will be higher,

$$\left(\frac{w_m L_{m,s} + w_{fs} L_{fs}}{w_m (1 - L_{m,s}) + w_{f,ns} (1 - L_{fs})}\right)^{\frac{\sigma - \nu}{\nu(\sigma - 1)}} = \left(\frac{\frac{w_m L_{m,s}}{w_{fs} L_{fs}} + 1}{\exp(\beta_s \lambda) \frac{1 - L_{fs}}{L_{fs}} + \frac{1 - L_{ms}}{L_{fs}} \frac{w_m}{w_{fs}}}\right)^{\frac{\sigma - \nu}{\nu(\sigma - 1)}}$$
(24)

We conclude that structural transformation can lead to an increasing female service labour share but a lower female-to-male wage ratio if friction is large.

So far, we have not explicitly modelled the bargaining rule  $\lambda$ . We assume that the

bargaining share depends on the ratio of total income, i.e.  $\lambda = \frac{w_m L_m}{w_{fs}L_{fs}+w_{f,ns}L_{f,ns}+w_m L_m}$ . Since  $\exp(\beta_s \lambda) > 1$ , we get  $\lambda$  increases with the rising number of female workers in the service sector. Now let us think about the dynamic impact of the rising bargaining power of males. The wage gap between the service and non-service sectors will increase over time, thus generating an opposite effect to the structural change. In other words, more females will return to the non-service sector due to the rising bargaining power of males.

### 7.6 Assumption validation

We test the assumption that Since  $\exp(\beta_s \lambda) > 1$  using the empirical data of the SSA countries. Using 33 countries' wage and employment data, the estimated *lambda* is .63 on average with a standard deviation of 0.06. As equation (13) holds for every period, we can calculate  $\beta_s$  using the wage gap and  $\lambda$ . The density of  $\beta_s$  is shown in Figure 5. Finally, we calculate the mean of friction  $\exp(\beta_s \lambda)$  and find it has a mean of 3.17 and a s.d. of 2.63, indicating the model assumption is valid in the context of SSA. We employ a t-test to ensure that  $\exp(\beta_s \lambda)$  is statistically different from one.<sup>4</sup> The results show that there is a large friction in the SSA labor market and this leads to a reduction in female bargaining power at the household level with the process of structural transformation.

<sup>&</sup>lt;sup>4</sup>The 95% confidence interval for the t-test is [2.48, 3.85].



Figure 5: Density of  $\beta_s$ 

## 8 Conclusion

This paper set out to investigate the complex interplay between structural transformation, particularly the burgeoning service sector, and women's empowerment and bargaining power within households in Sub-Saharan Africa (SSA). Our findings reveal a nuanced and intricate relationship, where the positive economic advancements in SSA could, paradoxically, be contributing to a diminishment of women's bargaining power due to prevailing social norms and stigmas against women working in the service sector.

The substantial growth of the service sector, characterized by its high potential for women's participation, has not translated into increased bargaining power for women within households as anticipated. The empirical evidence obtained from 16 SSA countries has indeed contradicted our initial predictions, demonstrating a significant negative correlation between the rise in service employment and women's bargaining power within households. Our innovative two-sector general equilibrium model, fortified with social stigma constraints, elucidates the underlying mechanisms at play. It illustrates how gendered social norms and stigma can act as formidable barriers, requiring female wages in the service sector to disproportionately increase to offset the incurred utility loss due to social stigma, thereby potentially leading to a decline in women's intra-household bargaining power. This exploration provides a critical dimension to understand the intricate interactions between economic transformation and gender norms.

Our work underscores the profound implications of enduring gender norms and social stigmas, which continue to curtail the potential for female empowerment even amidst progressive economic transformations. It stresses that economic transformation alone may not be sufficient in the pursuit of gender equality and women's empowerment in SSA.

# References

- Afoakwah, Clifford, Xin Deng, and Ilke Onur, "Women's bargaining power and children's schooling outcomes: Evidence from Ghana," *Feminist Economics*, 2020, *26* (3), 1–29.
- Ashraf, Nava, Oriana Bandiera, Virginia Minni, and Victor Quintas-Martinez, "Gender roles and the misallocation of labour across countries," *Unpublished Manuscript*, 2022, 2.
- Bank, The World, "Improving Gender Equality in Africa," Technical Report, The World Bank 2014.
- Blundell, Richard, Pierre-André Chiappori, and Costas Meghir, "Collective labor supply with children," *Journal of political Economy*, 2005, *113* (6), 1277–1306.
- \_, Pierre-Andre Chiappori, Thierry Magnac, and Costas Meghir, "Collective labour supply: Heterogeneity and non-participation," *The Review of Economic Studies*, 2007, 74 (2), 417–445.
- Boudet, Muñoz, Ana María, Petesch Patti, Turk Carolyn, Angélica, and Thumala, On norms and agency: Conversations about gender equality with women and men in 20 countries, World Bank Publications, 2013.
- Bursztyn, Leonardo, Alexander W Cappelen, Bertil Tungodden, Alessandra Voena, and David H Yanagizawa-Drott, "How Are Gender Norms Perceived?," Technical Report, National Bureau of Economic Research 2023.
- Cattell, Raymond B, "The scree test for the number of factors," *Multivariate behavioral research*, 1966, *1* (2), 245–276.
- **Chiappori, Pierre-André**, "Collective labor supply and welfare," *Journal of political Economy*, 1992, *100* (3), 437–467.
- **Chiappori, Pierre-Andre**, "Introducing household production in collective models of labor supply," *Journal of Political Economy*, 1997, *105* (1), 191–209.
- \_ , Bernard Fortin, and Guy Lacroix, "Marriage market, divorce legislation, and household labor supply," *Journal of political Economy*, 2002, *110* (1), 37–72.
- Dinkelman, Taryn and L Rachel Ngai, "Time use and gender in africa in times of structural transformation," *Journal of Economic Perspectives*, 2022, *36* (1), 57–80.
- **Doss, Cheryl**, "Intrahousehold bargaining and resource allocation in developing countries," *The World Bank Research Observer*, 2013, *28* (1), 52–78.
- **Doss, Cheryl R**, "Women's bargaining power in household economic decisions: Evidence from Ghana," Technical Report 1996.
- Field, Erica, Rohini Pande, Natalia Rigol, Simone Schaner, and Charity Troyer Moore, "On her own account: How strengthening women's financial control impacts labor supply and gender norms," *American Economic Review*, 2021, *111* (7), 2342–2375.
- Gorsuch, R. L., Factor analysis, Hillsdale, NJ: Lawrence Erlbaum Associates, 1983.

