

# Sectoral Effects of News Shocks

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## Abstract

This paper argues that an aggregate news shock reveals news about technological improvements in the durable goods sector. Better technological prospects translate into large responses of the fundamentals in the durable goods sector; much larger than the responses of the fundamentals in the nondurable goods sector. These better technological prospects, contrary to common belief, do not induce short-run comovement among fundamentals within either of the two sectors. The behavior of inventories, an important margin that durable goods producers can use to buffer news shocks, proves to be crucial for reconciling the effects of news shocks in a model with the data.

*Keywords:* News Shock, Durable and Nondurable Goods Sectors, Inventories

*JEL Classification Codes:* E3, E32, L60

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# 1 Introduction

After being abandoned for more than half a century, the idea that the expectations about future changes in productivity represent an important driving force of the business cycle has experienced a revival, receiving a great deal of attention in the recent literature.<sup>1</sup> [Beaudry and Portier \(2004, 2006\)](#) were the first authors to reassess the importance of news about future technological developments as drivers of business cycles. Similarly to many other authors, they find that news shocks account for more than half of output (business-cycle) fluctuations and also induce comovement among aggregate variables.<sup>2</sup>

The purpose of this paper is to gain deeper understanding about the nature of this important shock, by looking at the channels through which it propagates the business cycle. Specifically, I analyze the behavior of manufacturing sector, because it allows for a clear distinction between the nondurable and durable goods industries. As I will show, the aggregate news shock is essentially a durable-goods-sector news shock, which implies that durable goods industries play dominant role in the propagation of an aggregate news shock. This result is consistent with [Mankiw \(1985\)](#), who concludes that durable goods industries play an essential role in the business cycle, and that explaining fluctuations in the durable goods sector is vital for understanding aggregate economic fluctuations.

This paper argues that an aggregate news shock is effectively a news shock about technological improvements in the durable goods sector. Better technological prospects translate into large responses of the fundamentals in the durable goods sector; much larger than the responses of the fundamentals in the nondurable goods sector. These better technological prospects, however, do not induce short-run comovement among fundamentals within either of the two sectors. This lack of the short-run comovement can be better understood by looking at the behavior of inventories, an important margin that durable goods producers can use to buffer news shocks. In fact, my investigation of inventories within a two sector model proves to be crucial for understanding the propagation channel of the aggregate news shock to the two sectors, and to reconciling the short-run effects of news shocks in a model with the data.

My empirical analysis relies on the identification of news shocks proposed by [Barsky and Sims \(2011\)](#).<sup>3</sup> The contribution of this empirical analysis consists of two parts. First, my

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<sup>1</sup>[Pigou \(1927\)](#) was one of the first authors to propose that agents' expectations about the future are an important source of business cycle fluctuations.

<sup>2</sup> [Jaimovich and Rebelo \(2009\)](#), [Beaudry and Lucke \(2010\)](#), and [Schmitt-Grohé and Uribe \(2012\)](#), among others, also find news shocks to be an important driver of business-cycle fluctuations. For a very detailed survey of the papers that contribute to this literature see [Beaudry and Portier \(2014\)](#).

<sup>3</sup>These authors recover the aggregate news shock as the shock that has no contemporaneous impact on total factor productivity (TFP) and that simultaneously explains most of its forecast error variance over the 10-year

sector-focused investigation shows that aggregate news shock manifests as a durable-goods-sector news shock, and, therefore, propagates primarily through the durable goods sector. In particular, after a 1 percent aggregate news shock, the response of durable-goods-sector productivity after a three-year horizon is already about three times greater than the response of the nondurable-goods-sector productivity. This higher productivity increase translates into significantly higher percentage responses of fundamentals in the durable goods sector than in the nondurable goods sector. Second, my sector-focused investigation also shows that a positive aggregate news shock does not generate comovement among sectoral fundamentals within the two sectors. In particular, a positive aggregate news shock leads to the following responses: positive investment in both sectors; negative hours and output in both sectors. In addition, aggregate news shocks introduce negative correlation in consumption across sectors, different from the positive unconditional correlation observed in the data.<sup>4</sup> This second result is in line with that of Barsky and Sims' (2011) finding of no news shock-induced aggregate comovement responses, and in contrast with that of Beaudry and Portier (2004) who find shock-induced aggregate comovement. The first result, however, is robust to either of the two identification schemes. Regardless of the identification scheme used, my results unequivocally suggest that aggregate news shock is essentially a durable-goods-sector news shock.

One obvious and key difference between durable and nondurable goods is that producers of durables can stock inventories and use them to buffer shocks. Nearly a century ago, Pigou (1927) proposed that the possibility of holding stocks of inventories explained the fact that business cycle fluctuations are more pronounced in durable, rather than nondurable, goods industries.<sup>5</sup> Early research in the real business-cycle tradition (see Blinder (1986), Christiano

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horizon.

<sup>4</sup>The analysis of sectoral consumption comovement in response to monetary policy shocks has received much attention in the literature. After an influential paper of Barsky et al. (2007), who, among other things, show that one shortcoming of standard NK models is their inability to generate observed comovement between nondurables and durables consumption after monetary tightening, many papers have tried to reconcile models with the data. For example, Monacelli (2009) shows that the introduction of credit frictions solves this problem. Sterk (2010), however, shows that this result relies on the presence of price stickiness in the durable goods sector, and that the introduction of credit frictions makes the comovement problem even more challenging.

<sup>5</sup>In his book *Industrial Fluctuations*, Pigou writes: “When for any reason the aggregate demand is increased in commodities that are durable and are not destroyed in the act of use, the resultant extra production of these commodities in the years of high demand involves the existence of a correspondingly enlarged stock, and so gives rise to a smaller demand for new production of these commodities than it used to give rise to before. Thus, the upward fluctuation of industrial activity above the normal carries with it a subsequent downward fluctuation below the normal when the stimulus is removed, and not merely a subsequent return to the normal... The same thing holds good of those consumption goods which are destroyed in a single act of use, provided that they are durable in their own nature and are of such a sort that they can be held in store without great cost of risk: for dealers pile up stocks of them in booms, and in depressions are forced to offer them out of their stocks in competition with the current output of industry... Here, then, we have a second reason for expecting that instrumental industries will fluctuate more than others, even though it is in the others that the cause of

and Eichenbaum (1987), Eichenbaum (1984), Ramey (1989)) focused considerable attention on the importance of explaining the behavior of inventories. More recently, many papers have looked at the aggregate implications of introducing inventories into dynamic general equilibrium models (e.g. Fisher and Hornstein (2000), Bils and Kahn (2000), Kahn (2008a,b), Kryvtsov and Midrigan (2013)). In my analysis, I re-establish the role of the importance of inventories with new empirical evidence concerning the response of inventories to news shocks, connecting the two literatures. To do so, I use an inventories-to-sales ratio, a standard inventories indicator. The resulting percentage response of inventories to news is statistically significant in the durable goods sector; by contrast, it is statistically insignificant in the nondurable goods sector.

This large and significant response of inventories to a news shock suggests that the behavior of inventories might carry relevant information for understanding the propagation of news shocks and business cycles.<sup>6</sup> Therefore, to explore the mechanism, I build a model with the explicit role for inventories. Specifically, my model is a two-sector, two-factor, real business cycle model that follows Baxter (1996) in its basic structure. Sector 1 produces a pure consumption (nondurable) good, whereas sector 2 produces a consumer durable good and the capital good that is used as an input in the production of both consumption goods. Both sectors use capital and labor as their factor inputs. The key difference between the two sectors is that a good produced in sector 1 is perishable, whereas a good produced in sector 2 can be stocked. I model this feature by adding inventories into the production function of sector 2, following Christiano (1988) and Kydland and Prescott (1982). These authors argue that the stock of inventories, as the stock of fixed capital, provides a flow of services to a firm.

My model features several additional components. First, it requires the adjustment costs both in investment and in new purchases of durable goods, because this gives the agents incentive to respond to positive news immediately. Second, variable capital utilization in both sectors serves an important function by creating a channel through which hours and output can respond to news shocks. Third, my model introduces preferences with a weak short-run wealth effect on the labor supply. This feature plays an important role in securing my results because the empirical evidence does not easily square with a two-sector real business cycle model with standard preferences of the King et al. (1988) type. While these preferences are desirable for obtaining negative response of labor supply at the aggregate level, they cannot generate co-

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*fluctuations lies.*"

<sup>6</sup>To the best of my knowledge, Crouzet and Oh (2016) is the only paper that investigates inventories dynamics in the context of news literature; these authors document that the dynamics of the inventories-to-sales ratio is crucial for the identification of aggregate news shocks. However, they do not investigate sectoral components of aggregate news shock and the role of inventories in explaining these components.

movement between hours worked across the two sectors. Therefore, a model with the capacity to reproduce empirical evidence must feature preferences with a weak short-run wealth effect on the labor supply. Finally, as mentioned above, durable goods sector requires inventories for production.

These components together explain the observed empirical responses. Specifically, the model can replicate the negative impact responses of hours in both sectors. The presence of inventories proves to be crucial for this result. In fact, contrary to the situation when inventories are not present in the model, utilization rates in both sectors - especially in the durable goods sector - decrease on impact, leading, in turn, to a decrease in hours and outputs in both sectors. Lower labor supply, together with lower utilization rates, leads to a decline in output in both sectors. As output in the nondurable sector decreases, so does the nondurables' consumption. However, since the durable goods sector can hold inventories, as output decreases in this sector, both consumption and investment can increase at the same time as the stock of inventories adjusts to meet higher demand for new purchases of durable consumption goods as well as for investment goods used in the production of the two sectors. In addition, the model performs remarkably well in replicating my first empirical result, i.e. larger responses of the durable-goods-sector fundamentals to an aggregate news shock over a longer horizon.

Although this is the first paper to distinguish between the durable and non-durable sectors of the economy, several papers in the recent literature focus on disentangling sectoral components of aggregate news shocks. For example, [Ben Zeev and Khan \(2015\)](#) show that investment-specific news shocks constitute a significant force behind U.S. business cycles and account for about 70 of business cycle variations in output. Furthermore, [Gortz and Tsoukalas \(2016\)](#), by looking at sectoral data and documenting high co-linearity between consumption-specific and investment-specific news shocks, document the importance of both aggregate and investment-specific news shocks in explaining aggregate U.S. fluctuations. Finally, [Nam and Wang \(2014\)](#) show that investigating sectoral components of the aggregate news shocks matters for the implications of news shocks.

The remainder of the paper is structured as follows: Section 2 discusses the choice of the benchmark identification strategy, as well as the data used in the empirical analysis. Section 3 presents main empirical findings, by analyzing the responses of sectoral fundamentals to aggregate news. The two-sector model is presented in Section 4, and its calibration in Section 5. Quantitative findings of the model and their robustness are presented in Section 6. Section 7 concludes.

