

Soviet Industrial Production, 1928 to 1955: Real Growth and Hidden Inflation¹

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The mechanism of hidden inflation in Soviet industrial growth statistics between 1928 and 1950 is described. Hidden inflation arose when new products were substituted for old ones. Substitution biases in Soviet and Western growth estimates are compared; the extent of hidden inflation in the Soviet figures is estimated. The view that all Soviet growth series were exaggerated is qualified; the presumption that the lower a figure, the more reliable it must be is overturned. The Moorsteen paradox, hidden inflation in industry as a whole, but none in machine building where product innovation was most rapid, is explained. *J. Comp. Econ.*, March 2000, 28(1), pp. 134–155. University of Warwick, Coventry CV4 7AL, England. © 2000 Academic Press

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It is as if we tried to measure how much a caterpillar grows when it turns into a butterfly.

—G. Warren Nutter

The difficult problems posed by quality change and the continuing arrival of new products have been called the “house-to-house combat of price measurement.”

—Michael J. Boskin *et al.*

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1. INTRODUCTION

A reconsideration of hidden inflation in Soviet official statistics is timely for three reasons. First, the end of the Soviet state triggered an outbreak of reassessments of Soviet long-run economic performance, but measurement issues generally received only a small share of the attention.² There is a consensus that Soviet official claims of real growth were overstated, and there are many independent alternatives, but which should be preferred? A presumption is sometimes operated in favor of the lowest available figure; it will be shown below that this presumption is wrong, and that, in exceptional cases, the Soviet figures did not mislead significantly or were even understated. Second, the opening of the Soviet statistical archives has allowed us to confirm how the mechanism of hidden inflation operated, but without revealing its extent (Harrison, 1998). The latter can be only inferred from comparison of distorted official real growth series with the independent measures deemed to be least distorted. Third, the defects of Soviet index number methodology involve significant issues of comparative economics; for example, they are intimately related to issues raised more recently by Robert J. Gordon (1990) on measurement of prices of producer durables in the United States and by the Boskin Committee's report on the U.S. Consumer Price Index (Boskin et al., 1996).

The argument is organized as follows. Soviet real output was measured officially in plan prices, i.e., the unchanged prices of 1926/1927. Part 2 shows how Soviet hidden inflation in plan prices became an issue for Western scholarly research. Part 3 reviews the methodology for setting plan prices implemented in Soviet industry between 1928 and 1950, contrasts it with standard index number concepts, and identifies the relative pricing of new and old products as the central issue. Part 4 compares the main Western estimates in terms of various biases and derives rough measures of hidden inflation from the outcome. Part 5 reconciles a paradox. Part 6 concludes.

2. THE ROLE OF HIDDEN INFLATION

Soviet economic power made an important contribution to the Allied victory in World War II. After the war, evaluating the Soviet Union's economic performance became a major activity for Western economists.

According to the official figures of the Soviet era, between 1928 and 1950, Soviet national income increased more than 8 times and industrial production more than 11 times in real terms. The underlying series, expressed in plan prices, i.e., the unchanged prices of 1926/1927, are shown in Table 1. Western economists agreed that these high official growth estimates could be only partly justified by true real growth. Several biases were believed to be at work. There

² Exceptions are Khanin (1993), Becker (1994), Schroeder (1995), Kudrov (1997), and Maddison (1998).

TABLE 1

Soviet Industrial Production and National Income, 1928 to 1950, Selected Years:
Official Figures (Billion Rubles at Unchanged Prices of 1926/1927)

	Industrial production	National income
1928	21.8	25.0
1937	95.5	96.3
1940	137.5	125.5
1948	163.0	144.0
1950 (prelim.)	235.0	205.0

Source. Jasny (1951a, p. 7).

Note. Industrial production is gross output, including double-counted intermediate products; national income is gross output, less intermediate consumption.

was an upward substitution bias associated with fixed early-year weights in a Laspeyres-type index, the so-called Gerschenkron effect, which applies when prices and quantities are negatively correlated.³ Another upward bias arose from the changing coverage of official statistics; the base-year quantities were unduly low because they excluded small industry, which declined thereafter. Various biases, some upward, some downward, resulted from double-counting intermediate products when adding up the gross value of output (GVO) leaving each establishment at each stage of production.⁴ Finally, some of the claimed growth was believed to reflect hidden inflation.

Table 2 compares the main Soviet official and independent evaluations of national income, industrial production, and machinery production; the more recent figures of Grigorii Khanin are included for comparison. Admittedly, as the table reveals, the independent scholars could not agree among themselves. There were many possible solutions to every problem. Outright disagreements among Western estimates were not uniformly distributed, being concentrated in the period 1928 to 1937, and in the machinery sector. For other branches and periods the range was narrower. As for aggregate output, in place of the 11-fold increase in industrial production and 8-fold increase in national income to 1950 claimed officially, the mainstream Western figures fell in the range of 3 to 7 times and 2 to 3 times respectively.

Which Western estimates were to be preferred? There was something of a gap between the studies of the 1950s (Clark, Gerschenkron, Hodgman, Jasny, and Seton) and those of the 1960s (Kaplan and Moorsteen, Bergson, Nutter, Moorsteen, and Moorsteen and Powell).

The latecomers typically found higher growth rates than the earlier studies,

³ Wheatcroft and Davies (1994, pp. 30–33).

⁴ These biases were surveyed by Harrison (1996, pp. 58–66).

