



## **Scalable & cost-effective facilitation of professional identity transformation in public employment services**

### **Professional Identity Transformation**

Jenny Bimrose & Alan Brown

Institute for Employment Research,  
University of Warwick, England

ECP, Amsterdam, 11 – 14 July, 2017



## Slovenia, Croatia & the UK: Public Employment Services



**Urša Dolinar**

ESS

[ursa.dolinar@ess.gov.si](mailto:ursa.dolinar@ess.gov.si)



**Katarina Ćurković**

HZZ

[katarina.curkovic@hzz.hr](mailto:katarina.curkovic@hzz.hr)



**Zoe Wareing**

DWP

[zoe.wareing1@dwp.gsi.gov.uk](mailto:zoe.wareing1@dwp.gsi.gov.uk)

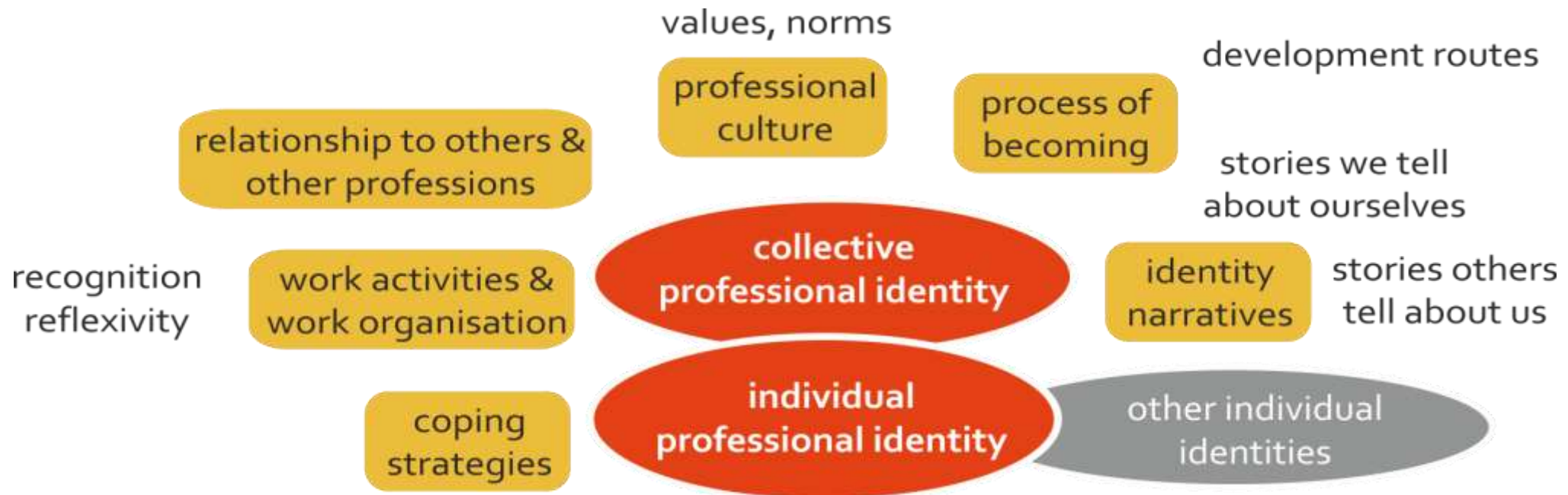
# Shifting context

- **Doing more with less:**
  - Digitisation
  - Volatile labour markets
  - Political pressures
- **Shaping change**
  - Coping with conflicting demands and new pressures
  - Reinventing good & promising practices
- **Supporting professionals**
  - in an holistic manner

Professional identity  
transformation

# Professional identity transformation

How can professional identity transformation be facilitated by introducing **technology enhanced social learning** (methods, tools, and content) into Public Employment Services?