## 2 Empirical Strategy

When the effects of a particular exogenous shock are discussed in macroeconomics, an important first step is to clearly communicate the validity of the identification strategy used. The issue is highly relevant in discussions about the news shock, where there is no consensus regarding the identification strategy and, consequently, no consensus regarding the implied effects of the shock on (aggregate) fundamentals. Therefore, I first discuss the choice of my benchmark identification strategy, proposed by [Barsky and Sims \(2011\)](#) (BS identification, henceforth), as well as the data used. Then, after presenting empirical results implied by this strategy, I check the robustness of the results when a different identification strategy, proposed by [Beaudry and Portier \(2006\)](#) (BP identification, henceforth) is used.<sup>7</sup>

### 2.1 Identification of the News Shock

Regardless of the identification strategy used, a news shock is typically defined as the arrival of new information about future productivity growth that is instantaneously reflected in forward-looking variables, but has no instantaneous impact on the current productivity. Instead, the effects on TFP are realized only after a certain number of quarters. Although it is relatively straightforward to think about this phenomenon in a theoretical framework, recovering its empirical analog is more challenging.

My benchmark identification strategy is that proposed by [Barsky and Sims \(2011\)](#). My choice is guided by the fact that this identification strategy overcomes the recent criticisms of the BP identification, the first identification strategy of news shocks to be proposed in the literature.<sup>8</sup> Specifically, Barsky and Sims apply the strategy proposed by [Uhlig \(2004\)](#) for the purpose of identifying news shock. They identify the news shock as the shock that has no

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<sup>7</sup>BP identification relies on quite standard techniques of imposing short- and long-run restrictions with Cholesky decomposition. In particular, news shock is identified as a shock that does not affect productivity in the short run, but drives all of its variation in the long run. Since BS identification is less standard, in addition to discussing the main logic behind the identification strategy, I provide technical details in [Appendix A](#).

<sup>8</sup>For example, [Fisher \(2010\)](#) points out that when a vector error correction model is used, as it is the case with BP identification, the conclusions regarding the importance of news shocks greatly depend on the number of cointegration relationships imposed. Similarly, [Kurmann and Mertens \(2014\)](#) show that the problem of Beaudry and Portier's identification scheme arises in a system with more than two variables as a result of combining long-run restrictions and cointegration restrictions. In particular, as it turns out, one of the long-run restrictions becomes redundant, making it impossible to uniquely identify the solution. At the same time, [Forni et al. \(2014\)](#) point out that small-scale VAR models, such as the one used by Beaudry and Portier, suffer from the nonfundamentalness issue, as the variables used do not contain enough information to recover structural shocks. This issue has been addressed by [Beaudry and Portier \(2014\)](#) and in particular by [Beaudry et al. \(2015\)](#), where they show that although the nonfundamentalness problem is present, it is quantitatively almost irrelevant because impulse response functions do not change much even when the three most important factors from the factor-augmented VAR proposed by [Forni et al. \(2014\)](#) are used.

contemporaneous impact on TFP and that explains most of its forecast error variance over the 10-year horizon.<sup>9</sup> The advantage of this approach is that it circumvents the problem pointed out by [Kurmann and Mertens \(2014\)](#) because it does not rely on long-run restrictions. In addition, it can be applied to larger-scale VAR systems without imposing any additional restrictions.<sup>10</sup>

When I use the BS identification, I use large-scale VAR systems that will be described below. To improve precision, following [Kurmann and Otrok \(2013\)](#), I impose a Minnesota prior on the estimation, and I compute error bands by drawing from the posterior. When I use the BP identification, because of the issues discussed above, I cannot use a large-scale VAR system. Therefore, I use the smallest possible VAR system (three-variable) that would still allow me to investigate effects of aggregate news shocks on sectoral fundamentals. The error bands are computed by bootstrapping from the estimated VAR.

## 2.2 Data

The data used in this paper can be divided into two categories: aggregate-level and sector-level data. They both span the period 1972:Q1-2012:Q4. At the sectoral level, I use data from the manufacturing sector, which allows me to clearly distinguish between the durable and nondurable goods industries.

At the aggregate level, I use the technology measure constructed by [Fernald \(2012\)](#).<sup>11</sup> Since Fernald calculates only aggregate technology measures, I construct my own corrected empirical measures of sector-specific technology measures. In order to do so, I start by following the approach proposed by [Burnside et al. \(1995\)](#), and assume that time  $t$  gross output is produced using a Leontief production function given by

$$Y_t = \min(M_t, V_t), \tag{1}$$

where  $M_t$  denotes time  $t$  materials and  $V_t$  denotes value-added at time  $t$ , which, itself, is produced using total hours worked  $L_t$ , the stock of capital  $K_t$ , and time-varying capital utilization. After some manipulations, this specification allows total value added in sector  $i$  to be written

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<sup>9</sup>This horizon is used in all specifications where news shock is identified using the benchmark specification.

<sup>10</sup>Even though BP identification does not circumvent the problem highlighted by [Kurmann and Mertens \(2014\)](#) I choose to present the results implied by this identification scheme, since much of the debate at the aggregate level has been centered around the implications of the two identification strategies.

<sup>11</sup>As emphasized by [Beaudry and Portier \(2006\)](#) and [Barsky and Sims \(2011\)](#), since the identification of news shocks requires orthogonalization with respect to observed technology, it is important that the empirical measure of technology controls for the unobserved input variations. The advantage of Fernald's approach is that it uses a careful growth accounting, which controls for heterogeneity among workers and types of capital and adjusts for variation in factor utilization - labor effort and the workweek of capital.

as

$$V_t^i = A_t^i F(N_t^i H_t^i, K_t^i H_t^i). \quad (2)$$

Here  $A_t^i$  reflects the state of time  $t$  technology and other exogenous factors that affect productivity in sector  $i$ ,  $N_t^i$  is the number of sector  $i$ 's time  $t$  workers and  $H_t^i$  is the number of hours they are employed which, in this specification, coincides with the workweek of capital. Total hours worked in sector  $i$ ,  $L_t^i$ , is the product of these two variables. To avoid using capital services data which are available only at annual frequency, [Burnside et al. \(1995\)](#) assume that electricity consumption per machine is proportional to its workweek, which then allows them to use electricity consumption as a proxy for capital services.<sup>12</sup> Federal Reserve, however, discontinued its survey of industrial electric power in 2006, because the response rate for the voluntary survey had dropped significantly. Therefore, since the electricity consumption data are not available during the entire sample at the sectoral level, I will instead use the data on capital services and capacity utilization, which is a proxy for the workweek of capital. The capital services series are obtained from the Bureau of Economic Analysis, and interpolated to obtain quarterly series, assuming constant growth within the quarters of the same year.<sup>13</sup> The quarterly series on capacity utilization is obtained from the Federal Reserve Board.<sup>14</sup>

I further assume that the function  $F(\cdot)$  takes the Cobb-Douglas form since [Burnside et al. \(1995\)](#) argue that the sector-level and industry-level data are well described by a constant-returns-to-scale production function. Then, using equation (1) the expression for technology in a sector or industry  $i$  can be obtained using a first-order log-linear approximation of the production function:

$$\Delta Y_t^i = \alpha_i \Delta L_t^i + (1 - \alpha_i) \Delta K_t^i u_t^i + \Delta A_t^i, \quad (3)$$

where  $\Delta A_t^i$  is assumed to be the growth rate of TFP,  $\Delta Y_t^i$  the growth rate of output,  $\Delta L_t^i$  the growth rate of labor input,  $\alpha_i$  is the labor share in income and  $\Delta K_t^i u_t^i$  the growth rate of capital services adjusted for the capacity utilization in sector  $i$ ,  $u_t$ .

The sector-specific output measure is the industrial production index. The capital measure is the log of real capital services corrected for capacity utilization, proxied by the electricity use. These series are from the Federal Reserve Board. The labor measure is the hours worked by the production workers, which is constructed as the product of the following two time series:

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<sup>12</sup>In particular, they would obtain that the production in sector  $i$  is:  $Y_t^i = A_t^i F(L_t^i, E_t^i/\phi)$ , where  $\phi$  represents the assumed fixed proportion between electricity consumption and capital services.

<sup>13</sup>This approach has been used by [Beaudry and Portier \(2006\)](#) when constructing aggregate TFP measure.

<sup>14</sup>I confirm that, for the part of the sample in which electricity consumption is available, my sector-level results are robust to the use of these two different measures of capital services in constructing technology measures. Therefore, I am confident that my results are not influenced by the data used to measure capital services.

average weekly hours of production workers and the total number of production workers, both obtained from the Bureau of Labor Statistics. Finally, my assumption of a constant returns to scale Cobb-Douglas technology allows me to calibrate the parameter  $\alpha_i$ , using the labor share in income. I compute labor's share as the ratio of labor compensation and nominal income in each sector. Both series are obtained from the Bureau of Economic Analysis.

The sector-specific consumption measure is the log of real durable and non-durable goods consumption. The investment measure is the index of investment in private fixed assets by industry. Both series are provided by the Bureau of Economic Analysis. As the inventories indicator I use the log of the real inventories-to-sales ratio, which is constructed using the data on real private inventories and real final sales by industry from the Bureau of Economic Analysis.

The measure of stock prices is the log of the real S&P 500 Index, obtained from Robert Shiller's website.<sup>15</sup> The measure of industry stock prices is the log of the real stock price index, taken from Kenneth French's website.<sup>16</sup> Using the civilian non-institutional population over 16, I convert all the data to per capita measures.

### 3 Empirical Evidence

What is the nature of the aggregate news shock? Does it affect all sectors of the economy equally, or does it propagate only through a specific sector? In order to answer the first question, I explore the effects of the aggregate news shock on sectoral productivities and stock prices. In order to answer the second question and better understand the transmission mechanism of this shock, I explore the effects on the durable goods and nondurable goods sectors, by analyzing sector-specific responses of output, consumption, investment, hours, and inventories.