TABLE 2

Soviet National Income and Industrial Production, 1932 to 1955, Selected Years:
Alternative Index Numbers (Percent of 1927/1928)

	Weights	1932	1937	1940	1950	1955
National income						
TsSU (1956) ^a	1926/1927 prices	182	386	513	843	1417
Clark (1957) ^b	International prices		133	161	(212)	—
Jasny (1961) ^c	1926/1927 prices	—	171	189	244	374
Bergson (1961) ^d	1928 factor costs	—	275	—	—	—
	1937 factor costs	—	162	197	243	350
	1950 factor costs	—	160	188	232	335
Moorsteen and Powell (1966) ^e	1937 factor costs	110	172	203	246	357
Khanin (1988) ^f	mixed weights	—	—	(150)	173	—
Industrial production						
(A) Industry as a whole						
TsSU (1956) ^a	1926/1927 prices	202	446	646	1119	2065
Jasny (1955) ^g	1926/1927 prices	165	287	350	470	—
Nutter (1962) ^g	Moving weights	140	279	312	385	608
Moorsteen and Powell (1966) ^e	1937 factor costs	153	267	318	415	674
Khanin (1991) ^h	Mixed weights	—	—	346	—	—
(B) Civilian industry						
Clark (1951) ^g	International prices	128	310	339	—	—
Hodgman (1954) ^g	1934 wage costs	172	371	430	646	—
	Cross-country					
Seton (1957) ^g	regression weights	181	380	462	733	1210
Kaplan-Moorsteen (1960) ^g	1950 prices	154	249	263	369	583
Nutter (1962) ^g	1928 weights	140	261	283	419	683
	1955 weights	136	222	216	313	456
	Moving weights	140	261	267	387	566

while still falling far below Soviet official estimates. The earlier studies deployed less complex methodologies and less abundant data than the later ones. One might expect this to have given the latecomers the edge, but they were not always favored. Western skeptics such as Peter Wiles (1962, 1964) and Alec Nove (1972) distrusted the later attempts to compensate for the poor quality of data with growing quantity and ever more sophisticated methodology. More recently a Russian skeptic, Grigorii Khanin (1993), has argued that the less sophisticated, less informed earlier studies displayed superior economic intuition, and that their lower real growth estimates ought to be preferred despite their inferior sophistication and information basis.

Independent estimates diverged, but by less than the gulf between each and the Soviet official figures. Even allowing for the Soviet preference for an early base

TABLE 2—Continued

	Weights	1932	1937	1940	1950	1955
Machinery products						
(A) Machinery as a whole						
TsSU (1956) ^a	1926/1927 prices	400	1100	2000	4300	9300
(B) Civilian machinery						
Gerschenkron (1951) ^g	1939 dollar prices	264	525	—	—	—
Hodgman (1954) ^g	1934 wage costs	258	626	—	—	—
Kaplan and Moorsteen (1960) ^g	1950 prices	287	601	504	1470	2000
Nutter (1962) ^g	1928 prices	299	1139	826	2025	2438
	1955 prices	185	386	262	607	689
	Moving weights	299	1139	797	1844	2094
Moorsteen (1962) ⁱ	1928 prices	—	1792	1532	—	6149
	1937 prices	378	889	794	2244	3139
	1955 prices	—	550	477	—	1795

Note. All figures are recomputed (if not so given in the source) as percentages of 1927/1928.

^a Tsentral'noe Statisticheskoe Upravlenie SSSR (1956, pp. 36, 46, and 75). National income is net material product; industrial production is gross output. Strictly speaking, the weights used for valuation of output were the unchanged prices of 1926/1927 for 1928 to 1950, current wholesale prices (1950 to 1952), and unchanged 1952 prices (1952 to 1955).

^b Clark (1957, p. 247). National income is net national product; the figure in parentheses is for 1951.

^c Jasny (1961, p. 444). National income is net national product.

^d Bergson (1961, pp. 128, 149, and 153). National income is GNP at factor cost.

^e Moorsteen and Powell (1966, pp. 622–623). National income is GNP at factor cost.

^f Khanin (1988, p. 85). National income is net material product; the figure in parentheses is for 1941.

^g Given or cited by Nutter (1962, pp. 113 (all civilian products, excluding miscellaneous machinery), 146, 155, and 158). Nutter's so-called moving weights were 1928 weights to 1937, 1955 weights from 1940 onwards, and their geometric mean for 1937 to 1940. The Kaplan–Moorsteen machinery index was based on Moorsteen (1962).

^h Khanin (1991, p. 146).

ⁱ Moorsteen (1962, pp. 106–107).

year, and despite varying attempts to correct for other biases, hardly anyone was able to replicate the very high official figures, although a rare exception, reconsidered below, was Moorsteen on machinery. The shortfall of the higher Western figures below the Soviet figures was the irreducible residual which Western scholars attributed to hidden inflation.

Significantly, expert opinion (Clark, 1939; Gerschenkron, 1947; Bergson, 1953) rejected deliberate fabrication as a plausible explanation. Instead of searching for lies, Western scholars looked for a mechanism of distortion, i.e., a methodology that would lead to exaggerated real growth estimates without any deliberate intention or special instruction to lie. They believed they had identified

the mechanism in the “unchanged prices (*neizmennye tseny*) of 1926/27” (Gerschenkron, 1947; Dobb, 1948, 1949; Kaser, 1950; Jasny, 1951a, 1951b, 1952; Seton, 1952; Hodgman, 1954; Nove, 1957; Bergson, 1961; Nutter, 1962; Moorsteen, 1962).

