

**wbs**

WARWICK BUSINESS SCHOOL  
THE UNIVERSITY OF WARWICK

**For the  
Open  
Minded**

# **Introduction to WBS CareersPlus**

## **FTMBA 2021-22**

*27<sup>th</sup> September 2021*

# CareersPlus helps WBS students & alumni....



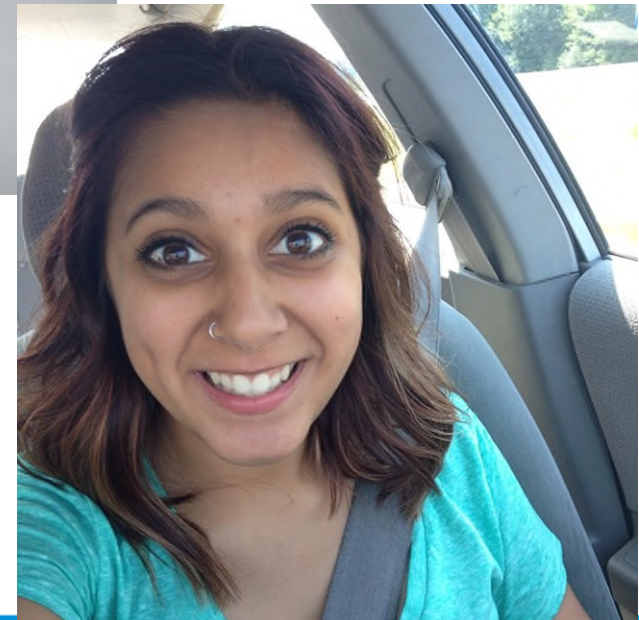
Manage their career decisions, transitions & ability to exploit opportunities

Be a critical friend for coaching & mentoring



Provide challenging leadership & professional development

# *How are you feeling.....?*



# core

The change makers' manual

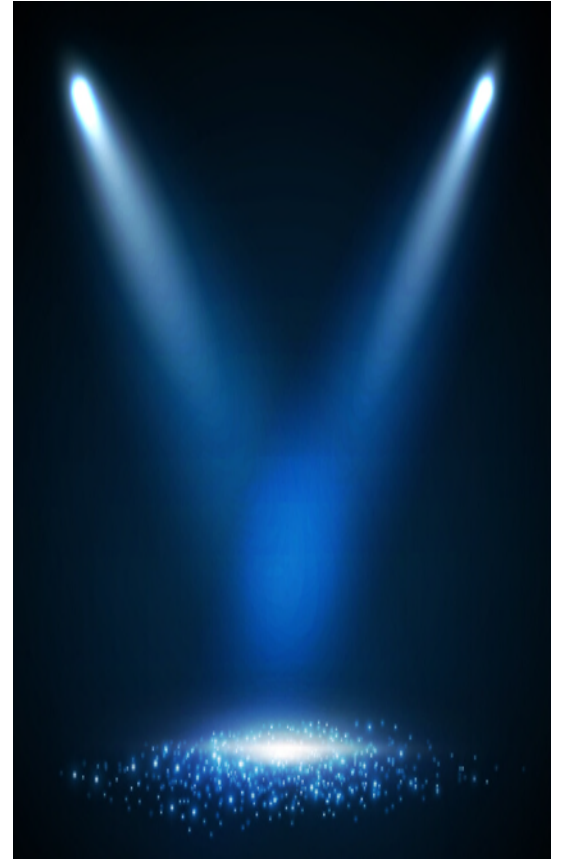
Edition eight

Available to  
download now





# Spotlight on MBAs.....



# Your FTMBA Career Coaching Team



**Sarah Jackson**  
MBA Careers Manager



**Claire McKeown**  
Careers Coach



**Nuo Xu**  
FTMBA Careers Manager



**Donna Walker**  
Careers Coach

# How we work with you

# How we work together

- ◎ We work as a team
- ◎ You take the lead of your career development
- ◎ We are 100% COMMITTED to support your career development.