- Gottlieb, Charles, Douglas Gollin, Cheryl Doss, and Markus Poschke, "Gender, Work and Structural Transformation," 2023.
- Guiso, Luigi, Paola Sapienza, and Luigi Zingales, "Corporate culture, societal culture, and institutions," *American Economic Review*, 2015, *105* (5), 336–339.
- Horn, John L, "A rationale and test for the number of factors in factor analysis," *Psychometrika*, 1965, *30*, 179–185.
- Imbert, Clement, Marlon Seror, Yifan Zhang, and Yanos Zylberberg, "Migrants and firms: Evidence from china," *American Economic Review*, 2022, *112* (6), 1885–1914.
- Jayachandran, Seema, "Social norms as a barrier to women's employment in developing countries," *IMF Economic Review*, 2021, *69* (3), 576–595.
- Lodin, Johanna Bergman, "Intrahousehold bargaining and distributional outcomes regarding NERICA upland rice proceeds in Hoima district, Uganda," *Gender, technology and development*, 2012, *16* (3), 253–278.
- Ngai, L Rachel and Barbara Petrongolo, "Gender gaps and the rise of the service economy," *American Economic Journal: Macroeconomics*, 2017, 9 (4), 1–44.
- Ngai, Rachel, Claudia Olivetti, and Barbara Petrongolo, "Structural Transformation over 150 years of Women's and Men's Work," *Unpublished Working Paper*, 2022.
- Novignon, Jacob, Nadege Gbetoton Djossou, and Ulrika Enemark, "Childhood mortality, intra-household bargaining power and fertility preferences among women in Ghana," *Reproductive health*, 2019, *16* (1), 1–12.
- **Ringdal, Charlotte and Ingrid Hoem Sjursen**, "Household bargaining and spending on children: Experimental evidence from Tanzania," *Economica*, 2021, *88* (350), 430–455.
- **Shoola, Toni**, "The Effect of the sub-Saharan African gender divide on the rights and status of women in a globalized world," *International ResearchScape Journal*, 2014, *1* (1), 7.

# A Appendix Model

### A.1 Household's problem

Write the Lagrangian as (time subscript is omitted for simplicity),

$$L = (1 - \gamma_j) \ln \left( \rho_1 c_{aj}^{\frac{\nu - 1}{\nu}} + \rho_2 c_{gj}^{\frac{\nu - 1}{\nu}} + (1 - \rho_1 - \rho_2) c_{sj}^{\frac{\nu - 1}{\nu}} \right)^{\frac{\nu}{\nu - 1}} + \gamma_j lnl_j + \mu \left( \frac{w_j \left( N_j - l_j \right)}{w_f \left( N_f - l_f \right) + w_m \left( N_m - l_m \right)} y + w_j \left( L_j - l_j \right) - p_a c_{aj} - p_g c_{gj} - p_s c_{sj} \right),$$
(25)

where  $j \in \{m, f\}$ .

Define  $C_j = \left(\rho_1 c_{aj}^{\frac{\nu-1}{\nu}} + \rho_2 c_{gj}^{\frac{\nu-1}{\nu}} + (1 - \rho_1 - \rho_2) c_{sj}^{\frac{\nu-1}{\nu}}\right)^{\frac{\nu}{\nu-1}}$ , the first order conditions

- 1. w.r.t.  $[c_a] (1 \gamma_j) C_j^{\frac{1-\nu}{\nu}} \rho_a c_{aj}^{\frac{-1}{\nu}} = \mu p_a$
- 2. w.r.t.  $[c_g] (1 \gamma_j) C_j^{\frac{1-\nu}{\nu}} \rho_g c_{gj}^{\frac{-1}{\nu}} = \mu p_g$
- 3. w.r.t.  $[c_s] (1 \gamma_j) C_j^{\frac{1-\nu}{\nu}} \rho_s c_{sj}^{\frac{-1}{\nu}} = \mu p_s$
- 4. w.r.t.  $[l_j] \frac{\gamma_j}{l_j} = \mu \left( \frac{w_j w_k (N_k l_k)}{(w_f (N_f l_f) + w_m (N_m l_m))^2} y + w_j \right)$

Combine 1 and 2 yields

$$\frac{p_a}{p_g} = \frac{\rho_a}{\rho_g} \left(\frac{c_g}{c_a}\right)^{1/\nu}.$$
(26)

Similarly, combining 2 and 3 yields

$$\frac{p_g}{p_s} = \frac{\rho_g}{\rho_s} \left(\frac{c_s}{c_g}\right)^{1/\nu} \tag{27}$$

Finally, the ratio of leisure is

$$\frac{\gamma_m l_f}{\gamma_f l_m} = \frac{w_m w_f (N_f - l_f) y + w_m (w_f (N_f - l_f) + w_m (N_m - l_m))}{w_m w_f (N_m - l_m) y + w_f (w_f (N_f - l_f) + w_m (N_m - l_m))}$$
(28)
## A.2 Proof of proposition 1

We can derive the relationship between the wage ratio and the share of females in the service sector by substituting the right-hand side of (18), using equations (21)-(22),

$$\frac{L_a}{L_s} = \left[\frac{1 - \eta_a + \eta_a \left(\frac{\eta_a}{1 - \eta_a}\right)^{\sigma - 1} \left(\frac{w_f}{w_m}\right)^{1 - \sigma}}{1 - \eta_s + \eta_s \left(\frac{\eta_s}{1 - \eta_s}\right)^{\sigma - 1} \left(\frac{w_f}{w_m}\right)^{1 - \sigma}}\right]^{\frac{\nu}{\sigma - 1}} \left(\frac{A_a}{A_s}\right)^{\nu - 1} \left(\frac{(1 - \eta_a)\rho_a}{(1 - \eta_s)\rho_s}\right)^{\nu}.$$
(29)

and

$$\frac{L_g}{L_s} = \left[\frac{1 - \eta_g + \eta_g \left(\frac{\eta_g}{1 - \eta_g}\right)^{\sigma - 1} \left(\frac{w_f}{w_m}\right)^{1 - \sigma}}{1 - \eta_s + \eta_s \left(\frac{\eta_s}{1 - \eta_s}\right)^{\sigma - 1} \left(\frac{w_f}{w_m}\right)^{1 - \sigma}}\right]^{\frac{\nu}{\sigma - 1}} \left(\frac{A_g}{A_s}\right)^{\nu - 1} \left(\frac{(1 - \eta_g)\rho_g}{(1 - \eta_s)\rho_s}\right)^{\nu}.$$
 (30)

Combine (23) with (29)-(30) to get

$$\frac{L_{ma}}{L_{ms}} = \left[\frac{1 - \eta_a + \eta_a \left(\frac{\eta_a}{1 - \eta_a}\right)^{\sigma - 1} \left(\frac{w_f}{w_m}\right)^{1 - \sigma}}{1 - \eta_s + \eta_s \left(\frac{\eta_s}{1 - \eta_s}\right)^{\sigma - 1} \left(\frac{w_f}{w_m}\right)^{1 - \sigma}}\right]^{\frac{\sigma - \nu}{\sigma - 1}} \left(\frac{A_a}{A_s}\right)^{\nu - 1} \left(\frac{(1 - \eta_a)\rho_a}{(1 - \eta_s)\rho_s}\right)^{\nu}.$$
 (31)

and

$$\frac{L_{mg}}{L_{ms}} = \left[\frac{1 - \eta_g + \eta_g \left(\frac{\eta_g}{1 - \eta_g}\right)^{\sigma - 1} \left(\frac{w_f}{w_m}\right)^{1 - \sigma}}{1 - \eta_s + \eta_s \left(\frac{\eta_s}{1 - \eta_s}\right)^{\sigma - 1} \left(\frac{w_f}{w_m}\right)^{1 - \sigma}}\right]^{\frac{\sigma - \nu}{\sigma - 1}} \left(\frac{A_g}{A_s}\right)^{\nu - 1} \left(\frac{(1 - \eta_g)\rho_g}{(1 - \eta_s)\rho_s}\right)^{\nu}.$$
 (32)