The unchanged prices of 1926/1927 were plan prices that were introduced to assist in compiling the first five-year plan (1927/1928–1932) and monitoring its fulfillment by industrial producers.⁵ From the outset, statistical and regulatory tasks were intertwined.⁶ The institutional environment of a command system with a highly skewed distribution of information between higher and lower levels encouraged opportunistic behavior by self-interested producers confronted by ambitious targets set from above. Planners aimed to spur productive effort, whereas producers aimed to conserve effort while satisfying the plan. The resources for monitoring effort available to planners were limited. They required simplified standards against which to measure performance. They fixed a few key targets in physical units, e.g., tons of oil and coal, kilowatt-hours of electricity. For heterogeneous products, i.e., machinery, equipment, and consumer goods, planners fixed targets in rubles. However, the market environment was strongly inflationary; producers leaned towards strategies for meeting ruble targets that increased prices rather than effort. To limit the scope for fulfilling the plan through inflation, the planners lighted upon the prices of the year 1926/1927 as a fixed standard of value. Planners fixed GVO quotas and measured results in the unchanged prices of 1926/1927, distributing rewards in proportion to the fulfillment of these quotas.

Product change quickly introduced a fundamental problem: how to form plan prices for new products on a 1926/1927 basis. The years after 1928 saw widespread product innovation in Soviet industry, especially in machinery, where the substitution of home products for imported machinery rapidly widened the assortment produced. By the mid-1930s the number of commodities in production which could be matched with the assortment of 1926/1927 was already comparatively small (Rotshtein, 1936).

In the early years, new products were given plan prices on the basis of either “the price relating to the initial moment of mass production of the given type of product, or the average for the first three months of its manufacture” (Rotshtein, 1936, p. 241). This means that new products were usually valued for plan purposes at the high costs of pilot production in the early phase of the innovation cycle, when volume was low and the markup for overheads was high. Once new-product costs began to fall with mass production, the enterprise could fulfill a given GVO quota made up by new products at high plan prices for less effort

⁵ The economic year 1926/1927 began in October; the Soviet economy was planned according to economic years through 1930, which ended with a special quarter.

⁶ The following description of the regulatory dimension is based on Harrison (1998).

than with old products at low plan prices based on high volume and low unit costs.

The general inflation of the period was a further complication. For example, the GNP deflator implicit in Bergson's Soviet national accounts rises from 1928 to 1937 by between three times, using 1937 quantity weights, and more than five times, using weights of 1928.⁷ The effect of inflation was to raise the initial unit costs of new products above the level which would have prevailed had the general price level remained stable. Gerschenkron (1947), Jasny (1951b), and Nutter (1962) argued on this basis that the plan prices of new products were inflated relative to 1926/1927 in two respects: by the high relative costs of pilot production and also by the rising level of all costs.

3. NEW AND OLD PRODUCTS IN SOVIET INDEX NUMBERS

Accounting for product innovation is a central problem for all statistical systems, even in countries with excellent basic data and huge professional experience. According to Robert Gordon (1990), as of the 1980s, the United States lacked a good price index for machinery. Gordon contended that the official series underestimated postwar improvement in the specifications and performance of producer durables and overstated inflation. The Boskin Commission (Boskin et al., 1996) has similarly criticized the way the U.S. Consumer Price Index accounts for durables.⁸

New-product bias is normal in Western statistical methodologies because statisticians are slow to recognize the substitution of upgraded and new products for existing products. Eventually new products are chained into the product series as if they are perfect or near substitutes for old ones. Much growth associated with product innovation is unmeasured; price changes associated with quality change remained unexplained, except as inflation.⁹ An identical bias has been detected in studies of Soviet economic growth that follow a Western methodology. For example, Michael Boretsky (1987) advanced a parallel critique of Central Intelligence Agency measures of postwar Soviet industrial prices and production. He charged CIA analysts with failing to account for growth in new

⁷ The GNP deflators may be calculated from Bergson (1961, pp. 46, 48, 130); for particular sectors see Bergson (1961, p. 186).

⁸ For discussion see the United States Department of Labor, Bureau of Labor Statistics (1997), Boskin et al. (1998), and (for the BLS) Abraham et al. (1998).

⁹ A characteristics approach, i.e., calculating price per unit of each characteristic rather than per product unit, mitigates the problem but does not eliminate it in so far as the problem of new characteristics remains. Even with good data and modern facilities, a characteristics approach remains very difficult to implement and is little practiced even by statistical agencies in advanced market economies (Gordon, 1990). The basic lines of the Western studies reported in Table 2 were all laid down before the seminal work of Griliches (1961) on hedonic pricing. For a later application of hedonic regression techniques to Soviet postwar machinery prices, see Central Intelligence Agency (1979).

and unique products and upgraded products, concluding that the associated CIA measures of Soviet inflation were overstated.¹⁰ Thus, new-product bias is normal; the new-product bias in Soviet statistics was unusual only because it carried an opposite sign: it exaggerated real growth, and hid inflation.

The treatment of new products in Soviet index numbers of real output was just one aspect of an idiosyncratic methodology. Another unusual aspect was that these numbers were based not on sampling production establishments, outlets, or transactions, but on a comprehensive count of every single commodity leaving the gates of every factory in the country in every year. In 1934, for example, more than 39,000 plan prices were approved in Moscow, of which machinery alone accounted for some 17,000, and the heavy, light, and timber industries together for more than 28,500 (Rossiiskii Gosudarstvennyi Arkhiv Ekonomiki, *fond* 4372, *opis'* 23, *delo* 76, folios 48–50). This was how new products were included promptly, rather than after the delays characteristic of Western statistical systems.¹¹ A further unusual aspect, as will be seen later, was that the process of aggregation was not divided into upper and lower levels, with sampling of representative commodities at the lower level and aggregation based on imputed weights at the upper level. In Soviet practice there were upper and lower levels of aggregation but only in a formal, bureaucratic sense. Each product entered a ministerial subtotal before the subtotals were summed for the gross value of output of industry as a whole. There was no methodological break between the different levels. Soviet statisticians, e.g., Starovskii (1960), were proud of their comprehensive coverage and considered the Western reliance on sampling and representative commodities to be a methodological flaw.