# What you can expect from CareersPlus

Leadership  
confidence  
impact

Understand  
yourself



Getting the  
job

Career  
planning and  
decision  
making

Access to resources  
and evaluate options

# What is Coaching?

# Coaching Definitions

“Coaching is **unlocking people’s potential to maximize their own performance**. It is helping them to learn rather than teaching them.” **Sir John Whitmore**

“Coaching is a relationship of rapport and trust in which the coach uses their ability to listen, to ask questions and to play back what the client has communicated in order to help the client to clarify what matters to them and to work out what to do to achieve their aspirations” **Bob Thomson**

# Coaching relationship

- ◎ Coaching is a personalized service
- ◎ Coaching believes everyone is resourceful
- ◎ Coaching is a partnership between the coach and the client

# What is our coaching process?

## ◎ 3 Step Approach:-

1. Preparation
2. Coaching Session
3. Follow-Up Actions (decided by you)

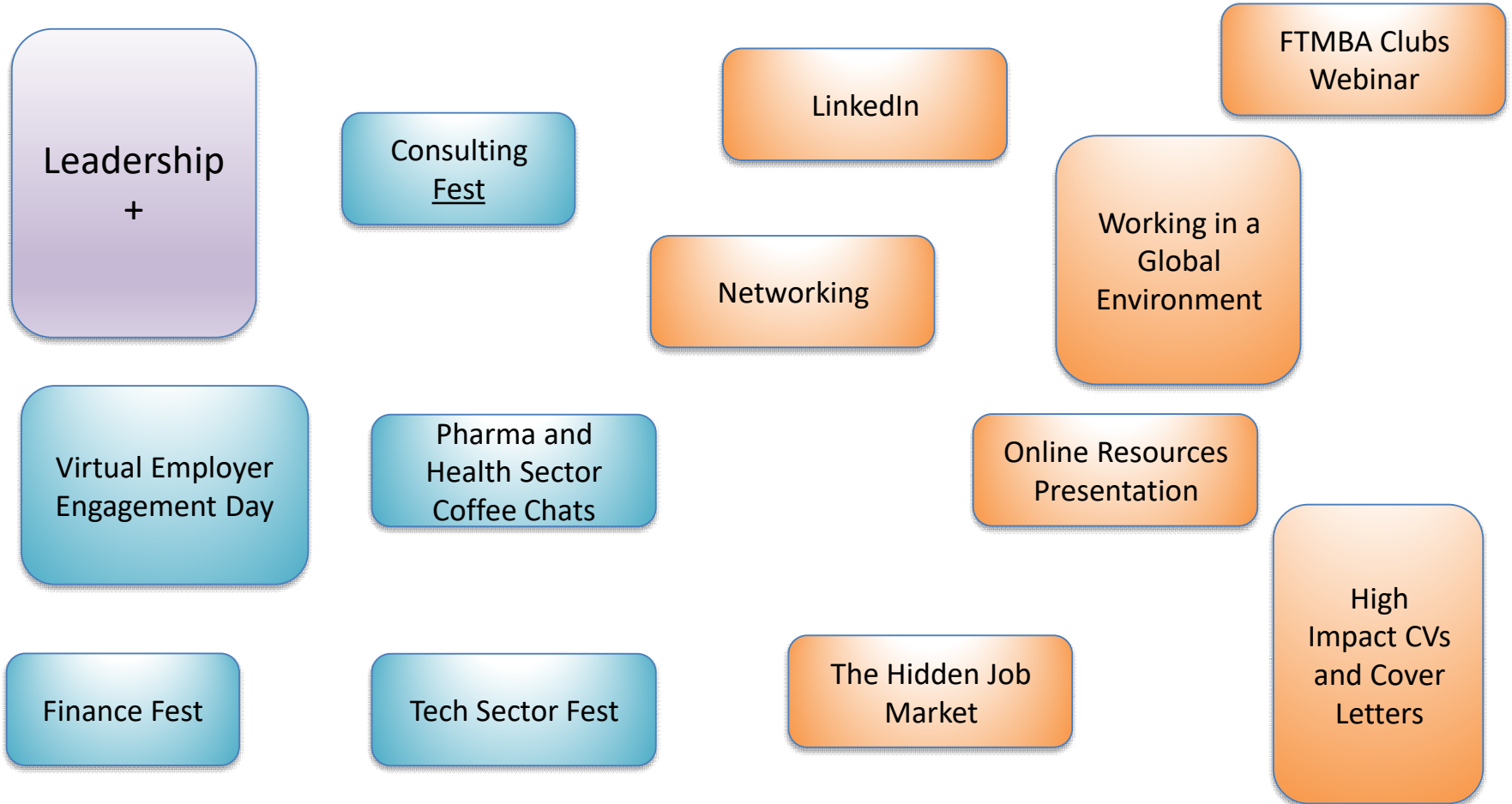
◎ [ftmbacareers@wbs.ac.uk](mailto:ftmbacareers@wbs.ac.uk)