#### 3.1 Technology and Stock Prices

An aggregate news shock might not affect sector-specific productivities and stock prices in the same manner. In fact, I show that the aggregate forward-looking variables contain different information about the productivities in the two sectors, and, therefore, have different implications across the durable and nondurable goods industries. The responses of sectoral

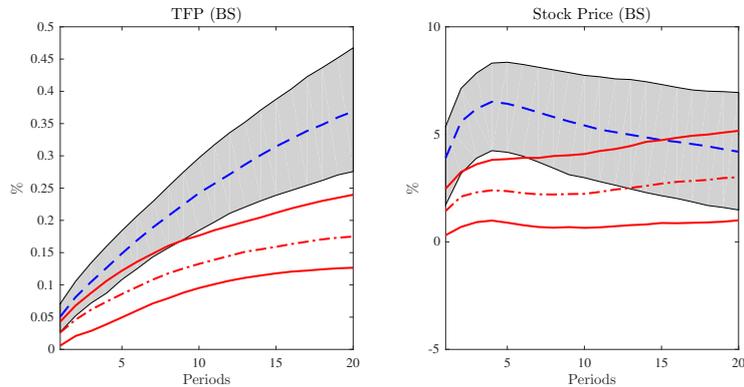
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<sup>15</sup>Available at <http://www.econ.yale.edu/shiller/data.htm>.

<sup>16</sup>The data are constructed using The Centre for Research in Security Prices (CRSP) database. The particular series used here are the stock price indices of the manufacturing sector, durable goods sector, nondurable goods sector, as well as stock price indices of all two-digit SIC manufacturing industries. The data are available for download at <http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data/library.html>.

productivities and stock prices to the aggregate news shock are reported in Figure 1.

Figure 1 – IMPULSE RESPONSES OF THE SECTORAL TFPs AND STOCK PRICE INDICES TO A UNIT AGGREGATE NEWS SHOCK (BS IDENTIFICATION)



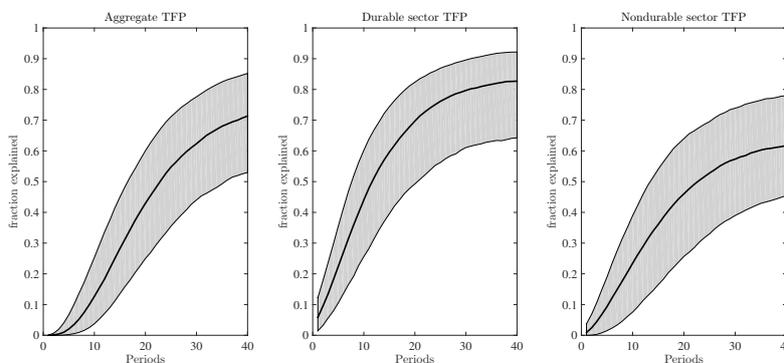
Note: The dashed (durable goods sector) and dashed dotted (nondurable goods sector) lines are the estimated impulse responses to a unit aggregate news shock (BS identification), and correspond to the posterior median estimates. The unit of the vertical axis is the percentage deviation from the situation without shock. The responses originate from a VAR featuring eight variables: six aggregate variables, namely TFP, consumption, output, hours, stock price index, and consumer confidence, and two sectoral variables, TFP and stock price index in the durable goods sector and in the nondurable goods sector, alternatively. The system is estimated in the levels of all variables, features four lags and a constant. The gray areas and the solid lines represent  $\pm$  one standard deviation confidence bands, obtained by drawing from the posterior, in the durable and the nondurable goods sector, respectively.

The quantitative responses of the two sectors are remarkably different. First, the impact response of the durable sector stock price index is about three times larger than that of the nondurable sector, with nondurable response lying outside the durable sector confidence bands. In addition, besides the first quarter, confidence bands in the two sectors do not overlap and only start to converge over the longer horizons, after the initial information is disseminated. Several authors have emphasized forward-looking variables' predictive power regarding future movements in economic activity. Therefore, more responsive durable sector stock prices over the shorter horizons suggest that the aggregate news shock mostly reflects the sector's higher future productivity, and, thus, real activity as well. In fact, this view is confirmed in the next section when I look at other sectoral fundamentals. Second, after similar nearly-zero initial responses, productivities in the two sectors quickly start to diverge. Specifically, percentage response of the TFP in the durable goods sector rapidly eclipses that of the TFP in the nondurable goods sector; after just a three-year horizon it is about two times greater. At the same time, while confidence bands overlap over the shorter horizons while the new technology is not yet adopted, they quickly start to diverge over the longer horizons when TFP in the durable goods sector increases significantly more than in the nondurable goods sector.

In order to investigate how important news shock is in driving these responses, Figure 2

plots the forecast error variance of the aggregate news shock in explaining TFP, both in the aggregate and for the two separate sectors. The results are striking: over a five-year horizon, aggregate news shock explains more of the TFP movements in the durable goods sector than in the aggregate. Specifically, aggregate news shock explains the total variance of TFP to the following extents: more than 80 percent for the durable goods sector, 60 percent for the nondurable goods sector, and about 70 percent in the aggregate. These results suggest that the overall lower productivity response in the nondurable goods sector is not because the news shock lacks importance, but because the aggregate news propagates mainly to the productivity in the durable goods sector, essentially representing news about technological improvements in this particular sector of the economy.

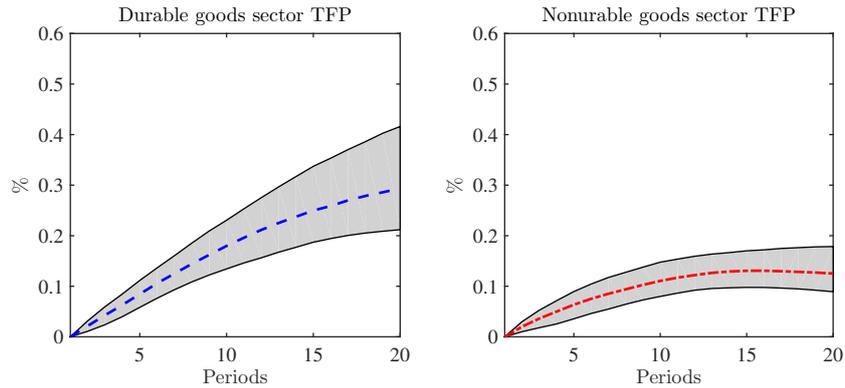
Figure 2 – FORECAST ERROR VARIANCE EXPLAINED BY AGGREGATE NEWS SHOCK



Note: The solid lines are the estimated forecast error variance of TFP ( aggregate, and for the durable goods and nondurable goods sectors) caused by an aggregate news shock, obtained using the benchmark identification and the specification as in Figure 1. The solid lines correspond to the posterior median estimates, while the gray areas represent +/- one standard deviation confidence bands obtained by drawing from the posterior.

One might be concerned that the identification of the aggregate news shock will be affected once the sectoral TFP is added to the system composed of aggregate variables. At least four points address this issue. First, the responses of the aggregate variables in the system barely change when sectoral variables are added. Second, the initial responses of productivities in both sectors are very close to zero (left panel of Figure 1), even though they are not restricted, suggesting that the identified shock does in fact represent a news shock about future productivity prospects. Third, Figure 3 displays the responses of sectoral TFPs when the aggregate TFP is excluded from the system and when the contemporaneous sectoral TFP (first in the durable and then in the nondurable goods sector) is restricted to be zero instead. This specification identifies sector-specific components contained in the aggregate forward-looking variables (stock prices and consumer confidence). Interestingly, besides the very initial responses which are zero by construction in this specification, the responses of the sectoral TFPs are almost

Figure 3 – IMPULSE RESPONSES OF THE SECTORAL TFPs TO A UNIT SECTOR-SPECIFIC NEWS SHOCK (BS IDENTIFICATION)



Note: The figure represents the responses of the sectoral TFPs to a unit news shock in a VAR composed of the durable goods sector TFP, aggregate consumption, output, hours, stock price index, and consumer confidence (left panel) and the nondurable goods sector TFP, aggregate consumption, output, hours, stock price index, and consumer confidence (right panel). Both systems are estimated in the levels of all variables, feature four lags and a constant. The news shock is identified using the BS identification, i.e. as the shock orthogonal to the sectoral (durable goods sector and nondurable good sector, alternatively) TFP innovations which best accounts for unexplained movements in sectoral TFP over a ten-year horizon. The dashed blue lines (left panel) and dashed dotted red lines (right panel) correspond to the posterior median estimates, while the gray areas depict +/- one standard deviation confidence bands obtained by drawing from the posterior.

identical to those in the left panel of Figure 1. This result suggests that the two specifications essentially extract the same sector-specific information contained in the aggregate variables. Fourth, responses of sectoral TFPs are almost identical when a two-step procedure is used; in the first stage, aggregate news shocks is extracted from the aggregate system and then, in the second stage, sectoral productivities are regressed on the lags of aggregate news recovered in the first stage.

In what follows, I explore the broader implications of these results by analyzing whether aggregate news shocks also set off different impacts on sectoral fundamentals across the two sectors.

### 3.2 Other Sectoral Fundamentals

Although my first result shows that an aggregate news shock manifests as the durable-goods-sector news, other fundamentals might still behave quite similarly across the two sectors - depending on the propagation mechanism of the shock, and interactions between the sectors. To this end, I examine how the news literature's commonly considered variables - sectoral output, consumption, hours, and investment - respond to the aggregate news shock. One obvious and key difference between durable and nondurable goods is that producers of durables can stock inventories and use them to buffer shocks. Therefore, I also look at the behavior of

inventories, which might paint a clearer picture regarding the responses of the two sectors.

Figure 4 displays the responses of sectoral fundamentals to a unit aggregate news shock.<sup>17</sup> Two interesting outcomes emerge:

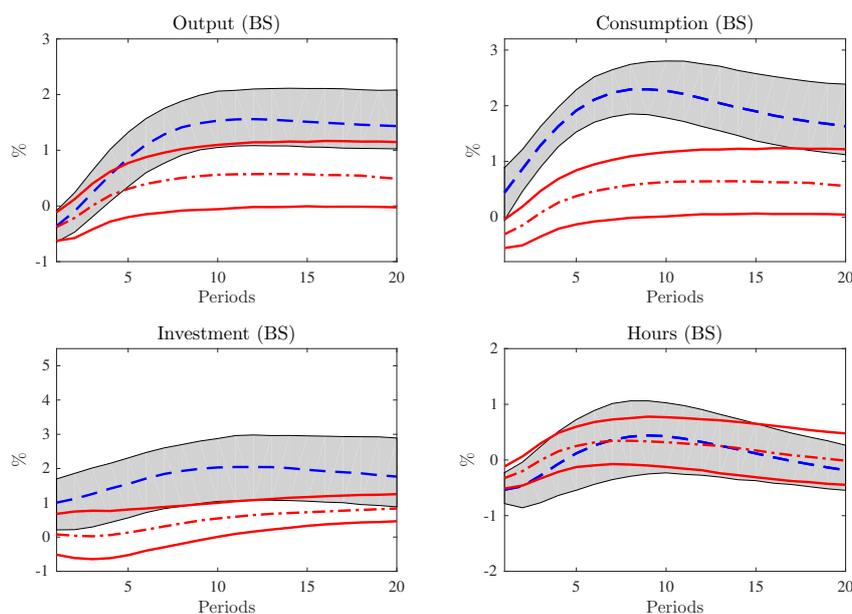
First, higher productivity in the durable goods sector translates into higher percentage responses of the fundamentals in the durable goods sector than in the nondurable goods sector. Specifically, besides the behavior of hours which is not statistically different between the sectors, responses in the nondurable goods sector all lie outside durable goods sector confidence bands. In addition, confidence bands of consumption responses in the two sectors do not overlap; the confidence bands of output responses are not different across the two sectors over the shorter horizons, but start to diverge over the longer horizons as new technologies get adopted; confidence bands of investment responses are mostly tangent across the two sectors. Overall, these results suggest that the aggregate news mainly propagates through the durable goods sector of the economy. Nevertheless, to investigate this fact further, I examine the fraction of the forecast error variance of the main aggregate and sectoral variables explained by an aggregate news shock. For the durable goods sector, aggregate news shock accounts for levels of variance of output reaching more than one quarter after only two years, and more than one half after five years. Moreover, after 10 years the shock accounts for a larger share of the output variance in the durable goods sector than in aggregate output. By contrast, for the nondurable goods sector, aggregate news shock accounts only for a small fraction of the variance of output. These results suggest that aggregate news shocks represent a very important driving force behind economic fluctuations in the durable goods sector, and a much less important driving force behind economic fluctuations in the nondurable goods sector.