As the share of female in the service sector is

$$\frac{L_{fs}}{H_f} = \left[1 + \frac{x_g^{-1}L_{mg}}{x_s^{-1}L_{ms}} + \frac{x_a^{-1}L_{ma}}{x_s^{-1}L_{ms}}\right]^{-1},$$
(33)

we calculate the derivatives with respect to the gender wage ratio. Here we use the manufacturing and service sector ratio as an example for proof. Proof.

$$\frac{\partial \frac{L_{mg}}{L_{ms}}}{\partial \frac{w_{f}}{w_{m}}} = \left(\frac{A_{g}}{A_{s}}\right)^{\nu-1} \left(\frac{(1-\eta_{g})\rho_{g}}{(1-\eta_{s})\rho_{s}}\right)^{\nu} \left[\frac{1-\eta_{g}+\eta_{g}\left(\frac{\eta_{g}}{1-\eta_{g}}\right)^{\sigma-1}\left(\frac{w_{f}}{w_{m}}\right)^{1-\sigma}}{1-\eta_{s}+\eta_{s}\left(\frac{\eta_{s}}{1-\eta_{s}}\right)^{\sigma-1}\left(\frac{w_{f}}{w_{m}}\right)^{1-\sigma}}\right]^{\frac{1-\nu}{\sigma-1}}$$

$$\left(\nu-\sigma\right)\left(\frac{w_{f}}{w_{m}}\right)^{-\sigma} \frac{\left[(1-\eta_{s})\eta_{g}\left(\frac{\eta_{g}}{1-\eta_{g}}\right)^{\sigma-1}-(1-\eta_{g})\eta_{s}\left(\frac{\eta_{s}}{1-\eta_{s}}\right)^{\sigma-1}\right]}{\left(1-\eta_{s}+\eta_{s}\left(\frac{\eta_{s}}{1-\eta_{s}}\right)^{\sigma-1}\left(\frac{w_{f}}{w_{m}}\right)^{1-\sigma}\right)^{2}}$$

$$(34)$$

Note that  $\left[ (1 - \eta_s) \eta_g \left( \frac{\eta_g}{1 - \eta_g} \right)^{\sigma - 1} - (1 - \eta_g) \eta_s \left( \frac{\eta_s}{1 - \eta_s} \right)^{\sigma - 1} \right] < 0$  under the assumption that female has the highest comparative advantage in the service sector. As everything else is positive except for  $\nu - \sigma$ , we need to further assume  $\nu - \sigma > 0$ . Under the same assumption, we get a similar result for the agriculture sector,  $\frac{\partial \frac{L_{mas}}{L_{ms}}}{\partial \frac{w_f}{w_m}} < 0$ . Thus  $\frac{\partial \frac{L_{fs}}{H_f}}{\partial \frac{w_f}{w_m}} > 0$ .

### **B** Appendix SSA Economies

#### **B.1** Changes in economic sectors over time

In this section we offer a comprehensive overview of the evolving economic sectors in Sub-Saharan African (SSA) countries over the past three decades. Turning our attention to the subsequent figures, Figures A1, A2, and A3 delve into the gender dimensions within the agricultural, service, and industrial sectors, respectively. Figure A1 Firstly, echoes the observed decline in employment within this sector. Secondly, it reveals a narrowing gender gap relatively in agricultural employment, suggesting a convergence in male and female participation.

In contrast, Figure A2 paints a divergent picture within the service sector. As employment within this sector grows, the gender disparity widens relatively. Lastly, Figure A3 brings the industrial sector into focus. Here, a consistent pattern emerges, with women's participation in this sector remaining relatively steady, while men experience a gradual uptick in employment. For a detailed breakdown of changes at the country level, please Appendix Figure A1: Percent of Each Gender Employment in Agriculture Sector in Sub-Saharan African Countries.



**Notes:** Data for this Figure represents the changes in economic sector employment in Sub-Saharan African (SSA) countries, calculated as a weighted average based on the working population aged 15 and above. The percentages have been derived from the International Labour Organization (ILO) database. The countries included are: Namibia, Niger, Nigeria, Rwanda, Sao Tome and Principe, Senegal, Sierra Leone, South Africa, South Sudan, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe. Please note that the figures have been aggregated to provide a regional perspective and may not reflect individual country-level variations.

refer to the Appendix **D**.

Appendix Figure A2: Percent of Each Gender Employment in Service Sector in Sub-Saharan African Countries.



**Notes:** Data for this Figure represents the changes in economic sector employment in Sub-Saharan African (SSA) countries, calculated as a weighted average based on the working population aged 15 and above. The percentages have been derived from the International Labour Organization (ILO) database. The countries included are: Namibia, Niger, Nigeria, Rwanda, Sao Tome and Principe, Senegal, Sierra Leone, South Africa, South Sudan, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe. Please note that the figures have been aggregated to provide a regional perspective and may not reflect individual country-level variations.

Appendix Figure A3: Percent of Each Gender Employment in Industry Sector in Sub-Saharan African Countries.



**Notes:** Data for this Figure represents the changes in economic sector employment in Sub-Saharan African (SSA) countries, calculated as a weighted average based on the working population aged 15 and above. The percentages have been derived from the International Labour Organization (ILO) database. The countries included are: Namibia, Niger, Nigeria, Rwanda, Sao Tome and Principe, Senegal, Sierra Leone, South Africa, South Sudan, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe. Please note that the figures have been aggregated to provide a regional perspective and may not reflect individual country-level variations.

A brief description of the distribution of employment within the 3 sectors of activity in the study countries shows the dominance of the agricultural sector as a provider of employment.

Sector	N	Mean/Proportion	SD
Agriculture	347	0.51	.277
Manufacturing	323	0.10	.0878
Service	323	0.39	.24

Appendix Table A1: Share of employment by Sector

Note: Aggregate share of employment from the sub national indicators.

More specifically, the following table provides information about the distribution of employment across three economic sectors (Agriculture, Manufacturing, and Service) for different years spanning from 1987 to 2020.

Year	Agriculture	Manufacturing	Service
1987	0.74	0.09	0.18
1989	0.43	0.09	0.48
1996	0.67		
1997	0.77	0.15	0.08
1998	0.47	0.07	0.45
2000	0.85	0.07	0.07
2001	0.52	0.08	0.40
2002	0.72		•
2003	0.85	0.03	0.12
2004	0.82	0.12	0.06
2005	0.54	0.12	0.34
2008	0.58	0.05	0.37
2010	0.51	0.05	0.45
2011	0.51	0.07	0.42
2012	0.59	0.11	0.30
2013	0.42	0.07	0.51
2014	0.27	0.10	0.63
2015	0.62	0.12	0.26
2016	0.32	0.13	0.55
2018	0.33	0.18	0.47
2019	0.35	0.24	0.42
2020	0.39	0.37	0.25

Appendix Table A2: Share of employment by economic sector and year

Note: The values in the table represent the share of employment in each economic sector for the respective years. Missing data for 1996 and 2002 are due to the fact that for these years, we do not have data for the country concerned: Zambia.

Table A2 shows how the distribution of employment has changed over time. For instance, in 1987, Agriculture accounted for the highest share of employment at 74%, followed by Service (18%) and Manufacturing (9%).

It is interesting to note that by 2000, Agriculture's share had dropped significantly to 85%, while Manufacturing and Service sectors saw slight increases in their shares.

The data suggests a notable shift away from Agriculture towards the Service sector. This shift is indicative of economic development and a transition towards a more diversified economy.

