

STEP AHEAD'10



AIESEC UK and Heidi Myers, the Global Recruitment Director of the Meltwater Group, a dynamic and international software company, are holding an exciting event on the 18th of October.

If you are considering a career in business, consultancy, management and sales - perfecting the art of persuasion and negotiation will be key to your success. Sales skills will allow you to develop both personally and professionally.

For those graduates who are keen to work internationally, be taken seriously as a professional and build a career within a global, dynamic and fun-loving company within months instead of years - make sure you go along to see the Meltwater Group by booking your space for the presentation.

Who can take part?

- ✓ Recent graduates/final year students
- ✓ AIESEC alumni/members
- ✓ Achievers, entrepreneurs and fun people
- ✓ Excellent command of English and desire to work in Business in the UK are required

If you would like to participate in the event please e-mail katya@aiesec.co.uk with

- ✓ Your name
- ✓ Contact details
- ✓ University
- ✓ Date of graduation/year of studies

Venue:

Meltwater Group, 4th Floor, 140 Aldersgate Street, London, EC1A 4HY
Nearest tube station: Barbican

For further directions please click [here](#)

Dress code:

Business casual



The agenda for the day:

STEP AHEAD		
Time	Monday 18th	Time
07:30		07:30
08:00		08:00
08:30		08:30
09:00		09:00
09:30	Arrival	09:30
10:00	Introduction/outline of the day	10:00
10:30		10:30
11:00	Workshop 1: Sales and Negotiation	11:00
11:30		11:30
12:00	Break	12:00
12:30		12:30
13:00	Workshop 2: Communication Skills	13:00
13:30		13:30
14:00	Lunch	14:00
14:30		14:30
15:00	How to succeed in the interview	15:00
15:30		15:30
16:00	Break	16:00
16:30	Wrap-up	16:30
17:00		17:00
17:30		17:30
18:00		18:00
18:30	Wrap-up	18:30
19:00	Break	19:00
19:30		19:30
20:00		20:00
20:30		20:30
21:00		21:00
21:30		21:30

Don't delay-apply now.

Places are going fast!