Second, my analysis suggests that a favorable aggregate news shock does not generate comovement among sectoral fundamentals within the two sectors. After a favorable aggregate news shock, hours and output decrease on impact in both sectors. However, differences emerge on consumption and investment. In the durable goods sector, consumption and investment increase; but in the nondurable goods sector, consumption decreases, and investment, remains only barely positive (very close to zero). The lack of comovement within the sectors is in line with that of Barsky and Sims' (2011) finding of no news shock-induced aggregate comovement responses.

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<sup>17</sup>I add one sectoral variable at a time to the system composed of aggregate variables in order to alter the original VAR specification as least as possible. Nevertheless, the responses of sectoral variables are not significantly altered when all sectoral variables are added at the same time.

Figure 4 – RESPONSES OF THE SECTORAL FUNDAMENTALS TO A UNIT AGGREGATE NEWS SHOCK (BS IDENTIFICATION)



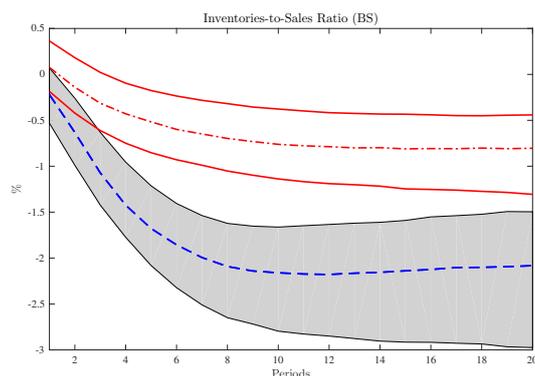
Note: The dashed (durable goods sector) and dashed dotted (nondurable goods sector) lines are the estimated impulse responses to a unit aggregate news shock (BS identification), and correspond to the posterior median estimates. The unit of the vertical axis is the percentage deviation from the situation without shock. The responses originate from a seven-variable VAR featuring aggregate TFP, consumption, output, hours, stock price index, consumer confidence, and a sectoral variable which is alternatively output, consumption, investment, and hours in each sector. All systems are estimated in the levels of all variables, feature four lags and a constant. The gray areas and the solid lines represent  $\pm$  one standard deviation confidence bands, obtained by drawing from the posterior, in the durable and the nondurable goods sector, respectively.

**The Role of Inventories** Having established this difference between the behavior of the two sectors in response to aggregate shock, I next turn to the behavior of the variable that can shed some light on the two sectors' contrasting consumption and investment responses. In particular, an important difference between durable and nondurable goods is that producers of durable goods can stock inventories and use them as a buffer to news shocks.<sup>18</sup> This durability feature has potentially important implications on how the sector responds to news shocks. For this reason, I extend my examination of standard fundamentals to include the behavior of the frequently used inventories indicator, the inventories-to-sales ratio (see [Blinder and Fischer \(1981\)](#) and [Lovell \(1961\)](#)).

The view commonly accepted in the literature is that the inventories-to-sales ratio is coun-

<sup>18</sup>This is not to say that nondurable sector industries cannot hold stocks of inventories, but simply that inventory volume is much lower than in durable sector industries. For example, the durable goods sector holds more than 70 percent of all manufacturing sector inventories. By definition, "durable" goods producers can hold inventories for longer periods of time.

Figure 5 – IMPULSE RESPONSES OF INVENTORIES TO SALES RATIO TO A UNIT AGGREGATE NEWS SHOCK (BS IDENTIFICATION)



Note: The dashed (durable goods sector) and dashed dotted (nondurable goods sector) lines are the estimated impulse responses to a unit aggregate news shock, obtained using the benchmark identification. The responses are from a seven-variable VAR featuring aggregate TFP, consumption, output, hours, stock price index, consumer confidence, and a sectoral inventories-to-sales ratio. The point estimates and confidence bands are obtained as in the case of other sectoral fundamentals.

tercyclical.<sup>19</sup> Firms accumulate their inventories when demand is weak, and liquidate them when demand is high. Also, if there is uncertainty about the sales in the future, firms may hold inventories against the contingency that demand will be unexpectedly high. Therefore, one would expect the inventories-to-sales ratio to decrease when good news about future productivity arrives. My analysis confirms this view. Specifically, in the nondurable goods sector, aggregate news shock elicits only a very low response of the inventories-to-sales ratio; by contrast, in the durable goods sector, the shock generates a noticeable and significant drop. Figure 5 displays the average responses of the sectoral inventories-to-sales ratios. In the durable goods sector the ratio drops by 2 percent within two years of a news shock; the average response in the nondurables sector is four times smaller. Because aggregate news shocks cause more powerful affects in the durable goods sector, demand grows as consumption of durable goods increases. At the same time, hours drop, in turn diminishing the sector’s ability to meet this demand, which itself requires higher production. However, durable sector producers facing this predicament have one channel they can use: they can run down the stock of inventories. This is precisely what my analysis shows.<sup>20</sup>

<sup>19</sup>For example, [Blinder \(1981\)](#) argues: “The most commonly used indicator of the state of inventory equilibrium or disequilibrium is the ratio of inventories to sales in manufacturing and trade. This ratio moves countercyclically, rising in recessions.”

<sup>20</sup>Since I document an overall larger response of the durable sector TFP to an aggregate news shock, there is an implied increase in the relative productivity of the durable and nondurable goods sectors. Hence, one would expect a decline in the relative price of durables goods in response to an aggregate news shock. Furthermore, if consumption for both types of goods occurs on impact, due to a positive wealth effect, the lack of inventories of nondurables could create a scarcity effect that would reinforce the decline in the relative price of durables. When I analyze the response of the relative price of durable goods (the ratio between durable sector and nondurable

### 3.3 Robustness

To complete the empirical evidence, I repeat the same analysis as above using BP identification. Figure 6 displays responses of the five sectoral fundamentals.

Contrary to the BS identification, BP identification strategy implies comovement both within and across the two sectors. In fact, sectoral fundamentals react to a positive aggregate news shock in a positive way, reminiscent of the reaction of aggregate fundamentals after the same shock; fundamentals in both sectors comove. The impact responses of all fundamentals are larger than when BS identification is used. It is also interesting that increase in output is not enough to satisfy both higher consumption and investment demand without a significant adjustment in inventories. This result suggests that, regardless of the identification scheme, inventories prove to be an important mechanism in channeling the response to news shocks.

Overall, these robustness checks suggest that that my second result, concerning the lack of comovement between fundamentals, is not robust to the use of BP identification. This is somewhat expected given the opposite implications of these two identification schemes when aggregate data is used. Nevertheless, more importantly, my first result concerning aggregate news shock being news about durable goods sector technological improvements and thus propagating through the durable goods sector, is robust to the use of these two different identification schemes. In addition, both identification schemes suggest an important adjustment of inventories in response to a favorable news shock.

In what follows I propose a model that can shed light on the transmission mechanism of an aggregate news shock, reconciling theoretical implications with the documented empirical evidence.

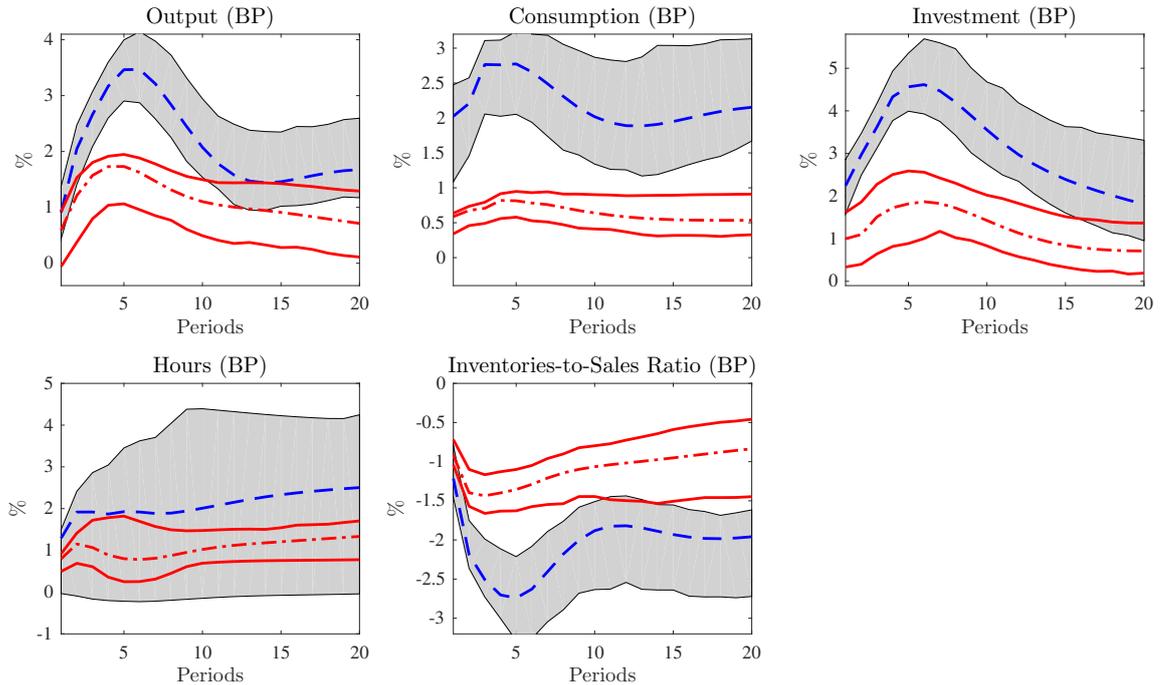
## 4 The Model

This section outlines a two-sector, two-factor, real business cycle model as a theoretical framework to study sectoral business cycles. As in [Baxter \(1996\)](#), sector 1 produces a non-durable consumption good, while sector 2 produces a consumer durable good and the capital good used as an input in the production of both sectors. Another difference between the two sectors is that a good produced in sector 2 can be stocked. In the model, the reason that durable goods are held as stocked inventories, is that inventories are an argument of the production

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sector consumer price indices) to an aggregate news shock, the above intuition turns out to be correct. In a response to an aggregate news shock, the relative price of durable goods decreases by about 1 percent after just 10 quarters, and then remains at this low level over the longer horizons.