## CASES AND INTERVENTIONS

- Enhancing horizontal and vertical collaboration
- Strengthening professional networks & peer support
- Building resourceful learner capability

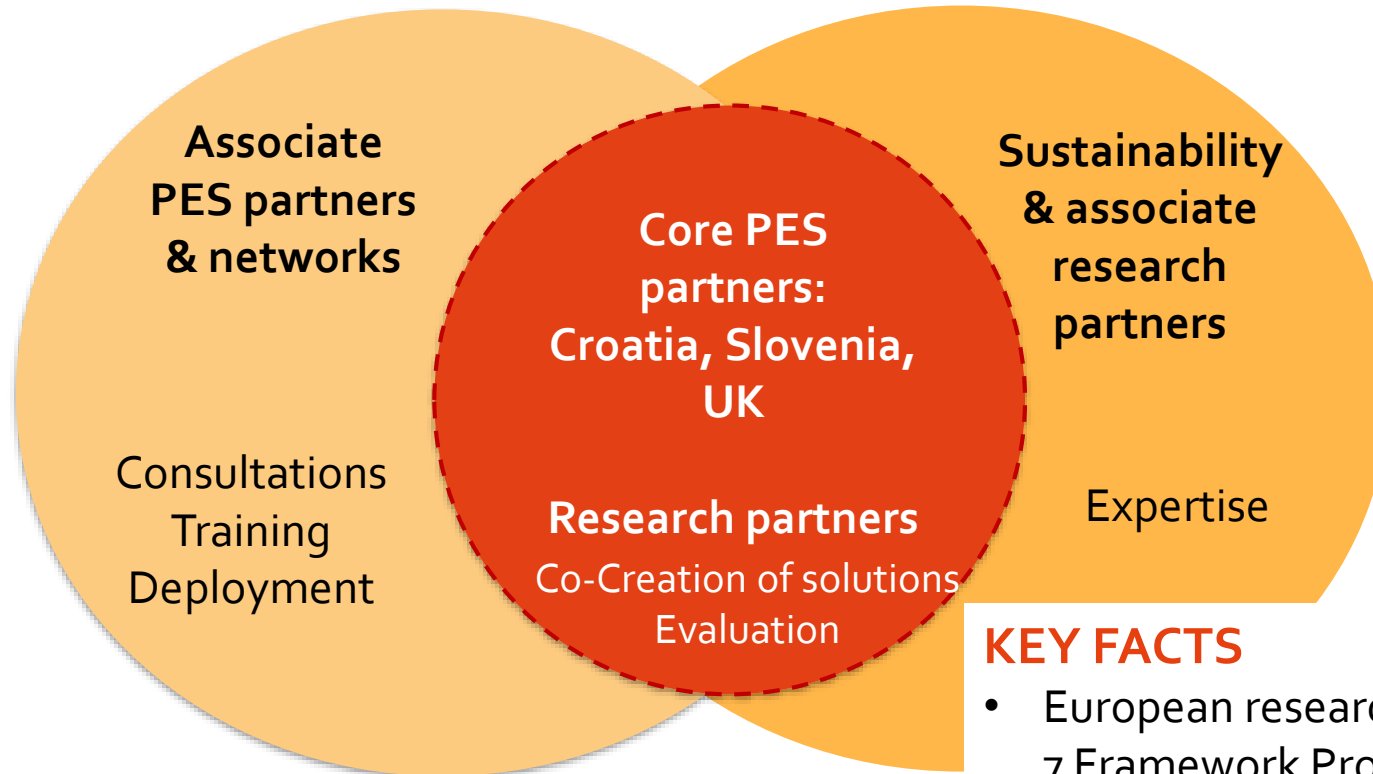
LMI

Peer Coaching

Reflective Community

MOOC

# An Open Project



## KEY FACTS

- European research project (5.5 M €)  
7 Framework Programme
- 4 years (Feb 2014 – April 2018)
- 11 partners, amongst them 3 PES (UK, Slovenia, Croatia)
- 32 associate partners



**Scalable & cost-effective facilitation  
of professional identity transformation in public  
employment services**

**Employment Service of Slovenia  
(ESS)**

**Enhancing horizontal and  
vertical collaboration**



# ESS: Motivation and Activities

The ESS need

Stronger cross-regional cooperation



Identified Challenge

Developing exchange of expertise exchange in pressurised environment



Set Goal

Enhanced vertical and horizontal communication

Solution

A contextualised tool - Reflective Community of Practice titled the Learning Platform