There is noticeable variability in the share of employment across the years, indicating potential economic shifts, policy changes, or external factors influencing the labor market.

Country	Variable	Mean	Std. dev.	Min	Max
Angola	Agriculture	0.354	0.192	0.019	0.594
	Manufacturing	0.127	0.064	0.038	0.255
	Service	0.520	0.160	0.322	0.910
Benin	Agriculture	0.426	0.226	0.071	0.752
	Manufacturing	0.118	0.061	0.034	0.268
	Service	0.456	0.192	0.195	0.806
Burkina Faso	Agriculture	0.854	0.181	0.321	0.964
	Manufacturing	0.028	0.035	0.002	0.110
	Service	0.120	0.149	0.033	0.571
Gabon	Agriculture	0.556	0.196	0.418	0.694
	Manufacturing	0.303	0.018	0.291	0.316
	Service	0.140	0.178	0.014	0.266
Gambia	Agriculture	0.145	0.128	0.030	0.420
	Manufacturing	0.248	0.073	0.169	0.395
	Service	0.609	0.153	0.328	0.761
Ghana	Agriculture	0.320	0.288	0.004	0.761
	Manufacturing	0.121	0.056	0.009	0.220
	Service	0.560	0.240	0.172	0.837
Kenya	Agriculture	0.430	0.244	0.016	0.643
	Manufacturing	0.090	0.075	0.029	0.265
	Service	0.480	0.211	0.294	0.890
Lesotho	Agriculture	0.314	0.142	0.066	0.692
	Manufacturing	0.107	0.075	0.016	0.317
	Service	0.580	0.158	0.231	0.850
Liberia	Agriculture	0.633	0.141	0.388	0.752
	Manufacturing	0.041	0.017	0.024	0.061

Appendix Table A3: Descriptive Statistics by Country

	Service	0.326	0.151	0.210	0.589
Malawi	Agriculture	0.808	0.022	0.792	0.852
	Manufacturing	0.035	0.008	0.029	0.050
	Service	0.161	0.020	0.120	0.174
Mali	Agriculture	0.634	0.275	0.017	0.936
	Manufacturing	0.097	0.087	0.017	0.334
	Service	0.271	0.246	0.047	0.840
Mozambique	Agriculture	0.812	0.160	0.100	0.929
	Manufacturing	0.104	0.106	0.010	0.544
	Service	0.084	0.069	0.020	0.356
Namibia	Agriculture	0.385	0.194	0.030	0.671
	Manufacturing	0.058	0.067	0.000	0.204
	Service	0.557	0.162	0.329	0.889
Nigeria	Agriculture	0.565	0.215	0.006	0.929
	Manufacturing	0.046	0.037	0.010	0.205
	Service	0.389	0.201	0.061	0.879
Rwanda	Agriculture	0.589	0.251	0.068	0.945
	Manufacturing	0.113	0.116	0.019	0.411
	Service	0.298	0.211	0.030	0.778
Senegal	Agriculture	0.493	0.275	0.089	0.928
	Manufacturing	0.101	0.070	0.022	0.217
	Service	0.406	0.234	0.051	0.813
South Africa	Agriculture	0.081	0.016	0.062	0.097
	Manufacturing	0.125	0.017	0.109	0.149
	Service	0.794	0.023	0.778	0.829
Uganda	Agriculture	0.540	0.234	0.199	0.799
	Manufacturing	0.117	0.058	0.047	0.194
	Service	0.344	0.188	0.145	0.621

Zambia	Agriculture	0.498	0.261	0.050	0.920
	Manufacturing	0.135	0.109	0.027	0.409
	Service	0.412	0.146	0.189	0.791

Agriculture: The average share of employment in the agricultural sector varies significantly between the countries on the list. On average, agriculture employs a substantial share of the workforce in these countries. Burkina Faso, with an average of 75.3%, stands out as a country heavily dependent on agricultural employment. Malawi and Mozambique also show high average values of 80.0% and 81.2% respectively, indicating a similar dependence on agriculture for employment. South Africa, on the other hand, has a significantly lower average value of 8.1%, indicating a lesser emphasis on agricultural employment. This disparity highlights the diversity of employment landscapes and levels of agricultural employment in these countries.

Manufacturing industry: On average, manufacturing accounts for a smaller share of employment than agriculture and services. Average values for manufacturing employment range from 3.1% in Burkina Faso to 13.0% in Gabon. This indicates that while some countries place greater emphasis on employment in manufacturing, others have a much smaller industrial sector in terms of employment. The generally lower mean values for manufacturing employment suggest that in many of these countries, manufacturing plays a less important role in employment. Even in countries with higher average values for manufacturing employment, this sector still lags behind agriculture and services in terms of employment.

Services: The service sector tends to employ the largest share of the workforce in the countries listed in the table. On average, it accounts for a substantial share of employment. South Africa stands out with an average share of employment in the service sector of 79.4%, indicating a high dependence on services for employment. Other countries such as Ghana (56.0%) and Uganda (34.4%) also emphasize the service sector for employment. However, countries such as Mali (27.1%) and Burkina Faso (12.0%) have lower average values, sug-

gesting a relatively lower dependence on services for employment than the other countries on the list. Overall, the service sector appears to be a crucial source of employment for most of these countries.

In summary, agriculture tends to be a major source of employment in some countries, particularly those with higher mean values like Burkina Faso, Malawi, and Mozambique. Manufacturing, while providing employment, is generally less significant compared to agriculture and services. The service sector stands out as the dominant employer across most of the listed countries, with South Africa, Ghana, and Uganda placing a particularly strong emphasis on services for employment.

	Male employment rate, %	Female employment rate, %	Male employed, thousands	Female employed, thousands	Employment gender ratio	GDP share, %	Log GDP
Agriculture	38.395	34.143	1854.837	1669.538	0.841	23.460	22.545
	(18.043)	(21.205)	(2933.370)	(2365.034)	(0.317)	(14.375)	(1.507)
Industry	10.211	4.392	405.378	206.665	0.446	24.905	22.545
	(4.924)	(3.453)	(612.850)	(436.388)	(0.340)	(12.733)	(1.507)
Service	21.815	17.576	959.912	897.038	0.798	44.914	22.545
	(7.403)	(8.562)	(1632.674)	(1841.662)	(0.294)	(10.763)	(1.507)
Total	70.419	56.111	3220.086	2773.195	0.787	100.000	22.545
	(11.214)	(17.752)	(4747.507)	(4151.709)	(0.187)	(0.000)	(1.507)
Observations	1363	1363	1363	1363.000	1363	1243	1239

Appendix Table A4: Mean employment variables across countries and years by sector

The table reports the average across the countries in our sample and over time of the main employment outcomes by economic sector. The male (female) employment rate in a sector x is the ratio of men (women) employed in sector x out of the male (female) working age population. The gender ratio in sector x is simply the ratio of female employment rate in sector x.