The identification of hidden inflation in Soviet index numbers requires comparison with some other index-number concept free of hidden inflation. Consider two commodities A and B, over three periods, $t = 0, i,$ and m , with prices and quantities as shown in Table 3. Commodity A is an old product, with price and quantity indexed to 1 in period 0, supplied throughout at a constant rate. There is a core inflation in the price of commodity A, so $p_t > p_{t-1}$. Commodity B can be thought of as potentially available throughout, but in period 0 its relative price is too high for any units to be demanded.¹² Another way of putting this is that product innovation is deflationary even if no prices are observed to fall or, alternatively, an increase in variety is itself an increase in output. The new product is piloted in period i and mass-produced in period m . The ratio of outputs of new to old products from the innovation period onward is given by x_t . The

¹⁰ For the CIA rebuttal see Pitzer (1990), and see Boretsky (1990) for a reply.

¹¹ Somewhat contrarily, Kudrov (1997, pp. 97–98) cites such delays as an advantage of foreign statistics.

¹² Compare Deaton (1998) and Diewart (1987). This approach goes back to Hicks (1940). If a good is unavailable in the base year, its base-year weight once it is available should be the choke level at which the demand curve intersects the price axis and no units are demanded.

TABLE 3

	<i>t</i>		
	0	<i>i</i>	<i>m</i>
Quantities			
A	1	1	1
B	0	x_i	x_m
Prices			
A	1	p_i	p_m
B	π_0	$p_i \cdot \pi_i$	$p_m \cdot \pi_m$

price of new products follows that of old products but with a relative trend defined by π_t . The trend of π_t is continually downward by assumption, so that $\pi_t < \pi_{t-1}$, but for different reasons. Thus, $\pi_i < \pi_0$ by assumption because π_0 is prohibitive: if π_i were not less than π_0 commodity B would not be introduced. Then, $\pi_m < \pi_i$ because of scale-economies and learning.

Various index number concepts can be illustrated for period m . The Soviet practice could be viewed as an approximation to a Laspeyres index number with fixed base-year weights, $V_m = 1 + \pi_0 \cdot x_m$. However, this concept could not be put into practice, because π_0 (the 1926/1927 price of commodities not yet produced in that year) was not observed. Official practice actually valued commodities in period m at plan prices (the base-year price for old products, but the introduction price for new ones), so $V_m = 1 + p_i \cdot \pi_i \cdot x_m$.

Where was the hidden inflation? Contrast official practice with the Laspeyres formula. The only difference lay in the new-product weight $p_i \cdot \pi_i$. Was $p_i \cdot \pi_i$ too high? As many pointed out, it was certainly higher than π_i , but this was not the point. It was only too high if it exceeded the choke price π_0 , which was also higher than π_i . In fact $p_i \cdot \pi_i$ exceeded π_0 only if measured core inflation exceeded the (unmeasured) deflationary impact of product innovation.¹³ This is something that could not be observed.

Thus, the classic Laspeyres formula is not a feasible standard of comparison when product qualities are changing. Whether or not product qualities are changing, when price and quantity changes are negatively correlated, it suffers additionally from fixed-weight substitution bias. As more rapidly growing commodities are substituted for others, their prices and marginal utilities decline relatively. However, this is not reflected in their fixed weights, which neglect the substitution process and give rise to bias. If the inverse correlation of price and

¹³ See Wiles (1962, p. 250): "... when Soviet statisticians before the war gave grossly exaggerated weights to new goods, because they chained them in at inflated current prices, they did better than they knew. In a haphazard way they may have given a truer picture of the hedonic reality than by any orthodox procedure!"

quantity change persists, a classic Laspeyres index will drift increasingly above true real growth.

In conventional practice such problems are overcome by chaining. Over three periods the chain-Laspeyres index formula is given by

$$V_m = \left(\frac{p_i + p_i \cdot \pi_i \cdot x_i}{p_i} \right) \cdot \left(\frac{p_i + p_i \cdot \pi_i \cdot x_m}{p_i + p_i \cdot \pi_i \cdot x_i} \right) = 1 + \pi_i \cdot x_m.$$

The theoretical properties of the chain-Laspeyres index are not straightforward because the utility standard depends on the history of relative prices and is no longer invariant through time.¹⁴ The fixed-weight bias of the classic Laspeyres index will be offset, but the extent of the offset is unpredictable. If the classic Laspeyres index tends to run high, the chain-Laspeyres index will drift below it, and we can no longer be sure exactly where it lies in relation to true real growth (Allen, 1975). The chain-Laspeyres index is used here as a standard of comparison not because it is guaranteed to eliminate fixed-weight bias, but because it is feasible and, had it been implemented, would probably had reduced the extent of bias.

Comparison of the Soviet concept with a chain-Laspeyres index with frequent links shows how hidden inflation arose. When core inflation was combined with negatively correlated changes in relative prices and quantities, two factors conspired to bring it about. First, plan prices of old products lagged increasingly behind those of new products introduced at the absolutely higher price level prevailing after the base period; this rise in p_i resulted in a growing overweighting of those products that were growing most rapidly. Second, plan prices were never adjusted downward for the relative deflation of new product costs, i.e., the fall in π_i , after the pilot stage; this resulted in overweighting of new products as soon as they had ceased to be new. A chain index would have reweighted commodities annually, steadily increasing the weights of slowly growing old products relative to rapidly growing new ones, and reducing the weights of rapidly growing new products as soon as they ceased to be new. Thus, the problem in Soviet statistics was not so much that new products were chained in at high introduction prices.¹⁵ Rather, old products were never reweighted upward

¹⁴ With additional periods the expression becomes increasingly complex. The chain index formula in a fourth period n would become

$$V_n = (1 + \pi_i \cdot x_m) \cdot \frac{1 + \pi_m \cdot x_n}{1 + \pi_m \cdot x_m}.$$

Such an index was proposed by Rotshtein (1936, pp. 249–251) and later briefly adopted in 1950 to 1952 under a decree of 18 July 1948 for planning in reformed wholesale prices from 1 January 1949.