Developed hand in hand with end users

- Workshops
- Work-shadowing
- Interviews
- Mock-ups

Implementation

4 months pilot Feb. – June, 2016

Usage  
Lessons Learned



Pilot evaluation October 2016

Future plans  
Challenges  
Sustainability



- + Peer-coaching
- + LMI



# ESS: The Community Platform

## EmployID – Demo of the Social Learning Platform

[Home](#) [News](#) [Groups](#) [Members](#) [Help](#) [2](#) Language: [?](#)

### Welcome to the ZRSZ community

Here you can get an overview what happened in the community since your last visit

#### Recent News

- [Kick-Off Event for the Community Platform](#)
- [New development in Ljubljana: Specializing on certain industries](#)
- [Case Study: Local Employment Partnerships in UK](#)
- [Welcome to the learning platform](#)

#### Topic of the Month [?](#)

**How to minimize the 'creaming effect'?**  
Help us all in finding good strategies against the 'creaming effect'. This effect describes that when referring people the qualified ones are getting referred over and over and the less qualified ...

**Latest reply (by Alice A)**  
I often try to include one or more persons who are on paper less qualified but who were quite motivated in the appointments here at ZRSZ. This can account for a lot and I even got Feedback from ...

[Join the discussion](#)

#### Recent Topics in the Forums

- [My super secret topic](#)
- [How to minimize the 'creaming effect'?](#)
- [Topic of the Month Archive](#)
- [Employers making requests for candidates not eligible: What to do?](#)
- [Examples for motivating clients?](#)

#### Most useful posts in the last 30 days [?](#)

<a href="#">Not willing to take job - motivation?</a>	2 Votes
There was a job vacancy at company X. If offered it to a candidat...	
<a href="#">Reply to: not-willing-to-take-job-motivation</a>	2 Votes
The same happened to me recently. I offered a vacancy for assista...	
<a href="#">Reply to: how-to-minimize-the-creaming-effect</a>	2 Votes
I often try to emphasize the social skills someone has when refer...	
<a href="#">Reply to: not-willing-to-take-job-motivation</a>	1 Votes
This also happened many times to me and my colleagues here	

**Oliver**  
[Log Out](#)

#### Search Forums

Search for:

#### Currently Online

# ESS: Experiences & evaluation results

## USAGE

counsellors  
+ 2 moderators

18 → 96 by end of Sept. 2016

User Category	#users
Registered, inactive users	25
Passive users (readers)	46
Active users (writing topics & replies)	25

User type	Topics	Replies
User	16	102
Moderator	23	33
<b>TOTAL</b>	39	135

## TOPICS

Motivation  
Job search  
Language barriers  
Organisational skills  
Ethical dilemmas  
Effective CVs  
Humour etc.

## LESSONS LEARNT

- building culture of exchange (managers and staff)
- sufficient members
- 'not just another tool', but relevant tool.

## CHALLENGES

- caseload  
→ dedicated time
- moderator-centric  
→ staff ownership
- passive users  
→ active users
- bottom-up & top-down cooperation.