Figure 6 – RESPONSES OF THE SECTORAL FUNDAMENTALS TO A UNIT AGGREGATE NEWS SHOCK (BP IDENTIFICATION)



Note: The dashed (durable goods sector) and dashed dotted (nondurable goods sector) lines are the estimated impulse responses to a unit aggregate news shock, obtained using BP identification. The responses originate from a three-variable VAR featuring aggregate TFP, aggregate SP, and a sectoral variable which is alternatively output, consumption, investment, hours, and inventories-to-sales ratio in each sector. The system is estimated as a VECM with two cointegrating relationships, three lags and a constant. The dashed and dashed dotted lines correspond to the OLS estimates of the VAR, while gray areas and solid lines, obtained using the Monte-Carlo simulations with 1000 replications, correspond to the  $\pm$  one standard deviation confidence bands of the durable and the nondurable sector, respectively.

function of sector 2, following [Christiano \(1988\)](#) and [Kydland and Prescott \(1982\)](#). These authors argue that the stock of inventories, as the stock of fixed capital, provides a flow of services to a firm. Here I describe main features of the model, while all the equilibrium conditions of the model are provided in the online Appendix.

## 4.1 Preferences

The economy is populated by a large number of identical, infinitely-lived consumers who derive utility from the consumption of the nondurable consumption good, the service flow from the durable consumption good, and leisure. The representative consumer maximizes lifetime

utility,  $U$ , defined over sequences of composite consumption,  $C_t$ , and hours worked,  $N_t$ :

$$U = E_0 \sum_{t=0}^{\infty} \beta^t \frac{(C_t - \psi N_t^\theta Z_t)^{1-\sigma} - 1}{1-\sigma}, \quad (4)$$

where

$$Z_t = C_t^\eta Z_{t-1}^{1-\eta}. \quad (5)$$

The preferences are of the type proposed by [Jaimovich and Rebelo \(2009\)](#), which I refer to as JR. Depending on the value of the parameter  $\eta$ , which controls the strength of the wealth effect, these preferences nest as special cases two commonly used types of preferences. In particular, when  $\eta = 0$  preferences take the form proposed by [Greenwood et al. \(1988\)](#), which I refer to as GHH. When  $\eta = 1$ , preferences take the form proposed by [King et al. \(1988\)](#), which I refer to as KPR.<sup>21</sup> Parameter  $\beta$  represents a subjective discount factor,  $\sigma$  is the inverse of the elasticity of intertemporal substitution, and  $\theta$  determines labor supply elasticity. Finally, the composite consumption good,  $C_t$ , is given by the constant elasticity of substitution function:

$$C_t = [\chi_1 C_{1t}^\mu + \chi_2 C_{2t}^\mu]^{\frac{1}{\mu}}, \quad (6)$$

where  $C_{1t}$  and  $C_{2t}$  represent period  $t$  consumption of the nondurable consumption good and consumption of the service flow from the durable consumption good, respectively, and parameters  $\chi_1$  and  $\chi_2$  pin down the weight of the nondurable consumption good in the composite consumption. The elasticity of substitution between the two types of goods depends on the parameter  $\mu$ , and is given by  $1/(1 - \mu)$ . If the elasticity of substitution is greater than 1 in absolute value, goods are substitutes, whereas, if the elasticity of substitution is less than 1 in absolute value, goods are complements. Finally, the service flow from the durable consumption good is assumed to be proportional to the stock of the durable consumption good  $S_t$ :

$$C_{2t} = \gamma S_t, \quad \gamma > 0. \quad (7)$$

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<sup>21</sup>[Jaimovich and Rebelo \(2009\)](#) show that these two types of preferences induce qualitatively different responses of the main macroeconomic variables, most importantly hours, to news about future TFP increase. The main characteristic of GHH preferences is that the optimal number of hours worked depends only on the contemporaneous real wage, and therefore news about a future TFP increase produces neither substitution effect, nor a wealth effect on hours. Consequently, hours do not decrease on impact as the result of news. This is not the case with KPR preferences where the optimal number of hours worked responds to changes in lifetime income as well as the current wage. Given good news about future changes in TFP, agents reduce today's supply of labor, because they perceive a higher level of lifetime income, and therefore want to enjoy more leisure.

## 4.2 Technology

Two final goods are produced in the economy: a perishable consumption good, produced in sector 1, and a capital good, produced in sector 2. A good produced in sector 2 can be used as an investment good in both sectors, as a consumer durable, or can be stocked as inventory. Both sectors use homogenous labor and capital as inputs, but the production of sector 2 requires also inventories. Capital services are modeled as the product of capital stock and the level of capacity utilization. The cost of increasing utilization is additional depreciation of the capital stock. This feature is introduced through the depreciation rate in the two sectors,  $\delta_j(u_{jt})$ , which I assume to be convex in the rate of utilization:  $\delta'_j(u_{jt}) > 0$  and  $\delta''_j(u_{jt}) \geq 0$  for  $j = 1, 2$ . Sector 1's production technology is a standard Cobb-Douglas function:

$$Y_{1t} = F_{1t}(K_{1t}, N_{1t}) = A_{1t} (N_{1t})^{\alpha_1} (u_{1t}K_{1t})^{1-\alpha_1}, \quad (8)$$

where  $N_{1t}$  and  $K_{1t}$  represent labor and capital input at time  $t$  respectively,  $u_{1t}$  represents the rate of capacity utilization in sector 1,  $A_{1t}$  represents the technology process in sector 1, and  $\alpha_1$  is labor's share in sector 1. In addition to capital and labor, sector 2 requires also inventories, with the production function given by,

$$Y_{2t} = F_{2t}(K_{2t}, N_{2t}, I_t) = A_{2t} (N_{2t})^{\alpha_2} [(1 - \rho)(u_{2t}K_{2t})^{-\nu} + \rho I_t^{-\nu}]^{-\frac{1-\alpha_2}{\nu}}, \quad (9)$$

where  $N_{2t}$  and  $K_{2t}$  represent labor and capital used in the production of sector 2 output at time  $t$ ,  $u_{2t}$  is the capacity utilization rate in sector 2,  $I_t$  denotes stock of inventories at time  $t$ , and  $\alpha_2$  is labor's share in sector 2. The inclusion of inventory stock into the production function follows [Christiano \(1988\)](#).<sup>22</sup> The parameter  $\rho$  controls the role of inventories in the production function of sector 2; if  $\rho = 0$  we are back to the standard Cobb-Douglas production function case. Finally, the elasticity of substitution between capital and inventories is  $\frac{1}{1+\nu}$ ; this elasticity is arguably less than one (see [Kydland and Prescott \(1982\)](#)), which is why  $\nu$  is required to be positive.

Households are assumed to own the physical capital used in both sectors. Labor is assumed to be mobile across sectors; at the same time, I assume adjustment costs that penalize changes

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<sup>22</sup>As [Christiano \(1988\)](#) argues: "all other things being equal, larger inventory stocks probably do augment society's ability to produce goods. For example, spatial separation of the stages of production and distribution, together with economies of scales in transportation, implies that labor inputs can be conserved by transporting goods in bulk and holding inventories." Similarly, [Kydland and Prescott \(1982\)](#) suggest that "with larger inventories, stores can economize on labor resources allocated to restocking." Therefore, adding inventories into the production function seems as a reasonable assumption.

in investment and in purchases of new durable goods.<sup>23</sup> The capital stocks in both sectors,  $K_{1t}$  and  $K_{2t}$ , and the stock of consumer durables  $S_t$  evolve over time following laws of motion:

$$K_{1,t+1} = (1 - \delta_1(u_{1t})) K_{1t} + X_{1t} \left( 1 - \phi_{x_1} \left( \frac{X_{1t}}{X_{1t-1}} \right) \right), \quad (10)$$

$$K_{2,t+1} = (1 - \delta_2(u_{2t})) K_{2t} + X_{2t} \left( 1 - \phi_{x_2} \left( \frac{X_{2t}}{X_{2t-1}} \right) \right), \quad (11)$$

$$S_{t+1} = (1 - \delta_s) S_t + D_t \left( 1 - \phi_d \left( \frac{D_t}{D_{t-1}} \right) \right), \quad (12)$$

where  $X_{1t}$  and  $X_{2t}$  denote gross investment in sectors 1 and 2 at time  $t$ , while  $D_t$  denotes purchases of new consumer durables. Function  $\phi_j(\cdot)$  represents the adjustment cost function, which is chosen so that it satisfies the condition of no adjustment costs in the steady state; i.e.  $\phi_j(1) = \phi'_j(1) = 0$  for  $j = x_1, x_2, d$ . Also,  $\phi'_j(\cdot), \phi''_j(\cdot) > 0$ . This function does not necessarily need to be identical across the sectors, and, therefore, can take different forms.