¹⁵ According to Moorsteen (1962), machinery prices rose between 1928 and 1937 only when 1928 weights, in which existing products were naturally predominant, are used. At 1937 weights, the index falls, driven by a 50-plus percent decline in the prices of tractors and automotive vehicles, combined

with inflation as they became absolutely more expensive, and expensive new products were not reweighted downward as they became relatively cheap old products.

The Soviet practice can be viewed as a failed attempt to move toward a chain index number. Planners demanded repeatedly that the plan prices used to chain new products into the index should be adjusted to 1926/1927. This adjustment was to be carried out by producers before they reported output at plan prices. The adjustment involved dividing the introduction price by some approximation \hat{p}_i to the core deflator; that is,

$$V_m = 1 + p_i \cdot \pi_i \cdot x_m \cdot \left(\frac{1}{\hat{p}_i} \right) \approx 1 + \pi_i \cdot x_m.$$

In this matter, planners were continually frustrated by a combination of producers' and principals' self-interest. Producers sought high plan prices to push up the ratio of reward to effort and they exploited information asymmetries to select proxy deflators as close as possible to one. Planners detected this behavior only after the event and could not punish it because of a higher-level prohibition on downgrading claimed results once they were in the public domain (Harrison, 1998).¹⁶

4. UPPER- AND LOWER-LEVEL BIASES IN WESTERN INDEX NUMBERS

4.1. *The Upper and Lower Levels*

Ultimately, hidden inflation in the Soviet figures must be measured against the standards set by alternative estimates. However, these standards also demand evaluation of their efforts to reduce substitution biases. Because the Western

with an enormous increase in their weight from 1% of total machinery production by value in 1928 to 37% in 1937. Bergson (1961) and Wiles (1962) both argued that, if product innovation was concentrated in machinery and if machinery prices were relatively stable, new products should not have been seriously overvalued. However, this was not the point. The failure to raise the weight of nonmachinery products as their prices rose, the machinery price level remaining stable, and the failure to cut the weight of new machinery products after the introduction period as outputs rose and costs and prices fell drove hidden inflation.

¹⁶ Had the spirit of this procedure been enforced, it would only have taken one step toward a true chain index, as can be seen in a four-period context (see Note 14). Chaining would have countered the effects of both core inflation and the negative correlation of prices and quantities by reweighting all commodities annually. What was proposed would only have corrected initial weights. It would have countered the effect of core inflation, i.e., the introduction of new products at a higher price level than old ones, but not the effect of the negative correlation of prices and quantities, i.e. the tendency of new-product costs to decline with the end of the pilot phase.

alternatives follow a sampling methodology, it is necessary to distinguish biases at the upper and lower levels of aggregation.

At the lower level, representative commodities were selected. Western observers did not incorporate tens of thousands of individual products into their measures, as Soviet measures did. They did not and could not have base-year weights for products not yet available, or current-year weights for products no longer produced. To cover breaks in continuity when one product was phased out and another phased in, series for individual commodities were chained together so that broader product groups could be represented by continuous price and quantity relatives. At the upper level, the price and quantity relatives were combined using imputed weights for various years based usually on expenditure, for final products only, or value-added, for final and intermediate products.

The upper-level and lower-level biases in the Western methodology work typically in opposite directions.¹⁷ At the upper level, the substitution bias associated with fixed weights in a Laspeyres-type formula overstates real growth when price and quantity changes are negatively correlated. Remedies include frequent chaining, averaging the weights of different years, and computing the Fisher ideal index, i.e., the geometric mean of the Laspeyres and Paasche indexes.

At the lower level, a new-product substitution bias may overstate inflation and understate real growth. With product innovation, the representative product must not be defined too completely. Some product characteristics must be ignored if the classification of products is to be broad enough to provide continuous series over a long period. Within the apparent homogeneity of the product group, one set of characteristics is giving way to another. The initial and final sets are not perfect substitutes, but new commodities are chained into the product series as if substitutes for the old ones that they represent. The deflationary impact of new or improved characteristics is unmeasured; price changes associated with changes in characteristics remained unexplained except as inflation. One remedy is to increase the number of representative products; the more finely defined the product, the more quality change is captured in shifts between product groups and the less is lost within them. Others include the measurement of change in characteristics and of price per unit of each characteristic and the prompt incorporation of new products and new characteristics.

Thus there are not only biases at the upper and lower levels but also remedies for these. Therefore, the independent studies of Western economists may be classified according to the effectiveness of the particular remedies adopted.

¹⁷ The terms "upper-" and "lower-level substitution bias" are from Boskin et al. (1996).

4.2. *Lower-Level Biases*

Most vulnerable to new-product bias at the lower level were the calculations based on representative product groups which were fewest in number and most broadly defined. For example, Hodgman's (1954) quantity relatives for machinery relied on series for just 23 products, some measured in units produced, e.g., wheeled tractors and series "E" freight locomotives, others in units of capacity, e.g., steam boilers in square meters, power transformers in kilowatts. Nutter (1962) used 38 product series for machinery and equipment and 50 series for miscellaneous machinery, all measured in physical units.¹⁸ Thus he incurred risks similar to those of Hodgman, but to a smaller extent because of his more numerous and finer product definitions.