# Take-away Message

- ◎ You take the lead of your career development  
We are 100% COMMITTED to support you

# CareersPlus Events & Workshops



# How we work with you

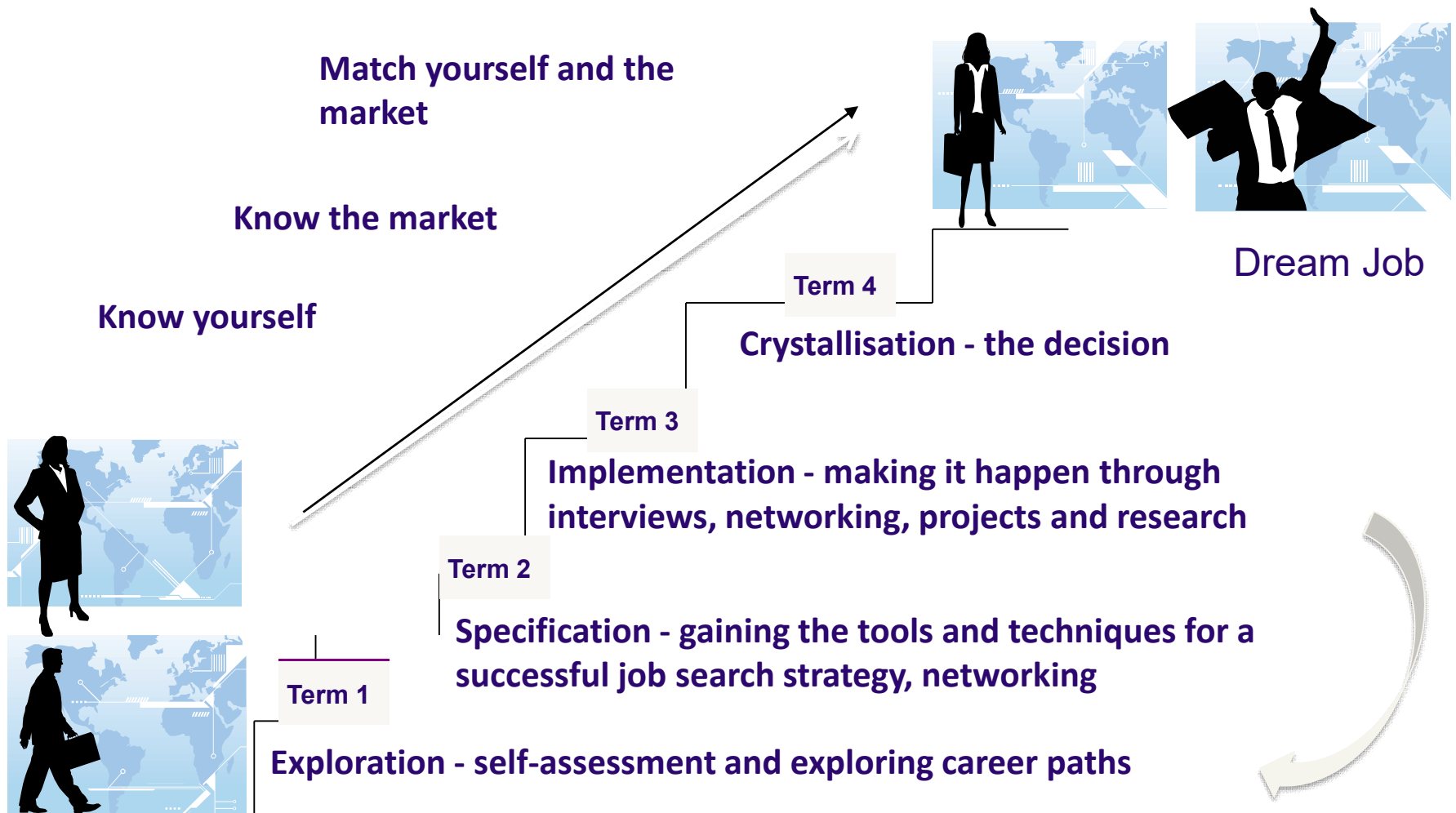
- ◎ Book 1:1 coaching appointments via MyAdvantage
- ◎ Email: [ftmbacareers@wbs.ac.uk](mailto:ftmbacareers@wbs.ac.uk)
- ◎ MBA Virtual and Face to Face Drop In Clinics
- ◎ Announcements via my.wbs – please create an alert to a daily digest
- ◎ CareersPlus Page on my.wbs
- ◎ CareersPlus workshops page on the Academic section of my.wbs