### 4.3 Resource Constraints

Since an individual's allocation of time is normalized to 1, the hours in both sectors cannot exceed the total available hours  $N_t$  that are equal to  $1 - L_t$ , where  $L_t$  denotes time allocated to leisure at time  $t$ . Therefore, a unit of time is allocated as follows:

$$N_{1t} + N_{2t} + L_t \leq 1. \quad (13)$$

The resource constraint for the sector producing the pure consumption good and for the sector producing the capital good are, respectively:

$$C_{1t} \leq Y_{1t}, \quad (14)$$

$$D_t + X_{1t} + X_{2t} + \Delta I_t \leq Y_{2t}. \quad (15)$$

### 4.4 Introducing News Shocks Into the Model

To analyze theoretical effects of news, I introduce news shocks into my model by making reference to my estimates in Section 3. In particular, I follow the approach in [Barsky and Sims \(2011\)](#), and assume that technology processes in the two sectors, denoted by  $i \in \{1, 2\}$ , are

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<sup>23</sup>I follow [Bernanke \(1985\)](#), [Startz \(1989\)](#), and [Baxter \(1996\)](#) in assuming that changes in durable goods are subject to the adjustment costs.

given by,

$$\ln A_{it} = \ln A_{it-1} + g_{it-1} \quad (16)$$

$$g_{it} = \rho_i g_{it-1} + \sigma_i \xi_t. \quad (17)$$

Shock  $\xi_t$  can be interpreted as the news shock, given that it has no contemporaneous effect on the level of technology. In particular, as the empirical analysis suggests, the aggregate news shock has different long-run implications on the productivities of the two sectors, but the contemporaneous effects are essentially zero in both sectors. Therefore, this specification, through parameters  $\rho_i$ 's and  $\sigma_i$ 's that are sector-specific, captures well both the almost-identical initial responses and the divergent longer-run responses of the two technology processes in response to the  $\xi_t$  shock; although this is a common shock, it propagates differently to the productivities (the only two driving forces) of the two sectors, essentially reflecting different sector-specific information contained in the news about aggregate productivity prospects. The resulting theoretical responses will be a smooth version of a commonly used theoretical responses of technology to news shocks.<sup>24</sup> In particular, the productivity processes start slowly to increase after the initial period, allowing the shock to slowly diffuse into the economy. Since this is a perfect information framework, households immediately learn the expected future path of technology processes in the two sectors and adjust their responses accordingly.

Since both technology processes feature a stochastic trend, with possibly different growth rates, the model needs to be made stationary. In particular, I will make use of the fact that along the balanced growth path several ratios need to be stationary: ratio of nondurable consumption and output, ratio of new durable purchases and durable output, ratio of investment in both nondurable and durable goods and durable output, as well as the ratio of a change in inventories and durable goods sector output.

## 5 Calibration and Functional Forms

I calibrate most of the structural parameters of the model in a standard fashion; the remaining parameters for which there is little guidance in the literature are chosen to best match particular impulse response functions. Table 1 reports values of all the parameters in the

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<sup>24</sup>In a commonly used approach, the economy is assumed to be in the steady state in period 0, when a signal arrives suggesting that positive technology shock will occur in  $s$  periods. Therefore, the productivity process remains at its steady-state level until period  $s$ , when the productivity increase is realized. TFP then rises by 1 percent and follows its exogenous law of motion afterwards. This string of literature, however, is mostly concerned with qualitative predictions, and therefore obtaining smooth responses is not essential.

benchmark model, and below I describe reasoning behind this choice.

The time unit is defined to be a quarter. Value of the subjective discount factor  $\beta$ , is chosen to be consistent with an annual real interest rate of 4 percent. Composite-consumption parameters,  $\chi_1$  and  $\chi_2$ , are calibrated such that the steady-state shares of nondurable goods in the composite consumption equal the average over the sample period, which is 0.723. As mentioned before, I use preferences proposed by [Jaimovich and Rebelo \(2009\)](#), which I refer to as JR. The benchmark value of  $\eta$  is 0.027, which implies a low wealth effect. The inverse of the elasticity of intertemporal substitution,  $\sigma$ , is quite standard and is equal to 2. Parameter  $\mu$  controls the elasticity of substitution between the two consumption goods, and is calibrated to the value that corresponds to the elasticity of 1.5, as in [Baxter \(1996\)](#). The preference parameter  $\psi$  is chosen so that the agents allocate one third of their time endowment to work. As in [Jaimovich and Rebelo \(2009\)](#),  $\theta$  is set to 1.4, which corresponds to aggregate labor supply elasticity of 2.5 when preferences are GHH.

The labor share coefficients,  $\alpha_1$  and  $\alpha_2$ , are chosen to match the mean of labor's share in the two sectors over the sample period. The parameter  $\rho$  which determines the role of inventories in the production function of sector 2 is chosen to match the steady-state share of inventories in output. Since parameter  $\nu$ , which controls the elasticity of substitution in production between capital and inventories, is hard to measure empirically, I choose a value that implies the elasticity of substitution between capital services and inventories used by [Christiano \(1988\)](#).

Depreciation rate takes the form:  $\delta_j(u_{jt}) = \delta_{j0} + \delta_{j1}(u_{jt} - 1) + \frac{\delta_{j2}}{2}(u_{jt} - 1)^2$ , with  $\delta_{j0}, \delta_{j1}, \delta_{j2} > 0$  and  $j = 1, 2$  corresponding to the two sectors. Following [Bernanke \(1985\)](#) and [Baxter \(1996\)](#), annual capital depreciation rates in the two sectors are 7.1 percent, and the annual depreciation rate of the stock of durables,  $\delta_s$ , is 15.6 percent. Parameters  $\delta_1^1$  and  $\delta_1^2$  are calibrated to ensure that steady-state capacity utilization in both sectors,  $u_1$  and  $u_2$ , equals unity. Since there is little guidance in the literature about appropriate values of  $\delta_{j2}$ 's, I choose the values to better quantitatively match the impulse response functions of hours in both sectors.

The adjustment cost function takes the form:  $\phi_j = \frac{\kappa_j}{2} \left( \frac{Z_{jt}}{Z_{jt-1}} - 1 \right)^2$ , where  $\kappa_j > 0$  with  $j = 1, 2, d$  and  $Z_{jt} = X_{1t}, X_{2t}, D_t$ . This specification implies that adjustment costs are not incurred in maintaining the steady state levels of capital and consumer durables.

## 6 Results

**One-sector model** For a long time, news literature was faced with the challenge of building a model that can generate Pigou cycles, a comovement between consumption, hours, output,

Table 1 – VALUES OF THE MODEL PARAMETERS

Parameter	Value	Description
$\beta$	0.9902	Subjective discount factor
$\gamma$	0.7	Service flow from durables
$\alpha_1$	0.60	labor share in the nondurable goods sector
$\alpha_2$	0.67	labor share in the durable goods sector
$\delta_0^1$	1.73%	Steady-state depreciation rate in the nondurable goods sector
$\delta_0^2$	1.73%	Steady-state depreciation rate in the durable goods sector
$\delta_0^S$	3.58%	Depreciation rate of the stock of durables
$\rho$	$3 * 10^{-5}$	Parameter with inventories in the production function
$\chi_1$	1.07	Composite consumption good parameter
$\chi_2$	0.05	Composite consumption good parameter
$\mu$	0.33	Determines elasticity of substitution between nondurable and durable consumption goods
$\theta$	1.4	Utility function parameter with labor
$\psi$	2.12	Utility function parameter with labor
$\eta$	0.027	Utility function parameter that controls wealth effect
$\sigma$	2	Intertemporal elasticity of substitution
$\delta_1^1$	0.036	Parameter with the depreciation rate function in the nondurable sector
$\delta_1^2$	0.027	Parameter with the depreciation rate function in the durable sector
$\nu$	3.671	Elasticity of substitution between inventories and capital
$\kappa_1$	15	Sector 1 investment adjustment cost function parameter
$\kappa_2$	10	Sector 2 investment adjustment cost function parameter
$\kappa_S$	3	Stock of durables adjustment cost function parameter
$\delta_2^1$	0.02	Parameter with the depreciation rate function in the nondurable sector
$\delta_2^2$	0.06	Parameter with the depreciation rate function in the durable sector
$\rho_1$	0.5	Sector 1 technology persistence parameter
$\sigma_1$	0.65	Sector 1 technology volatility parameter
$\rho_2$	0.12	Sector 2 technology persistence parameter
$\sigma_2$	0.25	Sector 2 technology volatility parameter

and investment, in response to news about higher future TFP. The notion that comovement is generated by news at first was supported only by anecdotal evidence or a general belief that aggregate variables should comove in response to positive news. [Beaudry and Portier \(2006\)](#) were the first authors to identify the news shocks and show that they lead to a comovement between aggregate variables. The comovement, however, was at odds with the predictions of a standard RBC model with KPR preferences, which is why the attention of the literature turned towards obtaining theoretical comovements.<sup>25</sup> For example, [Jaimovich and Rebelo \(2009\)](#) formulate a one-sector model that is able to generate Pigou cycles, stressing that having preferences that induce no wealth effect on leisure/labor when news is received is crucial for the result. However, using a different, and arguably more vigorous identification strategy than the one originally proposed, [Barsky and Sims \(2011\)](#) document that aggregate variables actually do not comove in response to a positive news shock. This result implied that all the proposed modifications of a standard model had not been required in the first place, as the observed empirical facts would have been easily generated by a standard one-sector RBC model with KPR preferences.

<sup>25</sup>Standard RBC model with KPR preferences fails to reproduce a comovement since good news increases consumption and leisure on impact through the wealth effect. Since leisure increases, hours worked and output decrease. The only way for consumption and hours (or output) to move in opposite directions is through a decrease of investment. Many authors have tried to "fix" this problem by proposing various features that can help a one-sector model to generate comovement (see [Beaudry and Portier \(2004\)](#), [Den Haan and Kaltenbrunner \(2009\)](#), [Jaimovich and Rebelo \(2009\)](#)).

**Two-sector model** Following the benchmark strategy I show that, analogously to the aggregate level, comovement is not present at the sectoral level as well. A positive aggregate news shock leads to similar responses in some respects: in both sectors, investment responses are positive, and hours and output responses are negative. But the responses from consumption are the opposite: positive for the durable goods sector, and negative for the nondurable goods sector. Generating a negative response of aggregate hours in a one-sector RBC model with standard KPR preferences is straightforward because of the large wealth effect on leisure/labor when news is received, but generating a negative response of hours in both sectors at the same time represents a much more challenging task. In particular, comovement between hours in the durable and nondurable goods sectors cannot be obtained with KPR preferences. I briefly describe the intuition behind this result.

From the first order conditions with respect to hours and consumption in the nondurable sector with KPR preferences, it is straightforward to obtain:

$$\begin{aligned}\psi\theta N_t^{\theta-1} &= A_{1t}\alpha_1 \frac{C_{1t}}{N_{1t}} \frac{1}{C_t} \frac{\partial C_t}{\partial C_{1t}}, \\ \psi\theta N_t^{\theta-1} &= A_{1t}\alpha_1 \frac{1}{N_{1t}} \frac{\chi_1 C_{1t}^\mu}{\chi_1 C_{1t}^\mu + \chi_2 C_{2t}^\mu}.\end{aligned}\tag{18}$$

Since consumption of the durable good cannot change on impact as it is a function of the stock of durables,  $S_t$ , which is a predetermined variable,  $C_{1t}$  is the only channel through which  $C_t$  can change. Therefore, the right hand side of equation (18) essentially boils down to  $A_{1t}\alpha_1 \frac{1}{N_{1t}}$  which, together with the constraint (13), implies that  $N_{1t}$  and  $N_{2t}$  cannot move in the same direction on impact.