Jasny (1952) and Moorsteen (1962) shared a representative-product approach defined at the level of the individual commodity. In principle, therefore, they had a better chance of accounting explicitly for model changes and new products. Their common difficulty arose when the individual commodities available at the start of the period were supplanted by entirely new commodities. They needed an explicit method for chaining products with dissimilar characteristics. On this point their studies diverged sharply. Jasny declared he would not generalize except from price observations for identical models. Characteristically this did not stop him from generalizing. Whether by accident or design, his results were quite close to Moorsteen's if they are interpreted sufficiently for index number relatively.¹⁹

Moorsteen's (1962) work was much more elaborate and included computing price and quantity relatives for 191 products representative of broader machinery groups between 1928 and 1958. Although the new-product problem could not be escaped, Moorsteen argued that it was mitigated by technological conservatism and long production runs in Soviet industry. He aimed to deal with product innovation by direct matching of old models with the new ones that replaced them. In two-thirds of cases, he identified a new product as a close or exact substitute for an old one, chaining the new price onto the old price one-for-one. In other cases, he looked for a new product that was substitutable in use for the old one in at least three characteristics. Where direct equivalence could not be established, he applied a correction based on measurable characteristics; e.g., when the Fordson-Putilovets wheeled tractor was replaced by the International,

¹⁸ Nutter (1962, p. 144) described any machinery index as "largely arbitrary and unreliable" and his results for Soviet machinery as merely "illustrative."

¹⁹ The problem of interpretation lay at the upper level. Jasny constructed Laspeyres price index numbers using fixed 1926/1927 weights, but neglected the fact that a value index deflated by a Laspeyres price index makes a Paasche volume index. He described his volume measures as based on what he called "real" 1926/1927 prices, when in fact they were current-weighted. The effect is visible in Table 2. See further Wheatcroft and Davies (1994, p. 35).

twice as heavy and powerful, he assumed the user benefit of the latter to be double that of a Fordson.

Khanin (1993) recently criticized Moorsteen's price indexes for overstating deflation by chaining in new products, for example, automotive vehicles, when they were still in transition from the high-cost pilot phase to lower-cost mass production. In Khanin's view, Moorsteen should have concentrated on those products, such as rail locomotives, that were already in mass production at the beginning and for which prices rose. However, this neglects the proposition that product innovation is deflationary even when no prices are observed to fall. Moorsteen's procedure was correct, and took only partial account of this deflationary process.

Moorsteen himself believed his figures still overstated inflation and understated real growth. However, his biases were clearly less than those arising when new-for-old product substitutions and model changes were largely ignored, as by Hodgman (1954) and Nutter (1962). The Hodgman and Nutter growth rates were below Moorsteen's, but this flowed from Hodgman's and Nutter's uncorrected downward biases, not their superior economic intuition. Moorsteen's finer product classification, with more numerous machinery characteristics entering into the explanation of price change, left less of the change unexplained by product innovation and therefore attributable to inflation. Of the various Western studies, Moorsteen's machinery index numbers, with the associated Kaplan-Moorsteen (1960) indices for industry as a whole, were therefore most free of new-product bias.

4.3. Upper-Level Biases

The main scope for fixed-weight substitution bias at the upper level was confined to the 1928 to 1937 period within which the inversely correlated change in relative prices and outputs was concentrated. By 1937, the most intensive structural change was over. The most important factor in upper-level bias was, therefore, the use of fixed weights of 1928 compared with weights based on any other year.

The actual weights used by Hodgman (1934 wage costs), Nutter (1928 and 1955 prices and moving weights), and Moorsteen (1928, 1937, and 1955 prices) have been listed in Table 2. All these studies used a Laspeyres-type formula at the upper level, and all were vulnerable to fixed-weight bias. At face value, Nutter's (1962) use of moving weights may be thought to imply a procedure for reducing this bias. However, his weights moved discontinuously, with 1928 weights used through 1937, 1955 weights from 1940 onward, and their geometric mean for the 1937-1940 interval. Since the most important factor promoting fixed-weight bias was the use of 1928 weights for the 1928-1937 period, Nutter's moving-weight index gravitated strongly toward his fixed-weight index

based on 1928. Therefore his moving weights did not correct the upper-level bias significantly when it mattered most.

Replacing fixed-weight series with a chain or integral index would correct upper-level bias, but this is ruled out by lack of continuous price series. An alternative is to compute Fisher ideal index numbers from the Paasche and Laspeyres index numbers already available for benchmark years. Chain, integral, and Fisher indexes all compensate for fixed-weight bias by taking into account the changes in relative values attached to different commodities over the period. Here only Fisher ideal index numbers are practicable. Even they can be computed only where Western studies reported results using a sufficient variety of weighting schemes, which rules out the studies by Jasny (1952), Hodgman (1954), and Kaplan and Moorsteen (1960). Adequate information is supplied by Nutter (1962) and Moorsteen (1962), the latter covering machinery only.

An illustration of possible outcomes is provided in Table 4. Nutter reported results for civilian industry and machinery using fixed weights of 1928 and 1955, so a Fisher ideal index number can be computed for 1955 relative to 1928 in each case. For industry as a whole, the result of a 5.6-fold increase over the period matches Nutter's moving-weights index quite closely. The Fisher index number is thus neither new nor surprising. A check with Table 2 confirms that it also matches the Kaplan–Moorsteen result of a 5.8-fold increase for civilian industry at fixed prices of 1950. As one would expect for a figure limited to civilian products, it falls a little below the Moorsteen–Powell calculation of a 6.7-fold increase for all industry at fixed 1937 factor costs, including defense industry. Soviet official figures in Table 4 are corrected for the omission of small-industry production in 1928. The corrected official figure for industry GVO in 1955, including the defense industry, showed a 17-fold increase. Thus the Western figures would appear to be consistent with the conclusion that, between 1928 and 1955, there was hidden inflation of between 150 and 200% in Soviet plan prices.²⁰

Machinery presents a more complex picture. All the Western figures are limited to civilian products. The Fisher ideal index number computed from Nutter's figures is much lower, only a 13-fold increase, than his moving-weights index number, the 21-fold rise of the latter being encouraged by the upward substitution bias induced by fixed 1928 weights at the upper level over the 1928 to 1937 period. It is also substantially lower than the equivalent Kaplan–Moorsteen figure of a 20-fold rise at fixed 1950 prices. However, all these figures are probably too low. There was a downward new-product bias in Nutter's quantity relatives for machinery products at the lower level. Nutter's moving-weights index was driven through time by two biases, one drifting upward, the other downward. The Fisher ideal index corrects the upward bias but not the downward one.