## PLANNED USER ENGAGEMENT

On-line peer coaching course  
LMI tool  
Development of guidelines bottom up

## SUSTAINABILITY

On organisational server  
staff trained in online collaboration



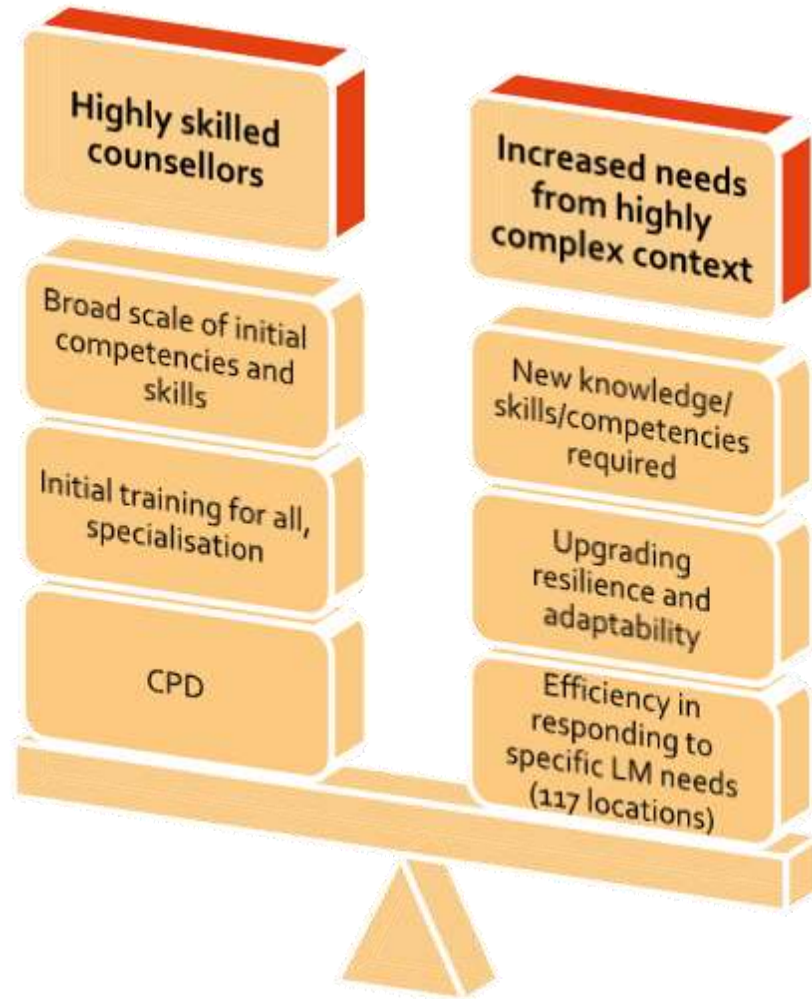
**Scalable & cost-effective facilitation  
of professional identity transformation in public  
employment services**

**Croatian Employment Service  
(HZZ)**

**Strengthening professional  
networks and peer support**



# HZZ: Motivation



## Employ ID contextual research

### COUNSELLORS

- Exchange of good practices between colleagues
- Insight into different business processes
- Peer support needed

### MANAGEMENT

- Performance management / quality assurance
- Identification of good practices
- Identification of barriers to implementation
- Action plan

# HZZ: Experience

## Peer coaching method and skills

- 3 weeks online course (90 participants, 2-3h of learning per week)
- high satisfaction, mutual learning, networking,
- skills improved/change in behaviour:

### PLAN:

- forming peer coaching groups (practicing process and the method in everyday work)
- train the trainer
- exploring options for using peer coaching app
- middle management training

- adjustment of the Slovenian platform to Croatian needs
- introduced at the kick off workshop in September 2016.
- pilot group: 30 counsellors
- burning issues identified: NEET outreach, building partnerships, peer coaching

### PLAN:

- gradually introducing platform to other users:
  1. LLCG counsellors (regional offices/CISOK centres)
  2. Youth counsellors
- exploring the options for using it to foster bottom up approach

## Community of practice platform

**EMPOWERING CHANGE:**  
Plan, engagement, support and flexibility



**Scalable & cost-effective facilitation  
of professional identity transformation in public  
employment services**

**Department of Work & Pensions, UK  
(DWP)**

**Building resourceful learner  
capability**



# DWP: Motivation

DWP: workforce c70,000 staff including over 11,000 Work Coaches.