	Female employment rate					
	(1)	(2)	(3)	(4)	(5)	(6)
Employment share agriculture	0.64*** (0.01)	0.37*** (0.02)				
Employment share manufacturing		. ,	-1.45***	-0.45***		
			(0.04)	(0.02)		
Employment share service					-0.00***	-0.00***
					(0.00)	(0.00)
Log GDP	-0.69***	-1.72***	-1.83***	-2.21***	-0.40***	-1.08***
	(0.15)	(0.27)	(0.18)	(0.30)	(0.13)	(0.25)
Constant	39.28***	78.19***	119.77***	116.40***	95.70***	97.94***
	(3.70)	(6.68)	(4.14)	(6.84)	(3.02)	(5.78)
Observations	2,016	2,016	2,016	2,016	2,016	2,016
R-squared	0.68	0.27	0.51	0.20	0.71	0.30
Country FE	NO	YES	NO	YES	NO	YES
Year FE	YES	YES	YES	YES	YES	YES

#### Appendix Table A5: Female employment and prominence of economic sectors

**Notes:** Columns (1) to (6) each report estimates from an OLS regression of the female employment rate on the variables listed in the rows. Columns (1), (3), (5) add year fixed effects only, while Columns (2), (4), (6) add country and year fixed effects. The regression includes different observations for each country corresponding to different years. The female employment rate is retrieved using the World Bank data as shown in the Appendix. It is computed as the number of women employed out of the female working age population for each country and year and it is expressed in percentage points. The independent variables are the shares of employment associated to each economic sector measured in percentage points. Independent and control variables are obtained from the World Bank data and Economic Transformation Database. The only control variable is GDP in logs and it is added in each specification. Robust standard errors are reported in parentheses. Coefficients signed with \* (\*\*,\*\*\*) are significant at the 10% (5%,1%) level.

	Male employment rate					
	(1)	(2)	(3)	(4)	(5)	(6)
Employment share agriculture	0.34***	0.29***				
	(0.01)	(0.02)				
Employment share manufacturing			-0.61***	-0.26***		
			(0.04)	(0.03)		
Employment share service					-0.00***	-0.00***
					(0.00)	(0.00)
Log GDP	-1.30***	1.38***	-2.01***	0.83**	-1.02***	1.32***
	(0.16)	(0.31)	(0.18)	(0.32)	(0.15)	(0.32)
Constant	82.51***	23.32***	126.07***	56.02***	111.75***	48.07***
	(4.39)	(7.60)	(4.09)	(7.32)	(3.22)	(7.16)
Observations	2,016	2,016	2,016	2,016	2,016	2,016
R-squared	0.50	0.19	0.26	0.07	0.62	0.08
Country FE	NO	YES	NO	YES	NO	YES
Year FE	YES	YES	YES	YES	YES	YES

#### Appendix Table A6: Male employment and prominence of economic sectors

**Notes:** Columns (1) to (6) each report estimates from an OLS regression of the male employment rate on the variables listed in the rows. Columns (1), (3), (5) add year fixed effects only, while Columns (2), (4), (6) add country and year fixed effects. The regression includes different observations for each country corresponding to different years. The male employment rate is retrieved using the World Bank data as shown in the Appendix. It is computed as the number of men employed out of the male working age population for each country and year and it is expressed in percentage points. The independent variables are the shares of employment associated to each economic sector measured in percentage points. Independent and control variables are obtained from the World Bank data and Economic Transformation Database. The only control variable is GDP in logs and it is added in each specification. Robust standard errors are reported in parentheses. Coefficients signed with \* (\*\*,\*\*\*) are significant at the 10% (5%,1%) level.

	Gender ratio					
	(1)	(2)	(3)	(4)	(5)	(6)
Employment share agriculture	0.49***	0.27***				
r j	(0.01)	(0.03)				
Employment share manufacturing			-1.30***	-0.41***		
			(0.02)	(0.03)		
Employment share service					-0.00***	-0.00***
					(0.00)	(0.00)
Log GDP	0.31***	-4.39***	-0.49***	-4.59***	0.40***	-3.43***
	(0.11)	(0.49)	(0.11)	(0.48)	(0.13)	(0.47)
Constant	46.39***	168.04***	108.94***	193.23***	91.60***	174.33***
	(2.62)	(12.19)	(2.69)	(10.97)	(2.85)	(10.57)
Observations	2.016	2 016	2.016	2.016	2 016	2 016
Descriptions Description	2,010	2,010	2,010	2,010	2,010	2,010
R-squared	0.49	0.14	0.47	0.14	0.43	0.20
Country FE	NO	YES	NO	YES	NO	YES
Year FE	YES	YES	YES	YES	YES	YES

Appendix Table A7: Gender ratio and prominence of economic sectors

**Notes:** Columns (1) to (6) each report estimates from an OLS regression of the gender ratio on the variables listed in the rows. Columns (1), (3), (5) add year fixed effects only, while Columns (2), (4), (6) add country and year fixed effects. The regression includes different observations for each country corresponding to different years. The gender ratio is retrieved using the World Bank data as shown in the Appendix. It is computed as the ratio of the female employment rate over the male employment rate for each country and year and it is expressed in percentage points. The independent variables are the shares of GDP associated to each economic sector measured in percentage points. Independent and control variables are obtained from the World Bank data and Economic Transformation Database. The only control variable is GDP in logs and it is added in each specification. Robust standard errors are reported in parentheses. Coefficients signed with \* (\*\*,\*\*\*) are significant at the 10% (5%,1%) level.

Dependent variables	Female employment rate		Male employment rate		Gender ratio	
	(1)	(2)	(3)	(4)	(5)	(6)
Employment share agriculture	0.14**	-0.28***	0.14**	0.49***	0.11	-0.83***
	(0.07)	(0.04)	(0.06)	(0.04)	(0.09)	(0.07)
Employment share manufacturing	-0.02	-0.52***	0.77***	0.11***	-0.75***	-0.85***
	(0.07)	(0.03)	(0.06)	(0.03)	(0.08)	(0.05)
Employment share service	-0.00***	-0.00***	-0.00***	0.00***	-0.00**	-0.00***
	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
Log GDP	-0.44***	-0.34	-0.67***	0.92***	0.00	-2.02***
	(0.13)	(0.27)	(0.14)	(0.30)	(0.11)	(0.45)
Constant	82.75***	108.11***	90.34***	14.60*	90.38***	218.27***
	(7.75)	(5.74)	(6.63)	(7.88)	(9.61)	(11.17)
Observations	2,016	2,016	2,016	2,016	2,016	2,016
R-squared	0.71	0.40	0.69	0.20	0.50	0.32
Country FE	NO	YES	NO	YES	NO	YES
Year FE	YES	YES	YES	YES	YES	YES

Appendix Table A8: Regressions employment on employment shares

**Notes:** Columns (1) to (6) each report estimates from an OLS regression of the dependent variables stated on the variables listed in the rows. Columns (1), (3), (5) add year fixed effects only, while Columns (2), (4), (6) add country and year fixed effects. The regression includes different observations for each country corresponding to different years. The employment rate and gender ratio is retrieved using the World Bank data as shown in the Appendix. The female (male) employment rate is computed as the ratio of the female (male) employment rate over the male (female) employment rate for each country and year and it is expressed in percentage points. Gender ratio is computed as the ratio of the female employment rate over the male employment rate for each country and year and it is expressed in percentage points. The independent variables are the shares of employment associated to each economic sector measured in percentage points. Independent and control variables are obtained from the World Bank data and Economic Transformation Database. The only control variable is GDP in logs and it is added in each specification. Robust standard errors are reported in parentheses. Coefficients signed with \* (\*\*,\*\*\*) are significant at the 10% (5%,1%) level.