²⁰ That is, $17/5.8 - 1 \approx 2$ and $17/6.7 - 1 \approx 1.5$.

TABLE 4

Soviet Industrial and Machinery Products, 1937 and 1955: Alternative Index Numbers
from Nutter and Moorsteen (Percent of 1927/1928)

	Weights	1937	1955
Nutter (all civilian products)			
Laspeyres	1928	—	681
Paasche	1955	—	457
Moving weights	—		563
Fisher ideal	1955/1928	—	558
Nutter (civilian machinery)			
Laspeyres	1928	—	2438
Paasche	1955	—	689
Moving weights	—		2094
Fisher ideal	1955/1928	—	1298
Moorsteen (civilian machinery)			
Laspeyres	1928	1792	6149
Laspeyres (1955/1937), Paasche (1937/1928)	1937	889	3139
Paasche	1955	—	1795
Fisher ideal	1937/1928	1262	—
	1955/1928	—	3323
Chain-Fisher ideal	1955/1937/1928	—	4286
TsSU (Including Military Machinery)			
Industry GVO, total	1926/1927	367	1700
GVO of machinebuilding, total	1926/1927	1020	8600

Note. All the figures entered as Laspeyres, Paasche, or moving-weight index numbers are taken from Nutter (1962, pp. 113 (all civilian products, excluding miscellaneous machinery) and 116 (civilian machinery and equipment, excluding miscellaneous machinery)) and from Moorsteen (1962, p. 107). The Laspeyres and Paasche index numbers were originally calculated using a fixed-weight formula based on weights of 1927/1928, 1937, or 1955, with the effect that the index-numbers obtained are Laspeyres when looking forward from the base year and Paasche when backward-looking. All, however, are reported in the table as percentages of 1927/1928. For Nutter's moving-weight index numbers, discussed further in the text, see Table 2, note *g*. Fisher ideal index numbers are calculated as geometric means of the Laspeyres and Paasche index numbers for the years shown. When the weights of a Fisher ideal index are given as "1955/1928," this means that the figure shown for 1955 is the mean of the Laspeyres index number calculated with 1928 weights and the Paasche index number calculated with 1955 weights, both expressed as percentages of 1928. In the case of the chain-Fisher index, the figure for 1955 is the product of the Fisher ideal index number for 1937 computed with 1937/1928 weights, the percentage of 1928, and the Fisher ideal index number for 1955 computed with 1955/1937 weights, percentage of 1937: hence, "1955/1937/1928" weights. TsSU figures are those shown in Table 2, corrected downward for the omission of small-industry production in the base year 1928. The 1928 base figures for industry as a whole and for machine building are corrected respectively by the shares of small industry in gross output of industry as a whole (21.5%) and in group "A" gross output (8%) in that year at 1926/1927 prices (figures from Davies, Harrison, and Wheatcroft (1994, p. 294).

If we allow Moorsteen to be the arbiter, it was Nutter's downward bias that dominated. Moorsteen's results were based on more product series, more carefully calibrated to avoid lower-level bias. They also allow more elaborate adjustment for upper-level bias. This is because Moorsteen computed his machinery series on the basis of no less than three sets of fixed weights. From these, Fisher ideal index numbers can be calculated for both 1937 and 1955 relative to 1928, and also for 1955 relative to 1937. The product of the 1955/1937 and 1937/1928 comparisons is then a "chain-Fisher" ideal index number for 1955 relative to 1928.

The Fisher ideal index number of machinery production in 1937 suggests a 13-fold increase over 1928. This exceeds the 10-fold increase in the corrected official figure, including defense products, based on plan prices. It suggests that, in the machinery sector in the 1930s, there was no hidden inflation and probably some hidden deflation. Hence the paradox discussed below.

As for 1955, Moorsteen's estimates produce two alternative Fisher ideal index numbers that do not exactly coincide. The classic Fisher ideal formula gives a 33-fold increase over 1928, while the chain-Fisher ideal formula gives a 43-fold increase. The latter may be preferred since it incorporates more information, i.e., the relative prices of the intervening link-year 1937, as well as from the beginning and end of this long period. These figures are much higher than any derived from Nutter or Kaplan and Moorsteen. Still they lag far behind the corrected official 86-fold increase in GVO of machine building in plan prices. Little of this gap is to be explained by the growth of military machine building. Therefore, Moorsteen's work supports a figure of 100–160% for hidden inflation in plan prices of machinery products between 1928 and 1955, all of it concentrated in the period after 1937.²¹

In summary, the computation of independent growth series for Soviet industry was fraught with opportunities for distortion. The Western studies all struggled to cross the pitfalls, but with varying success. Moorsteen's study of machinery probably did most to overcome the downward new-product bias at the lower level, together with the associated Kaplan–Moorsteen series for industry as a whole. Moorsteen's study was also most transparent in enabling subsequent correction of the upward fixed-weight bias at the upper level, but the same does not apply to Kaplan and Moorsteen.