# What NOT to expect

- ⦿ To be told what to do (we're here to support, suggest, signpost)
- ⦿ To do the research for you
- ⦿ A placement service



# Your MBA career journey





# Class of 2020-21: Where Next?



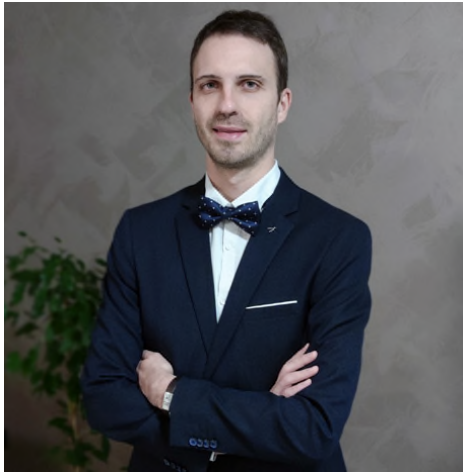
**Natalie Callinan**

**Pre MBA:** Goldman Sachs, USA

**Post MBA:** General Manager Acceleration Programme (GMAP), MSD

*“.....it is a marathon not a sprint..”*

# Class of 2020-21: Where Next?



**Stefano Bettinelli**

**Pre MBA:** Banking Manager, Milan

**Post MBA:** Head of Innovation, Multi Pay Group, London

*“Don't worry about finding your dream job or industry or even country now. You should only worry about being curious and thirsty of new experiences, networking and knowledge....”*

# Class of 2020-21: Where Next?



**Omkar Nakhate**

**Pre MBA:**SAP Project Manager, IBM, Dubai

**Now:** Business and Integration  
Architecture Manager, Accenture, The  
Netherlands

*“I strongly recommend using all available resources, attending as many events as possible and multiple mock interviews with the career coaches. My CV / interview style has changed drastically since I entered WBS MBA for the first time “*



# How WBS Employer Relations can help you on your journey to employment

Kate Friend, Relationship  
Manager, CareersPlus  
Employer Relations

27<sup>th</sup> September 2021



# CareersPlus Employer Relations (ER) Team

- Who we are
- What we do
- What's on





# Who we are: Introduction to the ER Team

Find and connect with us on [LinkedIn](#)