Change from an advisory  
to coaching role

Rapidly changing world  
of work, job roles  
evolving with technology

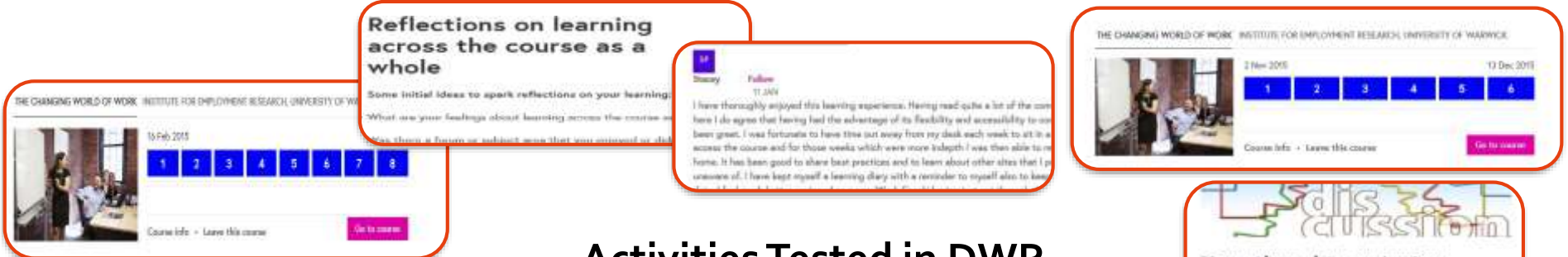
Change of culture, focus on how  
to support and interact with  
customers, with change in  
benefits system

Higher focus on  
transforming the way we  
design, develop and deliver  
learning

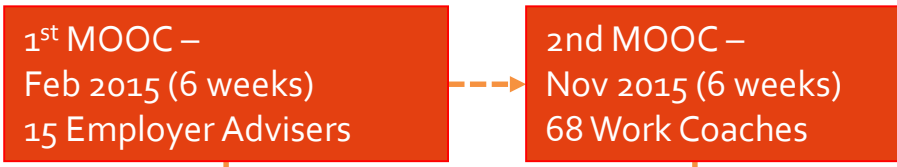
No longer an option to  
expect our staff to learn  
and retain everything



# DWP: Activities



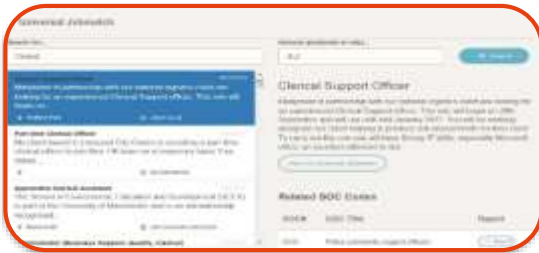
## Activities Tested in DWP



LMI App – Coach Central

- Developed & Piloted within MOOCs
- Piloted within 3 areas Sept – Oct 2016

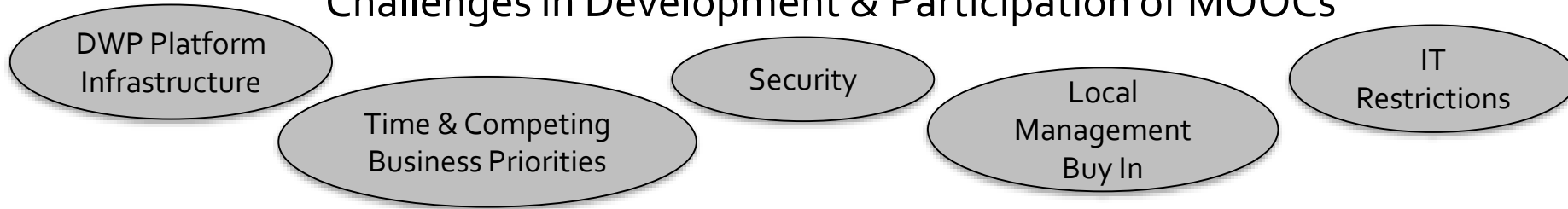
Evaluation Oct 16 to consider roll out nationally.





# DWP: Experience

## Challenges in Development & Participation of MOOCs



## Examples of 2<sup>nd</sup> MOOC Evaluation – 6 Months

87% agree gained strategies to reduce, prevent stress	83% agree increased confidence in using digital methods	98% agree gained knowledge on how to enable the customers to assess/improve the quality of work search	93% agree gained knowledge of coaching methods to gain customer commitment to look for work effectively.
---	---	--	--



## Shaping Change in DWP



## Massive Open Online Course The Changing World of Work



**Tuesday**  
**March 28, 2017**  
<https://employid.eu/mooc>

## EU Major Conference Professional Identity Transformation Tallinn, Estonia



**Thursday**  
**September 28, 2017**  
<https://employid.eu/tallinn-2017>



[www.employid.eu](http://www.employid.eu)

**Website for further information:**

**<https://employid.eu/>**