	(1)	(2)	(3)	(4)	(5)	(6)
Agriculture employment share	0.020*			0.019***		
	(0.010)			(0.003)		
Manufacturing employment share		$0.078^{*}$			0.067***	
		(0.039)			(0.017)	
Service employment share			-0.018**			-0.017***
			(0.008)			(0.001)
Female labor force participation				0.061***	0.059***	0.060***
				(0.007)	(0.012)	(0.005)
year fixed effect	Yes	Yes	Yes	Yes	Yes	Yes
country fixed effect	Yes	Yes	Yes	Yes	Yes	Yes
N	90131	90131	90131	90131	90131	90131

Appendix Table A9: Marriage and sector employment share

**Notes:** Standard errors are in parentheses, clustered at the country level. \* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01. Database with the coverage of Burkina Faso, Cameroon, Ethiopia, Ghana, Kenya, Lesotho, Malawi, Mozambique, Namibia, Nigeria, Rwanda, Senegal, Tanzania, Uganda and Zambia. Source: The Demographic and Health Survey (DHS) and Economic Translation Database.

# C Instrumental Variable

In this appendix, we present three statistical summary tables related to our instrumental variables. Table A10 provides a year-based overview of IV, table A12 offers insights based on different countries, and table A14 ranks agricultural products used in constructing IV by export volume and quantity.

	count	mean	sd	min	max
2002	30	.84014	1.048234	8627502	3.194736
2003	29	1.127054	.96128	3201246	3.08895
2004	28	.9391813	.8385278	.1200225	2.893203
2005	28	.7450318	.3360716	0302603	1.803669
2006	27	.8992034	.3838274	.0128626	1.616729
2007	31	.7127174	.4624275	3848705	1.517791
2008	31	.6328908	.3769852	.1447704	2.169792
2009	31	.8347374	.6292063	3108367	2.187717
2010	32	.8756746	.4359233	.1741101	1.76253
2011	32	.7645016	.4173134	0953832	1.382237
2012	33	.6690807	.6117865	-1.460788	1.537709
2013	31	.9094586	.5674945	.2474891	2.264309
2014	33	.9240179	.5321107	.0793697	2.166818
2015	33	1.053264	.6535563	.239143	2.459091
2016	33	1.260708	1.208406	-1.816544	3.63974
2017	34	1.22084	1.050562	.0000681	3.651386
2018	35	1.328039	.9524011	.5631435	3.367186
2019	35	1.221426	.8924515	.1152462	3.302193
2020	35	1.086205	.8740828	0966114	3.067011
2021	35	.9451484	.8406081	.2248661	2.888695
2022	35	1.199293	.8083981	.0679952	2.820261
Observations	671				

Appendix Table A10: IV Summary Statistics by Year

Note: Database with the coverage of Angola, Benin, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Comoros, Côte d'Ivoire, Ethiopia, Gabon, Ghana, Guinea, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mozambique, Namibia, Niger, Nigeria, Rwanda, Sao Tome and Principe, Senegal, Sierra Leone, South Africa, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe.

	count	mean	sd	min	max
Angola	15	.594477	.7749616	-1.460788	1.644825
Benin	21	.5674474	.3049361	0966114	1.251516
Burkina Faso	21	.7377423	.4055134	.180092	1.898033
Burundi	20	.8557092	.4939018	8627502	1.514211
Cameroon	21	.697915	.1552022	.2903164	.8720431
Central_African_Republic	19	.6546983	.3191835	0953832	1.16686
Chad	21	.4691703	.5797241	7056506	1.960169
Comoros	20	2.427278	.9254685	.3582278	3.651386
Côte_d'Ivoire	21	1.27113	.894125	.5126299	3.355211
Ethiopia	21	.7826924	.222522	.4471005	1.210539
Gabon	21	.3150991	.2433997	3201246	.7317373
Ghana	20	.9760553	.1823918	.7209092	1.439759
Guinea	20	.7569071	.2648846	.1708559	1.083379
Kenya	21	1.591254	1.097148	.533461	3.63839
Lesotho	15	.4660785	.3200222	.1137899	1.123021
Liberia	6	.6569173	.0846047	.564144	.7989284
Madagascar	21	2.350598	.9578089	.3611815	3.639135
Malawi	21	.6941421	.3286147	2890849	1.077734
Mali	17	.8226734	.1505556	.6232975	1.160086
Mauritania	20	1.33667	.5287776	.3449293	2.811631
Mozambique	21	.6487248	.3417686	.1755651	1.230089
Namibia	21	.2568207	.5245692	-1.816544	.819002
Niger	21	.8068849	.1024728	.5709414	.991987
Nigeria	17	.7392597	.2909336	.2503111	1.149808
Rwanda	21	.894733	.2411388	.4939668	1.565192
Sao_Tome_and_Principe	21	.4337911	.1679995	.0704261	.7118413
Senegal	21	.8544438	.14434	.5106372	1.103286
Sierra_Leone	10	.5133894	.0758042	.4234671	.617883
South_Africa	21	2.380673	.9144521	.3610597	3.636064
Sudan	11	.9288298	.1287268	.7377234	1.145315
Tanzania	21	.9219285	.1870671	.4845144	1.388535
Togo	20	.7990307	.4009715	5466008	1.491007
Uganda	21	2.383877	.9162816	.3596743	3.643715
Zambia	21	.8414789	.1599296	.5761247	1.088757
Zimbabwe	21	.7239581	.2671886	1209268	1.115515
Observations	671				

#### Appendix Table A12: IV Summary Statistics by Country

Note: Database with the coverage of Angola, Benin, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Comoros, Côte d'Ivoire, Ethiopia, Gabon, Ghana, Guinea, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mozambique, Namibia, Niger, Nigeria, Rwanda, Sao Tome and Principe, Senegal, Sierra Leone, South Africa, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe.

Product	Value Ranking	Quantity Ranking
Cocoa beans, whole or broken, raw or roasted	1	4
Coffee, whether or not roasted or decaffeinated; coffee	2	8
husks and skins; coffee substitutes		
Unmanufactured tobacco; tobacco refuse	3	16
Tea, whether or not flavoured	4	15
Coconuts, Brazil nuts and cashew nuts, fresh or dried,	5	9
whether or not shelled or peeled		
Other oil seeds and oleaginous fruits, whether or not bro-	6	7
ken (excluding edible nuts, olives,		
Citrus fruit, fresh or dried	7	5
Cocoa paste, whether or not defatted	8	25
Cane or beet sugar and chemically pure sucrose, in solid	9	6
form		
Cut flowers and flower buds of a kind suitable for bou-	10	36
quets or for ornamental purposes, fresh,		
Maize or corn	11	3
Cocoa butter, fat and oil	12	41
Grapes, fresh or dried	13	19
Dried leguminous vegetables, shelled, whether or not	14	11
skinned or split		

Palm oil and its fractions, whether or not refined (exclud-	15	10
ing chemically modified)		
Wine of fresh grapes, incl. fortified wines; grape must,	16	27
partly fermented and of an actual		
Apples, pears and quinces, fresh	17	14
Cigars, cheroots, cigarillos and cigarettes of tobacco or of	18	78
tobacco substitutes		
"Other vegetables, fresh or chilled (excluding potatoes,	19	20
tomatoes, alliaceous vegetables, edible		
Vanilla	20	132
Other nuts, fresh or dried, whether or not shelled or	21	51
peeled (excluding coconuts, Brazil nuts		
Bananas, incl. plantains, fresh or dried	22	12
Fruit juices, incl. grape must, and vegetable juices, unfer-	23	23
mented, not containing added spirit,		
Dates, figs, pineapples, avocados, guavas, mangoes and	24	22
mangosteens, fresh or dried		
Fruits, nuts and other edible parts of plants, prepared or	25	32
preserved, whether or not containing		
Prepared or preserved fish; caviar and caviar substitutes	26	56
prepared from fish eggs		
Cocoa shells, husks, skins and other cocoa waste	27	45
Chocolate and other food preparations containing cocoa	28	62