**Monica Garcia-Romero**  
Director of CareersPlus  
& Employer Relations



**Kate Bronserud**  
Relationship  
Manager

**Sectors:**  
Consulting  
Government  
Not-for-Profit  
Real Estate

**International  
Focus:**  
Europe



**Georgina Lewis**  
Acting Relationship  
Manager

**Sectors:**  
Technology  
E-commerce  
Not-for-Profit

**International  
Focus:**  
Europe



**Kate Friend**  
Relationship  
Manager

**Sectors:**  
Finance  
FinTech  
FMCG – Food & Beverage  
Media & Entertainment

**International  
Focus:**  
China & Singapore



**Jen Griffiths**  
Relationship Manager

**Sectors:**  
Pharmaceutical & Healthcare  
Manufacturing (Inc Automotive & Aerospace)  
Transport, Logistics, Construction & Infrastructure  
Energy

**International Focus:**  
India and UAE



**Ila Kiddy:**  
Relationship Officer



**Lucy Meredith:**  
Relationship Officer

# CareersPlus Employer Relations Team : What we do



# CareersPlus Employer Relations: How we do it.

“Prepare and Engage” Series – Sector insights  
& Festivals



# CareersPlus Employer Relations: How we do it.



- Virtual Employer Engagement Days
- Employer Recruitment Sessions
- Coffee Chats
- Leadership+ projects/Consultancy projects
- Practitioner-led content into modules
- Professional Network events
- Online Vacancy Platform



# University of Warwick Professional Networks

These networks are volunteer-led, university-wide groups, supported by your WBS team.

Connect with like-minded people across the University of Warwick community. Learn from one another, from us, and our speakers. Join our online communities, open to all Warwick students, alumni and faculty. Connecting to any of these networks is initially via the online LinkedIn platform. Volunteering opportunities are available to join and support the committee for the majority of these networks.

Full details of all WBS supported Warwick Networks can be found at: [www.wbs.ac.uk/about/networks/professional/](http://www.wbs.ac.uk/about/networks/professional/)



**Entrepreneurship**  
(x 3,488)  
[LinkedIn](#)



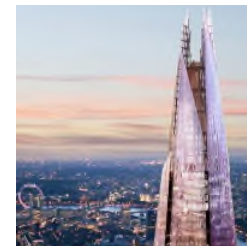
**Finance**  
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[LinkedIn](#)  
[Facebook](#)



**Global Energy**  
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[LinkedIn](#)



**Life Sciences & Healthcare**  
(x 1,051)  
[LinkedIn](#)



**London**  
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[LinkedIn](#)  
[Facebook](#)



**Ex-Military**  
(x 54)  
[LinkedIn](#)



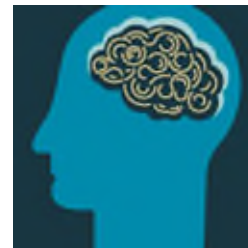
**Midlands**  
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[LinkedIn](#)  
[Facebook](#)



**Professional Women**  
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[LinkedIn](#)  
[Facebook](#)



**Real Estate**  
(x 250)  
[LinkedIn](#)



**Strategy & Consulting**  
(x 5,907)  
[LinkedIn](#)



**Technology**  
(x 2,307)  
[LinkedIn](#)  
[Facebook](#)





# Where to find our events..

The screenshot shows the Warwick Business School academic homepage. The navigation menu at the top includes 'Academic', 'Me@WBS', 'Teaching', 'Research', 'Community', 'Careers', 'Alumni', 'Staff & Governance', 'Tools', and 'Pre-Arrival'. The 'Careers' link is circled in red and has a notification badge with the number '19'. Below the navigation menu, there is a 'QUICK LINKS' section with tabs for '2020-21', 'HANDBOOKS', 'SKILLS', and 'RECENT'. A search bar for 'FIND LOCATION...' is also present. On the right, there is a 'RESOURCES' and 'SUPPORT' section with links for 'Tools - Marking', 'Tools - Extension Requests', 'Email', and 'Module Approval'. Below this, there are 'KEY DATES', 'UP NEXT', 'CALENDAR', and 'MARKING' buttons. The 'CALENDAR' button is selected, and a calendar for September 2021 is displayed. The calendar shows a notification badge with the number '1' on Tuesday, September 7th. To the left of the calendar, there is a 'Coming Up' section with a list of events.