The analogous equation with GHH preferences is:

$$\begin{aligned}\psi\theta N_t^{\theta-1} &= A_{1t}\alpha_1 \frac{C_{1t}}{N_{1t}} \frac{\partial C_t}{\partial C_{1t}}, \\ \psi\theta N_t^{\theta-1} &= A_{1t}\alpha_1 \frac{1}{N_{1t}} \frac{[\chi_1 C_{1t}^\mu + \chi_2 C_{2t}^\mu]^{\frac{1}{\mu}} \chi_1 C_{1t}^\mu}{\chi_1 C_{1t}^\mu + \chi_2 C_{2t}^\mu}.\end{aligned}\tag{19}$$

Again, since the change in the composite consumption  $C_t$  can come only from changes in  $C_{1t}$ , the right hand side of equation (19) previous equation essentially boils down to  $A_{1t}\alpha_1 \frac{\chi_1^{1/\mu} C_{1t}^\mu}{N_{1t}}$ , which shows that it is possible for  $N_{1t}$  and  $N_{2t}$  to move in the same direction; this is because of the presence of the demand channel, represented by changes in  $C_{1t}$ .

A similar point has been made by [Jaimovich and Rebelo \(2009\)](#) who investigate comovement in a two-sector model which features consumption and investment goods. Although their model

and mine differ in several dimensions, they show that preferences that feature very low wealth effect are necessary to obtain comovement. However, as most of the literature at the aggregate level, they start from the premise that after a positive news shock hours in the two sectors should increase as well as consumption, output and investment. In Section 3 I showed that this premise is not supported empirically and that positive news shock induces hours worked in both sectors to decrease on impact. Generating both comovement of hours worked across the two sectors and simultaneous negative responses on impact represents a challenging task. This is because in response to a positive shock, with preferences that feature small wealth effect, hours would generally not change or slightly increase on impact as shown by [Jaimovich and Rebelo \(2009\)](#).

While preferences with very low or zero wealth effect, such as GHH preferences, are necessary for obtaining a comovement between sectoral hours, generating negative impact responses of hours in both sectors at the same time requires additional features. Specifically, motivated by my empirical analysis, I show that adding inventories can help my model in two dimensions. First, it can help the model obtain this negative response of hours in both sectors on impact. Second, this channel can also help my model replicate comovement between consumption and investment observed in the durable goods sector, since holding stocks of inventories is one way that the durable goods sector producers can meet higher consumer demand without necessarily having to decrease investment.

## 6.1 Model Predictions

Figure 7 displays the theoretical and empirical responses of sectoral outputs, consumptions, investments and hours to a unit aggregate news shock. The empirical responses (black solid lines) and confidence regions (shaded gray areas) are the ones implied by the benchmark identification scheme from Figure 4, while the theoretical responses are computed using the model described in Section 4. As discussed above, because adding inventories can help my model in several dimensions, here I report the responses implied by the benchmark model with inventories (blue dashed lines) and without inventories (red dashed dotted lines).<sup>26</sup>

The model without inventories is consistent with the view that news generates comovement among all variables in both sectors of the economy. The only way that sectoral outputs can change on impact in this model is through changes in the sectoral supply of labor and in the rates of capacity utilization. Capacity utilization increases as the presence of investment

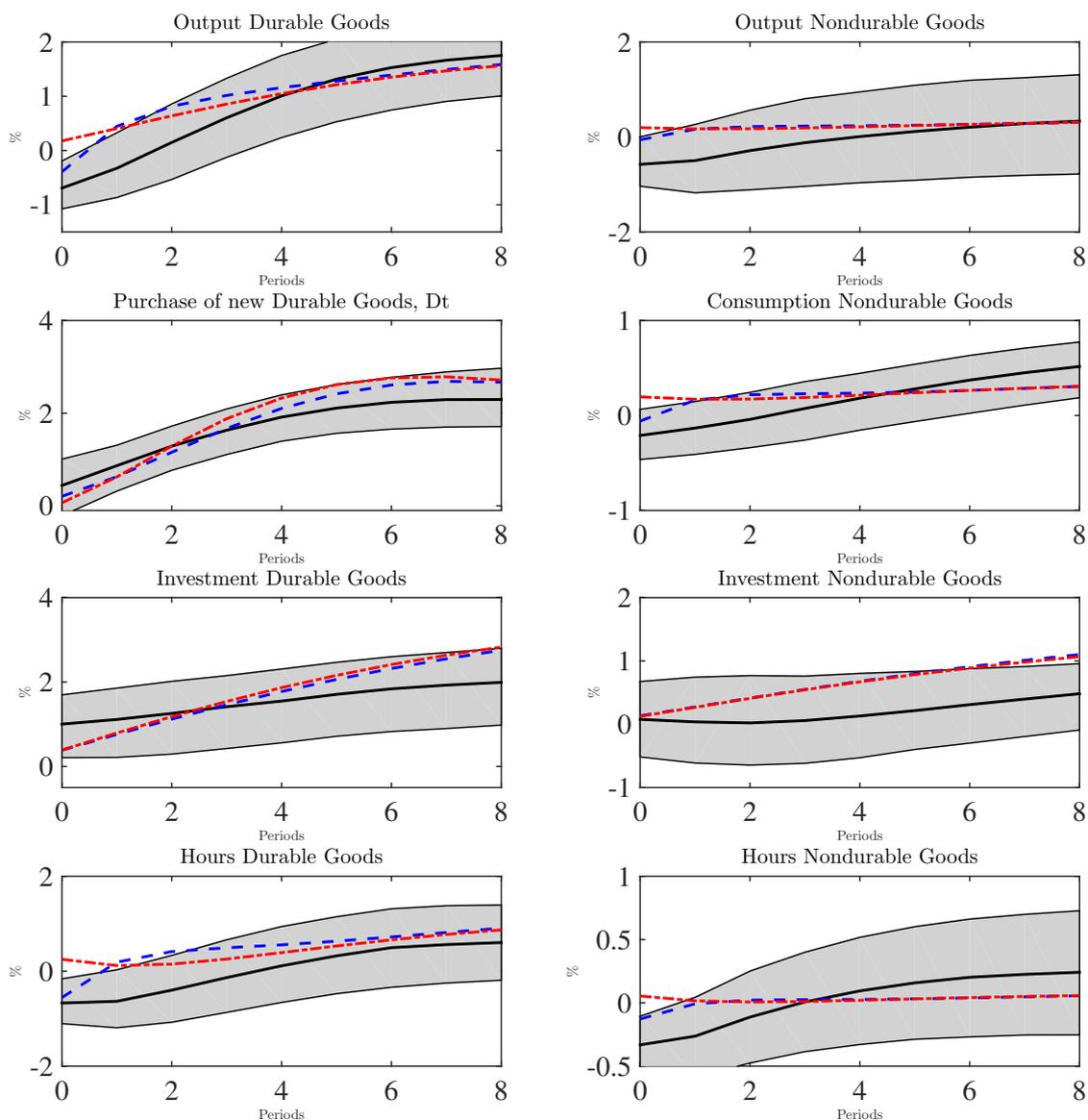
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<sup>26</sup>A standard production function without inventories is obtained by setting the parameter  $\rho$  in the production function to zero.

adjustment costs makes investment increase, decreasing the value of installed capital in both sectors. Higher capacity utilization increases marginal product of labor in both sectors, which induces agents to increase their labor supply. Given the low wealth effect needed for obtaining comovement of sectoral hours, this increase in the supply of labor together with higher capital utilization rates translates into increases of output in both sectors. In the nondurable goods sector, higher output would satisfy higher consumption for nondurable goods while, in the durable sector, higher output would be enough to satisfy increased demand for investment goods and for the purchases of new durable goods. However, the view that news generates both aggregate and sectoral comovement does not have a solid empirical justification. In particular, I showed that a positive aggregate news shock does not generate sectoral comovement because it leads to positive investment responses in both sectors; negative responses of hours and output in both sectors; and contrasting sectoral consumption responses, positive for durable goods and negative for nondurable goods. Since the short-run predictions of this model are clearly at odds with the empirical predictions, additional features are needed to explain empirically observed behavior.

Adding inventories in the production of the durable goods proves to be the feature that brings the short-run predictions of the model much closer to the empirical ones. First, the model with inventories can replicate the negative impact responses of hours in both sectors. In fact, contrary to the situation when inventories are not present in the model, utilization rates decrease on impact in both sectors, especially in the durable goods sector. The intuition for this result is as follows: In the presence of adjustment costs incurred with changes in sectoral investment and purchases of new durable goods it is optimal to smooth both sectoral investment and purchases of new durables over time; therefore, both investment and purchases of new durable goods increase on impact. This observation holds regardless of the presence of inventories in the model. However, the presence of inventories will affect how utilization of capital in the durable goods sector adjusts in order to meet this increased investment demand. In particular, since inventories represent one additional margin through which this increased demand can be met, the optimal response will be to run down inventories in the short run. Anticipating this fact, given that capital and inventories are complementary in production, it is optimal to decrease capital utilization rate in the durable goods sector. This decrease in utilization rate decreases the marginal product of labor, inducing agents to decrease labor supply in the durable goods sector. At the same time, because of the low wealth effect decreases in the labor supply occur in both sectors. Lower labor supply, together with lower utilization rates, leads to a decline in output in both sectors. As output in the nondurable sector decreases, so

Figure 7 – EMPIRICAL AND MODEL IMPLIED IMPULSE RESPONSES TO AN AGGREGATE NEWS SHOCK



Note: The dashed and dashed dotted lines are the model implied impulse responses to a unit aggregate news shock. Dashed blue lines represent responses from the benchmark model and dashed dotted red lines represent responses from the same model, but without inventories. The unit of the vertical axis is the percentage deviation from the situation without shock. The black solid lines represent empirical responses implied by the benchmark specification, while gray areas correspond to the +/- one standard deviation confidence bands.

does the nondurables consumption. However, because the durable sector can hold inventories, as output decreases in this sector, both consumption and investment can increase at the same time as the stock of inventories adjusts to meet higher demand for new purchases of durable

consumption goods as well as for investment goods used in the production of the two sectors.

The model performs remarkably well in replicating sector-specific responses to an aggregate news shock not only on impact but also over a longer horizon. First, it correctly predicts that the responses in the durable goods sector are larger than those in the nondurable goods sector. Part of this result comes from the fact that the expected productivity increase is higher in the durable goods sector, and part of it comes from the presence of the endogenous accelerator mechanism as the investment good is used in the production of both sectors of the economy. Second, all of the theoretical impulse response functions are contained within the confidence bands. Although the model underestimates point response of the labor supply and therefore output in the nondurable sector, it can still predict negative responses that are contained within the confidence intervals.