Groundnuts, whether or not shelled or broken (excluding	29	26
roasted or otherwise cooked)		
Food preparations, n.e.s.	30	48
Soups and broths and preparations therefor; food prepa-	31	50
rations consisting of finely homogenised		
Rice	32	18
"Manufactured tobacco and manufactured tobacco substi-	33	93
tutes and ""homogenised"" or ""reconstituted""		
Beer made from malt	34	29
Flours, meals and pellets, of meat or meat offal, of fish or	35	40
of crustaceans, molluscs or other		
Sugar confectionery not containing cocoa, incl. white	36	52
chocolate		
Bran, sharps and other residues, whether or not in the	37	13
form of pellets, derived from the sifting,		
Wheat or meslin flour	38	21
Sauce and preparations therefor; mixed condiments and	39	58
mixed seasonings; mustard flour and meal,		
Cloves, whole fruit, cloves and stems	40	94
Live plants incl. their roots, cuttings and slips; mushroom	41	57
spawn (excluding bulbs, tubers,		
Waters, incl. mineral waters and aerated waters, contain-	42	31
ing added sugar or other sweetening		

Sunflower-seed, safflower or cotton-seed oil and fractions	43	1
thereof, whether or not refined,		
Bread, pastry, cakes, biscuits and other bakers' wares,	44	49
whether or not containing cocoa; communion		
Leguminous vegetables, shelled or unshelled, fresh or	45	53
chilled		
Lac; natural gums, resins, gum-resins, balsams and other	46	65
natural oleoresins		
Preparations of a kind used in animal feeding	47	30
"Fresh strawberries, raspberries, blackberries, back, white	48	81
or red currants, gooseberries and		
Undenatured ethyl alcohol of an alcoholic strength of i	49	74
80%; spirits, liqueurs and other spirituous		
Malt extract; food preparations of flour, groats, meal,	50	66
starch or malt extract, not containing		
Cocoa powder, not containing added sugar or other sweet-	51	75
ening matter		
Fixed vegetable fats and oils, incl. jojoba oil, and their	52	55
fractions, whether or not refined,		
Soya beans, whether or not broken	53	33
Extracts, essences and concentrates, of coffee, tea or maté	54	108
and preparations with a basis of		
Other vegetables prepared or preserved otherwise than by	55	67
vinegar or acetic acid, not frozen		

Groundnut oil and its fractions, whether or not refined,	56	44
but not chemically modified		
Cereal groats, meal and pellets	57	24
Oilcake and other solid residues, whether or not ground	58	35
or in the form of pellets, resulting		
Apricots, cherries, peaches incl. nectarines, plums and	59	59
sloes, fresh		
"Ginger, saffron, turmeric ""curcuma"", thyme, bay	60	63
leaves, curry and other spices (excluding		
Wheat and meslin	61	34
Onions, shallots, garlic, leeks and other alliaceous vegeta-	62	28
bles, fresh or chilled		
Margarine, other edible mixtures or preparations of ani-	63	69
mal or vegetable fats or oils and edible		
Pasta, whether or not cooked or stuffed with meat or other	64	46
substances or otherwise prepared,		
Oilcake and other solid residues, whether or not ground	65	17
or in the form of pellets, resulting		
"Prepared foods obtained by the swelling or roasting of	66	77
cereals or cereal products, e.g. corn		
Vegetables, uncooked or cooked by steaming or boiling in	67	80
water, frozen		
Seeds, fruits and spores, for sowing (excluding legumi-	68	99
nous vegetables and sweetcorn, coffee,		
Vegetable products, n.e.s.	69	87

Animal or vegetable fats and oils and their fractions,	70	70
partly or wholly hydrogenated, inter-esterified,		
Roots and tubers of manioc, arrowroot, salep, Jerusalem	71	47
artichokes, sweet potatoes and similar		
Soya-bean oil and its fractions, whether or not refined	72	43
(excluding chemically modified)		
Undenatured ethyl alcohol of an alcoholic strength of $\dot{c}$ =	73	54
80%; ethyl alcohol and other spirits,		
Locust beans, seaweeds and other algae, sugar beet and	74	83
sugar cane, fresh, chilled, frozen or		
Cereal flours (excluding wheat or meslin)	75	38
Grain sorghum	76	37
"Coconut ""copra"", palm kernel or babassu oil and frac-	77	73
tions thereof, whether or not refined,		
Potatoes, fresh or chilled	78	39
Plants and parts of plants, incl. seeds and fruits, of a kind	79	96
used primarily in perfumery,		
Pepper of the genus Piper; dried or crushed or ground	80	101
fruits of the genus Capsicum or of the		
Swedes, mangolds, fodder roots, hay, alfalfa, clover, sain-	81	42
foin, forage kale, lupines, vetches		
Prepared or preserved meat, offal or blood (excluding	82	105
sausages and similar products, and meat		
Fats and oils and their fractions of fish or marine mam-	83	95
mals, whether or not refined (excluding		

Cider, perry, mead and other fermented beverages and	84	88
mixtures of fermented beverages and non-alcoholic		
Flours and meals of oil seeds or oleaginous fruits (exclud-	85	68
ing mustard)		
Vegetable saps and extracts; pectic substances, pectinates	86	126
and pectates; agar-agar and other		
Molasses resulting from the extraction or refining of sugar	87	2
"Dried apricots, prunes, apples, peaches, pears, papaws	88	111
"papayas"", tamarinds and other edible		
Crustaceans, molluscs and other aquatic invertebrates,	89	138
prepared or preserved (excluding smoked)		
Ice cream and other edible ice, whether or not containing	90	104
сосоа		
Tomatoes, fresh or chilled	91	60
Tomatoes, fresh or chilled Vegetables, fruit, nuts and other edible parts of plants,	91 92	60 107
Tomatoes, fresh or chilled Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar	91 92	60 107
Tomatoes, fresh or chilled Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar Dried vegetables, whole, cut, sliced, broken or in powder,	91 92 93	60 107 90
Tomatoes, fresh or chilled Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar Dried vegetables, whole, cut, sliced, broken or in powder, but not further prepared	91 92 93	60 107 90
Tomatoes, fresh or chilled Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar Dried vegetables, whole, cut, sliced, broken or in powder, but not further prepared Jams, fruit jellies, marmalades, fruit or nut purée and fruit	91 92 93 94	60 107 90 86
Tomatoes, fresh or chilled Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar Dried vegetables, whole, cut, sliced, broken or in powder, but not further prepared Jams, fruit jellies, marmalades, fruit or nut purée and fruit or nut pastes, obtained by cooking,	91 92 93 94	60 107 90 86
Tomatoes, fresh or chilled Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar Dried vegetables, whole, cut, sliced, broken or in powder, but not further prepared Jams, fruit jellies, marmalades, fruit or nut purée and fruit or nut pastes, obtained by cooking, Yeasts, active or inactive; other dead single-cell micro-	91 92 93 94 95	60 107 90 86 106
Tomatoes, fresh or chilled Vegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegar Dried vegetables, whole, cut, sliced, broken or in powder, but not further prepared Jams, fruit jellies, marmalades, fruit or nut purée and fruit or nut pastes, obtained by cooking, Yeasts, active or inactive; other dead single-cell micro- organisms, prepared baking powders	91 92 93 94 95	60 107 90 86 106
Tomatoes, fresh or chilledVegetables, fruit, nuts and other edible parts of plants, prepared or preserved by vinegarDried vegetables, whole, cut, sliced, broken or in powder, but not further preparedJams, fruit jellies, marmalades, fruit or nut purée and fruit or nut pastes, obtained by cooking,Yeasts, active or inactive; other dead single-cell micro- organisms, prepared baking powdersOther sugars, incl. chemically pure lactose, maltose, glu-	91 92 93 94 95 96	60 107 90 86 106 84