my.wbs.ac.uk/-/academic/homepage/

Apps Blackboard Collabo... PDF Factory favourites Mail - Kate.Friend... Eventbrite - Discov... WBS CareersOnline Lecture Capture Bo... CP roombookings XM Login | Qualtrics Rail | Key Travel Reading list

Academic Me@WBS Teaching 17 Research Community **Careers 19** Alumni Staff & Governance Tools Pre-Arrival

QUICK LINKS

2020-21 HANDBOOKS SKILLS RECENT ★

IB9FB0 Business in Practice

RESOURCES SUPPORT

- Tools - Marking
- Tools - Extension Requests
- Email
- Module Approval

KEY DATES UP NEXT CALENDAR MARKING

M W D SHOWING: ALL ACTIVITIES

Coming Up ... to 1st Mar

- Accessing Library Resources and Programme Team drop-in 15d
- Accessing Library Resources and Programme Team drop-in 18d
- Managing your wellbeing and Programme Team drop-in 1 month
- Managing your wellbeing and Programme Team drop-in 1 month
- Careers opportunities and Programme Team drop-in 1 month
- Careers opportunities and Programme Team drop-in 2 months
- Meet your Academic Tutor and Programme Team dro... 2 months

September 2021

MON	TUE	WED	THU	FRI	SAT	SUN
30	31	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26

# Finding ER information on mywbs

The screenshot shows the WBS CareersPlus website interface. At the top, there is a dark navigation bar with a home icon, a 'Careers' dropdown menu, and the text 'WBS CareersPlus'. On the right side of this bar are icons for a calendar, search, notifications (0), a red notification icon with the number '1', and a user profile icon.

Below the navigation bar is a large banner area with the text 'WBS CareersPlus' and the tagline 'Helping you to reach your career potential'. To the right of this text is the WBS logo, which consists of the letters 'wbs' in white on a blue square, set against a background of colorful vertical stripes.

A secondary navigation bar contains several menu items: 'WELCOME', 'NEWS & UPDATES', 'EVENTS & OPPORTUNITIES', 'RESOURCES' (highlighted with a red circle), 'RANKINGS', and 'VIRTUAL RECEPTION'. There is also a search icon and a plus-minus icon.

Below the navigation bar, the breadcrumb trail reads 'CareersPlus Home / Welcome to Careersplus'. On the left side, there is a sidebar menu titled 'WBS CAREERSPLUS' with a minus sign. The menu items are: 'Welcome' (highlighted in yellow), 'Meet The Team', 'ALUMNI CAREERS RESOURCE', 'DBA CAREERS RESOURCE', 'EMPLOYER RELATIONS RESOURCE', 'MBA CAREERS RESOURCE' (circled in red), 'UG AND MASTERS CAREERS RESOURCE', 'PLACEMENTS, INTERNSHIPS AND WORK EXPERIENCE', and 'FURTHER READING'. Each item has a plus sign to its right.

The main content area features a 'Welcome to Careersplus' heading, followed by the text 'We are busy updating the content of this page!'. Below this is a green button that says 'COMMENTS DISABLED'. At the bottom right of the main content area, there is a 'NEXT >' button and the text 'Meet The Team'.

# Finding ER activity on mywbs

The screenshot shows the 'mywbs' CareersPlus interface. The top navigation bar includes a home icon, a 'Careers' dropdown menu, and the text 'WBS CareersPlus'. On the right side of the top bar, there are icons for a calendar, search, messages (0), a notification bell (1), and a user profile icon.