## 6.2 Robustness

The ingredients of the model that are crucial for obtaining the above results are: inventories in the production of durable goods, preferences with low wealth effect, the adjustment costs in investment, the adjustment costs in new purchases of durable goods, and variable capacity utilization.

Using variable capital utilization is in line with the empirical measure of capital used in Section 3. From a theoretical perspective, variable utilization serves an important function of creating a channel through which hours can respond to news shock when adjustment costs are positive. The results are robust for relatively wide range of the elasticities of the cost of utilization with respect to the rate of utilization,  $\delta_j''(u_j)u_j/\delta_j'(u_j)$  with  $j = 1, 2$ . In particular, while the utilization-cost elasticity in the durable goods sector,  $\delta_2''(u_2)u_2/\delta_2'(u_2)$ , can take very high values, results are more sensitive to the elasticity in the nondurables goods sector, which needs to be  $\delta_1''(u_1)u_1/\delta_1'(u_1) < 1.2$ .

The preferences that feature low wealth effect are crucial for obtaining instantaneous comovement of hours in the two sectors. The strength of the wealth effect is controlled by parameter  $\eta$ ; when  $\eta = 1$  comovement between hours in the two sectors on impact is not possible, while it is possible for  $\eta = 0$ . Therefore, it is clear that the strength of the wealth effect will have an important role in determining impact responses of hours in both sectors. In the benchmark model  $\eta = 0.027$ , implying a low wealth effect. Nevertheless, the results are robust for the values of  $\eta \in (0, 0.15)$ . While having inventories is enough to obtain the negative response of hours in the durable goods sector, a small positive value of  $\eta$  is needed to

generate the comovement of hours in the two sectors. Additional, more technical reason why preferences with a small wealth effect are needed is that they are consistent with the balanced growth path.<sup>27</sup> Another parameter that is relevant for the results is the labor supply elasticity,  $\theta$ , which needs to take values  $\theta < 1.6$ .<sup>28</sup>

The adjustment costs are needed to obtain observed initial positive responses of investment and a positive response of new purchases of durable goods. It is enough to have  $\kappa_1, \kappa_2$  and  $\kappa_s$  greater than zero to obtain positive response on impact.

The model also works very well along the dimension of matching the response of inventories. That my model works well in this dimension is encouraging, particularly since it is able to replicate the response of a variable which, as mentioned above, is relevant for understanding differing extent to which news shocks are propagated in durable and nondurable goods sectors. Parameter  $\rho$ , which controls the importance of inventories in the production function, is set to match the long-run ratio of inventories to output, and is therefore calibrated to a very low number as previously discussed. To be consistent with the suggestion by [Kydland and Prescott \(1982\)](#) that capital and inventories are somewhat complementary in the production, values of  $\nu$  must be greater than one. In fact, my results are robust for the values of  $\nu > 1$  because they rely on the complementarity between capital and inventories in production.

I thus conclude that by examining a model with distinct durable and nondurable goods sectors, with an explicit role for inventories, and with plausible parameter values, I am able to replicate key characteristics of the sectoral empirical responses of the economy to aggregate news about future productivity.

## 7 Conclusions

This paper argues that an aggregate news shock represents a durable-goods-sector news shock. This shock then propagates mainly through the durable goods sector of the economy, primarily affecting durable-goods-sector fundamentals. This paper also challenges the anecdotal view that there is sectoral comovement among hours, consumption, investment and output after a positive aggregate news shock. By using an identification strategy widely accepted in the literature, I show that positive aggregate news shock does not in fact generate comovement

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<sup>27</sup>Preferences that feature zero wealth effect, such as GHH preferences, are not consistent with the balance growth path unless some additional features, such as a trend in the utility function that would make utility cost of supplying labor increase at the same rate as the real wage, are added into the model.

<sup>28</sup>This result is consistent with that of [Jaimovich and Rebelo \(2009\)](#) where they need a responsive labor supply to generate sectoral comovement.

across or within the nondurable and durable goods sectors, as previously thought. Given that sectoral comovement is one of the central features of the business cycles, these results suggest that aggregate news shocks cannot be the main driving force of the short-run sectoral dynamics. In addition, my empirical investigation of inventories, an important margin that durable goods producers can use to buffer news shocks, shows that inventories represent an important propagation channel of the news shock.

Squaring this empirical evidence with a standard two-sector model with KPR preferences would be nearly impossible. Therefore, this paper proposes a two-sector model that matches empirical findings remarkably well; the model features low short-run wealth effect on labor supply, adjustment costs in investment, adjustment costs in purchases of new durable goods, and the durable goods sector production that requires inventories. The last feature proves to be a crucial feature to obtain simultaneous negative initial responses of hours in both sectors, as well as to obtain the comovement of investment and consumption in the durable goods sector despite the fall in output. The low wealth effect is the feature of the model that is important for obtaining comovement between hours and, therefore, comovement between outputs in the two sectors.

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## A Identification of News Shocks

For comprehensiveness, this section explains the benchmark identification strategy used in this paper relying heavily on the notations in the original article by Barsky and Sims (2011).

The identification procedure relies heavily on assuming that aggregate technology is driven by two uncorrelated shocks: traditional contemporaneous technology shock and a news shock, which agents observe in advance. Since it would be impossible to uniquely identify these two innovations in a univariate setting (when relying only on the observed technology series), the news shock must be identified by extracting information from the movements in forward-looking variables, such as stock prices or consumer confidence, for example.

Start from the moving average representation of a reduced-form VAR:

$$\mathbf{y}_t = \mathbf{B}(\mathbf{L})\mathbf{u}_t$$

where  $\mathbf{y}_t$  is an  $(n \times 1)$  vector of observables at time  $t$ ,  $t = 1, \dots, T$ ,  $\mathbf{B}(\mathbf{L})$  is a lag order polynomial, and  $\mathbf{u}_t \sim i.i.d N(\mathbf{0}, \Sigma)$ .

At the same time, assume that there exists a linear mapping between the reduced-form innovations and structural shocks,  $\varepsilon_t$ , given by:  $\mathbf{u}_t = \mathbf{A}_0\varepsilon_t$ . The structural moving average representation is then:

$$\mathbf{y}_t = \mathbf{C}(\mathbf{L})\varepsilon_t,$$

with  $\mathbf{C}(\mathbf{L}) = \mathbf{B}(\mathbf{L})\mathbf{A}_0$  and  $\varepsilon_t = \mathbf{A}_0^{-1}\mathbf{u}_t$ . The impact matrix must satisfy  $\mathbf{A}_0\mathbf{A}_0' = \Sigma$ . This matrix is not unique because for any matrix  $\mathbf{A}_0$  there exists a matrix  $\widetilde{\mathbf{A}}_0$  such that  $\widetilde{\mathbf{A}}_0\mathbf{D} = \mathbf{A}_0$ , with  $\mathbf{D}$  being an  $(n \times n)$  orthonormal matrix, that also satisfies the above criterion, i.e.  $\widetilde{\mathbf{A}}_0\widetilde{\mathbf{A}}_0' = \Sigma$ . The identification of structural shocks, therefore, consists of finding a mapping,  $\mathbf{A}_0$ , between innovations and structural shocks.

To understand the logic behind the identification, denote  $h$  step ahead forecast error as:

$$\mathbf{y}_{t+h} - E_{t-1}\mathbf{y}_{t+h} = \sum_{\tau=0}^h \mathbf{B}_\tau \widetilde{\mathbf{A}}_0 \mathbf{D} \varepsilon_{t+h-\tau}.$$

Then, the share of the forecast error variance of variable  $i$  attributable to structural shock

$j$  at horizon  $h$  is given by:

$$\begin{aligned}\Omega_{i,j}(h) &= \frac{\mathbf{e}'_i \left( \sum_{\tau=0}^h \mathbf{B}_\tau \widetilde{\mathbf{A}}_0 \mathbf{D} \mathbf{e}_j \mathbf{e}'_j \mathbf{D}' \widetilde{\mathbf{A}}_0' \mathbf{B}'_\tau \right) \mathbf{e}_i}{\mathbf{e}'_i \left( \sum_{\tau=0}^h \mathbf{B}_\tau \Sigma \mathbf{B}'_\tau \right) \mathbf{e}_i} \\ &= \frac{\sum_{\tau=0}^h \mathbf{B}_{i,\tau} \widetilde{\mathbf{A}}_0 \mathbf{D}_j \mathbf{D}'_j \widetilde{\mathbf{A}}_0' \mathbf{B}'_{i,\tau}}{\sum_{\tau=0}^h \mathbf{B}_{i,\tau} \Sigma \mathbf{B}'_{i,\tau}},\end{aligned}$$

where  $\mathbf{e}_i$  is a column vector with the 1 in the  $i$ th place and zeros elsewhere. The vector  $e_j$ , then, picks out the  $j$ th column of  $\mathbf{D}$ , denoted by  $\mathbf{D}_j$ , while the  $e_i$  picks out  $i$ th row of the matrix of moving average coefficients, which is denoted by  $\mathbf{B}_{i,\tau}$ . If we assume that TFP measure is ordered first in this multivariate system, then the unanticipated shock will be indexed by 1. In addition, assume that news shock is indexed by 2. As stated above, the identification relies on the assumption that all the variations in TFP are driven by these two shocks, i.e. these two shocks account for all variation in TFP at all horizons, implying that:

$$\Omega_{1,1}(h) + \Omega_{1,2}(h) = 1 \quad \forall h.$$

The contemporaneous shock is identified as the shock associated with the first column of the matrix  $\mathbf{A}_0$ . The news shock then corresponds to the innovation that explains all remaining variation in TFP conditional on being orthogonal to current innovations. The identification of the news shock amounts to choosing the impact matrix to maximize contributions to  $\Omega_{1,2}(h)$  over  $h$ , or choosing the second column of the impact matrix to solve the following optimization problem:

$$\mathbf{D}_2^* = \operatorname{argmax}_{\mathbf{D}_2} \sum_{h=0}^H \Omega_{1,2}(h) = \frac{\sum_{\tau=0}^h \mathbf{B}_{i,\tau} \widetilde{\mathbf{A}}_0 \mathbf{D}_2 \mathbf{D}'_2 \widetilde{\mathbf{A}}_0' \mathbf{B}'_{i,\tau}}{\sum_{\tau=0}^h \mathbf{B}_{i,\tau} \Sigma \mathbf{B}'_{i,\tau}}$$

s.t.

$$\widetilde{\mathbf{A}}_0(1, j) = 0 \quad \forall j > 1$$

$$\mathbf{D}_2(1, 1) = 0$$

$$\mathbf{D}'_2 \mathbf{D}_2 = 1,$$

where  $H$  is some arbitrary truncation horizon. In all the specifications I choose  $H = 40$ , which is in line with the horizon used in the news literature.