5. THE MOORSTEEN PARADOX: A SOLUTION

We have taken Moorsteen's machinery index as definitive for calculating hidden inflation in the Soviet official figures of machinery production. In that case we must face the Moorsteen paradox proposed by Davies (1978, 1994):

1. Product innovation drove hidden inflation in Soviet plan prices.

²¹ That is, $86/33 - 1 \approx 1.6$ and $86/43 - 1 = 1$.

2. Product innovation was concentrated in machinery.
3. There was less hidden inflation in machinery, and perhaps sometimes hidden deflation.
4. Hidden inflation was greater in consumer industry where product innovation was less.

There are two steps to the solution. First, if core inflation was sufficient for hidden inflation in the Soviet index when prices and quantities were negatively correlated, then conversely a sufficient fall in prevailing prices created the conditions for hidden deflation. This logic applies just as much to subindices, e.g., for machinery or consumer goods, as to industry as a whole. According to Moorsteen, prevailing machinery prices fell on a Paasche basis between 1928 and 1937. With a falling machinery price level, the official machinery index should not be vulnerable to hidden inflation. Hidden inflation reappeared in the official machinery index only after the war when machinery prices began to rise. In consumer branches, however, limited product innovation combined with a continuously rising price level ensured some hidden inflation in official index numbers. This explains why there was hidden inflation in official index numbers of consumer products, but not of machinery between the wars. However, it does not explain why there was probably more hidden inflation in aggregate output than in any particular subindex.

The second step is the observation that, with new products weighted by the prices prevailing at the moment of their introduction, machinery itself became increasingly overweighted relative to consumer industry. From the standpoint of a true chain index, Soviet statisticians failed to update the weights of existing products. Existing products were concentrated in consumer industry, where product innovation was slower. Thus the weight of consumer industry in plan prices fell further and further behind its weight at prevailing prices. According to official figures, for example, in 1937 the share of the heavy, defense, and machine-building industries in Soviet industrial gross output of 1937 was 50% in plan prices, but only 35% at factory wholesale prices (Rossiiskii Gosudarstvennyi Arkhiv Ekonomiki, *fond* 4372, *opis'* 38, *delo* 270, folio 7). In short, hidden inflation in aggregate output was the result of combining a rapidly growing, relatively accurate, but increasingly overweighted machinery index with consumer product indexes that grew more slowly, still overstated real growth, and were increasingly underweighted.

Harrison (1990, 1996) identified another case of hidden deflation in military machinery in the war years. Between 1941 and 1943, with the wartime transition to mass production, prevailing prices of existing weapons fell by more than 50% on average. The plan prices of existing weapons, however, reflected their higher introduction prices based on peacetime craft production costs. Many new and improved weapons were introduced during the war, especially in 1943 and 1944, and went immediately into mass production. Their introduction prices reflected

the lower costs of wartime. If they were chained into the official index at their introduction prices, they did not receive their due weight relative to the prewar models they were replacing. The result was to undervalue the most rapidly growing lines of output. Therefore, military machine building in wartime satisfied the conditions for hidden deflation to be present in official figures. No change in statistical policy or system was required to bring this about. It happened automatically as a result of applying the normal statistical methodology in the abnormal circumstance of a falling price level.

At the 1944 peak, the official measure of Soviet defense production, on a commodity classification and in plan prices, stood at 3.1 times the 1940 level, but this was substantially below the 3.9 times estimated independently at constant prewar prices. The latter figure may still understate true growth in real output since it compensates only partially for lower-level substitution bias. On the other hand, in civilian sectors where there was no wartime deflation, for example, the light and food industries, hidden inflation proceeded as usual. There was no need for civilian product innovation to sustain this process; the main wartime trend, probably not captured in either Soviet or Western measures, involved the substitution of inferior materials and nutrients. All that was required was the underweighting of those consumer products that suffered the most severe wartime curtailment of supply.

6. CONCLUSIONS

Every index number is a practical compromise with an unattainable ideal. The Soviet compromise was worse than most. The reason for this appears to be that Soviet index numbers of real growth at plan prices were designed primarily not as statements about welfare but to facilitate regulatory tasks; it may be that their regulatory and statistical functions were in conflict, but this story is now told elsewhere.

The statistical consequences must be defined in relation to one or another alternative index-number concept. The hidden inflation in Soviet measures can be defined in relation to a chain-Laspeyres index. The chain-Laspeyres formula was advocated at the time as a feasible alternative that would compensate for the most obvious biases. When a chain-Laspeyres index is the comparator, with price and quantity changes negatively correlated, a sufficient condition for hidden inflation in Soviet plan prices was a core inflation. This finding is consistent with no hidden inflation, and even with hidden deflation, in official subindices for machinery and weapons in periods such as 1928 to 1937 and 1941 to 1945 when prevailing machinery prices were stable or falling.

In their own studies, Western researchers strove to eliminate hidden inflation, but their procedures were vulnerable to various substitution biases. Moorsteen's machinery estimates did the most to minimize new-product bias at the lower level of aggregation and to enable the identification of fixed-weight bias at the

upper level. Next best are those of Nutter for industry as a whole, but his figures still suffer from uncorrected downward new-product bias, especially in machinery, where coverage was poor. We reject the view that the estimates of Nutter, Hodgman, and Jasny should be favored over Moorsteen's because they are lower and demonstrate superior economic intuition.

Data deficiencies prevent the recomputation of Western price and output indices using a chain or integral formula. Fisher ideal index numbers can be computed in the cases just mentioned. They suggest that, from 1928 to 1955, hidden inflation in the unchanged prices probably ran at between 150 and 200% for industry as a whole, and 100–160% in machine building. The hidden inflation in machine building was confined to a period beginning not earlier than 1937, perhaps even 1945.

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