The main content area is titled 'Events' and contains the following text:

You can view the latest WBS wide events here: [WBS Events Calendar](#)

You can view events specific to the MBA on My.WBS here: [My.WBS Careers Events](#)

In addition, current Full-Time MBA students can also view events restricted to the Full-Time MBA on myAdvantage here: [myAdvantage Events](#)

Below the main content, there is a green banner that says 'COMMENTS DISABLED'. At the bottom of the main content area, there are navigation buttons: '< PREVIOUS' and 'NEXT >'. Below these buttons, the text 'Make an Appointment' is on the left and 'Meet the Team' is on the right.

The left sidebar contains a navigation menu with the following items:

- WBS CAREERSPLUS +
- ALUMNI CAREERS RESOURCE +
- DBA CAREERS RESOURCE +
- EMPLOYER RELATIONS RESOURCE +
- MBA CAREERS RESOURCE -**
- Welcome
- Contact Us
- Make an Appointment
- Events**
- Meet the Team
- Managing your Career
- MBA Career Opportunities**
- Careers Services (Part-time MBA)
- Executive Coaching (Part-time MBA) +
- Online Resources (MBA)
- AMBA Membership

# Events in Your First Term

PREPARE	Virtual Finance Fest	Sat 2 <sup>nd</sup> October
ENGAGE	Virtual Employer Engagement Day (Opportunities with early deadlines)	Thurs 7 <sup>th</sup> October
PREPARE	Technology Fest	Sat 9 <sup>th</sup> October
PREPARE & ENGAGE	Pharma & Health Sector Insight & Coffee Chat	Fri 9 <sup>th</sup> October
PREPARE	Consulting Fest	Sat 16 <sup>th</sup> October
PREPARE & ENGAGE	Entrepreneurship Sector Insight & Coffee Chat	Mon 18 <sup>th</sup> October
PREPARE & ENGAGE	Energy Insight & Coffee Chat	Fri 12 <sup>th</sup> November
PREPARE & ENGAGE	Mobility Insight & Coffee Chat	Fri 12 <sup>th</sup> November
ENGAGE	Finance Coffee Chats (F2F)	Thurs 18 <sup>th</sup> November
ENGAGE	Fintech Coffee Chats (F2F)	Thurs 18 <sup>th</sup> November
PREPARE & ENGAGE	FMCG Insight & Coffee Chat	Thurs 2 <sup>nd</sup> December
PREPARE & ENGAGE	Public & NFP Insight & Coffee Chat	Thurs 2 <sup>nd</sup> December
ENGAGE	Consulting Coffee Chats (F2F)	Tues 7 <sup>th</sup> December
ENGAGE	Tech Coffee Chats (F2F)	Tues 7 <sup>th</sup> December