Foliage, branches and other parts of plants, without flow-	97	109
ers or flower buds, and grasses, mosses		
Melons, incl. watermelons, and papaws (papayas), fresh	98	89
Starches; inulin	99	76
Waters, incl. natural or artificial mineral waters and aer- ated waters, not containing added	100	61
Oilcake and other solid residues, whether or not ground or in the form of pellets, resulting	101	64
Tomatoes, prepared or preserved otherwise than by vine- gar or acetic acid	102	97
Buckwheat, millet, canary seed and other cereals (exclud- ing wheat and meslin, rye, barley,	103	72
Sausages and similar products, of meat, offal or blood; food preparations based on these products	104	114
Malt, whether or not roasted	105	91
Animal or vegetable fats and oils and their fractions, boiled, oxidised, dehydrated, sulphurised,	106	102
Fruit and nuts, provisionally preserved, e.g. by sulphur dioxide gas, in brine, in sulphur	107	98
Carrots, turnips, salad beetroot, salsify, celeriac, radishes and similar edible roots, fresh	108	85
"Flour, meal and powder of peas, beans, lentils and other dried leguminous vegetables of heading	109	79
Vegetable materials of a kind used primarily for plaiting, e.g. bamboos, rattans, reeds, rushes,	110	117

Cereal grains otherwise worked, e.g. hulled, rolled,	111	92
flaked, pearled, sliced or kibbled; germ		
Fruit and nuts, uncooked or cooked by steaming or boiling	112	118
in water, frozen, whether or not		
Cereal straw and husks, unprepared, whether or not	113	82
chopped, ground, pressed or in the form		
Sunflower seeds, whether or not broken	114	110
Cabbages, cauliflowers, kohlrabi, kale and similar edible	115	103
brassicas, fresh or chilled		
Vegetables prepared or preserved otherwise than by vine-	116	116
gar or acetic acid, frozen (excluding		
Vegetable waxes, beeswax, other insect waxes and sper-	117	135
maceti, whether or not refined or coloured		
Residues of starch manufacture and similar residues, beet-	118	71
pulp, bagasse and other waste of		
Flour, meal, powder, flakes, granules and pellets of pota-	119	115
toes		
Other oils and their fractions, obtained solely from olives,	120	121
whether or not refined, but not		
Cinnamon and cinnamon-tree flowers	121	131
Seeds of anis, badian, fennel, coriander, cumin or car-	122	130
away; juniper berries		
Olive oil and its fractions obtained from the fruit of the	123	142
olive tree solely by mechanical		

Bulbs, tubers, tuberous roots, corms, crowns and rhi-	124	143
zomes, dormant, in growth or in flower,		
"Lettuce ""Lactuca sativa"" and chicory ""Cichorium	125	112
spp."", fresh or chilled"		
Rape or colza seeds, whether or not broken	126	119
Lard stearin, lard oil, oleostearin, oleo-oil and tallow oil	127	123
(excluding emulsified, mixed or		
Rape, colza or mustard oil and fractions thereof, whether	128	128
or not refined, but not chemically		
Vegetables provisionally preserved, e.g. by sulphur diox-	129	127
ide gas, in brine, in sulphur water		
Barley	130	113
Peel of citrus fruit or melons, incl. watermelons, fresh,	131	134
frozen, dried or provisionally preserved		
Fats of bovine animals, sheep or goats (excluding oil and	132	122
oleostearin)		
Hop cones, fresh or dried, whether or not ground, pow-	133	145
dered or in the form of pellets; lupulin		
Vinegar, fermented vinegar and substitutes for vinegar ob-	134	124
tained from acetic acid		
"Vegetables, fruit, nuts, fruit-peel and other edible parts	135	144
of plants, preserved by sugar ""drained,		
Oats	136	129
Glycerol, crude; glycerol waters and glycerol lyes	137	137

Tapioca and substitutes therefor prepared from starch, in	138	125
the form of flakes, grains, pearls,		
Vermouth and other wine of fresh grapes, flavoured with	139	147
plants or aromatic substances		
Extracts and juices of meat, fish or crustaceans, molluscs	140	146
and other aquatic invertebrates		
Degras; residues resulting from the treatment of fatty sub-	141	100
stances or animal or vegetable waxes		
Acorns, horse-chestnuts, marc and other vegetable mate-	142	120
rials and vegetable waste, vegetable		
Cucumbers and gherkins, fresh or chilled	143	140
Nutmeg, mace and cardamoms	144	150
Linseed, whether or not broken	145	141
Wheat gluten, whether or not dried	146	139
Rye	147	133
Wool grease and fatty substances derived therefrom, incl.	148	151
lanolin		
Mushrooms and truffles, prepared or preserved otherwise	149	149
than by vinegar or acetic acid		
Copra	150	136
Other animal fats and oils and their fractions, whether or	151	148
not refined, but not chemically		
Mate	152	155

Pig fat, incl. lard, and poultry fat, rendered or otherwise	153	154
extracted (excluding lard stearin		
Products containing tobacco, reconstituted tobacco, nico-	154	157
tine, or tobacco or nicotine substitutes,		
Wine lees; argol	155	153
Vegetable materials, such as broom-corn, piassava, couch-	156	152
grass and istle, of a kind used primarily		
Vegetable materials of a kind used primarily as stuffing or	157	156
as padding, e.g. kapok, vegetable		

# **D** Additional Figures



Appendix Figure A4: Factor analysis of female decision making in household choices. the Kaiser criterion, scree plot (Cattell 1966)



Appendix Figure A5: Correlation between bargaining index and GDP in logs

The graph shows the bargaining index associated to each observation in relation with the GDP for each observation. GDP is expressed in logs. The bargaining index also varies on a scale from 0 to 100. The red line is the linear regression fit. The slope of the line, which is equivalent to the correlation coefficient is 0.013, as reported in the top-right part of the graph. Country codes are reported next to each marker.

Appendix Figure A6: Correlation between bargaining index and GDP share of service sector



The graph shows the bargaining index associated to each observation in relation with the share of GDP represented by the service sector for each observation. GDP share of service sector is expressed in percentage points. The bargaining index also varies on a scale from 0 to 100. The red line is the linear regression fit. The slope of the line, which is equivalent to the correlation coefficient is 0.013, as reported in the top-right part of the graph. Country codes are reported next to each marker.
















































Percent b

20

0

1990

2000

2010

Year



Sao\_Tome\_and\_Principe





Agriculture
Industry
Services

2020



















Togo

25 -



Year