# Employer Engagement Day

## 7<sup>th</sup> October

careernomics.com/wbsvcf2110/candidates/forStudents.php

WBS Employer Engagement Day

FOR CANDIDATES FOR EMPLOYERS LOGIN / REGISTER

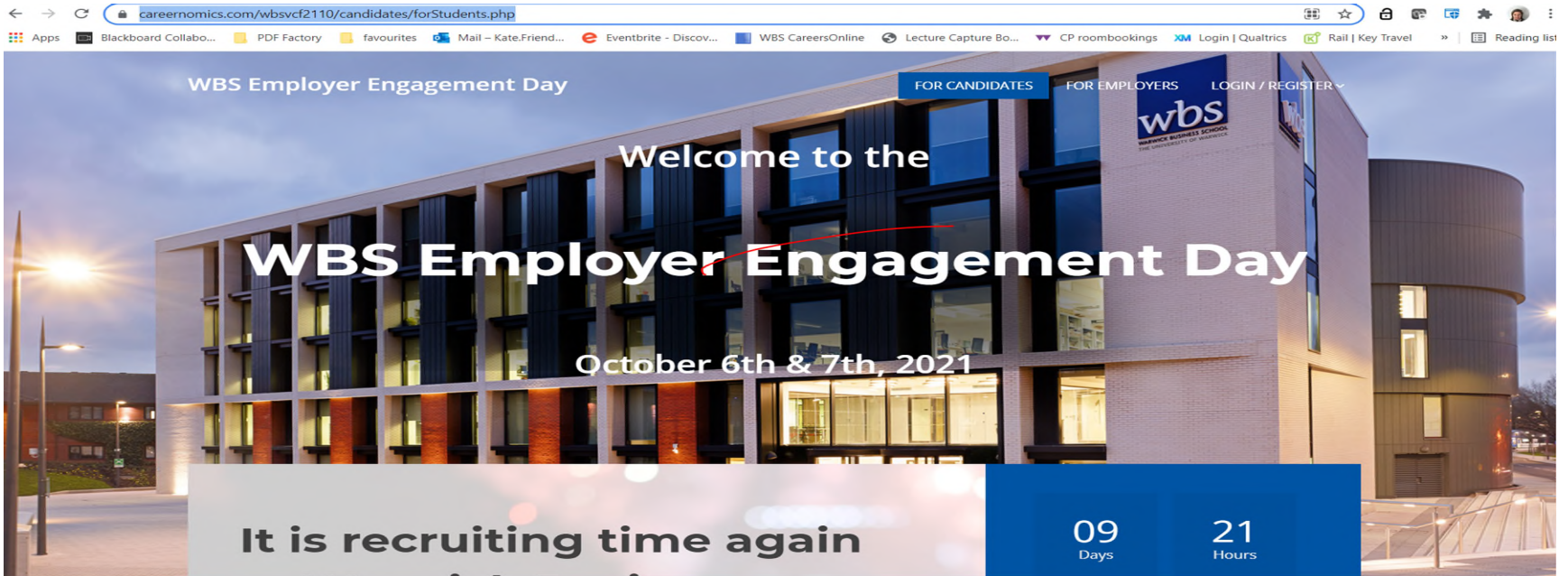
Welcome to the

# WBS Employer Engagement Day

October 6th & 7th, 2021

It is recruiting time again

09 Days 21 Hours



# Employers with early application deadlines

- Some of our Employers will be advertising their programmes now
- Keep an eye on the company careers websites & my.wbs
- Attend employer events
- Utilise the services CareersPlus has to offer

# Contact Details

Please e-mail:

[ftmbacareers@wbs.ac.uk](mailto:ftmbacareers@wbs.ac.uk) if you have  
any coaching questions

[business@wbs.ac.uk](mailto:business@wbs.ac.uk) for any Employer  
Relations queries

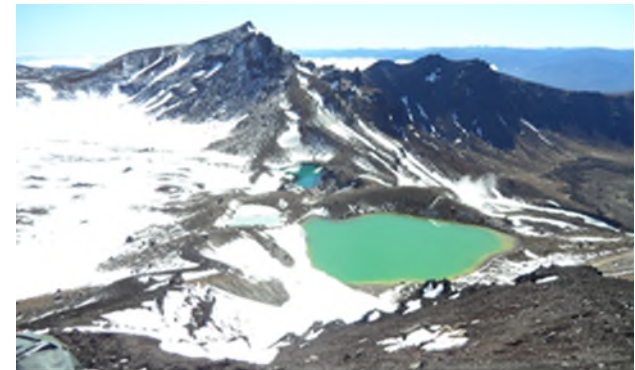


# Reminder – Actions before L+ tomorrow

- ◎ Read through your Insights Discovery psychometric report
  - go through it with a pencil, putting an X against those things you disagree and a tick against the things that you agree with.
- ◎ Bring along an item which you can use to help introduce yourself to the rest of your syndicate.
  - This should be something personal and meaningful which says something significant about yourself.
- ◎ Read the article, The Discipline of Teams by Katzenbach and Smith.
- ◎ Familiarise yourself with MS Teams

## Final Thoughts .....

- ◎ Safe zone – open, honest & confidential
- ◎ Keep an open mind
- ◎ Move out of your comfort zone
- ◎ Enjoy the highs and learn from the lows
- ◎ Explore....and seek to understand
- ◎ Stop and enjoy the moment
- ◎ Look beyond the obvious route
- ◎ Don't follow the crowd



**Any Questions?**

